WHAT THE PEOPLE THINK: ADVANCES IN PUBLIC OPINION MEASUREMENT USING MODERN STATISTICAL METHODS

By

Simon Heuberger

Submitted to the

Faculty of the School of Public Affairs

of American University

in Partial Fulfillment of

the Requirements for the Degree

of Doctor of Philosophy

In

Government

Chair:

Professor Jeff Gill

Professor Ryan T. Moore

Professor Elizabeth Suhay

Professor R. Michael Alvarez

Dean of the College

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2020 American University Washington, D.C. 20016

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ABSTRACT

Surveys are a central part of political science. Without surveys, we would not know what people think about political issues. Survey experiments further enable us to test how people react to given treatments. Surveys and survey experiments are only as good as the measurements and analytical techniques we as researchers employ, though. For one particular survey variable called ordinal variables, some of our current measurements and techniques are insufficient. Ordinal variables consist of ordered categories where the spacing between each category is uneven and not known. Ordinal variables are highly important because the most important predictor of political behavior is an ordinal variable: education. Ordinal example categories for education could be "Some High School", "High School Graduate", and "Bachelor's Degree". The literature currently often does not take the special nature of ordinal variables, i.e. their uneven spacing, into account. This could misrepresent the data and potentially distort survey results. It is important that we measure and use education and other ordinal variables correctly. My dissertation develops two methods to do so and applies them in original survey research. Chapter II develops a new method to improve the use of ordinal variables in the assignment of treatment in survey experiments. Chapter III develops a new method to treat missing survey data with ordinal variables. Chapter IV applies both methods in an online survey experiment on political framing.

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CHAPTER 1

INTRODUCTION

This is the introduction.

CHAPTER 2

PRECISION IN SURVEY EXPERIMENTS – A NEW METHOD TO IMPROVE BLOCKING ON ORDINAL VARIABLES

2.1 Introduction

Survey experiments collect background information and attempt to uncover treatment effects on public opinion and/or behavior. In order to identify such potential effects, the treatment groups need to be comparable. All treatment groups need to look the same in every measure, i.e. they must be balanced. This can be achieved through random assignment of participants to treatment groups. Randomization, i.e. flipping a coin to decide which treatment group a participant is assigned to, probabilistically results in balance based on the Law of Large Numbers (Urdan, 2010). For small samples, however, it can lead to serious imbalance. It can easily be that the treatment groups will not look the

same. This can leave experimental results in statistically murky waters (Fox, 2015; Imai, 2018; King, Keohane, & Verba, 1994). In survey experiments, the overall sample size is often split across several treatment groups, which can exacerbate the problem. Chong & Druckman (2007), for instance, split 869 participants in a framing experiment on urban growth over 17 treatment groups, which leads to an average of just over 50 participants per group. Randomization is unlikely to lead to balanced treatment groups of this size. Researchers need to employ statistical methods to obtain balanced groups here. Blocking, i.e. arranging participants in groups that are equal in terms of participants' covariates and using random allocation within these groups, can alleviate such worries.

Blocking depends on covariates. In political science, many covariates with high predictive power are categorical variables, i.e. variables where the data can be divided into groups. These include interval (ordered and evenly spaced, e.g. Income) and ordinal (ordered and unevenly spaced, e.g. Education) variables. To block, these variables are often made numeric, e.g. by assigning the numbers 1-4 to the variable categories. This is acceptable for interval variables as the evenly spaced numbers correspond to the evenly spaced categories. For ordinal variables, however, this can be problematic. An arbitrary evenly spaced string of numbers does not correspond to the unevenly spaced ordinal categories and may misrepresent the data. I propose an ordered probit threshold approach to circumvent this problem: This approach estimates an assumed underlying latent continuous structure underneath ordinal variables whose data-driven categories can then be used for blocking. By training a linear model on meaningful data, it creates numerical thresholds which partition the variable into regions corresponding to the ordinal categories and bins the observations between these thresholds according to the explanatory variables. These binned cases determine which of the original categories make sense given the underlying latent continuous structure. The result is a data-based and non-arbitrary re-estimated set of variable categories. Because of their data-driven estimation, these categories can be

safely used for blocking. This approach allows researchers to block on ordinal variables in survey experiments without making unwarranted assumptions in terms of arbitrary numeric values whilst fully utilizing the ordinal information provided and respecting uneven spaces.

The following sections provide a background on survey experiments and blocking, describe the key aspects of ordinal variables, and outline my proposed ordered probit approach. I then demonstrate the benefits and implications of this approach with external survey data and original data from an online survey experiment. Since there currently is no available tool to block in online survey experiments, I create my own survey environment in **shiny**, which will be described in more detail below.

2.2 Theory

2.2.1 Preliminary Notations on Survey Experiments

The simplest of survey experiments has two potential outcomes for participants i, y_{1i} and y_{0i} , with 1 denoting the treatment and 0 referring to the control. Consider a simplified version of a famous survey experiment by Tversky & Kahneman (1981), where researchers want to test the effect of the mortality format on participants' choices. They provide participants with the following scenario:

Imagine that the US is preparing for the outbreak of an unusual Asian disease, which is expected to kill 600 people. A program to combat the disease has been proposed. Assume that the exact scientific estimates of the consequences of the program are as follows...

Participants in the control group receive the program description in survival format:

If the program is adopted, 200 out of 600 people will live.

Participants in the treatment group receive the program description in mortality format:

If the program is adopted, 400 out of 600 people will die.

All participants are subsequently asked whether they support or oppose the program. The treatment effect for each individual participant i is given by $y_{1i} - y_{0i}$. If both groups of participants look the same regarding their covariates (Age, Education, Income etc.), a comparison of the groups' average support reveals the Average Treatment Effect (ATE) across all participants, $\mathbf{E}[\delta] = \mathbf{E}[y_{1i} - y_{0i}]$. A central characteristic of such a comparison is the fundamental problem of causal inference (Holland, 1986; Rubin, 1974): We are unable to observe both potential outcomes for the same participant at once. In our case, we cannot observe how much participant A supports the program if given the survival format whilst also observing how much the same participant A would have supported the program if given the mortality format. If we could, it would be simple to calculate the true average treatment effect, $\mathbf{E}[\delta] = \mathbf{E}[y_{1i}|T=1] - \mathbf{E}[y_{0i}|T=0]$, with T=0 denoting the control and T=1 the treatment group. Since the true average treatment effect is unobservable, we need to use statistical means to assess the counterfactuals. This can be done by balancing the treatment and control groups. If both groups of participants look the same in every measure, we can use the participants who received the mortality format (treatment) to estimate what would have happened to the participants who did not receive the mortality format (control). The crucial aspect is whether the two groups do indeed look the same in terms of participants' covariates. The potential outcome of the control needs to mirror what would have happened in the case of treatment, and vice versa. There are two main means by which this may be achieved: Randomization and blocking.

2.2.2 Randomization

Randomization is equivalent to flipping a coin for each participant to be assigned to treatment or control. This chance procedure gives each participant an equal chance of being assigned to either group (or groups, in case of multiple treatment groups) (Lachin, 1988). Randomization increases covariate balance as the number of participants, n, in-

creases (Imai, King, & Nall, 2009). The larger a researcher's sample, the better the resulting balance from randomization in expectation. Probabilistically, randomization enables the comparison of the average treatment effect to be unbiased, which allows the researcher to attribute any treatment effects to the treatment (King et al., 2007).

While randomization thus guarantees balance as the sample size reaches infinity, it often does not do so in the naturally finite sample sizes researchers actually work with. With huge samples, the Law of Large Numbers predicts that treatment groups selected through randomization will be balanced. With small samples, however, it is possible to get unlucky and end up with unbalanced groups (Imai, King, & Elizabeth A. Stuart, 2008). Blocking can help achieve balance in such scenarios (Epstein & King, 2002).

2.2.3 Blocking

Identical levels in terms of covariates across treatment groups represent the key aspect in experimental studies. In randomization, this is achieved by random chance. In blocking, this is achieved by combining covariate information about the participants with randomization. Specifically, participants are blocked into treatment groups that are similar to one another in terms of the their covariates before treatment is assigned. Their similarity is estimated with the Mahalanobis or Euclidian distance. Blocking is better suited to achieving balance in finite samples than randomization, as it "directly controls the estimation error due to differing levels of observed covariates in the treatment and control groups" (Moore, 2012, p. 463). This is particularly relevant with small samples and a high number of treatment groups, as the overall number of participants needs to be divided up. Figures 2.1 and 2.2 show this visually. A numeric discrete variable with levels 1 to 5 is randomized and blocked for different sample sizes and numbers of treatment groups. This is repeated 100 times for each sample size. Figure 2.1 shows the maximum distances between treatment groups across these repetitions for sample sizes up to 1,000 for two, three, five, and ten treatment groups. Blocking outperforms randomization in

every scenario. The difference between the two methods is smallest for large samples and a small number of treatment groups. For n = 998 and two treatment groups, the largest

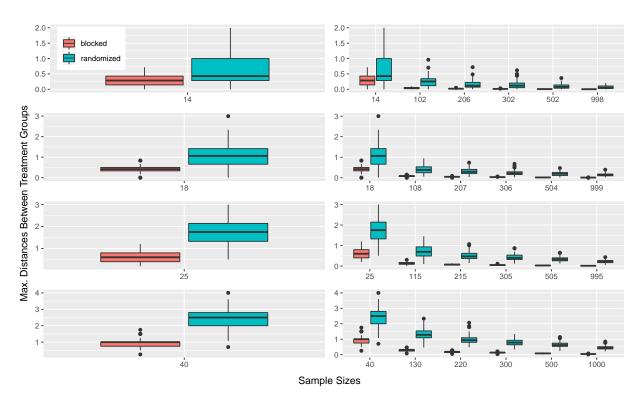


Figure 2.1. Distances between treatment group means in randomized and blocked data.

Increasing sample size for 2 (top row), 3 (second row), 5 (third row), and 10 treatment groups (bottom row). Leftmost pair on right panel is exactly the pair on the left panel

distance between randomized treatment groups is 0.208, and the largest distance between blocked treatment groups is 0.01. For small samples and a large number of treatment groups, however, the difference is much starker. For n=40 and ten treatment groups, the largest distance between randomized treatment groups is 4, and the largest distance between blocked treatment groups is 1.75. Figure 2.2 shows the distribution of these imbalances.

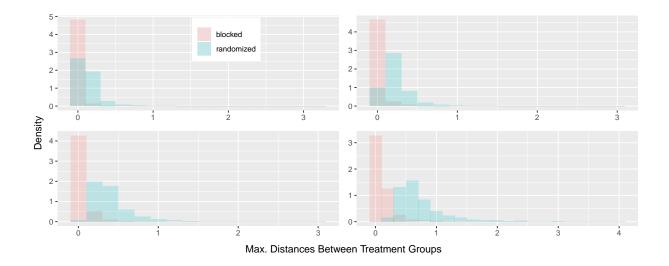


Figure 2.2. Distribution of treatment group differences in randomized and blocked data for 2 (top left), 3 (top right), 5 (bottom left), and 10 (bottom right) treatment groups

Blocking On The Go

In political science, researchers often have an already-collected data set in front of them. One example would be the American National Election Studies (ANES), a pre-existing survey database, which is often used to analyze voter turnout (see for instance Jackman & Spahn, 2018; Leighley & Nagler, 2014), among many others. This setup means all covariate information on all participants is known at the time of assignment, which makes blocking straight-forward. Oftentimes, however, the covariate information of all participants is not known at the time of assignment. This is the case, for instance, for online survey experiments, where each participant completes the survey at differing times. Participants 'trickle in' for treatment assignment as the experiment progresses. 'Traditional' blocking can not be used here, since it relies on covariate information about the entire sample. Instead, we need to block continuously as the experiment progresses, or block 'on the go'. This is called sequential blocking.

