

Schlumberger New Product Development Cell (NPD)

- Equipment Selection

07 May 2012



Agenda

- The NPD Parts We Will Be Making
- The Standard Guidelines For Buying Equipment
 - At least 3 quotations from different suppliers
 - Providing the preferences information for verification and justification
 - Our preferred terms & conditions
- The NPD Parts We Will Be Making
- The NPD New Equipment List
- Why The Equipment Was Preferred
 - The Available Choices
 - The Key Points We Have Focused On
- The Communications Among The Team Members
- The Timeline
- The Appendices (Illustration)
 - The Parts
 - The Equipment
 - The Processes



The Standard Guidelines For Buying Equipment

□ Guidelines of Buying Equipment

- Capability Required Study for the Cell
- Research/Survey for the Equipment Preferred in related industry
- Equipment Shortlisted
 - ✓ At least 3 brands leading in the markets
- RFQ Review/Approval
 - ✓ At least 3 quotations from different suppliers
 - Review meetings required among the team members
 - ✓ Contract Review (e.g. Technical, Commercial, Risk etc.)
- PO Issuing
- Machine Making at Manufacturer Site
- Buyoff (either at equipment builder's site or on-site in MMI)
- Shipment
- Installation and Commissioning
- Training/Handover



The Parts We Will Be Making

- ✓ The range of products specified for the NPD Cell
 - Size: Max. 2.5metres
 - Max. Weight: 1.5 metric ton
 - Product Family:
 - ✓ Block
 - ✓ Housing
 - ✓ Chassis
 - ✓ Flow Diverter
 - Complexity:
 - ✓ Tier I



The Product Illustration

The NPD New Equipment List

MMi NPD Equipment Price List

S/N	Туре	No. of Axis	Brand	Model	Qty Req'	Unit Price USD		Total Amt. USD	Supplier	Remarks
1	Turn-Mill	4	Mori seiki	NL3000/3000	1	\$759,000	\$	759,000.00	DMG MORI SEIKI South East Asia Pte. Ltd.	
2	Mill	5	Deckel Maho	DMF 360 (Y1100)	2	\$902,000	\$	1,804,000.00	DMG MORI SEIKI South East Asia Pte. Ltd.	
3	EDM	3	Makino	EDNC 157 w/extended Tank	1	\$936,934	\$	936,933.80	Makino Asia Pte. Ltd.	Includes all required accessories
4	Gundrill	3	Unisig	USK25-2000	1	\$1,045,000	\$	1,045,000.00	Henko Machine Tools Pte. Ltd.	
5	CMM	3	Hexagon	Global Silver Advantage 12.40.14	2	\$249,706	\$	499,412.00	Hexagon Metrology Asia Pacific Pte. Ltd.	
6	6 Renovation+Facilitization+Machinery Relocation						\$	500,000.00		
	Total:							5,544,345.80		

GRANT TOTAL B/F GST: \$ 5,544,345.80

GRANT TOTAL A/F GST (7%): \$ 5,932,450.01

The Machine(s)

- ✓ In total, there are 7 new machines
 - Large Mill (2x), 3m
 - Large Turn-Mill Lathe, 3m
 - Large Gun-Drill, 2.5m
 - Large CMM (2x), 3m
 - Large EDM, 3m



Large Mill

- Options :-
 - Vertical CNC with Tilting Head & B-Axis
 - Horizontal CNC with C-Axis
 - Horizontal Borer with C-Axis
 - Mill-Turn
- Shortlisted Vendors :-
 - DMG-Mori Seiki
 - Makino
 - Doosan Puma
 - Mazak



Brand & Model

		# of Axes	DMG – Mori Seiki	Makino	Doosan	Mazak
Mill	Vertical Machining Center with A-axis Indexer	4			VM1260	
	Double Column Vertical Mill with A-axis Indexer	4				FJV 60/120
	Vertical Mill with <u>Tilting</u> <u>Head(B-Axis)</u> & A-axis Indexer	5	DMF360			
	Horizontal Borer with W- & C-axis	5			DBC430P	79
Turn	Turn-Mill	4	NL3000/3000Y (300mm chuck)		PUMA 600LY	Slant Turn Nexus 500/3000U
	Turn-Mill	6	NZX4000 / NZX6000			Molly
Mill-Turn	Multi-Tasking Machine (Integrex)	5				E500H(3000U) or E670H(4m)
EDM				EDNC106 / EDNC157	\	V0 91
					7	

