

Schlumberger New Product Development Cell (NPD)

- Timeline and Status

02 April 2012



Agenda

- The Parts
- The Process
- The Machines
- The People
- The Timeline
 - The Timeline Project Planning
 - The Master Schedule
- The Status
 - Master Control Plan
 - Main Tasks Progress
 - Status Summary
- Next Steps We Focus On



The Parts

- ✓ The range of products specified for the NPD Cell
 - Size: Max. 2.5metres
 - Max. Weight: 1.5 metric ton
 - Product Family:
 - ✓ Block
 - ✓ Housing
 - ✓ Chassis
 - ✓ Flow Diverter
 - Complexity:
 - ✓ Tier I



Internal Processes

✓ Equipment Required:

- EMCO Lathe
- Conventional lathe 3M Lathe
- DHB Deep Hole Boring
- NL3000, Doosan Lathe
- Honing
- Gundrilling
- HM1000, HU80 or A88 Milling
- Sachman Large Milling
- TIG welding
- 600° oven to heat treat at 588°C after welding
- EDM
- NL2500 Turn-Mill
- NL1500 Turn-Mill



| External Processes

- ✓ Requirements:
 - QPQ
 - Shot Peening
 - EBW
 - HVOF
 - Pressure testing at 25K psi @ 177°C (Collapse test)
 - Machine Toxic Material BeCu (Beryllium Copper) Pins & Plugs
 - NDT
 - Chemical Plating



The Machines

| Equipment Required | Quantity | Equipment Cost (USD) | | | | | | |
|---|---|-------------------------|--|--|--|--|--|--|
| Large Mill (3 meter) | 2 | LI O #0 000 000 | | | | | | |
| Large Turn-Mill Lathe (3 Meter) | 1 | US\$2,290,000 | | | | | | |
| Large EDM (3 Meter) | 1 | US\$591,415 | | | | | | |
| Large Gundrill (2.5 Meter) | 1 | US\$875,148 | | | | | | |
| Large Deep Hole Boring (3 Meter) | Current capacity available for NPD cell | | | | | | | |
| Large Honing (2 Meter) (80% of NPD Parts Covered) | Current capacity available for NPD cell | | | | | | | |
| CMM 3 MM | 2 | US\$503,257 | | | | | | |
| | Total CapEx required | \$4,259,820 | | | | | | |

Items such as Toolings, Renovation etc would need to be considered for CapEx requirement separately, the total amount inclusive of the equipment cost would be US\$6MM.

The People

- One On-site core team member
- Day-to-day interaction with SLB core team
- Primary customer contact for technical problems and issue resolution
- Single point of contact for RFQ responses



MMI Phoenix - Engineering

- Responsible for establishing the overall manufacturing approach
- Responsible for the development of INITIAL CNC programming
- Responsible for tool list / cutters
- Responsible for fixture design

MMI Woodlands - Manufacturing

- Physical location of the NPD cell
- 1-3 Expat engineers will be hired to work SLB NPD parts
- Responsible for the development / enhancement of CNC programming to produce parts
- · Responsible to make the parts to the specification required
- Responsible to procure the raw material, cutters, etc. required to make the prototype parts
- Responsible to produce the manufacturing fixtures as designed by the Phoenix engineers
- Required to load and run the equipment with the supplied CNC code developed in Phoenix



The People

- ✓ Engineers (3x)
 - One On-site Engineer: stationed in Houston to work with Schlumberger NPD engineers
 - One Expat Engineer: stationed in Singapore for the NPD cell
 - One Local Engineer: stationed in Singapore for the NPD cell
- ✓ Direct Labors (8x)
 - 4 from internal existing IDL employees
 - 4 "promoted" from internal existing DL employees

