ANGEL FOUNDATIONTM 2024 EFFECTIVENESS ASSESSMENT METRICS

MISSION DELIVERY

Unique Individuals Served

3,679

5%

INCREASE (3,515 the year prior)

Low-income Clients Served

1,064

15%

INCREASE (926 the year prior)

EFA Grants Dispersed

\$1.4 MIL

26%

(\$1,116,897 the year prior)

2,045

Client Calls Answered 1,809

Clients Attended Adult and Family Programs

585

Angel Packs™ Distributed 276

Financial Cancer Care Clients Served

Customer satisfaction score for our services - 98% of patients surveyed would recommend Angel Foundation™ programming to a friend or family member (surveys from Financial Cancer Care, Emergency Financial Assistance, Adult and Family Programs, and Angel Packs™ combined).

DEVELOPMENT

Number of Donors

2019

Average Gift Size

\$801.72

Donor Retention Rate

52.59%

According to the Fundraising Effectiveness Project, the overall donor retention rate for nonprofits in 2024 is approximately 42.9%, reflecting a 2.6% drop from 2023.

OPERATIONS / FINANCIAL METRICS

Revenue Diversity

dividual/Major Donors \$495,125 14 % ants \$588,954 16 % g/Corporate \$409,169 11 %				
dividual/Major Donors \$495,125 14 % ants \$588,954 16 %	In-kind	\$104,754	3%	
dividual/Major Donors \$495,125 14 %	Org/Corporate	\$409,169	11%	
	Grants	\$588,954	16%	
ecial Events/Third Party Events \$2,062,358 56 %	Individual/Major Donors	\$495,125	14%	
	Special Events/Third Party Events	\$2,062,358	56%	

* It is important to note we get many individual gifts that show up in special event revenue as well as corporate sponsorships.

Budget

GOAL: \$3,591,382 ACTUAL: \$3,660,360

- Cost to Service Ratio
 - 81 cents on every dollar is invested in our mission and programs.
- Direct Expense Ratio for Special Events
 - Efficient Range: 10% to 25% of funds raised is considered efficient.
- Financial Reserves
 - Based on expenses in 2024 this would equate to 11 months of reserves.
 - The average across the sector clusters around 4–6 months. The majority have 3 months or less.
 Source: National Council of Nonprofits
- Total Assets-Growth Year-Over-Year
 - The industry standard for nonprofit growth in 2024 was 1.9%.
 - Total charitable donations rose by approximately 1.9% year-over-year. However, when adjusted for inflation, this increase was effectively neutral, indicating that the real value of donations remained flat.

81:100

\$399,484:\$2,062,358 = **19**%

2023 2024 \$3,087,683 \$3,469,962

GAIN of \$382,279

2023 2024 \$4,751,536 \$5,182,618

GAIN of \$431,082

9% Growth

12%

Growth

WATCHDOG SCORES

- Candid
 - Charity Review Council

Platinum Seal

Highest Level of Standard

BOARD OF DIRECTORS

Board Representation | Ethnic/Racial Diversity