Sequential blocking in political science is based on covariate-adaptive randomiza-

tion, which varies probabilities based on knowledge about previous participants and the current participant (Chow & Chang, 2007). Traditional covariate-adaptive approaches, such as the biased coin design (Efron, 1971) and minimization (Pocock & Simon, 1975), assign the incoming participant to the treatment group with the fewest participants with identical covariate information. This works for discrete covariates as the number of possible covariate levels is finite. For continuous covariates, the number of possible covariate levels rises exponentially. Participants are unlikely to look the same, and identical participants are rare. Blocking on continuous covariates is not possible with these traditional approaches (Eisele, 1995; Markaryan & Rosenberger, 2010; Rosenberger & Lachin, 2002). Moore & Moore (2013) develop a method to do so by exploiting relationships between the current participant's covariate profile and those of all previously assigned participants. They define the similarity between participants with the Mahalanobis distance (MD) between participants q and r with covariate vectors \mathbf{x}_q and \mathbf{x}_r :

 $MD_{qr} = \sqrt{(\boldsymbol{x}_q - \boldsymbol{x}_r)' \widehat{\sum}^{-1} (\boldsymbol{x}_q - \boldsymbol{x}_r)}$. To aggregate pairwise similarity, they implement the mean, median, and trimmed mean of the pairwise MDs between the current participant and the participants in each treatment condition: Participants are indexed with treatment condition t using $r \in \{1, ..., R\}$. For each condition t, an average MD between the current participant, q, and the participants previously assigned, t. If the distance in terms of MD for the incoming participant is 2 in the control and 5 for the treatment condition, the incoming participant looks more similar to the control condition. To set the probability of assignment, Moore & Moore (2013) calculate the mean Mahalanobis distances for each incoming participant, q, for all treatment conditions, t, and sort the treatment conditions by these averages. Randomization is biased towards conditions with high scores. For each value of k, with $k \in \{2, 3, ..., 6\}$, the condition with the highest average MD is then assigned a probability k times larger than all other assignment probabilities.

Blocking is thus possible when all covariate information is known at the time of

assignment and when this information 'trickles in' over time. Covariate information, however, is only one side of the coin. Researchers also need to take into consideration the characteristics of the variable to block on. Not all types of variables can and should be used the same way to be blocked on. Specifically, the current use of ordinal variables as blocking variables is somewhat problematic.

2.2.4 Ordinal Variables

Ordinal variables are part of the larger framework of categorical variables. Categorical variables represent types of data which are commonly divided into three groups: Nominal, interval, and ordinal variables. Nominal variables are categorical variables with two or more categories that are not intrinsically ordered. Examples include gender (Female, Male, Transgender etc.), race (African-American, White, Hispanic etc.), and party ID (Democrat, Republican, Independent) where the categories cannot be ordered sensibly into highest or lowest. Interval variables are ordered categorical variables with evenly spaced values. Examples include income (\$20,000, \$40,000, \$60,000, \$80,000 etc.), where the distance between \$20,000 and \$40,000 is the same as the distance between \$60,000 and \$80,000. Ordinal variables are ordered categorical variables where the spacing between values is not the same. Examples include education (Elementary school, Some high school, High school graduate etc.) where the distance between "Elementary school" and "Some high school" is likely different than the distance between "High school graduate" and "Some college". Each subsequent category has quantitatively more education than the previous, but the exact measure of the distance between the categories is unclear.

For blocking, the categories of nominal variables are often turned into binary variables. This manipulation does not impose any unnatural ordering onto the variable and thus does not require any theoretical assumptions. Interval variables are often made numeric, which is statistically sound. It makes sense to assign numeric values such as 1, 2, 3, and 4 to income categories of \$20,000, \$40,000, \$60,000, and \$80,000. The distance

between each of these categories is identical between any adjacent pair and thus translates perfectly into the numeric values with equally identical distances. The distance between \$20,000 and \$40,000 is the same as the distance between 1 and 2. Ordinal variables are also often made numeric for blocking. This is problematic because of their unevenly spaced categories. If the education categories "Elementary school", "Some high school", and "High school graduate" were turned into the numeric values 1, 2, and 3, we would wrongly assume that the distances between the education categories correspond to these evenly spaced values. Do the numbers 1 to 3 really represent the distances between the categories? Perhaps the true spacing between some of the categories is so narrow they should not even be separate categories at all. We cannot answer this by making an arbitrary assumption that is not justified by the data. Alternatively, if "Elementary school", "Some high school", and "High school graduate" were turned into three separate dummy variables, we would wrongly assume that there is no ordering to these values. In both cases, important information would be lost, which could lead to a large degree of distortion (O'Brien, 1981). To truly use the ordinal nature of a variable, we need to use both its quantitative and its inherent unevenly spaced ordered aspects to make a more underlying description of the data possible (Agresti, 2010). To fill this gap, I borrow from machine learning, which has close connections to problems of causal inference (Grimmer, 2015), and propose an ordered probit model that estimates an ordinal variable's underlying latent continuous structure and is trained on external data.

2.2.5 Ordered Probit Approach

Many approaches in the literature on the analysis of ordinal variables incorporate the distribution of the variable categories (Agresti, 1996). The most promising suggestions focus on natural extensions of probit and logit models (Winship & Mare, 1984) by assigning scores to be estimated from the data (Agresti, 1990) and quantifying each non-quantitative variable according to the empirical distributions of the variable, assuming

the presence of a continuous underlying variable for each ordinal indicator (Lucadamoa & Amenta, 2014). In fact, Agresti (2010) states "that the type of ordinal method used is not that crucial" but that the "results may be quite different, however, from those obtained using methods that treat all the variables as nominal" (p. 3). The same applies to methods which treat ordinal variables as interval (Gertheiss & Tutz, 2008). This suggests that a probit or logit model is suitable to uncover the latent continuous variable underlying an ordinal variable, thus using the ordinal information provided and respecting uneven distances. In the literature, this approach is focused exclusively on the analysis of ordinal variables as a response variable. I propose an ordered probit model that applies to ordinal variables as a predictive variable.

Let there be X, an $n \times k$ matrix of explanatory variables. Let further Y be observed on the ordered categories $Y_i \in [1, \ldots, k]$, for $i = 1, \ldots n$, and let Y be assumed to be produced by the unobserved latent continuous variable Y^* . Y^* is continuous on \mathfrak{R} from $-\infty$ to ∞ . The 'response mechanism' for the r^{th} category is $Y = r \iff \theta_{r-1} < Y^* < \theta_r$. This requires there to be thresholds on \mathfrak{R} : Y_i^* : $\theta_0 \xleftarrow[]{} t_0 \xrightarrow[]{} t$

$$p(\mathbf{Y} \le r | \mathbf{X}) = p(\mathbf{Y}^* \le \theta_r) = p(\mathbf{X}\boldsymbol{\beta} + \mathbf{E} \le \theta_r)$$
$$= p(\mathbf{E} \le \theta_r + \mathbf{X}\boldsymbol{\beta}) = F_{\mathbf{E}}(\theta_r + \mathbf{X}\boldsymbol{\beta})$$

is called the cumulative model because $p(\mathbf{Y} \leq \theta_r | \mathbf{X}) = p(\mathbf{Y} = 1 | \mathbf{X}) + p(\mathbf{Y} = 2 | \mathbf{X}) + \ldots + p(\mathbf{Y} = r | \mathbf{X})$. A logistic distributional assumption on the errors produces the ordered logit specification: $F_{\mathbf{E}}(\theta_r - \mathbf{X}'\boldsymbol{\beta}) = P(\mathbf{Y} \leq r | \mathbf{X}) = [1 + \exp(-\theta_r - \mathbf{X}'\boldsymbol{\beta})]^{-1}$. The likelihood function is: $L(\boldsymbol{\beta}, \boldsymbol{\theta} | \mathbf{X}, \mathbf{Y}) = \prod_{i=1}^{n} \prod_{j=1}^{C-1} [\Lambda(\theta_j + \mathbf{X}'_i\boldsymbol{\beta}) - \Lambda(\theta_{j-1} + \mathbf{X}'_i\boldsymbol{\beta})]^{z_{ij}}$ where $z_{ij} = 1$ if the i^{th} case is in the j^{th} category, and $z_{ij} = 0$ otherwise. The thresholds on \mathfrak{R} partition the variable into regions corresponding to the ordinal categories. The linear model, Y^* ,

bins the observations between these thresholds according to the linear predictors.

To use this ordered probit model for blocking, we need to estimate a linear combination of meaningful covariates as predictors and an ordinal variable as the dependent variable. We then train this model on externally and internally valid data. This estimates cutoff thresholds between the ordinal categories and bins data cases according to the linear predictors. The binned cases determine which variable categories make sense, given the underlying latent continuous variable. We then block on the resulting categories.

2.3 Data

ANES Model Training

One of the most common ordinal variables in political science is education. It is widely established that education represents one of the major driving forces behind public opinion and political behavior, such as turnout or donations, in the U.S. (Abramowitz, 2010; Dawood, 2015; Druckman, Peterson, & Slothuus, 2013; Fiorina & Abrams, 2009; Fiorina, Abrams, & Pope, 2011; King, 1997; Leighley & Nagler, 2014). One of the most respected and recognized externally and internally valid data sets are the American National Election Studies. I thus choose the following ordered probit model with the 2016 ANES data (the predictors are standard linear predictors in political science literature):

$$Education \sim Gender + Race + Age + Income + Occupation + PartyID$$

When trained on the 2016 ANES data, this ordinal probit model estimates the thresholds between each of the education categories shown in Table 2.1. The observations in the data are binned according to the estimated threshold coefficients, which in turn determines what education categories make sense, given the underlying latent continuous variable. Figure 2.3 shows the distribution of both the original and the model-estimated education categories. As we can see, all categories 'below' "High school graduate" and 'above' "Master's" are collapsed because they do not fit the data. The ordered probit

Table 2.1. Ordered Probit Threshold Estimates

Thresholds	Coefficients	Standard Errors	t-values
Up to 1st 1st-4th	-7.869	1.024	-7.681
1st-4th 5th-6th	-7.146	0.717	-9.965
5 th- 6 th 7 th- 8 th	-5.379	0.326	-16.515
$7 ext{th-8th} 9 ext{th}$	-4.671	0.253	-18.472
$9 \mathrm{th} 10 \mathrm{th}$	-3.920	0.206	-19.070
$10 \mathrm{th} 11 \mathrm{th}$	-3.468	0.188	-18.489
$11 { m th} 12 { m th}$	-2.984	0.174	-17.100
12th $ $ HS grad	-2.511	0.166	-15.116
HS grad Some college	-0.710	0.154	-4.607
Some college Associate	0.384	0.154	2.500
Associate Bachelor's	1.045	0.154	6.766
Bachelor's Master's	2.478	0.160	15.538
Master's Professional	4.099	0.177	23.144
Professional Doctorate	4.838	0.197	24.589

model uses the ordinal information with unevenly spaced distances provided and returns categories that do fit the data. We can now use these estimated education categories as the basis for blocking. Assigning numeric values to the new categories is now justifiable because they are based on data-driven estimations. This allows us to block on numerical values with the Mahalanobis distance, which would not be possible without empirical justification. The following sections show that the new estimated categories significantly affect analyses and results.

2.3.1 Simulations

I conduct various simulations to compare the Ordered Probit Model and its resulting reestimated education categories with the original ANES categories.

Placebo Regression

We separately block the 2016 ANES on the original and the ordered probit education categories into two treatment groups. We then model the following OLS regression

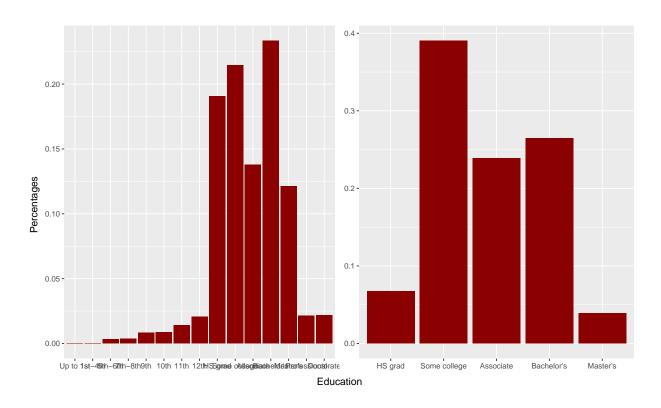


Figure 2.3. Distribution of Education Categories. Original 2016 ANES categories on the left, ordered probit estimated categories on the right

on an interval response variable, a feeling thermometer towards Donald Trump as the Republican presidential candidate:

 $Feel.Trump \sim Group + Dem + Rep + Income + Male + White + Black + Hispanic$

Group indicates a placebo treatment, as no actual treatment is administered. In the absence of actual treatment, the difference between both treatment groups should thus be zero.