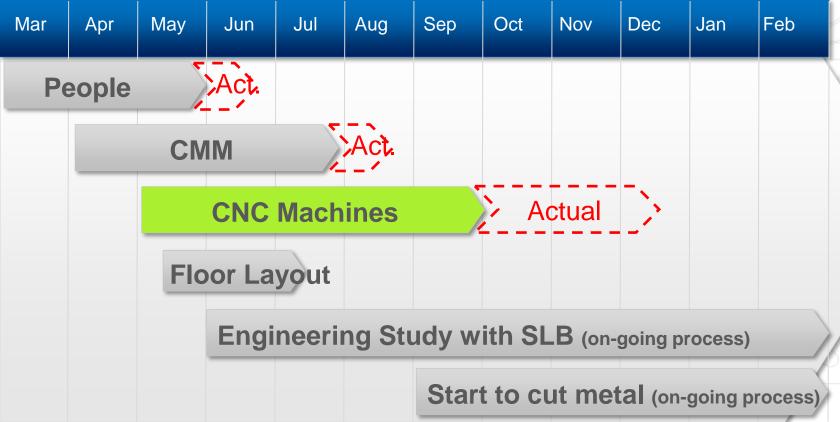


Overall Targets

8 Months

- Customer's expectation vs the actual

2012 2013



Customer's Expectation

- 1) 5 sets of JPG ENP to be built in 2012;
- 2) Houston based engineer to be onsite in Apr-May time frame;
- 3) First CNC machine arrives in Jun-Aug time frame;
- 4) Gundrill machine (last equipment) arrives in Sep 2012;



Equipment in Place

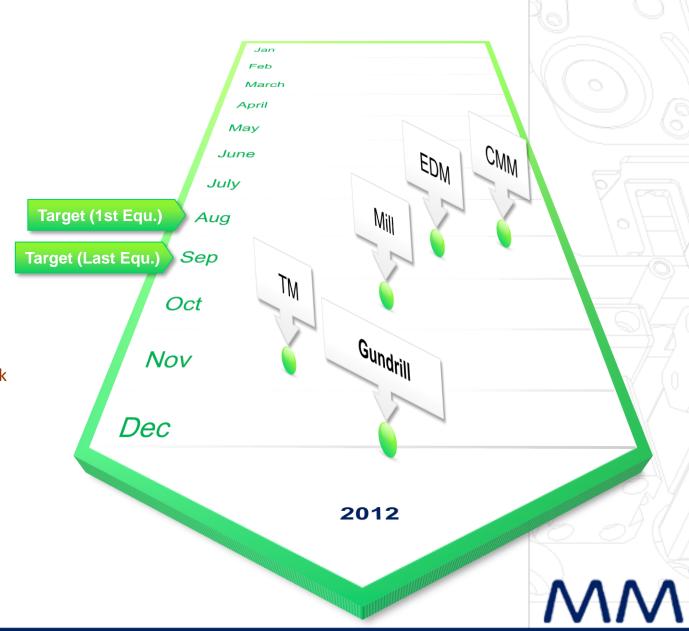
9 Months

Advantage

 We may get the CMM machine in place in advance comparing to the target;

Bottleneck

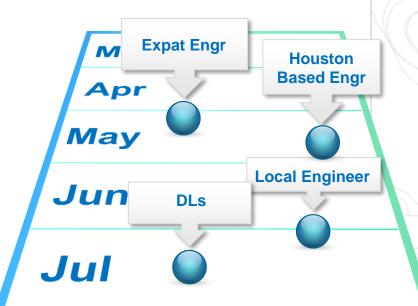
 We have a potential risk of failure to meet the schedule for Gundrill Machine;



4 Months

May – Our Target

 We have to get the key Houston based engineer in place by May 2012 that customer expects .



Aug



People in Place

8 Months

Target

September – Starting

- RFQ By Q2 we can start to process RFQ then the Houston based Engineer would be in place;
- PO By Sep. we can start to process order then the CMM would be in place;
- FA By Nov. we can start to submit FA for smaller parts and move on to larger FA parts as the new equipment would be in place.

