



*Engineered for Architecture, Entertainment and Industry.*

## Quotation

### XYZ Automated Table 3 - Design and Manufacture

<b>Actionlaser Pty Limited</b>	<b>Quote Number:</b>	SI-QU-260051-01
Unit 1, 32 Leighton Place	<b>Issue Date:</b>	29-01-2026
Hornsby, NSW 2077	<b>Expiry Date:</b>	28-02-2026
<b>Attention: David Pask</b> - Production Manager - ( <a href="mailto:davidp@actionlaser.com">davidp@actionlaser.com</a> ) - (0492 940 025)		

Dear David,

Thank you for the opportunity for **SimpleMotion.Projects (SP)** to provide this quotation to **Actionlaser (AL)** for **XYZ Automated Table 3 - Design and Manufacture**.

This quotation covers the complete design, manufacture, and commissioning of one (1) XYZ automated positioning table system:

- **Section 1: Design Review and Planning** - Engineering review and manufacturing planning.
- **Section 2: Materials and Components Procurement** - Procurement of mechanical and electrical components.
- **Section 3: Table Frame Manufacturing** - Fabrication and machining of table structure.
- **Section 4: XYZ Motion System Assembly** - Assembly of linear motion and drive systems.
- **Section 5: Electrical and Control System** - Electrical installation and control integration.
- **Section 6: Testing, Commissioning and Documentation** - System validation and handover.

Please let me know if you have any questions or require clarification on any aspect of this quotation.

Kind regards,

A handwritten signature in blue ink, appearing to read "Greg Gowans", with a stylized flourish at the end.

**Greg Gowans** (he/him) - Managing Director

Email: [greg.gowans@simplemotion.com](mailto:greg.gowans@simplemotion.com)

Mobile/WhatsApp: [+61 418 888 604](tel:+61418888604)

Section 1: Design Review and Planning

Scope

Engineering design review and manufacturing planning for XYZ automated table:

- Design review and specifications finalisation
- Manufacturing planning and scheduling
- Bill of materials preparation

Pricing

Description	Hours	Rate	Total
Senior Engineer - Design review and planning	20 Hrs	\$165.00	\$3,300.00
Section Total (excl. GST)			\$3,300.00

Section 2: Materials and Components Procurement

Scope

Procurement of all mechanical and electrical components for XYZ table manufacture:

- Linear motion components (rails, bearings, ball screws)
- Servo motors and drives
- Structural steel and aluminium extrusions
- Electrical components and cabling

Pricing

Description	Hours	Rate	Total
Senior Engineer - Procurement coordination	16 Hrs	\$165.00	\$2,640.00
Materials - Linear motion, drives, and components	-	-	\$11,500.00
Section Total (excl. GST)			\$14,140.00

Section 3: Table Frame Manufacturing

Scope

Fabrication and machining of the XYZ table frame structure:

- Steel frame fabrication and welding
- Precision machining of mounting surfaces
- Surface treatment and finishing

Pricing

Description	Hours	Rate	Total
Senior Technician - Frame fabrication	48 Hrs	\$135.00	\$6,480.00
Materials - Steel, plates, fasteners, finishing	-	-	\$5,200.00
Section Total (excl. GST)			\$11,680.00

Section 4: XYZ Motion System Assembly

Scope

Assembly and alignment of the three-axis motion system:

- Linear rail and bearing installation
- Ball screw assembly and alignment
- Motor mounting and coupling
- Geometric alignment and calibration

Pricing

Description	Hours	Rate	Total
Senior Engineer - Assembly supervision	24 Hrs	\$165.00	\$3,960.00
Senior Technician - Motion system assembly	56 Hrs	\$135.00	\$7,560.00
Materials - Assembly consumables	-	-	\$1,920.70
Section Total (excl. GST)			\$13,440.70

Section 5: Electrical and Control System

Scope

Electrical installation and motion control system integration:

- Control cabinet assembly and wiring
- Servo drive configuration and tuning
- Safety system installation
- HMI and software configuration

Pricing

Description	Hours	Rate	Total
Senior Engineer - Control system design and config	32 Hrs	\$165.00	\$5,280.00
Senior Technician - Electrical installation	24 Hrs	\$135.00	\$3,240.00
Materials - Electrical components and cabling	-	-	\$1,665.00
Section Total (excl. GST)			\$10,185.00

Section 6: Testing, Commissioning and Documentation

Scope

System validation, commissioning, and handover documentation:

- Performance testing and validation
- Accuracy and repeatability verification
- Technical documentation
- Operator training

Pricing

Description	Hours	Rate	Total
Senior Engineer - Testing and documentation	20 Hrs	\$165.00	\$3,300.00
Senior Technician - Training delivery	8 Hrs	\$135.00	\$1,080.00
Materials - Test equipment and consumables	-	-	\$200.00
Section Total (excl. GST)			\$4,580.00

## Project Totals

Section	Amount
Section 1: Design Review and Planning	\$3,300.00
Section 2: Materials and Components Procurement	\$14,140.00
Section 3: Table Frame Manufacturing	\$11,680.00
Section 4: XYZ Motion System Assembly	\$13,440.70
Section 5: Electrical and Control System	\$10,185.00
Section 6: Testing, Commissioning and Documentation	\$4,580.00
<b>Total (excl. GST)</b>	<b>\$57,325.70</b>
GST (10%)	\$5,732.57
<b>Total (incl. GST)</b>	<b>\$63,058.27</b>

## Payment Terms

Milestone	Percentage	Amount
Deposit Payment - On acceptance of quotation	50%	\$28,662.85
Progress Payment - On completion of Sections 1-3	20%	\$11,465.14
Progress Payment - On completion of Sections 4-5	20%	\$11,465.14
Final Payment - On completion and handover	10%	\$5,732.57
<b>Total (excl. GST)</b>		<b>\$57,325.70</b>

## Staff - Standard Hourly Rates

Role	Unit	Rate
Draftsperson	Hour	\$120.00 AUD + GST
Senior Technician	Hour	\$135.00 AUD + GST
Senior Draftsperson	Hour	\$150.00 AUD + GST
Senior Engineer	Hour	\$165.00 AUD + GST