

SIONE YERKOVICH

EMERGING SOFTWARE DEVELOPER

CONTACT

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 Auckland

 DEVELOPER PORTFOLIO

PROFILE

A results-driven professional pivoting from real estate to software development, combining strong communication skills honed over years in the industry with natural analytical and problem-solving abilities, alongside a deep passion for programming.

Currently studying software development, I am eager to apply my skills in a practical setting, contributing to innovative solutions. My background in a client focused career has sharpened my ability to work in fast-paced environments, collaborating with diverse professionals, agencies and stakeholders to deliver results.

WORK EXPERIENCE, RESPONSIBILITIES AND SKILL SETS

RAY WHITE NEW ZEALAND

LICENSEE SALESPERSON (REAL ESTATE) | 2019 - 2023

- Customer & Client Focus: Delivered tailored property solutions by understanding client needs, navigating market complexities, and addressing challenges early for smooth transactions.
- Communication & Collaboration: Worked closely with buyers, sellers, and industry professionals to coordinate deals, translating market insights into clear, actionable advice.
- Project & Time Management: Managed multiple listings, marketing campaigns, and sales pipelines, balancing efficiency with attention to detail to meet deadlines.
- Problem-Solving & Negotiation: Applied logical thinking to resolve client concerns and lead negotiations, ensuring fair outcomes while maintaining professionalism under pressure.

THE ZOOKEEPERS SON

SUPERVISOR | 2016 - 2019

- Leadership & Team Support: Led a team of 5+, ensuring smooth operations and high-quality service. Provided hands-on support during busy periods and fostered a positive, collaborative team culture.
- Event & Operations Management: Organised and executed events for up to 120 guests, managing logistics, staffing, and customer experience. Assigned roles to ensure efficient service and trained staff in key operational tasks.
- Interpersonal & Collaboration Skills: Worked closely with diverse teams, including kitchen staff, bartenders, and management, to maintain service standards. Adapted to a wide range of customers and circumstances with professionalism and respect.
- Problem-Solving & Accountability: Resolved customer issues using a solutions-focused approach. Took ownership of challenges, ensuring a safe and professional environment for both staff and guests

TECHNICAL SOFTWARE DEVELOPMENT SKILLS

- Programming & Development: C#, SQL, .NET, Bootstrap, HTML, CSS, OOP principles.
- Problem-Solving: Logical thinking, clean coding, development testing
- Agile & Collaboration: Experience with SDLC, sprints, Scrum, GitHub
- Database & Backend: SQL query, CRUD principles, data modelling & normalization
- UI/UX: Design principles, responsive design
- Continuous Learning: Adapting to new technologies and best practices

EDUCATION

TECHTORIUM INSTITUTE OF
TECHNOLOGY

Diploma of Information
Systems

Graduated 2024 Academic
Excellence (straight A+)

Diploma of Software
Development

Current - December 2025