SEPTEMBER 2012

NPD Process



NPD Process

3 Quarters



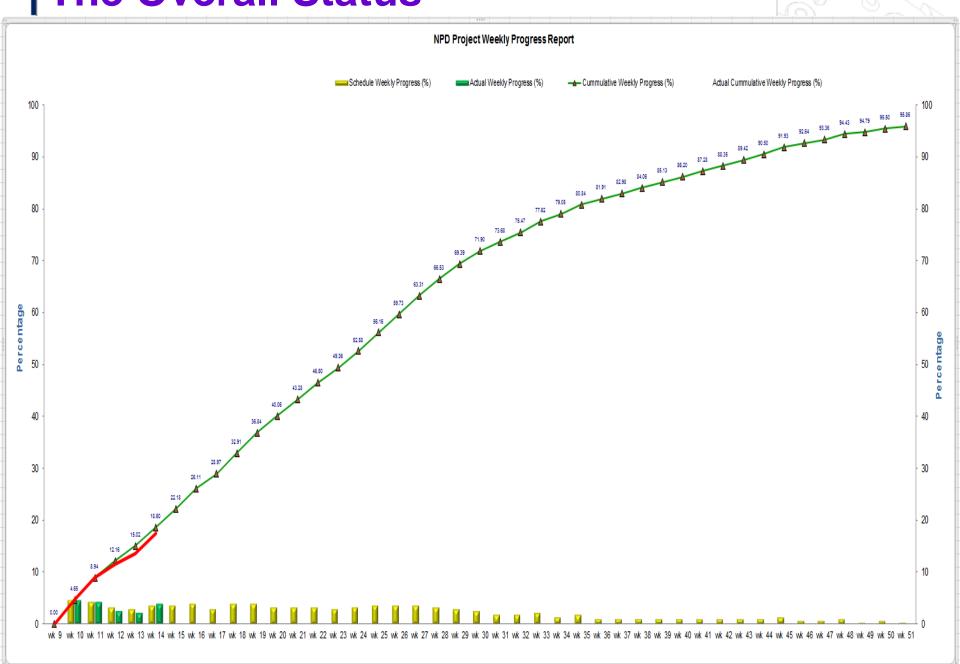
The Master Schedule

| _⊿ A | В | С | D | Е | F | G | Н | J | K | L | М | R | ٧ | Z | AE | Al | AN | AR | AV | BA | ВО | BP |
|------|---------------------------------|---------------------------------------|-------------------|-----------------|--|-----------------------------------|-----------------|----------------------------|---|---------------------|---|-------|-----------|-------|-------|-----------|-----|-----|-----------|---------------|----|---|
| 2 | PROJECT MASTER SCHEDULE TEAM ME | | | | | | EMBERS: | IBERS: CY 2012 Next Action | | | | | | | | | | | Comments | | | |
| 3 | PROJ | JECT DESCRIPTION: | START DAT | TE: 1-Mar-12 | | EquipmentLay | | | | Q1 //ar | | Apr | Q2 May | Jun | Jul | Q3 Aug | Sep | Oct | Q4 Nov | Dec | | Note 1: This is a "Live" document that may change over time. |
| 5 | | NPD CELL SET-UP | END DATE: | 17-Dec-12 | | Facility: Toponou Bok HH: | Operation: Matt | 4-Mar | | 18-Mar 2 | | | | | | | | | | ##### wk 1 | | Note 2: Onlythe cells inpale GREEN are |
| 7 8 | ITEM | TASKS/ACTIVITIES | DURATION (mth) | START DATE | END DATE | RESPONSIBIL ITY | STATUS | | | | | | | | | | | | | | | available for edit and the related cells will be updated automatically. |
| 9 | 1 | PROJECT PLANNING | 2 wks | 1-Mar-12 | 12-Mar-12 | Simon | Done | | | | | | | | | | | | | | | |
| 10 | 1.1 | INITIATING | 1 wks | 1-Mar-12 | 7-Mar-12 | | Done | | | | | | | | | | | | | | | |
| 14 | 1.2 | PLANNING | 2 wks | 1-Mar-12 | 12-Mar-12 | Simon | Done | | | | | | | | | | | | | | | |
| 18 | 2 | EQUIPMENT BUYING | 42 wks | 1-Mar-12 | 17-Dec-12 | Chris/Leoh | In Progress | | | | | | | | | | | | | | | |
| 19 | 2.1 | LARGE CMM MACHINE 4 METER (2x) | 24 wks | 1-Mar-12 | 13-Aug-12 | Leoh | In Progress | | | | | | | | | | | | | | | |
| 28 | 22 | LARGE TURN-MILL MACHINE 3 METER (1x) | 38 wks | 1-Mar-12 | 19-Nov-12 | Chris | In Progress | | | | | | | | | | | | | | | |
