SHOPPING APP REVIEWS

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Introduction



Users download apps for various purposes. Given that there is a rise in the usage of online shopping due to the Covid-19 pandemic, improvement of shopping experience has become more important than before. With that in mind, what are the important features we have to look out for to improve a shopping app?



Problem Statement

- How do the app ratings differ across different shopping apps?
- Is there any specific group of users we can look out for to improve the app?
- Are there any specific improvement we can work on to further improve user satisfaction of the app?

Data Gathering

```
1 app_infos_df['reviews']
       20125
       70213
     2646815
     3144111
     1263982
     415380
     131789
     4205170
Name: reviews, dtype: int64
    app reviews = []
    for ap in tqdm(app_packages):
        for sort_order in [Sort.MOST_RELEVANT, Sort.NEWEST]:
            rvs, = reviews(ap,lang='en',
                             country='sg',
                             sort=sort_order,
                             count= 10000
10
        for r in rvs:
            r['sortOrder'] = 'most relevant' if sort order == Sort.MOST RELEVANT else 'newest'
11
            r['appId'] = ap
12
        app_reviews.extend(rvs)
13
                                                                                           8/8 [05:38<00:00, 42.30s/it]
```

- Webscrap on 11th September 2020
- Google PlayStore (80,000 reviews)
- Apple Appstore (15,358 reviews)

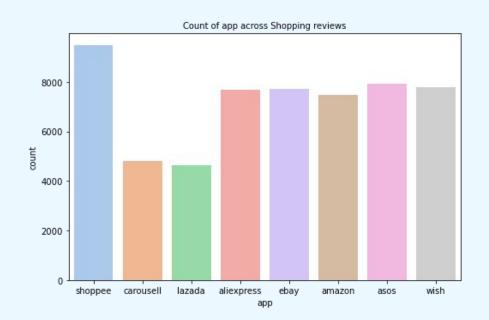


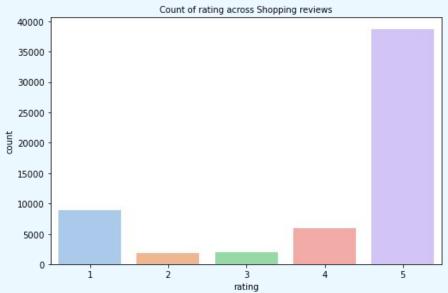
Data Cleaning



- Spacy
- Langdetect
- Spacy_Emoji
- Lemmatization
- VaderSentiments
- 57486 reviews left
- No. of keywords in reviews after cleaning: 24817

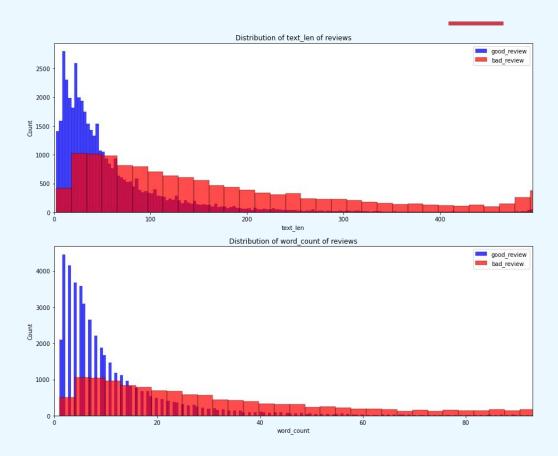
```
1 sp = spacy.load('en_core_web_sm')
 2 emoii = Emoii(sp, merge spans = False)
 3 sp.add_pipe(emoji, first = True)
 4 sp.add pipe(LanguageDetector(), name='language detector', last=True)
 5 analyser = SentimentIntensityAnalyzer()
 6 tokenizer = RegexpTokenizer(r'\w+')
 7 lemma = WordNetLemmatizer()
 8 app_titles = ['shopee' ,'amazon','wish','asos',
                  'carousell', 'aliexpress', 'lazada', 'ebay']
10 def words_cleaning(text):
       #get score from raw text
        scores = analyser.polarity_scores(str(text))
        # use spacy to categorize words
        language = sen._.language['language']
        #creating list to store words
       adj list = ''
       noun_list = ''
       verb_list = ''
        emoji_list = ''
        for word in sen:
           if word._.is_emoji:
26
               emoji_list += str(word)
27
28
               if word.pos -- 'ADJ':
29
                   adj_list += (str(word.lemma_).lower()) + ' '
               elif word.pos == 'NOUN':
                   noun list += (str(word.lemma ).lower()) + ' '
               elif word.pos == 'VERB':
                   verb list += (str(word.lemma ).lower()) + ' '
        string = []
       for word in sen:
           if word.is_stop == False:
               if word._.is_emoji == False:
40
                   if word.pos_ != 'PUNCT':
41
42
                       if word.pos != 'NUM':
                           string.append(str(word.lemma_).lower())
       #removing non english words
        words = [w for w in string if w not in app titles]
        words lemma - [lemma.lemmatize(i) for i in words]
       #join words
       join_words = (" ".join(words_lemma))
54
       return(join_words, adj_list, noun_list, verb_list, emoji_list, scores, language)
```







