

# Simon Milord, CFA

Web Developer

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## PROJECTS

### Web Developer | Stonkers

APR 2022, Brainstation Capstone Project

- Successfully built and deployed Stonkers, a stock portfolio tracker, within 2 weeks for my Brainstation Capstone project. By combining prior knowledge in Finance, technical and problem solving skills, I was able to achieve a final grade of 95%.

### Web Developer | Shopify Industry Project Hackathon

MAR 2022, Brainstation Industry Project

- Resolved a real world problem sponsored by Shopify within 24 hours by collaborating on a multidisciplinary team project. By putting into practice my teamwork, adaptability and collaboration skills, we were able to come up with a crafty solution to the last-mile delivery problem in Latin America.

## EXPERIENCE

### Associate Investment Advisor @ Trihey Financial Group Inc.

JAN 2019 - JAN 2022 // Montreal

- Advised more than 300 private wealth clients to help them reach their financial goals while leveraging my analytical and critical thinking skills to solve complex problems and provide customized advice on wealth planning and investment strategies.
- Spearheaded the redesign of our model portfolios by showcasing resourcefulness, which led to increased efficiency by more than 20% when onboarding new clients.
- Achieved growth in assets of more than 15% annually over 3 years by applying my analytical skills to oversee investment research.

### Investment Representative @ TD Waterhouse

JAN 2018 - JAN 2019 // Montreal

- Displayed initiative and eagerness to learn by being the first to have completed the options and derivatives trading license among a cohort of 30 representatives.
- Educated our clients on the trading platform and tools offered, by leveraging my communication skills, leading to reduced occurrences in specific calls, saving the business more than \$100,000 annually.

### Business Analyst & Data Science Intern @ Drone Action 360

JUNE 2017 - DEC 2017 // Montreal

- Built initial business plan and projections, leading to securing \$100,000 in early financing and helped the business reach profitability in its first year.
- Enhanced management decisions by developing scenario analyses, models and regressions leading to a clearer understanding of the business.

## PROFILE

I am a Web Developer with a CFA charter and a background in finance. Working in finance, I quickly recognized the opportunity for improved digital solutions and for the ongoing democratization of the financial industry. This helped me kickstart my journey into web development. I believe my knowledge of the financial industry, my innate curiosity and my problem solving skills will be valuable assets that I can leverage to succeed as a software developer and help build impactful fintech products.

## SKILLS

### Front-end

React, JavaScript, HTML, CSS/SASS, TypeScript

### Back-end

Node.js, Express, MongoDB, SQL, Ruby

### Tools & Platforms

Git, Postman, Axios, Heroku, Netlify, Jira, VS Code, Jest, JWT

## EDUCATION

### Brainstation

JAN - APR 2022 // Remote  
Diploma in Web Development

### HEC Montreal (FR & EN)

SEP 2014 - DEC 2017 // Montreal  
Bachelors in Business, Quantitative Finance

### National University of Singapore

Winter 2016 // Singapore  
Exchange program

## ACCOMPLISHMENTS

Successfully completed all three CFA levels in 3 consecutive years to obtain the charter (it usually takes the average candidate 5 years to complete) demonstrating my discipline and strong work ethic.

## INTERESTS

Investing, running, hockey, basketball, video games, reading, traveling