

**Introductory Questions** Tell us about yourself. Walk us through your resume. Walk us through your professional background. What type of environment do you thrive in?

**Transitional & Verification Questions** What interests you about this role?

What interests you about working for us? Are you currently enrolled in a Master's program? When did you complete your PMP Certification?

**Technical Questions** How would you describe your proficiency level in excel? List your top 3 technical skills.

**Position Core Competencies** Coaching Quality Sales Core Competencies What makes you a good coach? How do you rate yourself as a coach? What is good or bad quality? What will be the key factors for your standard of quality? How do you find your target market? Sell me a pencil

**Closing Questions** What is one thing I should know about you that I haven't asked? What could you bring to this position that other candidates could not? What do you hope to find in our organization that you don't have now? What is the best thing a previous employer did that you wish everyone did?