More negative reviews are seen in 9am - 3pm period



Text of bad reviews usually longer than good reviews



Removed wrongly rated reviews:

- Reviews with a low rating but high positive score
- Reviews with a high rating but high negative score

review	pos_score	rating	
Great shopping experience	0.672	3	1057
great improvement no more freeze!!! but hope i	0.534	2	1518
Slow,in receiving.but good in service	0.420	3	1657
Candy game crash. Please fix. Thanks	0.477	1	1762
Good quality	0.744	1	2509
Price increase, have some nice games but poor	0.457	1	2892
Good to have fun online shopping	0.608	3	3193
Love buy in shopes	0.583	1	3485
Thank u shopee i recieve the gift from you	0.435	3	3556
Good experience	0.744	3	4158

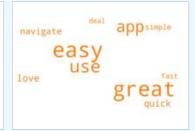
1447	5			
1000	٠	0.403	Sometime don't get free coin	
2062	4	0.505	Returning the faulty products r very difficult	
3078	5	0.688	No issues.	
4167	5	0.556	Lags sometimes though	
4574	5	0.423	Fast and no hassle	
5139	5	0.412	Low price. Fast delivery	
5195	5	0.688	Lower price	
6111	4	0.608	Disappointed at time.	
7440	5	0.423	Faster with lower prices	
7746	4	0.655	Delivery delayed	

Convenient App

online love experience app good

product shopping service fast

User Interface



Variety & Price

choice well

deal variety

lot product offer range useful discount

User Experience

app user

perfect

work

nice amazing
awesome

friendly

Shopping Experience

buy good cheap great price love stuff shop thing

Delivery

time item
good order
product delivery
receive

Consumer Satisfaction



In-App Actitives

buyer
purchase platform
coin

seller
item customer
shop game enjoy

Recommendations

thing want

item look

find look

meed love

Customer Service

option

free item
product
size return
love shipping

Account Issues

time account use try app get card email

Poor Seller Feedback

good scammer way

seller coin

well deal
buyer
buy
platform

User Interface

look
findproduct
use
item filter
price
search like

Payment Issue

order get
time pay
cancel money
come
voucher

Poor Customer Service

service pay
customer good price
item delivery
shipping
not prime

Product Issue

app scam_{star}
bad seller
money
fake review
buy
product

App Issues

phone app

work update time open try

Delivery Issue

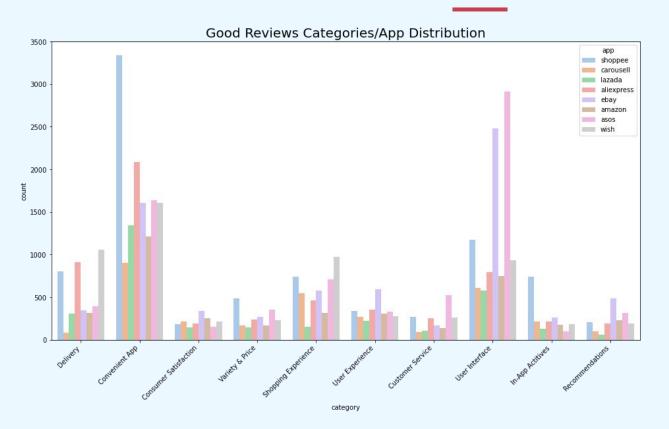
ordertime deliver
item
month
receive
wait
refund delivery