Shortlisted Milling & Turning combinations

							20 -	
		# of Axes	DMG – Mori Seiki	DMG – Mori Seiki	Doosan	Mazak	Mazak	Mazak
Mill	Vertical Machining Center with A-axis	4			VM1260	V815/120	V815/120	
	Vertical Mill with <u>Tilting</u> <u>Head</u> & A-axis	5	DMF360	DMF360				
	'# of Tool Magazine		120	120	40	60	60	
Turn	Turn-Mill	4	NL3000 /3000Y		PUMA 600LY			
Mill-Turn	Multi-Tasking Machine (Integrex)	6				Integrex E500H (3000U)	Integrex E670H (4000U)	Integrex E670H (4000U)
	Inclined Drilling / Tapping or Milling		ONLY ON DMF360	ONLY ON DMF360	NO	ONLY ON E500H	ONLY ON E670H	YES
	Gun-Drilling with High Pressure Thru-Spindle Coolant		DMF360 @80 MPa (option)	DMF360 @80 MPa (option)	VM1260 @70 MPa (option)	E500H @70 MPa (option)	E670H @70 MPa (option)	E670H @70 MPa (option)
	Drill/Tap/Mill or Turn diameters at end of the shaft (for 2300mm part length)		POSSIBLE ON BOTH M/C's	POSSIBLE ON BOTH M/C's	ONLY ON PUMA 600LY	NO, E500H is too short	ONLY ON E670H (4000mm)	YES
	Orbital machining (Option with <u>Siemens</u> Controller)		OPTION ON DMF360	NO	NO	NO	NO	NO
			1 st Choice				2 nd Choice	3 rd Choice

Milling & Turning Equipment - Price & Leadtime

- 1st Choice
 - DMG Mori Seiki :-
 - 1x DMF 360 with Linear drive & B-axis Tilting Head
 - with A-axis Indexer
 - 120-Tool Magazine
 - 1x NL 3000 (3000U)
 - 10-station Turret
 - With Spline Hobbing function
 - Leadtime
 - 1x DMF360, 5.5 mths ex-works, GERMANY
 - 1x DMF360, 8.5 mths ex-works, GERMANY
 - 1x NL3000 / (3000U), 6 mths ex-works, JAPAN
 - Price US\$2,310,000



Milling & Turning Equipment - Price & Leadtime

- 2nd Choice
 - Yamazaki Mazak :-
 - 2x Vertical Machining Center Mazatech V-815/120
 - with A-axis Tsudakoma Indexer
 - 60-Tool Magazine only
 - 1x Horizontal CNC lathe, integrex E-670H2 4000U
 - 120-Tool Magazine
 - Leadtime
 - 6 mths ex-works, JAPAN
 - Price US\$2,227,000



Why Was The 1st Choice Preferred For Turn-Mill & Mill

- These are current equipment that we use in Woodlands Plant and they are reliable machines, have a good installed base in Singapore with established after-sales-service organization
- The High Torque Options have been adopted to cater to our product (e.g. tough material etc.)
- Standardization of the tool holder/magazine system
- To facilitate the (legacy) machinery imbalance on the production side
- In line with our production in nature



Brand & Model – Gun-Drilling

	<u>Diana a</u>	Model - Odif-Dilling		
Machine Maker	Auerbach	Unisig	Tibo	Miroku 🔾
Local Agent	Intec Precision	Henko Machine Tools	Wematec	CW Advanced Technologies
Model	AX 5.1 TLF	USK25	E40-3000 SO	MBDC-2200-NC
Drill Depth (mm)	2100 + 400	2000 - 3100	3000	2500
Counter-Rotation for on-center holes	Option	Included	Included	Included
Counter-Rotation for Off-Center holes (up to Ø 6" max)	No	Yes	No	No O
Minimum Hole Diameter (mm)	2	2	3	4
Maximum Hole Diameter (mm)	65	25.4	30	25
Ex-Works	9 mths	6 mths	6 mths	6 mths
Landed MMI	12 mths	7.5 mths	7.5 mths	7 mths
Price, Yen				¥66,500,000
Price, Euro	€ 1,300,000		€565,000	
Price, USD	US\$1,725,000	US\$950,000	US\$750,000	US\$791,350
		1 st Choice Has many machines in Houston area with longer travel. Has similar machine installed at Halliburton (S'pore)	2 nd Choice No m/c in region. After-Sales- Service support ??	3 rd Choice Has not made a machine longer than 2000mm travel