| 38 | 2.3 | LARGE MILL MACHINE 3 METER (2x) | 36 wks | 1-Mar-12 | 5-Nov-12 | Chris | In Progress | | | | | | | | | | | | | | | |
| 48 | 2.4 | LARGE EDM MACHINE 3 METER (1x) | 26 wks | 1-Mar-12 | 31-Aug-12 | Chris | In Progress | | | | | | | | | | | | | | | |
| 58 | 2.5 | LARGE GUNDRILL MACHINE 2.5 METER (1x) | 42 wks | 1-Mar-12 | 17-Dec-12 | Chris | In Progress | | | | | | | | | | | | | | | |
| 68 | 3 | FACILITIZATION | 20 wks | 5-Mar-12 | 23-Jul-12 | ommy/Chri | In Progress | 5 | | | | | | | | | | | | | | |
| 69 | 3.1 | Check List | 6 wks | 26-Mar-12 | 7-May-12 | Tommy | Planned | | | | | | | | | | | | | | | |
| 77 | 3.22 | Landlord Final Approval | 1 wks | 7-May-12 | 14-May-12 | | Planned | | | | | | | | | | | | | | | |
| 78 | 3.3 | Floors Layout | 6 wks | 26-Mar-12 | 7-May-12 | Chris/Tommy | In Progress | | | | | | | | | | | | | | | |
| 84 | 3.4 | Relocation and Renovation | 13 wks | 23-Apr-12 | 23-Jul-12 | Tommy | Planned | | | | | | | | | | | | | | | |
| 106 | 4 | PEOPLE GETTING | 21 wks | 1-Mar-12 | 23-Jul-12 | ia/Ho/Russ/ | In Progress | | | | | | | | | | | | | | | |
| 107 | 4.1 | One Expat Engineer Stationed in WLDS | 13 wks | 1-Mar-12 | 28-May-12 | Russ/Jennifer | In Progress | | | | | | | | | | | | | | | |
| 113 | 4.2 | One Expat Engineer Stationed in WLDS | 12 wks | 1-Mar-12 | 23-May-12 | Russ/Jennifer | In Progress | | | | | | | | | | | | | | | |
| 119 | 4.3 | One Local Engineer Stationed in WDLS | 16 wks | 5-Mar-12 | 25-Jun-12 | Lena/Ho | In Progress | | | | | | | | | | | | | | | |
| 125 | 4.4 | Direct Labors (8x) | 6 wks | 11-Jun-12 | 23-Jul-12 | Lena/Ho | Planned | | | | | | | | | | | | | | | |
| 129 | 5 | PROJECT CLOSING | 2 wks | 19-Nov-12 | 30-Nov-12 | Simon | Not Planne | | | | | | | | | | | | | | | |
| | DIST | RIBUTION: Done Delayed | | | TASK #1 Plan TASK #2 Plan TASK #3 Plan TASK #4 Plan | ned - Facilitiz ned - People (| i Getting | |] | Consolid Current | | ime S | cale of | Major | Tasks | | | | | | | |