Refund

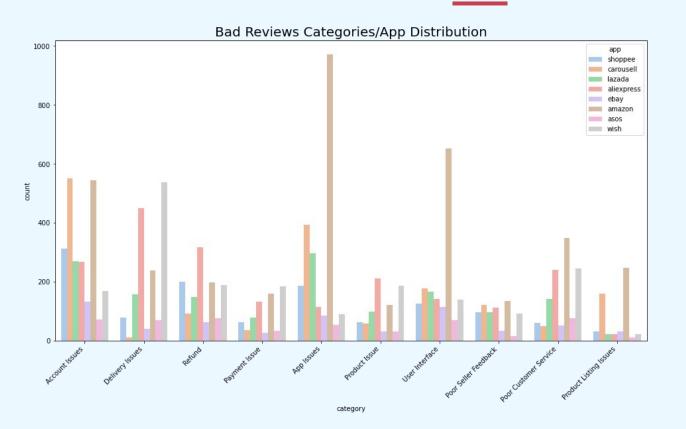
return money
service
refund
send contact
item seller
customer

Product Listing Issues

listing
item scroll
list view
page
page
button



 Shoppee takes the lead in Convenient app while ASOS takes the lead for User Interface



- Amazon seems to take the lead in having more bad reviews as compared to the other apps, especially App Issues, User interface and Account issues
- Wish has slightly higher negative delivery issue reviews
- AliExpress has High Refund issues.





- Delivery, Consumer Satisfaction and Recommendations are scored lower in good reviews.
- Base on compound scores, Refund and Product tend to be very low as compared to other categories.
- Important categories:
 - Customer Service, Refund, Delivery and Recommendations
- It is important to put some focus on sellers that are doing bad on the platform.

Models



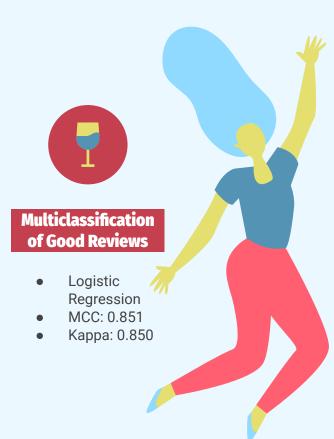
Classify Good or Bad review

- Logistic Regression
- AUC: 0.965
- MCC: 0.773



Multiclassification of Bad Reviews

- Logistic Regression
- MCC:0.705
- Kappa: 0.704

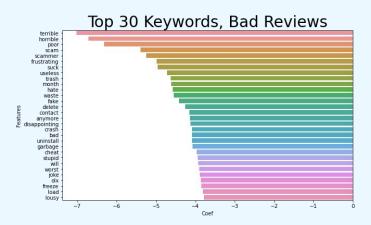


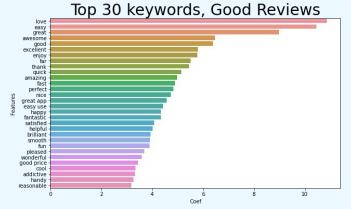
Model(Good & Bad)

	Train Score(AUC)	Test Score(AUC)	МСС	Time (s)
Logistic Regression	0.966	0.965	0.773	163
MultinomialNB	0.964	0.963	0.775	97
SGDClassifier	0.962	0.963	0.753	114
RandomForest	0.936	0.939	0.484	333
ADABoost	0.949	0.953	0.727	443

Model (Good or Bad reviews)

clean_content	review	actual	predicted	
soon get option shop man woman option filter r	As soon as I got it I had the option to shop f	0	1	47613
Jewelry cute clothing hit miss	Jewelry is cute well made but clothing is hit	0	1	51472
able task find frustrating time use pc complet	Not able to do all tasks, I find it frustratin	1	0	30571
lot store like florida need order online buy	We have a lot of stores like this in Florida d	0	1	51635
user interface need improve great app shopping	The user interface needs to be improved otherw	0	1	34561
ad	Many Ads	1	0	5028
access account immediately finish place order	I can't seem to access my account immediately	0	1	17895
shipping available samoa	Please make shipping available to Samoa shipping		1	47289
well option change review long period time thi	Could be better if there was the option to cha	1	0	3533
issue fact coupon code % % use code %	My only issue is the fact that they give you a	0	1	51804