2.3.2 Framing Survey

2.4 Results

2.4.1 Placebo Regression

To test this, each blocking/regression process for each set of categories is repeated 1,000 times. The distribution of the placebo treatment indicator (Group) is visualized in Figure 2.4. Both distributions center around zero, as is the statistical expectation.

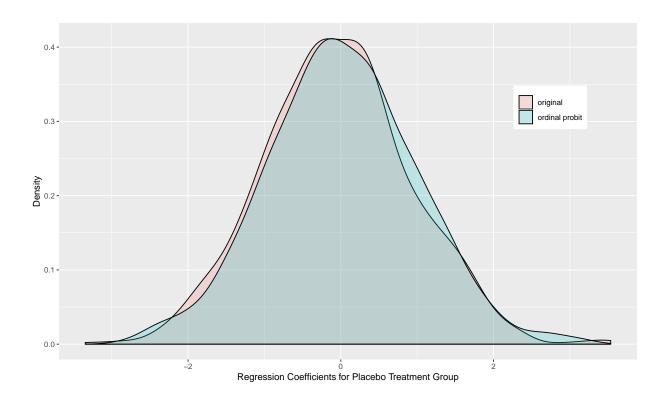


Figure 2.4. Distribution of placebo treatment coefficients by education model

Upon closer inspection, the ordered probit categories are closer to the true values than the original categories on both mean (0.019 v. -0.05) and median (-0.01 v. -0.07). This indicates slightly superior performance by the ordered probit categories.

2.4.2 Framing Survey

Put text here

CHAPTER 3

QUALITY COMPARISON OF MAJOR MISSING DATA SOLUTIONS FOR DISCRETE DATA WITH A PROPOSED NEW METHOD FOR ORDINAL VARIABLES

3.1 Introduction

Missing data are ubiquitous in survey research (Allison, 2002; Raghunathan, 2016). Respondents frequently refuse to answer questions, select "Don't Know" as a response option, or drop out during the response collection process (Honaker & King, 2010). Missing data pose a big problem for researchers because data can typically not be analyzed with statistical software if they contain missing values (Little & Rubin, 2002; Molenberghs & Kenward, 2007).

Scholars have developed several general ways to treat missing data. These range from deleting all observations with missing data (listwise deletion) over randomly drawing a 'similar' respondent to provide a fill-in value for a missing slot (hot decking) to estimating missing values from conditional distributions (multiple imputation) (Fay, 1996; King, Honaker, Joseph, & Scheve, 2001; Rubin, 1976).

Listwise deletion has been shown to induce bias with political data (Rees & Duke-Williams, 1997; Reilly, 1993). +++ more citations, examples of how widely used listwise deletion is

Hot decking does not reflect statistical uncertainty in the filled-in values since there is only one draw (Gill & Witko, 2013; Kroh, 2006). +++ More detail about the method

Multiple implementation has become the state of the art in missing data management +++ citations, examples, reasons why it's the state of the art

However, multiple imputation is not necessarily always the most suitable method for all types of variables. For non-granular discrete data, for instance, multiple hot deck imputation, a variation over generic multiple imputation, proves more precise (Gill & Cranmer, 2012). +++ how does it achieve that

However, multiple hot deck imputation assumes even distances between categories in discrete data. This assumption does not necessarily apply for ordinal variables. I propose a method designed to impute discrete missing data specifically from ordinal variables. Because of the success of multiple hot deck imputation, this method is based on multiple hot deck imputation and adapted to account for the specific circumstances of ordinal variables. Based on the ordered probit model approach in chapter II, it applies a weighted distance solution with newly estimated numeric thresholds from an assumed underlying latent continuous variable to measure the distances between the categories and calculate an affinity score.

This chapter will:

- Provide theory behind missing data mechanisms, deletion, imputation, multiple imputation - Outline R packages/functions that implement listwise deletion and variations of multiple imputation, including my proposed new method - na.omit() - amelia() - mice() - hot.deck() - hd.ord() - Apply these R packages to three different sets of survey data - Test each package for accuracy and speed for differing types of variables - Assess the usefulness of my proposed new method

3.2 Theory

3.2.1 Missing Data Mechanisms

MCAR MAR NMAR

3.2.2 Deletion

Deletion of incomplete observations, listwise deletion

3.2.3 Imputation

Mean

Mean is used to substitute values

Regression

Missing variables for a unit are estimated by predicted values from the regression on the known variables for that unit

Hot Decking

Recorded units in the sample are used to substitute values

Hot decking (Marker, Juddkins, Winglee (2002), Ernst (198), Kalton and Kish (1981), Ford (1983), David et al. (1986)) (chapter 4, (Little & Rubin, 2002)) – by simple random sampling with replacement – within adjustment cells – nearest neighbor – sequential ordered by a covariate

R package: +++

3.2.4 Multiple Imputation

Amelia

mice

Multiple Hot Deck Imputation

R package: hot.deck

Multiple hot deck imputation (all COPIED OVER from Cranmer, Gill): – A nonparametric alternative to multiple imputation – A variation of hot deck imputation combined with the repeated imputation and estimation method typical of parametric multiple imputation – Designed to work well in situations where (traditional) parametric multiple imputation falls short – when a discrete variable with a small number of categories has missing values. This can produce nonsensical imputations, biased results and artificially smaller standard errors – Maintains the integrity of the data by using draws of actual values from the variable with the missing values to impute missing items – Maintains the discrete nature of discrete data and produces more accurate imputations than parametric multiple imputation in a majority of social science applications where the data are discrete – Since many political science applications rely on highly discrete measures, multiple hot deck imputation provides the researcher with more accuracy in imputations than parametric multiple imputation, while requiring none of parametric multiple imputation's standard assumptions

Concrete estimation steps: (1) Create several copies of the dataset. (2) Search down columns of the data sequentially looking for missing observations a) When a missing value is found, compute a vector of affinity scores, for that missing value. This vector is as long as the number of rows in the dataset, minus any rows with missing values for the same variable b) Create the imputation cell of best donors for this missing value and draw randomly from it to produce a vector of imputations c) Impute one of these values into

the appropriate cell of each duplicate dataset for this missing value (3) Repeat Step 2 until no missing observations remain (4) Fit the statistic of interest for each dataset (5) Combine the estimates of the statistic into a single estimate using the combination rules of parametric multiple imputation

Ordinal Variable Multiple Hot Deck Imputation

Imputation techniques rely on continuous distributional assumptions. I use my ordered probit estimated latent underlying continuous variable.

Ordinal hot deck imputation: — An extension of multiple hot deck imputation — Designed specifically to implement multiple hot deck imputation with ordinal variables — Fully utilizes the unevenly spaced yet ordered information provided in ordinal variables — A key variable in political science surveys is ordinal: Education. Ordinal hot deck imputation enables researchers to impute missing data using the full information provided in this most important predictor variable

Multiple hot deck imputation uses draws of values from the variable with the missing values (hot decking) to impute them distributionally (multiple imputation) and estimate affinity scores. This score measures how close other respondents are to the one with the missing value. 'Closeness' is measured as the distance between respondents in the variables that do not contain missing values. This is best illustrated with simplified data shown in Table 3.1. Respondent B shows missing data for party ID. To impute a fill-in

Respondent	Age	Party ID	Education	Income	Gender
A	25	Republican	High School Graduate	\$40-50,000	Male
В	40	NA	Some High School	\$30-40,000	Female
\mathbf{C}	30	Democrat	Bachelor's Degree	\$60-70,000	Female

Table 3.1. Illustrative Data

value, we look at how close respondents A and C are to B in terms of age, education, income, and gender. C is closer to B in terms of age and they share the same gender.

A is closer to B on education and income. Multiple hot deck imputation measures these distances and estimates affinity scores for respondents A and C. B then receives the party ID fill-in value from whichever respondent has the higher score. The algorithm building the affinity score, however, assumes evenly spaced distances between categories. This is the case for age, income, and gender, but not for education, since education is an ordinal variable. Applying multiple hot deck imputation here would misrepresent the data.

R functions: hd.ord()

education is crucial to test the performance of hd.ord, which was designed specifically for ordinal variables. hd.ord in turn depends on another specifically designed function called OPMOrd. OPMOrd applies polr() to an ordinal variable (here education) to estimate the underlying latent continuous variable. polr() can only be run on data without missing variables. +++

3.3 Data

I ampute data for three different sets of survey data: An experiment on moral framing I ran on MTurk in 2017 (original data), data from the 2016 ANES, and data from the 2016 CCES. All data are amputed with the ampute() function from the mice package (+++ some citation that talks about ampute here). Each data set is imputed with five different functions: amelia(), mice(), hd.ord(), hot.deck(), and na.omit().

amelia() is from the Amelia package. mice() is from the mice package. Both are used with their default settings unless specified otherwise. hot.deck() is from Gill and Cranmer's multiple hot deck imputation package hot.deck. hd.ord() is my ordinal variable adaptation of hot.deck(). na.omit() applies list-wise deletion. I test each function for imputation accuracy and speed for binary, ordinal, and nominal variables in all three data sets. Each data set contains two ordinal (Education, Interest), two nominal (Age, Income) and numerous binary variables. In order to enable factually accurate

comparison and unless specified otherwise, each data set contains 1,000 observations and six levels of the ordinal variable Education. 1,000 observations represent a common size for survey experiment data, and the polr() analysis from section 2.3 estimates five or six levels to best represent Education in a US context. Imputation of each data set was carried out with each of the five imputation methods for 1,000 iterations. With the exception of Table 3.10, 20 percent NA were randomly amputed in each iteration for each data set.

Sections 3.4.1 to 3.4.4 show the results in terms of performance accuracy. Since each data set is complete, we know the true variable mean of all variables. This serves as the baseline of comparison for the performance of each imputation method. First, I impute all data sets MAR (section 3.4.1) and MNAR (section 3.4.2) for five and 12 amputed variables. The five amputed variables are consistent across all three data sets: Democrat (binary), Male (binary), Interest (ordinal), Income (nominal), and Age (nominal). The 12 amputed variables contain additional variables that differ between each data set due to availability in the data. In section 3.4.3, I then increase the number of ordinal variables to be treated by polr() for hd.ord() by including Interest. Imputations also also conducted MAR and MNAR for four and 11 amputed variables. The variables are the same as in sections 3.4.1 and 3.4.2, but without including Interest. Finally, I increase the amount of missing data to 50 and 80 percent (section 3.4.4).

Section 3.4.5 shows the results in terms of performance speed by the number of imputed variables (Table 3.11) and the percentage of missingness (Table 3.12). All running times were achieved on a Code Ocean AWS EC2 instance with 16 cores and 120 GB of memory.

3.4 Results

3.4.1 MAR

Table 3.2. Accuracy of Multiple Imputation Methods. MAR, 5 Variables with NA

Method	Variable	ANES	CCES	Framing
true	Dem	.3420	.3770	.4660
hot.deck	Dem	0010	+.0000	+.0001
hd.ord	Dem	0011	0004	+.0008
amelia	Dem	+.0004	+.0001	0001
mice	Dem	+.0003	+.0002	+.0000
na.omit	Dem	0290	0229	0340
true	Male	.4890	.4830	.5260
hot.deck	Male	0013	0011	+.0001
hd.ord	Male	0013	0014	+.0005
amelia	Male	+.0002	0001	+.0000
mice	Male	+.0001	0001	0001
na.omit	Male	0392	0414	0256
true	Interest	2.9340	3.3290	3.2170
hot.deck	Interest	0130	0125	0213
hd.ord	Interest	0191	0196	0248
amelia	Interest	+.0003	+.0003	0002
mice	Interest	+.0003	+.0000	0003
na.omit	Interest	0705	0724	0714
true	Inc	16.6140	6.4810	3.0890
hot.deck	Inc	1068	0259	0119
hd.ord	Inc	1278	0407	0192
amelia	Inc	+.0008	0004	+.0003
mice	Inc	+.0003	0002	+.0014
na.omit	Inc	5631	2468	1367
true	Age	50.0410	52.8230	37.9120
hot.deck	Age	3888	2616	3650
hd.ord	Age	4597	3895	3923
amelia	Age	+.0007	0033	0039
mice	Age	+.0017	0073	0049
na.omit	Age	-1.1875	-1.2361	-1.0641

Note: Each true value shows the true variable mean. All other values show the differences between the imputation means and the true mean.

