# CHARANDEEP KAPOOR

Need someone experienced with a proven track record? Well, I've delivered for 13 clients til date, want to be my 14th?

Want content that people like?

Well, I write content that people share. Want me to write for you?

I'm in the TOP 2% of the marketing & Advertising industry (LinkedIn SSI) Check out my hashtag #CKSays and my personal website seowithcharan.com

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# **EXPERIENCE**

### Digital Marketing Executive Valiance Solutions

- Driving Digital Marketing campaigns and content curation and marketing
- Performing a full site SEO audit to avoid an almost certain Google penalty

# SEO and Growth Consultant Parikh Info Solutions Pvt. Ltd.

- Carrying out a full site revamp to improve SEO, design and content
- Making key business growth decisions and market research

#### Marketing Intern SocioHub

- Driving Growth Hacking campaigns to acquire new customers.
- Planning and executing marketing campaigns across E-mail, Content Marketing, Social Media Marketing, SEO.
- + 10 more clients as an in-house, freelance and consultant.

## PROFESSIONAL CERTIFICATIONS

Digital Marketing Specialization, University of Ilinois

**SEO Specialization**, University Of California, Davis

Market Analytics, University of Virginia

Applied Data Science Specialization, University of Michigan\*

Financial Markets (Honours), Yale University

Growth Hacking, Personal Branding, Lead Generation Social Media and Content Marketing, LinkedIn Learning

**GoogleAds Certification** 

And more, totalling over 47 certifications on my Linkedin Profile

### **RECOMMENDATIONS**

Avish Hakani: "pragmatic learner, terrific executioner, amazing listener, down to earth and a good communicator." ... "added value to the overall vision of marketing." ... "a delight to work with"... "his experimental approach contributes to the digital marketing in a good way"

Priyankita Nandi: "Charandeep Kapoor is a very talented SEO and digital marketing professional. "..." expert in understanding client requirements"..."I personally recommend hiring him for SEO projects."

Abhinav Kohli: "skilled at SEO and he is a goal oriented person.".... "confident enough with his work"... "has a lot of experience which makes him more valuable"

# Amitt Parikh: "Very intelligent and dedicated"....."Highly recommended"

### LIFE PHILOSOPHY

"While writing the story of your life, don't let anyone else hold the pen...'

# OUTSTANDING ACHEIVEMENTS

**PPC Optimization** 

Investoo Group, UK (The largest financial lead generation company in the world)

**Competitor Spying Reports** Urban Ladder, Pepperfry and Homelane

**Increasing Global Presence and Rankings** of the website by 352% Expanded to 31 countries from earlier 7.

Technical SEO and Site Structure improvement by 228% singlehandedly HenryHarvin

Improved website loading speed from 16 seconds to under 8 seconds Youth Empowerment Foundation

**Performed a Domain Migration** It is one of the most difficult tasks in SEO, performed for a Florida based company

# SKILLS

**SEO** Digital Marketing SMM SEM **PPC** Python Web Development WebScraping **Data Science** 

# SELF MADE PYTHON CODES

Fully Automated SEO Audit Tool WebScraping And Lead Generation PPC Optmization for GoogleAds Using Data Science

#### Backlink Builder

• Developed in Python, integrated with Google Alerts, Neil Patel talked about this recently

### **EDUCATION**

B.Tech Electical Engineering IIT Kanpur

