# **Business Requirements**

#### Problem Statement 1 - Overall Business Performance

We currently sum up data manually each time to see the following information:

- 1. Total number of clients we have.
- 2. Total number of trainers we have.
- 3. Total revenue generated.
- 4. Total expenses incurred.
- 5. Total profit earned.

## **Problem Statement 2 – Monthly Performance Tracking**

We manually check monthly data to track:

- 1. Monthly number of clients/members acquired.
- 2. Monthly revenue generated.
- 3. Monthly expenses incurred.
- 4. Monthly profit earned.
- 5. A side-by-side comparison of monthly expenses vs. revenue, along with corresponding profit figures.

# **Problem Statement 3 - Membership Status Tracking**

We need to track and monitor membership details, including:

- 1. An overview by membership tier/type (e.g., Platinum, Gold, Silver) showing how many memberships are **active** and **expired** for each tier.
- 2. Tracking memberships by user, showing:
  - o Who's expiring soon
  - Who's already expired
  - Who has left/cancelled
     This could be displayed as a progress bar, status tracker, or any visual indicator for quick insights.

## **Problem Statement 4 – Fitness & Health Calculations**

We require a **calories calculator** where we can enter:

- Age
- Weight
- Height
- Gender
- Activity level of the member

Based on the inputs, the system should calculate and display:

- BMI (Body Mass Index)
- BMR (Basal Metabolic Rate)
- TDEE (Total Daily Energy Expenditure)
- Any other relevant fitness metrics for quick health insights.

### Problem Statement 5 – Member/Client Detailed Profile

We need a **detailed profile page** for each member/client containing:

• Personal information (Name, Age, Gender, Contact, Address) Membership details (Tier, Start Date, Expiry Date, Status) and more.