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EDM Equipment - Price & Leadtime

- Makino EDNC 106 with extended Tub
 - Similar to existing machine in WLDS Plant
 - Machine has an extended tub to accommodate 2500mm long parts
 - Will be re-designed to accommodate 3000mm long parts
 - Leadtime
 - 4 mths ex-works, JAPAN
 - Price US\$591,415 (was US\$456,000)



NPD Cell – timing expectations

1st 2012 **CMM** Turn Gundrill Mill 2nd Mill **EDM** mill Apr May Jun Jul Aug Jan Feb Mar Sep Oct Nov Dec

Phase 1

- DFM sessions with SLB design teams
- RFQ of parts up to 2m length with gundrill up to 1m
- Producing parts using existing equipment

Phase 2 (RFQ)

RFQ of parts up to 2.5m length & gundrill up to 1m length

Phase 2 (Machining)

Production of actual parts longer than 2m to start in Oct/Nov

Phase 3 (RFQ)

• RFQ of parts up to 2.5m length & gundrill up to 2.5m length

Phase 3 (Machining)

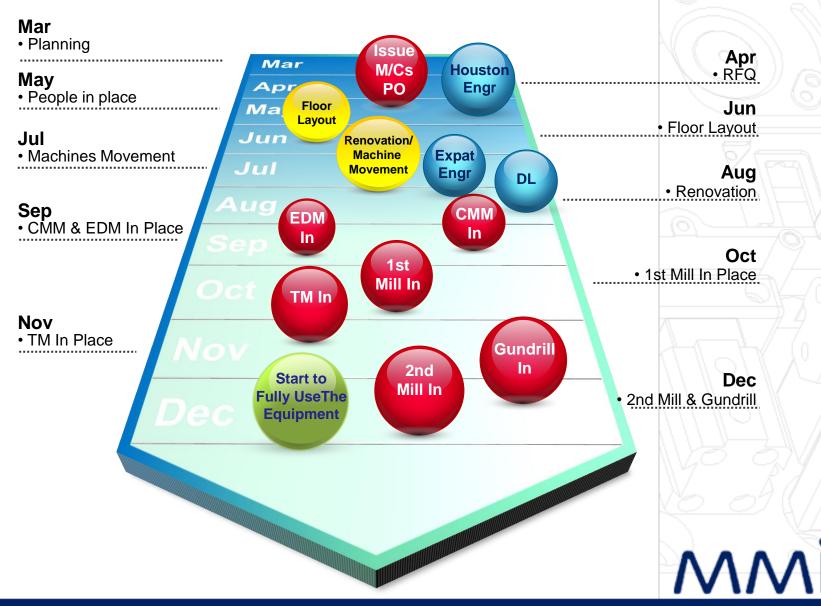
 Production of parts on the gundrill to start in Dec



Trigger Points

ITIMELINE PROJECT PLANNING

10 Months



The Communications Among The Team Members

- ✓ Customer
 - Recommended one Turn-Mill + 2 Mills
- ✓ Peter Ruler & Russ (MPP)
 - Will review Turn-Mill when Peter is on board
 - The rest machines would be ok with them
- ✓ WLDS Team
 - Dave Rogers
 - Christopher Wee (Engineering)
 - Matthias (Production & Sales)
 - Leoh (QA)



