SIONE YERKOVICH

EMERGING SOFTWARE DEVELOPER

CONTACT

📞 +64 217 6202

✉ sioneyerkovich01@gmail.com

📍 Auckland

🔗 DEVELOPER PORTFOLIO

PROFILE

A results-driven professional pivoting from real estate to software development, combining strong communication skills honed over years in the industry with natural analytical and problem-solving abilities. I foster a collaborative mindset focused on utilising team-work to achieve shared success alongside a deep passion for programming.

Currently studying software development, I am eager to apply my skills in a practical setting, contributing to innovative solutions. My background in a client focused career has sharpened my ability to work in fast-paced environments, collaborating with diverse professionals, agencies and stakeholders to deliver results.

EDUCATION AND PROFICIENCY

TECHTORIUM INSTITUTE OF TECHNOLOGY

Diploma of Software Development - *(Current - Dec 2025)*

Diploma of Information Systems - *Graduated 2024 Academic Excellence (straight A+)*

- **Project Planning & Management:** Skilled in project planning, resource management, and technical documentation including mock-ups, with knowledge of project life cycles.
- **Database Management & Design:** Proficient in data modelling, database design, and SQL, with experience administering systems to meet organisational needs.
- **UI/UX Design:** Experienced in designing accessible, responsive prototypes focused on usability and positive user experience.
- **Software Development Methodologies:** Apply development methodologies and core principles, including and logical concepts, to plan, design, develop, test, secure, document, and deploy software systems that meet organisational requirements.
- **IT Technical Support:** Understanding of managing hardware, software, and networking resources, ensuring security and compliance with standards.
- **Problem-Solving & Critical Thinking:** Proficient in decision-making and critical analysis to resolve IT challenges and deliver solutions..

TECHNICAL SOFTWARE DEVELOPMENT SKILLS

Programming & Development: Proficient in C#, SQL, .NET, Bootstrap, HTML, and CSS, with experience applying OOP principles to create scalable, maintainable software solutions.

Problem-Solving & Testing: Strong logical skills for optimizing and writing efficient code. Experienced in conducting thorough development testing for software quality.

UI/UX Design: Knowledge of design principles to create intuitive, responsive, accessible, user-friendly interfaces across devices.

Database Management & Backend: Skilled in writing SQL queries, implementing CRUD operations, and applying data modelling and normalisation techniques to design efficient database structures.

Agile Development & Collaboration: Hands-on experience with SDLC and Agile methodologies (including sprints and Scrum, having served as Scrum Master), along with using GitHub for version control in collaborative team environments.

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WORK EXPERIENCE, RESPONSIBILITIES AND SKILL SETS

RAY WHITE NEW ZEALAND LICENSEE SALESPERSON (REAL ESTATE) | 2019 - 2023

Customer & Client-Centred Solutions
- Worked closely with clients to understand their needs and deliver tailored property solutions.
- Navigated complex market conditions to provide informed advice and achieve successful outcomes.
- Identified and addressed potential challenges early, ensuring smooth transactions.

Communication & Collaboration
- Effectively liaised with buyers, sellers, solicitors, mortgage brokers, and other professionals to coordinate successful property transactions.
- Communicated complex market insights in a clear and accessible way, helping clients make informed decisions.
- Confidently collaborated with people from different backgrounds and industries, ensuring seamless processes.

Project & Time Management
- Managed multiple listings, marketing campaigns, and sales pipelines while meeting strict deadlines.
- Took a structured approach to problem-solving, ensuring efficient and effective resolutions.
- Balanced attention to detail with efficiency, keeping transactions on track.

Problem-Solving & Negotiation
- Assessed client concerns and objections, providing strategic solutions to achieve positive outcomes.
- Applied logical thinking to complex negotiations, ensuring fair and beneficial results for all parties.
- Maintained composure and professionalism under pressure, even in high-stakes negotiations.

THE ZOOKEEPERS SON SUPERVISOR | 2016 - 2019

Team Leadership & Support
- Led a team of 5+ staff, ensuring smooth day-to-day operations and high-quality service.
- Provided hands-on support and guidance, particularly during busy periods.
- Created a positive team culture by fostering clear communication and collaboration.

Interpersonal & Collaboration Skills
- Managed and interacted with large event groups (150+ people), ensuring an excellent customer experience.
- Adapted to a diverse range of customers and circumstances, demonstrating professionalism and respect.
- Worked effectively with different teams, including kitchen staff, bartenders, and management, to maintain service standards.

Event & Operations Management
- Organised and executed large-scale events (up to 120 people), managing staffing, logistics, and customer experience.
- Assigned roles and responsibilities to ensure efficient service and smooth event execution.
- Trained staff in key operational tasks and problem-solving strategies.

Accountability & Problem-Solving
- Managed customer service issues and resolved complaints using a solutions-focused approach.
- Took ownership of day-to-day challenges, ensuring they were addressed effectively.
- Maintained a safe and professional environment for both staff and customers.