# Orion Communications Inc. Fiscal Year 2024 Financial Report

Prepared by: Orion Communications Inc. Corporate Finance Department

Date: February 2025

#### I. Executive Overview

For the fiscal year ended December 31, 2024, Orion Communications Inc. delivered strong financial performance fueled by its diversified telecommunications portfolio and strategic investments in next-generation connectivity. The company's focus on 5G expansion, broadband innovation, and enterprise solutions helped drive significant revenue growth and solid profitability while maintaining a robust balance sheet.

## II. Key Financial Highlights

• **Total Revenue:** \$12.8 billion (up 10% year-over-year)

• Gross Profit: \$7.2 billion (Gross Margin: 56%)

• Operating Income: \$3.0 billion (Operating Margin: 23%)

• **Net Income:** \$2.2 billion (up 12% year-over-year)

• Earnings Per Share (EPS): \$3.15

• Free Cash Flow: \$1.9 billion

These metrics underscore Orion Communications' ability to capitalize on market opportunities while effectively managing costs and investments.

## **III. Income Statement Summary**

Revenue growth was primarily driven by expanded 5G and fiber-optic services, increased enterprise contracts, and strategic international market penetration. While higher research and development expenses impacted operating costs, operational efficiencies and scale allowed for healthy margins.

Income Statement (FY2024)	Amount (USD)
Revenue	\$12.8 billion
Cost of Sales	\$5.6 billion
<b>Gross Profit</b>	\$7.2 billion
Operating Expenses	\$4.2 billion

Operating Income \$3.0 billion

Net Income \$2.2 billion

#### IV. Balance Sheet Overview

Orion Communications maintained a solid balance sheet with strong liquidity and prudent capital structure. Investments in both current and long-term assets support ongoing network expansion and future growth initiatives.

• Total Assets: \$25.4 billion

o Current Assets: \$8.4 billion

o Non-Current Assets: \$17.0 billion

• Total Liabilities: \$11.2 billion

Current Liabilities: \$4.0 billion
 Long-Term Liabilities: \$7.2 billion
 Shareholders' Equity: \$14.2 billion

• Cash and Cash Equivalents: \$3.1 billion

## V. Cash Flow Statement Summary

The fiscal year saw robust cash flow generation, enabling significant reinvestment in technology and network infrastructure. Operational performance was further supported by disciplined investment and financing strategies.

Net Cash from Operating Activities: \$3.2 billion
 Net Cash Used in Investing Activities: \$(1.8) billion
 Net Cash from Financing Activities: \$(0.5) billion

• Ending Cash Balance: \$3.1 billion

## VI. Key Financial Ratios & Performance Metrics

Return on Equity (ROE): 15.5%Debt-to-Equity Ratio: 0.79

• Current Ratio: 2.1

• Free Cash Flow Yield: 7.5%

These ratios reflect a strong operating performance, effective capital management, and a balanced approach to growth and risk.

### VII. Management Commentary & Future Outlook

Management credits the positive financial performance to:

- **Strategic Investments:** Continued capital allocation to 5G, fiber-optic, and satellite infrastructure.
- **Operational Efficiencies:** Enhanced network optimization through AI and machine learning.
- Market Expansion: Growth in emerging markets and enterprise sectors.

Looking ahead to fiscal 2025, Orion Communications will focus on:

- Expanding next-generation network capabilities (5G/6G).
- Accelerating investments in quantum communications and Al-powered solutions.
- Further enhancing global connectivity and digital transformation initiatives.

These strategic initiatives are expected to drive sustainable revenue growth and profitability in the coming years.

#### VIII. Conclusion

In fiscal 2024, Orion Communications Inc. demonstrated strong financial performance marked by robust revenue growth, efficient cost management, and a resilient balance sheet. The company's forward-thinking investments and strategic vision are poised to reinforce its leadership in the telecommunications industry as it continues to innovate and expand its global footprint.