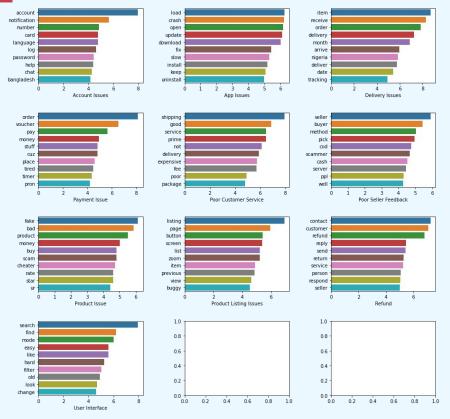


Model(Bad Reviews)

	Train Score(f1)	Test Score(f1)	МСС	Time (s)
Logistic Regression	0.731	0.741	0.705	512
MultinomialNB	0.691	0.708	0.678	68
SGDClassifier	0.703	0.702	0.661	105
RandomForest	0.545	0.550	0.509	216
ADABoost	0.454	0.463	0.380	405

Model (Bad Reviews)

	predicted	actual	review	clean_content
39141	Refund	Delivery Issues	I love asosbut I think it's wrong that when	love think wrong wrong item send happen time p
10749	App Issues	Product Listing Issues	Keep going back to previous page on its own ve	go previous page irritating use nowadays.was w
9780	Refund	Product Issue	Money grabbing policy will make this app usele	money grab policy app useless soon seller caus
23594	Account Issues	Poor Seller Feedback	So so difficult to fill in address and postal	difficult fill address postal code impossible
36522	User Interface	Account Issues	Freezes whenever I try to change my payment op	freeze try change payment option shipping deta
1944	Refund	Payment Issue	Not professional enough n very upset with prod	professional n upset product deliver initiativ
55260	User Interface	Product Issue	Generally good promo but bank promo always ful	generally good promo bank promo fully redeem s
37856	Product Listing Issues	User Interface	What is going on Amazon? Anything I search for	go search bring page result option page check
32160	App Issues	User Interface	Unable to log in or use the app at all with my	unable log use app vpn enable samsung galaxy s
10778	User Interface	Account Issues	waste of time it won't show you what you want	waste time will want miss old olx aps

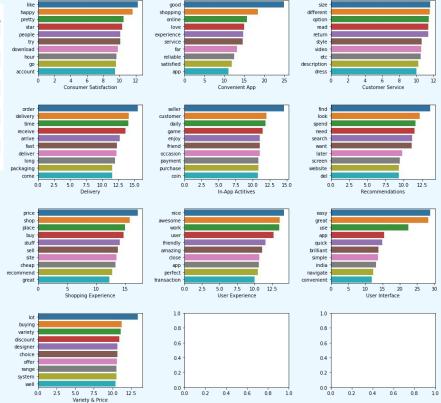


Model(Good Reviews)

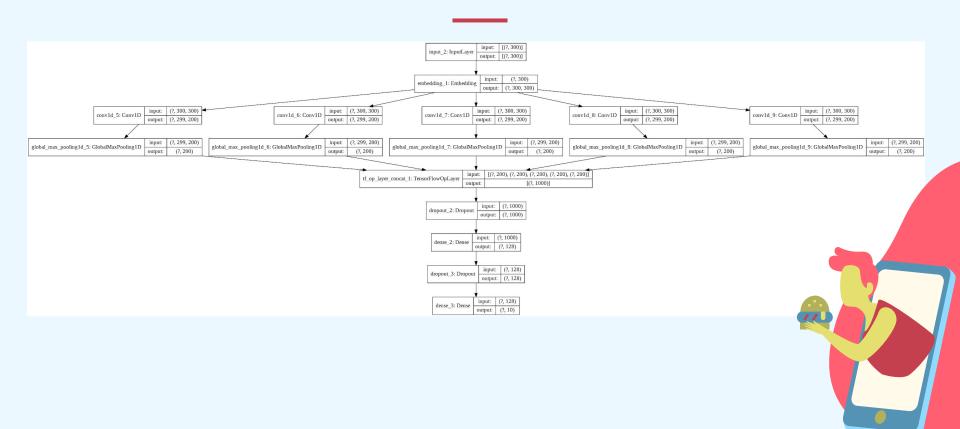
	Train Score(f1)	Test Score(f1)	МСС	Time (s)
Logistic Regression	0.868	0.878	0.851	2367
MultinomialNB	0.751	0.751	0.701	151
SGDClassifier	0.702	0.705	0.663	247
RandomForest	0.657	0.653	0.590	532
ADABoost	0.700	0.701	0.633	1337