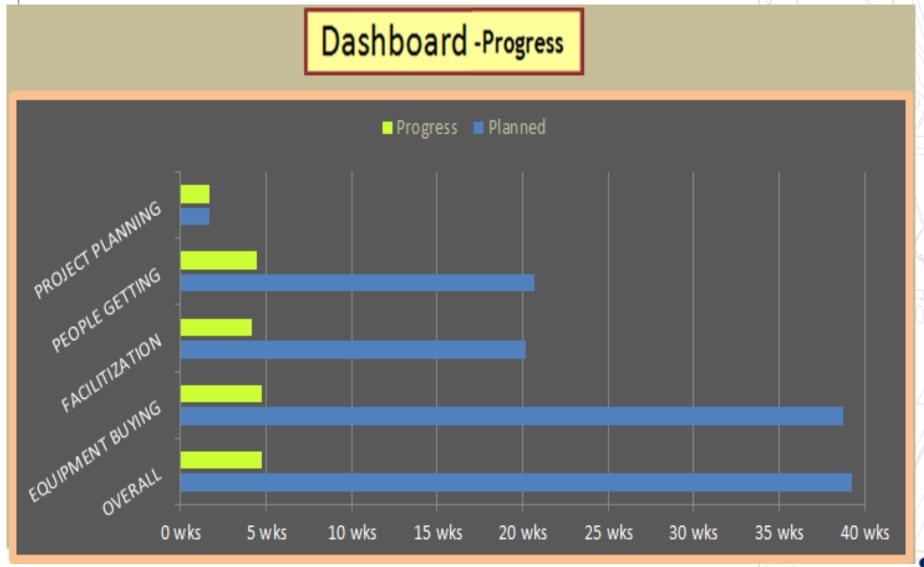
The Master Control Plan

| _ | | | | | | | | | | Pal . | 0)_ | | | M |
|-------|--|---------------------|-----------------------|------------------------|-------------------------|----------------------|-----------------------|------------------------|-----------------------|-------|---|--------------|--------|--------|
| | JECT MASTER CONTROL PLAN ECT DESCRIPTION: | | Notes: 1) Only the | | | | Color Legend | l: Planned | | | C | 11 | | |
| | NPD CELL SET-UP | | | elated cells will b | | | | Actual Tasks Fin | ished | 4-Mar | 11-M ar | ar 18-Mar | 25-Mar | 1-Apr |
| | | | time; | | | 1 | | Delayed | | wk 10 | wk 11 | wk 12 | wk 13 | wk 14 |
| ITEM | TASKS | MASTER WEIGHT(%) | DURATION (wks) | SCHEDULE START DATE | SCHEDULE FINISH DATE | ACTUAL START DATE | ACTUAL FINISH DATE | ACCOMP. to Date (%) | Act. Dur. (wks) | | | | | Week |
| | OVERALL | 100.00% | 42 wks | 1-Mar-12 | 17-Dec-12 | 1-Mar-12 | 2-Apr-12 | 11.3% | 4.7 | | S 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | | 444 | |
| 1 | PROJECT PLANNING | 2.10% | 1.7 wks | 1-Mar-12 | 12-Mar-12 | 1-Mar-12 | 12-Mar-12 | 100.0% | 1.7 | | | _ | _ | |
| 2 | EQUIPMENT BUYING | 62.75% | 41.7 wks | 1-Mar-12 | 17-Dec-12 | 1-Mar-12 | 2-Apr-12 | 11.3% | 4.7 | | 1400 | | | |
| 2.1 | LARGE CMM MACHINE 4 METER (2x) | 9.61% | 23.7 wks | 1-Mar-12 | 13-Aug-12 | 1-Mar-12 | 1-Apr-12 | 19.3% | 4.6 | | | | | |
| 2.2 | LARGE TURN-MILL MACHINE 3 METER (1x) | 14.26% | 37.7 wks | 1-Mar-12 | 19-Nov-12 | 1-Mar-12 | 1-Apr-12 | 12.1% | 4.6 | | | | | |
| 2.3 | LARGE MILL MACHINE 3 METER (2x) | 13.54% | 35.7 wks | 1-Mar-12 | 5-Nov-12 | 1-Mar-12 | 1-Apr-12 | 12.8% | 4.6 | | a basa | # NA | | # has |
| 2.4 | LARGE EDM MACHINE 3 METER (1x) | 10.17% | 26.3 wks | 1-Mar-12 | 31-Aug-12 | 1-Mar-12 | 2-Apr-12 | 17.9% | 4.7 | | | | | |
| 2.5 | LARGE GUNDRILL MACHINE 2.5 METER (1x) | 15.18% | 41.7 wks | 1-Mar-12 | 17-Dec-12 | 1-Mar-12 | 2-Apr-12 | 11.3% | 4.7 | | | | | |
| 3 | FACILITIZATION | 19.62% | 20.1 wks | 5-Mar-12 | 23-Jul-12 | 5-Mar-12 | 2-Apr-12 | 20.6% | 4.1 | | | | | |
| 4 | PEOPLE GETTING | 14.21% | 20.7 wks | 1-Mar-12 | 23-Jul-12 | 1-Mar-12 | 1-Apr-12 | 22.1% | 4.6 | | | | | - |
| 4.1 | One On-site Engineer Stationed in Houston | 3.32% | 12.7 wks | 1-Mar-12 | 28-May-12 | 1-Mar-12 | 1-Apr-12 | 36.0% | 4.6 | - | | | | |
| 4.2 | One Expat Engineer Stationed in WLDS | 3.32% | 12.0 wks | 1-Mar-12 | 23-May-12 | 1-Mar-12 | 1-Apr-12 | 38.1% | 4.6 | | | | | e to t |
| 4.3 | One Local Engineer Stationed in WDLS | 5.26% | 16.1 wks | 5-Mar-12 | 25-Jun-12 | 5-Mar-12 | 1-Apr-12 | 24.8% | 4.0 | | | | | - |
| 4.4 | Direct Labors (8x) | 2.30% | 6.1 wks | 11-Jun-12 | 23-Jul-12 | 11-Jun-12 | 1-Apr-12 | no start yet | -10.0 | | | | | |
| 5 | PROJECT CLOSING | 1.33% | 1.7 wks | 19-Nov-12 | 30-Nov-12 | 19-Nov-12 | 1-Apr-12 | o start ye | -33.0 | | | | | |
| Total | | 100.00% | 3092.0% | 99 | Total Perc | ent (%) Progre | ess by tasks : | = 31.2% | | | IV | | IV | / \ |

