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**To all users of reference materials supplied by my laboratory at the Scripps Institution of Oceanography,
University of California, San Diego.**

Dear colleague :

I am sorry to have to announce that the costs of our reference materials have had to be increased by about 20%.

The new costs are as follows:

CO ₂ in seawater RMs	\$40.00 for a	500 mL bottle (bottle fee \$25.00 ea.) ;
Tris buffer RMs	\$25.00 for a	125 mL bottle (bottle fee \$18.00 ea.) ;
Calibrated A _T titrant	\$240.00 for a	1,000 mL bottle (bottle fee \$30.00 ea.) .

Our *handling fee* has also increased proportionally to \$ 75.00 per transaction.

Note: the last time our costs increased was many years ago, and sadly the limited production and distribution of reference materials during the pandemic made clear the potential for fiscal problems.

We look forward to continuing to supply you with these materials.

Yours sincerely

Prof. Andrew G. Dickson