Table 3.3: Accuracy of Multiple Imputation Methods. MAR, 12 Variables with NA $\,$

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Method	Variable	ANES	CCES	Framing
true	Dem	.3420	.3770	.4660
hot.deck	Dem	0005	0003	+.0001
hd.ord	Dem	0005	0004	+.0004
amelia	Dem	+.0000	+.0000	+.0001
mice	Dem	+.0000	+.0001	+.0001
na.omit	Dem	0191	0172	0280
${ m true}$	Male	.4890	.4830	.5260
hot.deck	Male	0004	0002	0002
hd.ord	Male	0001	0003	+.0000
amelia	Male	+.0001	0001	0001
mice	Male	+.0000	0002	0001
na.omit	Male	0256	0364	0154
true	Interest	2.9340	3.3290	3.2170
hot.deck	Interest	0053	0041	0095
hd.ord	Interest	0077	0067	0106
amelia	Interest	+.0001	0001	+.0002
mice	Interest	+.0000	0001	0001
na.omit	Interest	0620	0515	0721
true	Inc	16.6140	6.4810	3.0890
hot.deck	Inc	0470	0130	0060
hd.ord	Inc	0591	0212	0089
amelia	Inc	0007	0005	0002
mice	Inc	0013	0003	+.0000
na.omit	Inc	6303	2860	0960
true	Age	50.0410	52.8230	37.9120
hot.deck	Age	1391	0883	1494
hd.ord	Age	1835	1435	1592
amelia	Age	+.0056	0015	0041
mice	Age	+.0048	0050	0029
na.omit	Age	8638	5974	6434
true	Black	.0790	.0950	.0690
hot.deck	Black	+.0000	+.0000	0001
hd.ord	Black	+.0000	+.0000	0003
amelia	Black	+.0000	+.0001	+.0000
mice	Black	+.0000	+.0001	+.0001
na.omit	Black	0092	0090	0110
true	Empl	.6610	.4370	.7430
hot.deck	Empl	+.0006	+.0000	+.0007
hd.ord	Empl	+.0006	+.0001	+.0006
amelia	Empl	+.0000	+.0000	+.0000
mice	Empl	+.0000	0001	0001
na.omit	Empl	0087	0301	0157
true	Religious	.6460	.6420	_
hot.deck	Religious	0006	0003	_
hd.ord	Religious	0005	0003	_
amelia	Religious	0001	0001	_
mice	Religious	0001	0002	_
na.omit	Religious	0166	0234	_
110.011110	1001191000	.0100	.0201	

true	Married	.5290	.6310	_
hot.deck	Married	+.0002	0001	_
hd.ord	Married	+.0002	+.0001	_
amelia	Married	0001	0002	_
mice	Married	0001	0002	_
na.omit	Married	0384	0326	_
true	OwnHome	.6820	.7010	_
hot.deck	OwnHome	0001	0002	
hd.ord	OwnHome	+.0000	+.0002	
amelia	OwnHome	+.0001	+.0000	_
mice	OwnHome	0001	0001	_
na.omit	OwnHome	0334	0304	_
true	Rally	.0830		_
hot.deck	Rally	0001		_
hd.ord	Rally	0002		
amelia	Rally	+.0001		
mice	Rally	+.0001		_
na.omit	Rally	0191		_
true	Donate	.1390		_
hot.deck	Donate	0002		_
hd.ord	Donate	0002 0005		
amelia	Donate	+.0000		
mice	Donate	+.0000 $+.0001$	_	
na.omit	Donate	0320		_
true		0320	.0420	_
	Gay			_
hot.deck hd.ord	Gay	_	$+.0001 \\ +.0000$	_
na.ora amelia	Gay	_		_
	Gay	_	+.0000	_
mice	Gay	_	+.0000	_
na.omit	Gay	_	0112	_
true	StudLoans	_	.1910	_
hot.deck	StudLoans	_	+.0003	
hd.ord	StudLoans		+.0002	
$\mathop{\rm amelia}_{\cdot}$	StudLoans		+.0000	
mice	StudLoans		0001	
na.omit	StudLoans		0117	
true	Hisp			.0550
hot.deck	Hisp	_		0002
hd.ord	Hisp	_		0002
$\mathop{\rm amelia}_{\cdot}$	Hisp	_		+.0000
mice	Hisp			+.0000
na.omit	Hisp			0072
true	Official	_		.3560
hot.deck	Official	_		+.0000
hd.ord	Official	_		0003
amelia	Official	_		+.0001
mice	Official		_	+.0001
na.omit	Official		—	0385
true	Stud		—	.0440
hot.deck	Stud		_	+.0000
hd.ord	Stud		_	+.0000
amelia	Stud	_	_	+.0000

mice	Stud		 +.0001
na.omit	Stud		 0012
true	Media		 1.7240
hot.deck	Media		 0049
hd.ord	Media		 0060
amelia	Media		 +.0001
mice	Media		 +.0001
na.omit	Media		 0984
true	Participation	_	 .9540
hot.deck	Participation	_	 0021
hd.ord	Participation		 0027
amelia	Participation		 0003
mice	Participation	_	 0001
na.omit	Participation	_	 1003

3.4.2 MNAR

Table 3.4. Accuracy of Multiple Imputation Methods. MNAR, 5 Variables with NA

Method	Variable	ANES	CCES	Framing
true	Dem	.3420	.3770	.4660
hot.deck	Dem	0114	0099	0038
hd.ord	Dem	0120	0105	0033
amelia	Dem	0106	0102	0046
mice	Dem	0099	0101	0036
na.omit	Dem	0176	0140	0185
true	Male	.4890	.4830	.5260
hot.deck	Male	0136	0116	0127
hd.ord	Male	0133	0124	0125
amelia	Male	0132	0121	0133
mice	Male	0132	0120	0135
na.omit	Male	0214	0219	0133
true	Interest	2.9340	3.3290	3.2170
hot.deck	Interest	0288	0246	0333
hd.ord	Interest	0335	0296	0369
amelia	Interest	0167	0146	0133
mice	Interest	0167	0146	0135
na.omit	Interest	0379	0372	0379
true	Inc	16.6140	6.4810	3.0890
hot.deck	Inc	2299	0928	0591
hd.ord	Inc	2554	1038	0648
amelia	Inc	1225	0578	0463
mice	Inc	1229	0566	0445
na.omit	Inc	2770	1334	0740
true	Age	50.0410	52.8230	37.9120
hot.deck	Age	6319	4596	7147
hd.ord	Age	7415	5929	7477
amelia	Age	2450	2266	2875
mice	Age	2369	2160	2888
na.omit	Age	6427	6392	5853

Note: Each true value shows the true variable mean. All other values show the differences between the imputation means and the true mean.

Table 3.5: Accuracy of Multiple Imputation Methods. MNAR, 12 Variables with NA $\,$

Method	Variable	ANES	CCES	Framing
true	Dem	.3420	.3770	.4660
hot.deck	Dem	0049	0046	0015
hd.ord	Dem	0049	0049	0013
amelia	Dem	0043	0045	0018
mice	Dem	0040	0044	0014
na.omit	Dem	0092	0081	0106
${ m true}$	Male	.4890	.4830	.5260
hot.deck	Male	0055	0049	0052
hd.ord	Male	0053	0051	0051
amelia	Male	0055	0050	0054
mice	Male	0055	0049	0055
na.omit	Male	0093	0119	0060
${ m true}$	Interest	2.9340	3.3290	3.2170
hot.deck	Interest	0113	0090	0139
hd.ord	Interest	0134	0113	0150
amelia	Interest	0068	0061	0053
mice	Interest	0068	0061	0054
na.omit	Interest	0236	0161	0252
${ m true}$	Inc	16.6140	6.4810	3.0890
hot.deck	Inc	0899	0350	0239
hd.ord	Inc	1046	0421	0262
amelia	Inc	0495	0223	0184
mice	Inc	0503	0218	0177
na.omit	Inc	2088	0970	0333
${ m true}$	Age	50.0410	52.8230	37.9120
hot.deck	Age	2571	1732	2811
hd.ord	Age	3081	2251	2989
amelia	Age	1100	1014	1159
mice	Age	1047	0986	1159
na.omit	Age	3397	1367	2239
${ m true}$	Black	.0790	.0950	.0690
hot.deck	Black	0035	0038	0028
hd.ord	Black	0037	0038	0029
amelia	Black	0037	0040	0011
mice	Black	0034	0038	0010
na.omit	Black	0045	0052	0045
${ m true}$	Empl	.6610	.4370	.7430
hot.deck	Empl	0034	0053	0022
hd.ord	Empl	0033	0053	0022
amelia	Empl	0031	0040	0024
mice	Empl	0031	0040	0025
na.omit	Empl	0014	0111	0037
true	Religious	.6460	.6420	
hot.deck	Religious	0045	0039	_
hd.ord	Religious	0043	0038	_
amelia	Religious	0040	0040	_
mice	Religious	0040	0040	_
na.omit	Religious	0049	0073	_
	3			

true	Married	.5290	.6310	
hot.deck	Married	0041	0038	_
hd.ord	Married	0040	0037	_
amelia	Married	0042	0037	_
mice	Married	0042	0037	_
na.omit	Married	0122	0096	_
true	OwnHome	.6820	.7010	_
hot.deck	OwnHome	0030	0030	
hd.ord	OwnHome	0028	0027	_
amelia	OwnHome	0027	0030	
mice	OwnHome	0027	0030	_
na.omit	OwnHome	0111	0090	_
true	Rally	.0830	_	_
hot.deck	Rally	0043	_	_
hd.ord	Rally	0042		
amelia	Rally	0040	_	_
mice	Rally	0039		_
na.omit	Rally	0077		
true	Donate	.1390		_
hot.deck	Donate	0051	_	
hd.ord	Donate	0054		
amelia	Donate	0049		
mice	Donate	0048	_	_
na.omit	Donate	0122	_	_
true	Gay	_	.0420	
hot.deck	Gay		0024	
hd.ord	Gay	_	0025	
amelia	Gay		0026	
mice	Gay		0024	
na.omit	Gay		0035	
true	StudLoans		.1910	
hot.deck	StudLoans		0058	
hd.ord	StudLoans	_	0058	
amelia	StudLoans	_	0051	_
mice	StudLoans		0050	_
na.omit	StudLoans		0070	
true	Hisp			.0550
hot.deck	Hisp		_	0027
hd.ord	Hisp			0027
amelia	Hisp			0011
mice	Hisp			0011
na.omit	Hisp		_	0033
true	Official			.3560
hot.deck	Official			0054
hd.ord	Official	_	_	0054
amelia	Official			0049
mice	Official			0049 0048
	Official	_	_	
na.omit	Stud			0142 $.0440$
true hot.deck			_	
	Stud	_	_	0026
hd.ord	Stud	_		0025
amelia	Stud	_		0023

mice	Stud	_		0020
na.omit	Stud	_		0017
${ m true}$	Media	_		1.7240
hot.deck	Media	_		0142
hd.ord	Media			0152
amelia	Media	_		0101
mice	Media	_		0101
na.omit	Media	_		0363
${ m true}$	Participation			.9540
hot.deck	Participation			0115
hd.ord	Participation	_		0115
amelia	Participation	_		0099
mice	Participation			0094
na.omit	Participation		_	0358

3.4.3 Increased Ordinal Variables

Table~3.6.~Accuracy~of~Multiple~Imputation~Methods.~Two~Ordinal~Variables~(Education,~Interest),~MAR,~4~Variables~with~NA

Method	Variable	ANES	CCES	Framing
true	Dem	.3420	.3770	.4660
hot.deck	Dem	0008	+.0002	+.0005
hd.ord	Dem	0018	0005	+.0012
amelia	Dem	+.0002	+.0001	+.0001
mice	Dem	+.0001	+.0002	+.0000
na.omit	Dem	0333	0294	0357
true	Male	.4890	.4830	.5260
hot.deck	Male	0022	0019	+.0015
hd.ord	Male	0015	0018	+.0011
amelia	Male	+.0001	+.0000	+.0002
mice	Male	+.0000	+.0000	+.0001
na.omit	Male	0396	0407	0297
true	Inc	16.6140	6.4810	3.0890
hot.deck	Inc	0830	0246	0093
hd.ord	Inc	1523	0516	0225
amelia	Inc	+.0010	0006	+.0009
mice	Inc	0008	+.0002	+.0020
na.omit	Inc	5771	2564	1400
true	Age	50.0410	52.8230	37.9120
hot.deck	Age	2889	2350	3546
hd.ord	Age	5431	4664	4583
amelia	Age	+.0018	+.0085	0002
mice	Age	+.0024	0002	0022
na.omit	Age	-1.1521	-1.1228	9688

Note: Each true value shows the true variable mean. All other values show the differences between the imputation means and the true mean.

