

The usage of Sierra Wireless technology...

(... since 15 years)

how that improved our business



the past



By targeting the best ratio among economics, reliability and performances, since 2002 our company has been using Sierra Wireless (former Wavecom) technology for

- more than 750.000 GSM/GPRS/3G modems for smart metering
- more than 55.000 data concentrators for smart metering
- more than 100.000 lamps connected to the IoT



the present



The usage of SL and Q series modules in our solutions brings greatest value to our proposition in terms of time-to-market and reliability.

Our customers appreciate the **stability** and **full compatibility** with previous versions of the same product. This can be reached only with a strong technical commitment from all the components of the value chain.



the future



- The Linux based WP75 modules family will be the base of some very compact and integrated connectivity solutions in the smart grid and smart city markets
- As well as in the past, the freedom to reduce the BOM will give some added value to the final solution
- Flexible engineering is one of the new challenges of the Smart City market



a.p.systems in a nutshell



HQ in Magenta – Milano – Italy

30 years

120 employees

100% owned by its original founder

12 M€ turnover

2 divisions

- IT solutions for city councils
- IoT for Smart Grids/Lighting/City

100% internal R&D

100% internal management of quality and production procedures





www.apsystems.it