Thank You

THE END



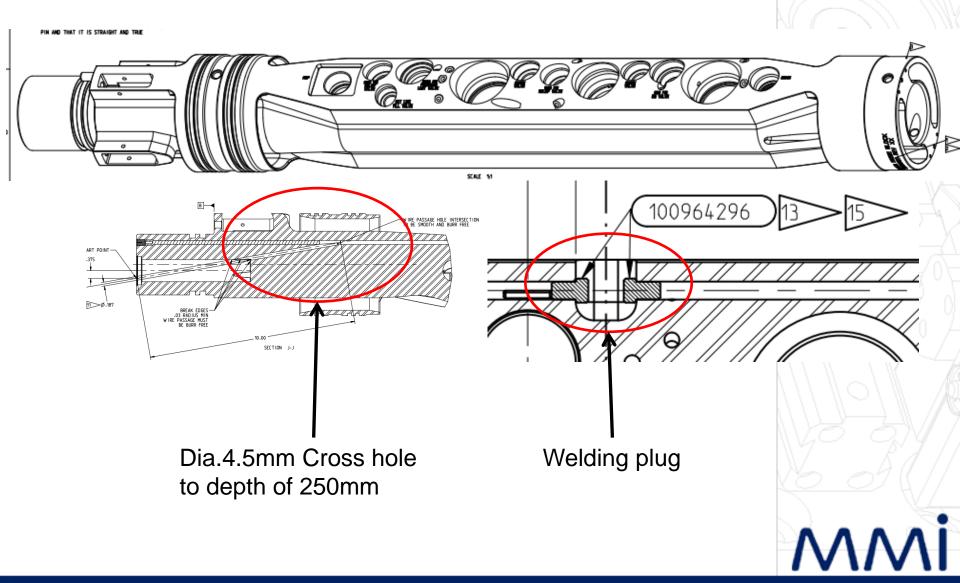
Appendix

The Illustration of Products & Equipment

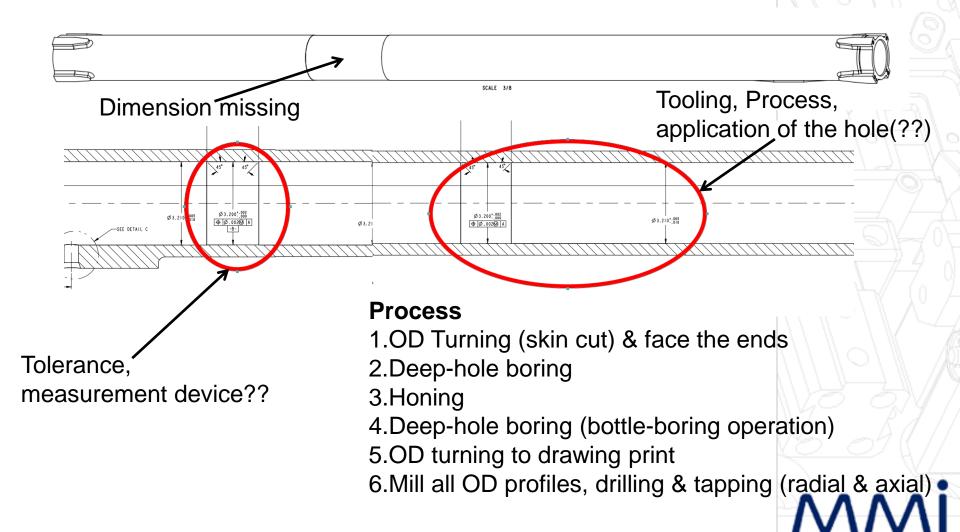




100937127D_Rev AC (Block, Probe)



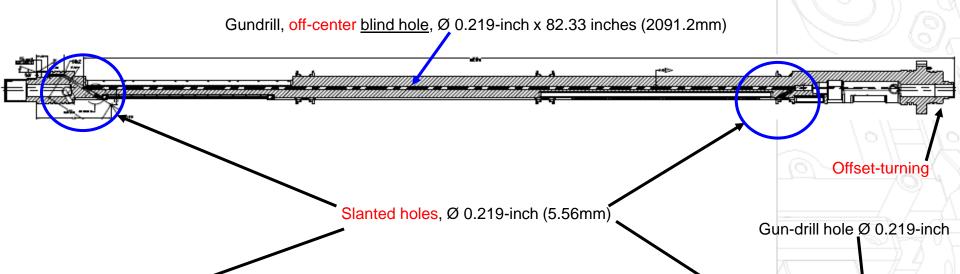
Housing 100865831D_Rev AA_Housing 3bay electronic chassis