 ${\it Table 3.7: Accuracy of Multiple Imputation Methods. Two Ordinal Variables (Education, Interest), MAR, 11 Variables with NA}$

Method	Variable	ANES	CCES	Framing
true	Dem	.3420	.3770	.4660
hot.deck	$\overline{\text{Dem}}$	0002	0004	+.0002
hd.ord	$\overline{\text{Dem}}$	0005	0005	+.0005
amelia	$\overline{\text{Dem}}$	+.0000	0001	+.0000
mice	$\overline{\text{Dem}}$	+.0000	+.0000	+.0001
na.omit	Dem	0200	0213	0294
true	Male	.4890	.4830	.5260
hot.deck	Male	0002	0005	0001
hd.ord	Male	0001	0004	+.0002
amelia	Male	+.0000	0001	+.0001
mice	Male	+.0000	0001	+.0001
na.omit	Male	0254	0350	0174
true	Inc	16.6140	6.4810	3.0890
hot.deck	Inc	0346	0114	0054
hd.ord	Inc	0657	0241	0095
amelia	Inc	0018	0007	0004
mice	Inc	0027	0005	0001
na.omit	Inc	6432	2888	0983
true	Age	50.0410	52.8230	37.9120
hot.deck	Age	0887	0704	1379
hd.ord	Age	1951	1532	1640
amelia	Age	+.0010	0021	+.0001
mice	Age	0016	0055	+.0022
na.omit	Age	8025	4330	5290
true	Black	.0790	.0950	.0690
hot.deck	Black	+.0001	0001	+.0000
hd.ord	Black	+.0000	0001	0002
amelia	Black	+.0000	+.0001	+.0000
mice	Black	+.0001	+.0001	+.0000
na.omit	Black	0103	0122	0134
true	Empl	.6610	.4370	.7430
hot.deck	Empl	+.0007	+.0003	+.0008
hd.ord	Empl	+.0008	+.0001	+.0007
amelia	Empl	+.0001	+.0000	+.0001
mice	Empl	+.0001	0001	+.0000
na.omit	Empl	0109	0328	0159
true	Religious	.6460	.6420	_
hot.deck	Religious	0001	0002	
hd.ord	Religious	0005	0003	
amelia	Religious	+.0000	0001	
mice	Religious	+.0000	0002	
na.omit	Religious	0174	0241	
true	Married	.5290	.6310	_
hot.deck	Married	0001	0002	_
hd.ord	Married	+.0003	+.0001	_
amelia	Married	0001	0002	_
mice	Married	0001	0002	_
na.omit	Married	0390	0324	_

true	OwnHome	.6820	.7010	_
hot.deck	OwnHome	0005	0001	_
hd.ord	OwnHome	0001	+.0002	_
amelia	OwnHome	+.0000	+.0001	_
$_{ m mice}$	OwnHome	0001	+.0000	_
$\operatorname{na.omit}$	OwnHome	0341	0295	_
true	Rally	.0830		_
hot.deck	Rally	+.0000		_
hd.ord	Rally	0002	_	_
amelia	Rally	+.0001	_	_
mice	Rally	+.0002		_
na.omit	Rally	0186		_
true	Donate	.1390	_	_
hot.deck	Donate	0003		_
hd.ord	Donate	0007		_
amelia	Donate	0001		_
$_{ m mice}$	Donate	+.0000	_	_
na.omit	Donate	0310		_
true	Gay	_	.0420	_
hot.deck	Gay		+.0001	_
hd.ord	Gay		+.0000	_
amelia	Gay		+.0000	_
mice	Gay		+.0001	_
$_{ m na.omit}$	Gay		0113	_
true	StudLoans		.1910	
hot.deck	StudLoans		+.0001	
hd.ord	StudLoans		+.0001	
amelia	StudLoans	_	0001	_
mice	StudLoans	_	0001	_
na.omit	StudLoans		0146	_
true	Hisp			.0550
hot.deck	Hisp	_		0002
hd.ord	Hisp			0001
amelia	Hisp			+.0001
mice	Hisp			+.0000
na.omit	Hisp			0091
true	Official			.3560
hot.deck	Official	_		0006
hd.ord	Official	_		0004
amelia	Official			+.0004
mice	Official			+.0000
na.omit	Official	_	_	0373
	Stud	_	_	0373 .0440
true hot.deck	Stud	_	_	+.0000
hd.ord		_	_	
	Stud			0001
$\operatorname*{amelia}_{\cdot}$	Stud	_		+.0000
mice	Stud			+.0000
na.omit	Stud		_	0026
true	Media		_	1.7240
hot.deck	Media	_	_	0047
hd.ord	Media	_	_	0059
amelia	Media	_	_	+.0002

mice	Media	_	_	+.0002
na.omit	Media	_		0921
true	Participation	_		.9540
hot.deck	Participation			0019
hd.ord	Participation			0026
amelia	Participation			0002
mice	Participation			+.0000
na.omit	Participation			0963

Table 3.8. Accuracy of Multiple Imputation Methods. Two Ordinal Variables (Education, Interest), MNAR, 4 Variables with NA

Method	Variable	ANES	CCES	Framing
true	Dem	.3420	.3770	.4660
hot.deck	Dem	0142	0133	0043
hd.ord	Dem	0155	0131	0042
amelia	Dem	0136	0131	0059
mice	Dem	0127	0130	0046
na.omit	Dem	0211	0185	0207
true	Male	.4890	.4830	.5260
hot.deck	Male	0180	0162	0167
hd.ord	Male	0172	0160	0157
amelia	Male	0170	0154	0170
mice	Male	0170	0153	0172
na.omit	Male	0233	0241	0169
true	Inc	16.6140	6.4810	3.0890
hot.deck	Inc	2481	1034	0728
hd.ord	Inc	3174	1303	0812
amelia	Inc	1555	0741	0589
mice	Inc	1568	0730	0565
na.omit	Inc	3114	1513	0852
true	Age	50.0410	52.8230	37.9120
hot.deck	Age	6020	4844	8613
hd.ord	Age	8997	7259	9349
amelia	Age	3103	2831	3702
mice	Age	2994	2702	3705
na.omit	Age	6726	6482	6213

Note: Each true value shows the true variable mean. All other values show the differences between the imputation means and the true mean.

Table 3.9: Accuracy of Multiple Imputation Methods. Two Ordinal Variables (Education, Interest), MNAR, 11 Variables with NA

Method	Variable	ANES	CCES	Framing
true	Dem	.3420	.3770	.4660
hot.deck	Dem	0050	0053	0022
hd.ord	Dem	0053	0053	0024
amelia	Dem	0047	0049	0024
mice	Dem	0044	0048	0019
na.omit	Dem	0097	0097	0109
${ m true}$	Male	.4890	.4830	.5260
hot.deck	Male	0061	0058	0061
hd.ord	Male	0057	0056	0057
amelia	Male	0060	0054	0059
mice	Male	0060	0054	0060
na.omit	Male	0088	0116	0068
${ m true}$	Inc	16.6140	6.4810	3.0890
hot.deck	Inc	0841	0349	0258
hd.ord	Inc	1142	0473	0291
amelia	Inc	0540	0250	0206
mice	Inc	0549	0249	0199
na.omit	Inc	2112	0982	0342
true	Age	50.0410	52.8230	37.9120
hot.deck	Age	2124	1607	2819
hd.ord	Age	3329	2424	3271
amelia	Age	1194	1135	1257
mice	Age	1141	1102	1244
na.omit	Age	2978	0974	2074
true	Black	.0790	.0950	.0690
hot.deck	Black	0036	0045	0024
hd.ord	Black	0040	0042	0031
amelia	Black	0041	0044	0012
mice	Black	0037	0041	0011
na.omit	Black	0050	0066	0054
${ m true}$	Empl	.6610	.4370	.7430
hot.deck	Empl	0042	0057	0027
hd.ord	Empl	0036	0058	0024
amelia	Empl	0034	0045	0025
mice	Empl	0033	0044	0026
na.omit	Empl	0022	0122	0033
${ m true}$	Religious	.6460	.6420	_
hot.deck	Religious	0045	0044	_
hd.ord	Religious	0047	0042	_
amelia	Religious	0043	0045	_
mice	Religious	0043	0045	_
na.omit	Religious	0055	0077	_
true	Married	.5290	.6310	
hot.deck	Married	0047	0043	
hd.ord	Married	0042	0040	
amelia	Married	0046	0039	
mice	Married	0045	0039	
na.omit	Married	0120	0095	

true	OwnHome	.6820	.7010	
hot.deck	OwnHome	0037	0035	_
hd.ord	OwnHome	0030	0030	_
amelia	OwnHome	0031	0033	_
mice	OwnHome	0030	0033	
na.omit	OwnHome	0112	0088	_
true	Rally	.0830		_
hot.deck	Rally	0047		_
hd.ord	Rally	0047		_
amelia	Rally	0045		_
mice	Rally	0044		_
na.omit	Rally	0080		_
true	Donate	.1390		
hot.deck	Donate	0057		
hd.ord	Donate	0060		_
amelia	Donate	0054		
mice	Donate	0053		
na.omit	Donate	0122		_
true	Gay		.0420	_
hot.deck	Gay	_	0027	_
hd.ord	Gay		0026	_
amelia	Gay		0028	_
mice	Gay	_	0020	_
na.omit	Gay		0027 0037	
true	StudLoans		0037 .1910	
	StudLoans			_
hot.deck		_	0067	
hd.ord	StudLoans	_	0064	
$\mathop{\rm amelia}_{\cdot}$	StudLoans	_	0057	
mice	StudLoans	_	0056	
na.omit	StudLoans	_	0082	
true	Hisp			.0550
hot.deck	Hisp	_		0027
hd.ord	Hisp	_		0028
amelia	Hisp	_		0012
mice	Hisp	_		0012
$_{ m na.omit}$	Hisp	_		0037
true	Official	_		.3560
hot.deck	Official	_		0067
hd.ord	Official			0061
amelia	Official	_		0055
mice	Official	_		0054
na.omit	Official	_		0139
true	Stud	_		.0440
hot.deck	Stud	_		0026
hd.ord	Stud	_		0025
amelia	Stud			0025
mice	Stud	_	_	0021
na.omit	Stud			0021
true	Media	_		1.7240
hot.deck	Media		_	0156
hd.ord	Media			0164
amelia	Media	_	_	0110
				-

mice	Media			0110
na.omit	Media	_		0345
${ m true}$	Participation		_	.9540
hot.deck	Participation		_	0138
hd.ord	Participation		_	0130
amelia	Participation		_	0111
mice	Participation		_	0105
na.omit	Participation		_	0348

$3.4.4 \quad {\bf Increased \ Missingness}$

Table 3.10. Accuracy of Multiple Imputation Methods for Increasing Percentages of Missing Data (Framing Experiment Data)

Method	Variable	20% NA	50% NA	80% NA
true	Dem	.4660	.4660	.4660
hot.deck	Dem	+.0001	+.0001	+.0016
hd.ord	Dem	+.0008	+.0018	+.0037
amelia	Dem	0001	0003	+.0004
mice	Dem	+.0000	0002	+.0004
na.omit	Dem	0340	0841	1393
true	Male	.5260	.5260	.5260
hot.deck	Male	+.0001	+.0000	0004
hd.ord	Male	+.0005	+.0009	+.0014
amelia	Male	+.0000	0001	0003
mice	Male	0001	0003	0006
na.omit	Male	0256	0632	1051
true	Interest	3.2170	3.2170	3.2170
hot.deck	Interest	0213	0604	0908
hd.ord	Interest	0248	0679	1007
amelia	Interest	0002	0003	+.0003
mice	Interest	0003	0004	+.0001
na.omit	Interest	0714	1833	3219
true	Inc	3.0890	3.0890	3.0890
hot.deck	Inc	0119	0371	0594
hd.ord	Inc	0192	0550	0805
amelia	Inc	+.0003	+.0001	+.0009
mice	Inc	+.0014	+.0028	+.0039
na.omit	Inc	1367	3076	4850
true	Age	37.9120	37.9120	37.9120
hot.deck	Age	3650	-1.0406	-1.5789
hd.ord	Age	3923	-1.1319	-1.6962
amelia	Age	0039	+.0043	0005
mice	Age	0049	+.0047	+.0034
na.omit	Age	-1.0641	-2.3051	-3.4885

Note: Each true value shows the true variable mean. All other values show the differences between the imputation means and the true mean.