Awards

clean_content	review	actual	predicted	
like app holistic experience right confirm rec	I really like that using this app is a holisti	Consumer Satisfaction	Convenient App	20226
great app tracking parcel accurate mobile devi	Great app, sometimes the tracking for parcels	Customer Service	User Interface	38359
seamless great	Seamless and great.	Convenient App	User Interface	12027
order pende exceptional love	Though, my first order is still pending but th	Convenient App	User Interface	53106
love easy use ton little reward saving	Love it! Really easy to use with a ton of litt	User Interface	Variety & Price	19638
bad product year	never had a bad product. been with wish for ma	Consumer Satisfaction	Variety & Price	19118
item good buy seller reliable	items are good to buy and sellers quite reliable.	Shopping Experience	Convenient App	55662
order exactly except	Everything I've ordered has been exactly as I	Delivery	Variety & Price	16923
user friendly platform easy simple reward syst	The most user friendly platform. Easy and simp	In-App Actitives	Convenient App	7300
little dubious honest buy item great read desc	Was a little dubious on using this to be hones	Customer Service	Delivery	20449



NN Models



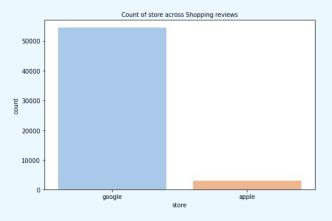
NN Models

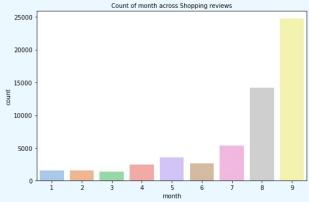
	Train Score	Test Score	МСС
Good & Bad	NN: 0.977	NN: 0.961	NN: 0.767
	ML: 0.966	ML: 0.965	ML: 0.773
Good Reviews	NN: 0.914	NN: 0.717	NN: 0.679
	ML: 0.731	ML: 0.741	ML: 0.705
Bad Reviews	NN: 0.941	NN: 0.841	NN: 0.805
	ML: 0.868	ML: 0.878	ML: 0.851

Scores are not better than machine learning models, which could be due to the size of the data is too small for a complicated model like NN to work well.

Limitations

- The data set is mostly collected in the month of August and September
- More data could be collected, as there is a major lack of Apple Appstore reviews compared to Google Play Store





Further Research

 Collect more Data to improve the model accuracy, as most of the data collected are in August and September

 Try different categories, not just shopping app category apps, do create a more complete review prediction model

 Try to work with different languages, as most of the population is multilinguistic.

Conclusion

- Using the model, Categories for the reviews will be predicted faster then the traditional way of figuring it out.
- The user that posted the review will be referred to the correct department according to the topic prediction, without time wasted from sorting out.





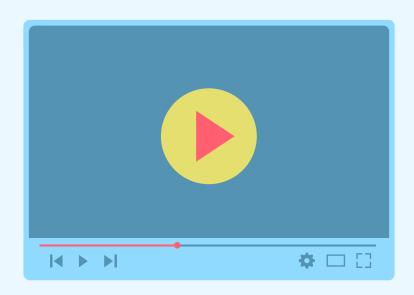
Thanks!

Do you have any questions? https://github.com/SimYiSY

https://www.linkedin.com/in/simyi/

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