Chassis

100834944D rev AA



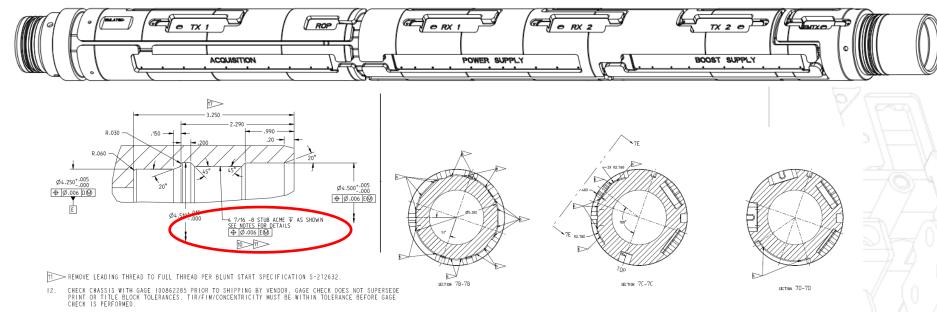


- 1. 2. 3. OD turning (skin cut) & face both ends
- Gun-drill 82.33 "depth with counter-rotation (blind hole)
 Ultrasonic transducer to find location of the end of the 2100mm gun-drilled hole (blind hole) & Mill a mark on OD to identify it's X- & Y- location Turn OD to be concentric with axis of the 82.33 deep gun-drill hole
- 4.
- 5. Offset-turn the OD Profile to meet drawing print
- 6. Turn off-set diameter at one end of the part
- Drill remaining dia.0.219 holes. (Straight & Slant holes) Mill all the remaining profiles, slots, etc.
- 8.



Chassis

100710325D_Rev AJ_ Chassis, Electronics



- 13. ALL WIRE GROOVE DEPTHS RELATIVE TO 6.195 DIAMETER
- 14. REMOVED
- MACHINE ENGRAVE TEXT WITH .38 HIGH CHARACTERS X .02 DEEP MAX. POSITION THE TEXT SO THAT IT IS CENTERED APPROXIMATELY IN THE BOARD POCKET AS SHOWN.
- 16 SHOT PEEN OD BETWEEN SHOULDERS PER AREA "C". SEE NOTE 20.
- 75 SHOT PEEN 3.250" DEEP BORE PER AREA "D". SEE NOTE 20.
- B>SHOT PEENING NOT ALLOWED IN AREAS INDICATED. MASK SURFACES PRIOR TO PEENING
- MASK ALL SCREW HOLES BEFORE SHOT PEEN.
- 20. SHOT PER COVERNOE, COVERNOE MEDICATION WITH PEENSCAN PROCESS, SURFACE DECONTAMINATION

	AND ILSI	LI 0 400	001
	SHOT PEEN	SCHEDULE	
-	A DE A	INTENSITY	
	C	10-14 A	
	D	3-7 A	

Mask screw holes before shot peen

Process

- OD turning (Skin cut)
- Deep hole boring
- OD turn, OD profile, one-side ID profile
- Mill all the OD slots, pockets, profiles and holes





The Machine

- Type, Size, Specifications, Price, Leadtime
- Tooling Arbors, Holders, Accessories
- Large Mill
 - Options :-
 - Vertical CNC with <u>Tilting B-axis Head</u> & A-axis rotary indexer
 - Horizontal CNC with C-Axis
 - Horizontal Borer with C-Axis
 - Mill-Turn (Mazak Integrex)
 - Shortlisted Vendors :-
 - Mori Seiki / DMG
 - Makino
 - Doosan Puma
 - Mazak
- Large Gun-Drill
 - Shortlisted Vendors :-
 - Auerbach
 - Unisig
 - Tibo
 - Miruku



The Facility

- Machine Size, Weight, Floor Loading, Location
- Structural
- Power
- Moving the machine in-place, Installation
 & Commissioning
- Material Handling & Lifting Equipment



Inspection

- Trade-in 2x CMM & purchase 2x Large CMM
- CMM Room
 - Preferably on 1st Floor but where?
 - Vibration from Production machines might affect machine performance / measured readings
- Environmental Control Temperature & Humidity.
 - Frontage & Canopy-side of the building facing the afternoon-sun
- Material Handling
 - How to move parts from the machines to the CMM room and onto the CMM
 - Requires gentle offloading of part onto the CMM to avoid damaging the CMM Table.



People

- Engineers
- Machinists
- Quality
- Skill-sets



Mazak Integrex







Mazak Double Column CNC FJV-60/120







Internal Processes

- •Equipment required:
 - EMCO
 - -Conventional lathe 3M
 - DHB
 - NL3000, Doosan
 - Honing
 - Gundrilling
 - HM1000, HU80 or A88
 - Sachman
 - TIG welding
 - 600° oven to heat treat at 588°C after welding
 - EDM
 - NL2500
 - NL1500



External processes

- Shot peening
- Pressure testing at 25K psi @ 177°C (Collapse test)???
- Machining of all BeCu plugs
- QPQ



Problems

- EB welding
- Part No.100834944 gundrill hole too deep, unable to do
- Part No. 100844346 Ø1.0" gundrill hole too deep, DHB??
- Part No.100884851 gundrill hole too deep, unable to do
- Part No.100911187 gundrill hole too deep, unable to do