3.4.5 Speed

 $Table\ 3.11.\ Runtimes\ of\ Multiple\ Imputation\ Methods\ (in\ Minutes)\ by\ Number\ of\ Imputed\ Variables$

	5 Variables with NA			12 Variables with NA		
	ANES	CCES	Framing	ANES	CCES	Framing
hd.ord	2.632	2.778	2.559	2.614	2.679	2.555
hot.deck	2.628	2.786	2.567	2.640	2.690	2.582
amelia	9.052	10.611	8.079	9.038	10.345	8.109
mice	50.445	57.205	48.436	104.143	113.390	103.953

Table 3.12. Runtimes of Multiple Imputation Methods (in Minutes) by Percentage of Missingness (Framing Experiment Data)

Method	20% NA	50% NA	80% NA
hd.ord	2.560	11.750	28.170
hot.deck	2.570	12.050	29.390
amelia	8.080	21.150	36.780
mice	48.440	137.930	244.680

3.4.6 From Before

	OldFraming	ANES2016	ANES2016_5lev	OldFramingQuadrObs
hd.ord	34.457	32.642	32.668	31.519
hd.norm	34.660	32.669	32.881	31.810
amelia	77.956	33.051	33.691	30.035
mice	616.023	293.722	298.919	277.021
Observations	1,003	3,223	3,145	4,012
Iterations	12,500	2,396	2,500	1,500
Levels	7	16	5	7

As can be seen in Table 3.13, hd.ord and hot.deck show virtually identical imputation times for the old framing data (n = 1,003), with hd.ord being 12 seconds faster. amelia, however, is 2.3 times slower than hd.ord. mice is 17.9 times slower than hd.ord. This is a dramatic speed gain. The ANES (n = 3,223) data show only a reduced speed gain. mice is still drastically slower than hd.ord (by a magnitude of 9), but the speed gain is cut in half. The previous speed gain over amelia is no longer observable. hd.ord and amelia now show virtually identical runtimes (with a difference of 25 seconds in favor of hd.ord).

Three factors might explain this sudden and surprising increase in the performance of amelia: The levels of the ordinal variable in question (education), the number of iterations, and the number of observations in a data set. The ANES (n = 3,223) data contain 17 levels of education, whereas the old framing data (n = 1,003) contain only 7. However, when run with 5 levels of education and otherwise virtually identical data, the method performances remain unchanged (see column "ANES2016_5lev"). This rules out the levels of the ordinal variable. Another explanation could be the number of observations and the corresponding possible number of iterations. A high number of observations reduces the computationally feasible number of iterations that can be performed before

even powerful machines with 120 GB RAM are maxed out. The old framing data (n = 1,003) contain 1,003 observations and can be computationally run for 12,500 iterations. The 2016 ANES data (n = 3,223) contain more than triple the observations than the old framing data (n = 1,003) and can only be run for 2,396 iterations. Indeed, when we quadruple the number of observations in the old framing data (n = 4,012) and are thus forced to reduce the number of possible iterations to 1,500, we observe that amelia is now the fastest method (see column "OldFramingQuadrObs"). It thus appears that amelia is fast with a low number of iterations and slow with a high number of iterations.

This would lead us to predict that amelia should be the fastest method when the old framing data (n = 1,003) is run for a low number of iterations (2,000). That is not the case: amelia is 2.2 times slower than hd.ord (see column "OldFraming_2000it"); on the same level as the 12,500-iteration-run of the old framing data (n = 1,003). This means it's not the number of iterations but the number of observations that affects amelia's relative lack of speed compared to hd.ord. amelia appears to be much slower than hd.ord for around 1,000 observations but on equal footing for 3,000+ observations.

This is indeed confirmed by Table 3.14, where the old framing, the ANES, and the CCES data have all been reduced to 1,000 observations. The left half of the table shows the results for 10,000 iterations and low numbers of variables with NAs (Note: education in the ANES data was reduced to 7 levels to make this number of iterations computationally feasible). The right half of the table shows the results for 1,000 iterations and high numbers of variables with NAs. amelia is consistently between 2.1 and 2.9 times slower than hd.ord for all three data sets, regardless of the number of iterations and the number of variables with NAs.

3.5 Conclusion

What doesn't work

Table 3.14. Runtimes o	f Multiple Imputation	Methods (in Minutes)	, 1000 Observations
------------------------	-----------------------	----------------------	---------------------

		10,000 Iterations	S		1,000 Iterations	
	CCES	OldFraming	ANES	CCES	OldFraming	ANES
hd.ord	24.394	26.461	24.294	2.714	2.588	4.103
hd.norm	24.540	26.620	24.316	2.723	2.617	4.300
amelia	57.403	68.862	50.630	7.787	6.926	8.758
mice	449.027	527.532	390.690	158.583	116.609	336.038
Ordinal Levels	6	7	7	6	7	7
Variables with NAs	5	5	5	16	13	22

- Increasing percentage of NAs == worse hd.ord performance - Ordinal and interval variables == worse hd.ord performance - High number of observations == reduced number of iterations (crashes and/or RAM maxing out) - High number of observations == makes amelia faster relative to hd.ord - 17 ANES education levels == increases needed number of iterations - 17 ANES education levels == causes amelia to stop on CO and Jeff - 10,000 iterations == results with 1,000 iterations are just as good - ampute() with bycases=FALSE and cont=FALSE == worse hd.ord performance, good na.omit performance - own.NA() == na.omit performs best (currently in appendix) - own.NA.rows() == pretty much everything is zero, incl. na.omit; mice is awful (currently in appendix) - Running hd.ord with method = p.draw == worse hd.ord performance - Running hd.ord with method = p.draw == only works with only binary vars in the data - Increasing sdCutoff == only does something with only binary vars in the data - Only binary vars in data == no gain in hd.ord performance

own.NA() and own.NA.rows() resulted in a strong performance of na.omit, which should not happen in a missingness mechanism that is supposed to be MAR. The functions thus likely represent a version of MCAR, which puts the usefulness of their imputation results in doubt.

What works

- Results for binary variables == equal performance of hd.ord, mice, amelia - Increasing number of variables with NAs (all, not just binary) == better hd.ord performance - 1000 observations in data sets == increases amelia running time - MNAR == MAR in terms of hd.ord performance - Multiple ordinal variables == same performance as with one ordinal variable

CHAPTER 4

MORAL ARGUMENTS AS A SOURCE OF FRAME STRENGTH

4.1 Introduction

Barack Obama presented the first outline of the Affordable Care Act in the summer of 2009. The content of the reform was put online for everyone to see, but since the administration was still working on details, it refrained from actively communicating it. Published press releases simply stated that the ACA would expand coverage and lower health care costs for everyone. This hesitancy turned out to be a big mistake. At the end of July, support for the ACA hovered around 43 percent. Then Sarah Palin, John McCain's choice for running mate in 2008, posted the following statement on Facebook on August 7th: "The America I know and love is not one in which my parents or my baby with Down Syndrome will have to stand in front of Obama's 'death panel' so his bureaucrats can decide, based on a subjective judgment of their 'level of productivity in society'" (Palin, 2009). Palin implied that federal government workers would be able to refuse treatment to any patients and thus 'decide their fate'. Over the next two weeks, support for the ACA dropped to 35 percent while opposition rose to 52 percent. Republican lawmakers jumped at the opportunity and repeated the claim of 'death panels' whenever possible. The reform never recovered from this drop. In December 2009, four months after the

statement, support and opposition were virtually identical to August. While the public was still uncertain about the exact contents of the law, Palin had asserted that it would include a Big Brother type panel that decided whether people would live or die. This drowned out any efforts by the Obama administration to show the law as a cost-reducing reform. Palin's frame of the ACA, in other words, drastically influenced public opinion of the reform.

Framing is the practice of presenting an issue to affect the way people see it (Aaroe, 2011; Druckman, 2001a; Gross, 2008). We learn about healthcare reform through articles, reports, speeches, commercials and social media. This mediated communication possesses tremendous potential influence on our perception of political issues (Iyengar, 1996; Kam & Simas, 2010; Tversky & Kahneman, 1981). Framing research has established that a variety of frames substantively influence how people view and think about issues, such as the ACA (Andsager, 2000; Callaghan & Schnell, 2005; Entman, 1993, 2004; Gamson & Modigliani, 1989; Lahav & Courtemanche, 2012; Pan & Kosicki, 1993; Price, Tewksbury, & Powers, 1997; Slothuus & Vreese, 2010; Sniderman & Theriault, 2004; Vreese, 2004). But we do not know why these frames elicit these effects. A major challenge for framing research thus "concerns the identification of factors that make a frame strong" (Chong & Druckman, 2007, p. 116).

I conduct a series of tests to examine whether moral arguments form a part of what makes a frame strong. These tests include two online polls and an online survey experiment. Both methods developed in chapters II and III are applied in the survey experiment and their performance is analyzed.

4.2 Theory

4.2.1 Framing

Despite the mass of experimental framing research, we still have little insight into what makes a frame strong. The larger persuasion literature "is not as illuminating as one might suppose... It is not yet known what it is about the 'strong arguments'... that makes them persuasive" (O'Keefe, 2002). One research direction is that frames are stronger overall when they cohere with an individual's personal value system. Feinberg & Willer (2012) frame environmental issues as a matter of 'purity', a theme that supposedly correlates with conservative ideology, and find this approach leads to increased conservative support of environmental policies. (Arceneaux, 2012, p. 280) on the other hand finds that "individuals are more likely to be persuaded by political arguments that evoke cognitive biases". Particularly, he asserts that messages which highlight out-group threats resonate to a greater extent than other, more coherent, arguments. In a study investigating the use of scientific data, Druckman & Bolsen (2011) report that adding factual information to messages about carbon nanotubes does nothing to enhance their strength. Providing more scientific evidence seems to have the opposite effect, making the messages weaker. Overall, "it seems as if frame strength increases with frames that highlight specific emotions, invoke threat against one's own group interests, contain some incivility, include multiple, frequently appearing, arguments, and/or have been used in the past" (Druckman, Klar, Robison, & Gubitz, 2018, p. 22). I attempt to provide an avenue of clarification by testing whether moral arguments are part of what makes frames strong.

