

Solaris Manufacturing - Procurement Pack (Week 12, 2026)

Prepared for: COO, CFO | Period: 2026-03-16 to 2026-03-22 | Category: Components + Logistics

Executive summary

- Supplier Titan Components requests +12% price increase effective immediately, citing nickel index move. Contract includes price-adjustment clause but requires 30-day notice.
- Shipment INC-3342 delayed: forwarder says CIF Rotterdam; PO text says FOB Shanghai. Risk: who pays demurrage/insurance.
- Payment terms mismatch: contract says Net 30; proforma invoice requests 50% prepayment within 5 days.
- Exposure: USD 1.4m open PO value; EUR 620k logistics commitments. No hedge instruction recorded in this pack.

Key items

Item	Issue	Severity	Owner	Next evaluation
Titan Components - price escalation	+12% requested; clause 4.2 requires notice	HIGH	Procurement	Validate clause applicability;
INC-3342 shipping terms	FOB vs CIF conflict across documents	HIGH	Logistics	Confirm Incoterms in signed
Prepayment request	Invoice requests 50% prepay despite Net 30 contract	MEDIUM	CFO	Confirm whether prepayment

Referenced but not attached

- Signed addendum 'Titan_Addendum_2026-03-15.pdf' referenced in email (not attached).
- Forwarder booking confirmation screenshot (not attached).

Contract excerpt (clause 4.2 - price adjustment)

Clause 4.2: Supplier may adjust prices in proportion to the Nickel Index (LME) with 30 days written notice and provision of index evidence. Buyer may reject within 7 days, triggering negotiation or termination for convenience.

Note: email requests immediate price change effective next shipment, without 30-day notice.

Synthetic procurement pack for agent harness testing. All entities are fictitious.