

AtliQ Hardwares

FILTERS

customer	All
region	All
division	All

P & L By Fiscal Year

21 vs 20 is not a
part of the pivot table

Fiscal Years					
Row Labels	2019	2020	2021	Others	21 vs 20
Australia					
Net sales	7.49M	14.25M	12.18M	1.64M	85.45%
total_COGS	4.12M	8.87M	8.16M	0.94M	91.94%
Gross Marg	3.36M	5.38M	4.02M	0.70M	74.75%
GM %	44.93%	37.76%	33.03%	42.57%	87.48%
Austria					
Net sales	0.06M	1.26M	1.64M		130.51%
total_COGS	0.04M	0.88M	1.15M		130.16%
Gross Marg	0.02M	0.38M	0.49M		131.35%
GM %	26.12%	29.93%	30.12%		100.64%
Bangladesh					
Net sales	1.34M	4.13M	4.02M	0.20M	97.23%
total_COGS	0.83M	2.65M	2.63M	0.15M	99.44%
Gross Marg	0.50M	1.49M	1.39M	0.06M	93.30%
GM %	37.57%	35.97%	34.51%	28.74%	95.95%
Canada					
Net sales	8.78M	21.00M	20.23M	1.99M	96.30%
total_COGS	5.09M	12.76M	12.50M	1.16M	97.99%
Gross Marg	3.69M	8.24M	7.72M	0.83M	93.70%
GM %	42.00%	39.25%	38.18%	41.70%	97.29%
China					
Net sales	3.71M	12.22M	13.20M	0.61M	107.96%
total_COGS	2.23M	7.26M	7.78M	0.33M	107.20%
Gross Marg	1.48M	4.97M	5.42M	0.27M	109.07%
GM %	39.93%	40.63%	41.05%	45.03%	101.03%
France					
Net sales	6.09M	14.53M	15.15M	1.69M	104.25%
total_COGS	3.44M	8.26M	8.59M	0.95M	104.03%
Gross Marg	2.64M	6.27M	6.56M	0.74M	104.54%
GM %	43.42%	43.18%	43.30%	44.02%	100.28%
Germany					
Net sales	3.79M	7.35M	7.01M	1.10M	95.41%
total_COGS	2.43M	5.19M	5.18M	0.69M	99.83%
Gross Marg	1.36M	2.16M	1.83M	0.40M	84.78%
GM %	35.88%	29.40%	26.13%	36.95%	88.86%
India					
Net sales	41.73M	93.89M	93.40M	12.83M	99.48%
total_COGS	26.47M	63.80M	63.50M	7.40M	99.52%

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Gross Marg	15.27M	30.09M	29.90M	5.44M	99.37%
GM %	36.58%	32.05%	32.01%	42.36%	99.90%
Indonesia					
Net sales	4.28M	11.05M	10.76M	1.06M	97.38%
total_COGS	2.45M	6.67M	6.61M	0.61M	99.12%
Gross Marg	1.83M	4.38M	4.15M	0.45M	94.72%
GM %	42.72%	39.62%	38.54%	42.05%	97.27%
Italy					
Net sales	3.92M	7.14M	6.79M	1.23M	95.16%
total_COGS	2.47M	4.98M	4.74M	0.67M	95.18%
Gross Marg	1.45M	2.16M	2.05M	0.56M	95.10%
GM %	37.04%	30.23%	30.21%	45.65%	99.94%
Japan					
Net sales	0.91M	4.29M	4.60M		107.27%
total_COGS	0.58M	2.39M	2.46M		103.17%
Gross Marg	0.34M	1.90M	2.14M		112.41%
GM %	37.05%	44.37%	46.50%		104.79%
Netherlands					
Net sales	1.82M	5.07M	4.58M	0.10M	90.41%
total_COGS	0.96M	2.84M	2.65M	0.06M	93.41%
Gross Marg	0.86M	2.22M	1.93M	0.04M	86.57%
GM %	47.07%	43.90%	42.03%	36.22%	95.75%
Newzealand					
Net sales	0.98M	5.77M	6.63M		114.83%
total_COGS	0.72M	3.21M	3.43M		106.71%
Gross Marg	0.26M	2.56M	3.20M		125.02%
GM %	26.41%	44.35%	48.28%		108.87%
Norway					
Net sales	1.30M	6.96M	7.90M		113.48%
total_COGS	0.81M	4.81M	5.57M		115.71%
Gross Marg	0.49M	2.15M	2.33M		108.47%
GM %	37.87%	30.85%	29.49%		95.59%
Pakistan					
Net sales	2.57M	4.87M	3.27M	0.26M	67.08%
total_COGS	1.49M	2.94M	2.09M	0.16M	71.05%
Gross Marg	1.08M	1.94M	1.18M	0.10M	61.05%
GM %	41.96%	39.74%	36.16%	39.59%	91.01%
Philiphines					
Net sales	10.22M	19.72M	18.63M	2.35M	94.48%
total_COGS	5.79M	11.62M	11.33M	1.42M	97.52%
Gross Marg	4.43M	8.09M	7.29M	0.94M	90.11%
GM %	43.35%	41.06%	39.16%	39.81%	95.38%
Poland					
Net sales	1.63M	3.57M	3.02M	0.17M	84.56%
total_COGS	0.98M	2.09M	1.73M	0.11M	82.90%
Gross Marg	0.66M	1.48M	1.29M	0.06M	86.91%
GM %	40.14%	41.45%	42.60%	37.37%	102.77%

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Portugal					
Net sales	2.29M	6.72M	6.85M	0.31M	101.95%
total_COGS	1.45M	3.98M	3.96M	0.19M	99.53%
Gross Marg	0.83M	2.73M	2.88M	0.12M	105.47%
GM %	36.44%	40.70%	42.10%	39.32%	103.46%
South Korea					
Net sales	16.54M	29.14M	27.94M	5.43M	95.87%
total_COGS	10.33M	19.18M	17.87M	2.85M	93.18%
Gross Marg	6.21M	9.97M	10.07M	2.58M	101.05%
GM %	37.56%	34.19%	36.04%	47.57%	105.40%
Spain					
Net sales	0.87M	6.15M	7.38M		120.07%
total_COGS	0.54M	4.07M	4.93M		121.08%
Gross Marg	0.33M	2.07M	2.45M		118.08%
GM %	38.00%	33.72%	33.16%		98.35%
Sweden					
Net sales	0.14M	0.88M	1.00M	0.02M	113.81%
total_COGS	0.08M	0.52M	0.60M	0.01M	114.71%
Gross Marg	0.06M	0.36M	0.40M	0.01M	112.50%
GM %	43.07%	40.68%	40.21%	38.50%	98.85%
United Kingdom					
Net sales	5.33M	18.27M	19.76M	0.87M	108.17%
total_COGS	3.49M	10.45M	10.84M	0.55M	103.76%
Gross Marg	1.84M	7.82M	8.92M	0.31M	114.06%
GM %	34.45%	42.81%	45.14%	36.26%	105.44%
USA					
Net sales	21.34M	53.94M	51.14M	4.81M	94.80%
total_COGS	13.40M	33.68M	32.24M	3.23M	95.73%
Gross Marg	7.93M	20.27M	18.90M	1.58M	93.26%
GM %	37.19%	37.57%	36.96%	32.90%	98.37%
Total Net sales	147.13M	#####	347.07M	36.67M	98.55%
Total total_COGS	90.21M	#####	220.55M	21.47M	98.86%
Total Gross Marg	56.92M	#####	126.52M	15.20M	98.02%
Total GM %	38.69%	36.65%	36.45%	41.45%	99.46%