4.2.2 Moralization

Moralization literature conceptually defines moral arguments as (1) near-universal standards of truth, (2) almost objective facts about the world, and (3) independent of

institutional authority (Skitka, 2010). Moral arguments are said to engage a distinctive mode of processing that invokes a whole range of emotions and to be distinct from other forms of arguments (Ryan, 2014b). Scholars find that moral arguments are ubiquitous in political issues because they are essential to how people perceive and make sense of the world around them (Frank, 2005; Mooney, 2001; Tatalovich, Smith, & Bobic, 1994). Ryan (2014b) finds evidence that some people perceive distinctly economic issues such as labor relations laws or social security reform in moral ways. Other studies similarly assert that the strength of attitudes meaningfully differs when they are held with moral conviction (Baron & Spranca, 1997; Bennis, Medin, & Bartels, 2010; Ditto, Pizarro, & Tannenbaum, 2009; Tetlock, 2003). It is also asserted that moral conviction represents an important force that guides citizen behavior and development of public opinion (Converse, 1964; Skitka, Bauman, & Sargis, 2005; Skitka & Wisneski, 2011; Smith, 2002; Tatalovich & Daynes, 2011; Zaller, 1992). It is widely argued that people rely to a disproportionate extent on moral arguments to form their opinions and apply this moralization to political issues (Ryan, 2014a, 2014b; Smith, 2002). Moral arguments can achieve a much higher emotional connection with people because they invoke people's values and feelings (Haidt, 2003; Skitka et al., 2005; Skitka & Wisneski, 2011; Tatalovich & Daynes, 2011). These conceptual definitions are all encompassed in Moral Foundations Theory (MFT), developed by Haidt (2012) and presented in Table 4.1 below. These aspects of moralization

Table 4.1. Foundations of Moral Arguments

	Positive		Negative
Care	Cherishing, protecting others	Harm	Hurting others
Fairness	Rendering justice by shared rules	Cheating	Flouting justice, shared rules
Loyalty	Standing with your group	Betrayal	Opposing your group
Respect	Submitting to tradition, authority	Subversion	Resisting tradition, authority
Sanctity	Repulsion at disgust	Degradation	Enjoyment of disgust

Based on Haidt (2012). Positive and negative foundations are conceptual opposites.

theory have not been applied to frame strength in experimental research. An abundance of framing research has shown that frames elicit significant changes in issue positioning (Chong & Druckman, 2010, 2013; Druckman, 2001b; Druckman, Fein, & Leeper, 2012; Druckman et al., 2013; Nelson, Clawson, & Oxley, 1997; Slothuus, 2008). Brewer & Gross (2005), for instance, find significant effects for the frames 'School vouchers create an unfair advantage' and 'School vouchers provide help for those who need it'. Druckman et al. (2012) provide similar evidence for 'The Affordable Care Act gives more people equal access to health insurance' and 'The ACA increases government costs', while Druckman et al. (2013) do so for 'Oil drilling provides economic benefits' and 'Oil drilling endangers marine life'. While we know these frames elicit changes, we do not know why they do so. We do not know why these frames 'work'. I propose a way to understand why some of these frames work, which is based on moralization theory: The presence of moral arguments.

Applying Moral Foundation Theory, both frames in Brewer & Gross (2005) could be categorized as containing moral arguments, even though the authors do not explicitly do so. 'School vouchers create an unfair advantage' can be argued to contain the negative moral foundation of *Cheating*, while 'School vouchers provide help for those who need it' contains the positive moral foundations of *Care* and *Fairness*. 'The ACA gives more people equal access to health insurance' (Druckman et al., 2012) also could be said to contain the positive moral foundations of *Care* and *Fairness*, while 'Oil drilling endangers marine life' (Druckman et al., 2013) contains the negative moral foundation of *Harm*.

It is important to note that 'The ACA increases government costs' (Druckman et al., 2012) and 'Oil drilling provides economic benefits' (Druckman et al., 2013) do not directly appeal to morality, yet research has shown them to be strong. Of course, some people might see increasing costs immediately as bad and thus morally detrimental for the future of the country, but these frames do not make such an appeal directly, on the

surface. This distinguishes them from moral frames.

This might lead one to assert that moral arguments do not form a part of frame strength – after all, if a frame does not contain a direct moral argument but is proven to be strong nonetheless, surely then frame strength does not depend on the presence of moral arguments. This hypothetical argument is flawed, however. For one, the search for the source of frame strength is not the search for a universal 'holy grail' argument whose presence is a precondition for frame strength. There probably are many aspects that can make a frame strong, with moral arguments potentially being one of them, not the only one. Second, the studies with these two amoral and two moral arguments do not distinguish between the directions in which the moral and amoral frames act.

In the case of Druckman et al. (2012), 'The Affordable Care Act gives more people equal access to health insurance' contains a positive, i.e. support-inducing, moral argument, while 'The ACA increases government costs' contains a negative, i.e. opposition-inducing, amoral argument. They act in opposite directions. A comparison of these frames alone does not yield sufficient results as we would not be able to identify the exact cause of the framing effect. Is 'The Affordable Care Act gives more people equal access to health insurance' strong because it supports the issue or because it contains a moral argument? Similarly, is 'The ACA increases government costs' strong because it opposes the issue or because it contains a amoral argument? This set-up cannot answer these questions.

To establish whether moral arguments are part of what makes a frame strong, we need a design that assesses the strength of frames with moral and amoral arguments whilst accounting for both signs, opposing and supporting, in both sets of frames. I provide such a design.

Overall, experimental framing research has shown that many frames have significant framing effects. It is still unclear, however, what makes these, or indeed any, frame strong (Druckman et al., 2018). Moralization theory claims that moral arguments possess enormous power shape human behavior and influence public opinion (Haidt, 2003). I combine these two sets of literature and analyze whether moral arguments form a part of what makes frames strong. I use a variety of data sources to investigate the following hypothesis:

H. Moral arguments form a part of what makes political frames strong.

4.3 Data

First, I field an online poll that asks participant to assess how moral frames in published research are. Second, I design and test moral and amoral complementary frames to the ones used in previous research in a second online poll. Finally, I conduct the main online survey experiment.

Testing and pre-testing frames is crucial in frame analysis. Frames need to be tested with participants who are not part of the main survey. These participants are exposed to the designed frames and asked whether they reflect the core ideas behind moral and pragmatic arguments. This pre-test structure builds on work by Slothuus & Vreese (2010) and Chong & Druckman (2007), following the mass communication and persuasion literature (O'Keefe, 2002). The pre-test is carried out on Amazon's online platform MTurk. Together with the post-test included in the survey, these tests represent a thorough, robust, spread-out safety net to ensure that the designed frames connect with participants, which in turn ensures meaningful survey results.

4.3.1 Online Poll #1: The Moral Content of Frames Used in Previous Studies

I test frames from previous in a simple online poll, which asks participants to rate how moral each argument in each frame is on a scale of 1 (Not moral at all) to 5 (Very moral). This provides me with a list of how moral or amoral the strong frames from previous research. The poll is fielded on MTurk. Survey questions are best designed if researchers have a firm grasp of the underlying realities that participants have to report (Carpini & Keeter, 1993; Conover, Crewe, & Searing, 1991; Stanley, 2016).

Because the design in previous experimental framing studies does not account for direction (see section 4.2.2), this list is a mixture of positive moral frames, negative moral frames, positive amoral frames, and negative amoral frames. Crucially, there will not be 'perfect pairings' that account for direction of support and moral content. To fill these missing 'slots', I design moral and amoral frames that complement the existing moral and amoral frames. Depending on what the missing 'slot' is, these frames are either positive moral, negative moral, positive amoral, or negative amoral. In order to do so, however, I first conduct another online poll, insights of which inform the design of said frames.

4.3.2 Online Poll #2: The Moral Content of Designed Complementary Frames

I use the insights from the second online poll to design several frames for each of the missing 'slots' in previous experiments. I develop several frames for each missing 'slot'. Once I have designed these frames, I will conduct another simple online poll which asks participants to rate how moral each argument in each designed frame is on a scale of 1 (Not moral at all) to 5 (Very moral). Similar to the online poll in section 4.3.1, this assesses the moral content of the frames I designed. This is to make sure that the designed frames connect with people in terms of moral content in the intended way. Like the previous poll, this poll is also fielded on MTurk.

4.3.3 Survey Experiment

Finally, I design a questionnaire for a survey experiment that combines all the insights from the previous tests and thoroughly examines whether moral arguments form a part of what makes a frame strong. The experiment is fielded online for a random sample of U.S. adults on Lucid. It features frames with moral and amoral arguments that have

been shown to elicit effects (tested for moral content in the first online poll) and frames with moral and amoral arguments that fill missing 'slots' (designed based on insights from the second online poll). The survey also collects demographic information and includes post-treatment evaluations in terms of rating the arguments by their moral content. The political issues the frames apply are determined by the issues used in previous framing experiments. Both methodological contributions from chapters II and III are applied.

Participants are separately sequentially blocked into five treatment groups. The blocking algorithm is performed once on the original ANES education categories for one half of participants and once on the ordered probit education categories for the other half. We then conduct an ordered probit regression on an ordinal response variable on a 5-point Likert scale, ranging from "Strongly oppose" to "Strongly support". We then compare the differences between the ordered probit and the original results whilst knowing which one is closer to the truth based on the simulation results from section 2.3. This thus tests the performance of the ordered probit method (chapter II).

Participants are not given the option to select "Don't Know" or "Refuse", resulting in completely observed data. We then introduce random missing data, and show how the ordinal affinity score method (chapter III) performs on ordinal variables compared with other methods. We can assess the performance of the ordinal affinity score method because we know the true values of the completely observed data.

4.4 Results

CHAPTER 5

CONCLUSION

Education is the most important predictor of political behavior in political science. It is crucial that we measure and use this variable correctly to obtain results that reflect the true data structure. As an ordinal variable, education contains special characteristics: Its categories are ordered, but unevenly spaced. We need modern statistical methods to fully utilize all this information contained in this variable. So far, this aspect has been largely ignored in the literature. If we want to know what people think and how they act, we need to make sure our measurements are as good as they can possibly be. My dissertation outlines two new methods that contribute to this undertaking. They significantly improve how we handle ordinal variables in surveys and survey experiments in political science and thus increase precision when we analyze public opinion.

Whether my methods are suitable in a specific survey or survey experiment depends on the situation, as no method works for all circumstances. For a survey experiment with a very large sample and few treatment groups, there is no need for my ordered probit method and blocking. Simple randomization does the job here. Similarly, if survey results do not contain important ordinal predictor variables, my method to impute missing data from ordinal variables is not applicable. Overall, my dissertation adds two important new tools to the empirical political scientist's toolbox to choose from.

APPENDIX A

ORDINAL BLOCKING

In order to conduct this experiment, I created an online survey environment based on R with shiny (Boas & Hidalgo, 2013), as there currently is no available tool to block sequentially online. Popular online survey platforms, such as Qualtrics, do not have offer this functionality, and none of the attempts to combine R code work with Qualtrics concern the 'injection' of R code into the Qualtrics randomization engine, which blocking would require (Barari et al., 2017; Ginn, 2018; Hainmueller, Hopkins, & Yamamoto, 2014; Testa, 2017). The following is a basic outline of the mechanisms behind this survey environment.

The survey questions, i.e. questions that collect demographic information and questions that apply treatment, need to be designed as .txt files and incorporated into a local shiny environment. This local environment is then hosted in the cloud and publicly accessible. The hosted website sequentially blocks each incoming participant based on her covariate information and covariate information from all previous participants through constant interaction with the R code. The workflow for any incoming participant is illustrated in Figure A.1 below.

A participant clicks on the survey link and answers the demographic question. After she selects her level of education, R code in the background pulls previous participants' covariate information from a Dropbox server. Based on this information and her chosen

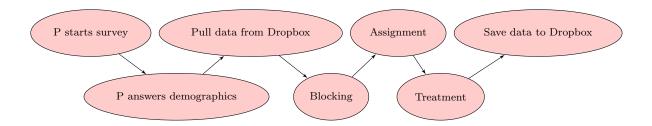


Figure A.1. Online survey experiment workflow

education level, the R code sequentially blocks and assigns her to a treatment group. The participant then sees and answers the respective treatment question(s). Her responses are then saved on the same Dropbox server. This process is repeated for all incoming participants. If the participant is the first person to take the survey, i.e. if there is no covariate information from previous participants yet, the code randomly assigns her to one of the treatment groups. All subsequent participants are then blocked and assigned as just described.

To recruit participants, the cloud-based website can easily be linked to online market platforms, such as MTurk. MTurk is a service where researchers can host tasks to be completed by anonymous participants. Participants receive financial compensation for their work and Amazon collects a commission. MTurk samples have been shown to be internally valid in survey experiments (Berinsky, Huber, & Lenz, 2012). The use of MTurk in political science experiments has increased dramatically over the past decade and is now common practice (Hauser & Schwarz, 2016). I use Lucid for my experiment, which has been shown to be equally reliable and performs well on a national scale in survey experiments (Coppock & McClellan, 2019).