The Overall Status



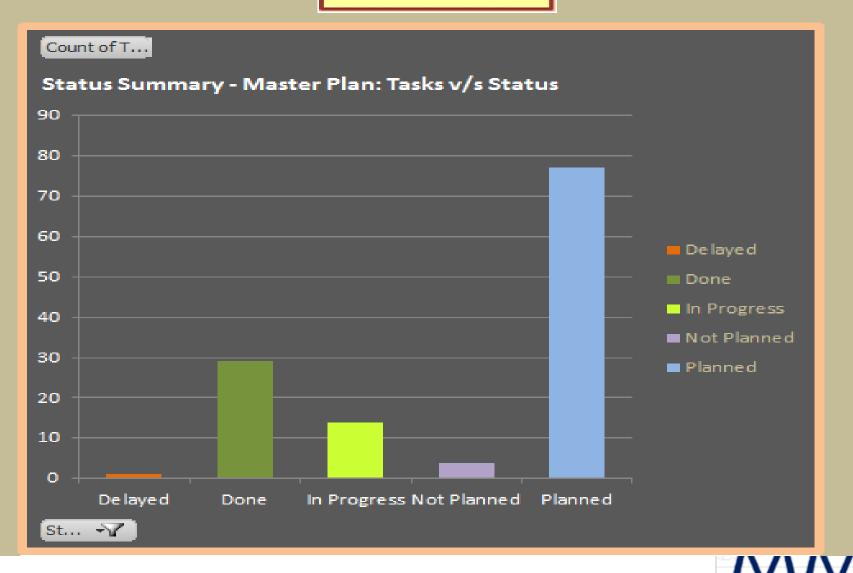
The Main Tasks Progress





The Status Summary

Dashboard



Next Steps We Shall Focus On

- 1) Review Equipment Quotations;
- 2) Approve Quotations;
- 3) Approve the CapEx, PR forms
- 4) Raise and Issue the POs to Equipment Suppliers



Thank You

THE END