APPENDIX B

ORDINAL MISSING

B.1 All Observations

ANES all obs. 1000 iterations, CCES all obs. 10 iterations (maxed out RAM) 5 variables: Dem, Male, Interest, Inc, Age MAR (Table B.1) and MNAR (B.2)

 $Table\ B.1.\ Accuracy\ of\ Multiple\ Imputation\ Methods.\ MAR,\ 5\ Variables\ with\ NA,\ all\ observations$

Method	Variable	ANES	CCES
true	Dem	.3370	.4032
hot.deck	Dem	0001	+.0006
hd.ord	Dem	0002	+.0006
amelia	Dem	+.0000	+.0003
mice	Dem	+.0000	+.0003
na.omit	Dem	0302	0250
true	Male	.4868	.4521
hot.deck	Male	0004	0001
hd.ord	Male	0008	0002
amelia	Male	+.0001	+.0001
mice	Male	+.0001	+.0001
na.omit	Male	0365	0436
true	Interest	2.8806	3.3301
hot.deck	Interest	0087	0033
hd.ord	Interest	0135	0046
amelia	Interest	+.0001	+.0001
mice	Interest	+.0000	+.0000
na.omit	Interest	0741	0763
true	Inc	16.6894	6.5830
hot.deck	Inc	0606	0009
hd.ord	Inc	1030	0073
amelia	Inc	+.0009	0021
mice	Inc	0007	0022
na.omit	Inc	5574	2592
true	Age	50.3745	52.8639
hot.deck	Age	2355	0221
hd.ord	Age	3698	0790
amelia	Age	+.0056	0006
mice	Age	+.0053	0132
na.omit	Age	-1.2785	-1.2190
Observations		2395	42205
Iterations		1000	10

Note: Due to the very high number of observations, the CCES data can only be run for a low number of iterations. Anything above that maxes out the 120 GB of RAM available to me. The framing data are not included since their total number of observations (1,003) is virtually identical to the sample of 1,000.

Table B.2. Accuracy of Multiple Imputation Methods. MNAR, 5 Variables with NA, all observations

Method	Variable	ANES	CCES
true	Dem	.3370	.4032
hot.deck	Dem	0109	0105
hd.ord	Dem	0113	0105
amelia	Dem	0110	0109
mice	Dem	0103	0106
na.omit	Dem	0185	0145
true	Male	.4868	.4521
hot.deck	Male	0138	0129
hd.ord	Male	0136	0131
amelia	Male	0134	0132
mice	Male	0134	0131
na.omit	Male	0196	0244
true	Interest	2.8806	3.3301
hot.deck	Interest	0257	0171
hd.ord	Interest	0299	0179
amelia	Interest	0178	0147
mice	Interest	0179	0148
na.omit	Interest	0407	0418
true	Inc	16.6894	6.5830
hot.deck	Inc	1874	0691
hd.ord	Inc	2287	0696
amelia	Inc	1292	0637
mice	Inc	1297	0634
na.omit	Inc	2729	1375
true	Age	50.3745	52.8639
hot.deck	Age	5240	2331
hd.ord	Age	6609	2764
amelia	Age	2533	2342
mice	Age	2474	2371
na.omit	Age	7188	6476
Observations		2395	42205
Iterations		1000	10
		-	

Note: Due to the very high number of observations, the CCES data can only be run for a low number of iterations. Anything above that maxes out the 120 GB of RAM available to me. The framing data are not included since their total number of observations (1,003) is virtually identical to the sample of 1,000.

B.2 Increased Missingness

CCES 10,000 iterations +++ 5 variables: Dem, Male, Interest, Inc, Age MAR 20, 50, 80 percent

B.3 Speed

CCES 10,000 iterations +++ 5 variables: Dem, Male, Interest, Inc, Age MAR 20, 50, 80 percent

Table B.3. Runtimes of Multiple Imputation Methods (in Minutes) with All Available Observations

Method	ANES	CCES
hd.ord	9.406	21.829
hot.deck	9.374	21.429
amelia	12.393	2.602
mice	99.455	100.253
Observations	2395	42205
Iterations	1000	10

Note: Due to the very high number of observations, the CCES data can only be run for a low number of iterations. Anything above that maxes out the 120 GB of RAM available to me. The framing data are not included since their total number of observations (1,003) is virtually identical to the sample of 1,000.

B.4 With Modified ampute()

Table B.4 shows the results of using ampute() with the options bycases=FALSE and cont=FALSE on the old framing data (n = 1,003) and inserts NAs MAR for 5 variables at 20 percent for 9,644 iterations. hd.ord overall performs worse in this scenario.

Table B.4. Accuracy of Multiple Imputation Method. ampute() with bycases, old framing data (n = 1,003)

Method	Variable	Value	Diff
true	Dem	.4666	.0000
hd.ord	Dem	.4674	.0008
hd.norm	Dem	.4686	.0020
amelia	Dem	.4669	.0003
mice	Dem	.4667	.0001
na.omit	Dem	.2363	.2303
true	inc	3.0927	.0000
hd.ord	inc	3.0466	.0461
hd.norm	inc	3.0245	.0682
amelia	inc	3.0941	.0014
mice	inc	3.0973	.0046
na.omit	inc	2.4208	.6719
true	age	37.9252	.0000
hd.ord	age	36.5063	1.4189
hd.norm	age	36.3438	1.5814
amelia	age	37.9287	.0035
mice	age	37.9398	.0146
na.omit	age	31.6958	6.2294
true	Female	.4666	.0000
hd.ord	Female	.4619	.0047
hd.norm	Female	.4600	.0066
amelia	Female	.4663	.0003
mice	Female	.4666	.0000
na.omit	Female	.2168	.2498
true	interest	3.2164	.0000
hd.ord	interest	3.1362	.0802
hd.norm	interest	3.1223	.0941
amelia	interest	3.2150	.0014
mice	interest	3.2147	.0017
na.omit	interest	2.7280	.4884

B.5 With My Own Amputation Methods

Table B.5 shows the results of using my own function, own.NA(), to insert 20 percent NAs MAR into three variables in the old framing data (n = 1,003). In general, something

is MAR if you ampute values in column A based on values in column B, e.g. if you ampute the values for age where income = 1 and where income = 5. own.NA() applies this procedure for any combination of columns. Here, the chosen columns to be amounted are Dem, age, and interest. The chosen columns the amputations depend on are inc, Female, and Black. The function samples 20 percent of observations for each unique value of inc. For those observations, the values of Dem are amounted. Accordingly, the function samples 20 percent of observations for each unique value of Female. For those observations, the values of age are amputed. The same occurs for Black and interest. The resulting data frame is then imputed. Note that the number of amputed and imputed variables is generally lower, as a pair of variables is needed to ampute one variable. As Table B.5 shows, hd.ord does not perform particularly well. It beats hd.norm for all three variables but falls considerably short of amelia and mice. It is notable, however, that my method seems closer to being MCAR than MAR, as na.omit performs well and sometimes even outperforms other methods, for instance for interest. It is thus questionable how much use own.NA() is in its current form. ampute() seems to spread NAs evenly across columns. This means that observations are mostly complete, with not more than one or two missing values. I wrote another function, own.NA.rows(), that changes this. own.NA.rows() inserts missingness for a percentage of observations MAR across all columns except education. This means that the majority of observations are complete but a percentage of observations misses data on almost all variables. Table B.6 shows the results, with the missingess percentage set to 20 and NAs inserted into 17 variables.

Table B.6: Accuracy of Multiple Imputation Methods. own.NA.rows(), old framing data (n = 1,003)

Method	Variable	Value	Diff
true	Dem	.4666	0
hd.ord	Dem	.4666	0
hd.norm	Dem	.4667	.0001

amelia	Dem	.4667	.0001
mice	Dem	.4670	.0004
na.omit	Dem	.4667	.0001
true	Ind	.2802	0
hd.ord	Ind	.2795	.0007
hd.norm	Ind	.2801	.0001
amelia	Ind	.2801	.0001
mice	Ind	.2817	.0015
na.omit	Ind	.2801	.0001
true	Cons	.2832	0
hd.ord	Cons	.2830	.0002
hd.norm	Cons	.2831	.0001
amelia	Cons	.2831	.0001
mice	Cons	.2823	.0009
na.omit	Cons	.2831	.0001
true	Lib	.5174	0
hd.ord	Lib	.5182	.0008
hd.norm	Lib	.5176	.0002
amelia	Lib	.5176	.0002
mice	Lib	.5173	.0001
na.omit	Lib	.5176	.0002
true	Black	.0698	0
hd.ord	Black	.0702	.0004
hd.norm	Black	.0698	0
amelia	Black	.0698	0
mice	Black	.0731	.0033
na.omit	Black	.0698	0
true	Hisp	.0548	0
hd.ord	Hisp	.0546	.0002
hd.norm	Hisp	.0548	0
amelia	Hisp	.0548	0
mice	Hisp	.0589	.0041
na.omit	Hisp	.0548	0
true	White	.7717	0
hd.ord	White	.7712	.0005
hd.norm	White	.7717	0
amelia	White	.7717	0
mice	White	.7613	.0104
na.omit	White	.7717	0
true	Asian	.0808	0
hd.ord	Asian	.0812	.0004
hd.norm	Asian	.0808	0
amelia	Asian	.0809	.0001

mice	Asian	.0835	.0027
na.omit	Asian	.0808	0
true	Female	.4666	0
hd.ord	Female	.4665	.0001
hd.norm	Female	.4665	.0001
amelia	Female	.4665	.0001
mice	Female	.4673	.0007
na.omit	Female	.4665	.0001
true	Unempl	.1615	0
hd.ord	Unempl	.1610	.0005
hd.norm	Unempl	.1616	.0001
amelia	Unempl	.1616	.0001
mice	Unempl	.1624	.0009
na.omit	Unempl	.1616	.0001
true	Ret	.0508	0
hd.ord	Ret	.0506	.0002
hd.norm	Ret	.0508	0
amelia	Ret	.0509	.0001
mice	Ret	.0505	.0003
na.omit	Ret	.0509	.0001
true	Stud	.0439	0
hd.ord	Stud	.0446	.0007
hd.norm	Stud	.0439	0
amelia	Stud	.0439	0
mice	Stud	.0466	.0027
na.omit	Stud	.0439	0
true	interest	3.2164	0
hd.ord	interest	3.2161	.0003
hd.norm	interest	3.2163	.0001
amelia	interest	3.2164	0
mice	interest	3.2122	.0042
na.omit	interest	3.2163	.0001
true	media	1.7268	0
hd.ord	media	1.7294	.0026
hd.norm	media	1.7270	.0002
amelia	media	1.7270	.0002
mice	media	1.7259	.0009
na.omit	media	1.7269	.0001
true	part	.9561	0
hd.ord	part	.9575	.0014
hd.norm	part	.9560	.0001
amelia	part	.9561	0
mice	part	.9546	.0015

na.omit	part	.9561	0
true	inc	3.0927	0
hd.ord	inc	3.0906	.0021
hd.norm	inc	3.0926	.0001
amelia	inc	3.0926	.0001
mice	inc	3.0949	.0022
na.omit	inc	3.0926	.0001
true	age	37.9252	0
hd.ord	age	37.9000	.0252
hd.norm	age	37.9250	.0002
amelia	age	37.9243	.0009
mice	age	37.8789	.0463
na.omit	age	37.9250	.0002

hd.norm, amelia, and na.omit perform very well. No difference to the true value for any variable is greater than .0009 and most are .0002.

hd.ord performs on similar levels except for the nominal variables (media (.0026), part (.0014), inc (.0021), age (.0252)).

Somewhat surprisingly, mice performs worst overall for many variables (Ind (.0015), Black (.0033), Hisp (.0041), White (.0104), Asian (.0027), Stud (.0027), interest (.0042), part (.0015), inc (.0022), age (.0463)) by some margin.

It is also noteable how often the difference amounts to zero and how well na.omit performs overall.

Table B.5. Accuracy of Multiple Imputation Methods. own.NA(), old framing data (n = 1,003)

Variable	Value	Diff
Dem	.4666	.0000
Dem	.4695	.0029
Dem	.4721	.0055
Dem	.4667	.0001
Dem	.4669	.0003
Dem	.4668	.0002
age	37.9252	.0000
age	36.1537	1.7715
age	35.8843	2.0409
age	37.9245	.0007
age	37.9371	.0119
age	37.9221	.0031
interest	3.2164	.0000
interest	3.1160	.1004
interest	3.1012	.1152
interest	3.2166	.0002
interest	3.2156	.0008
interest	3.2165	.0001
	Dem Dem Dem Dem Dem Dem age age age age age interest interest interest interest	Dem .4666 Dem .4695 Dem .4721 Dem .4667 Dem .4669 Dem .4668 age 37.9252 age 36.1537 age 35.8843 age 37.9245 age 37.9221 interest 3.2164 interest 3.1012 interest 3.2166 interest 3.2156

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