

# ENTP

Enterprising Explorer

## ENTPs at a Glance

People with ENTP preferences solve problems creatively and are often innovative in their way of thinking, seeing connections and patterns within a system. They enjoy developing strategy and often spot and capitalize on new opportunities that present themselves. Words or phrases that describe people with ENTP preferences at their best are highlighted in the MBTI® Type Head below:

## At Their **Best**



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u=<https://www.m>

## Things that **Stress**

being told to do something unstimulating

focusing  
on personal  
problems

ISOLATION

boring,  
mundane  
task work

my competence  
is not respected

INEFFICIENCY

shutting  
down  
my ideas

**stubbornness**

DISMISSING  
MY ANALYSIS  
OF A PROBLEM

**deadlines** too many details

**ENTP**



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## ENTPs at work

People with ENTP preferences prefer to work in a fast-growing, high-energy environment that is characterized by autonomy and the freedom to think differently and innovatively. They enjoy devising technical solutions to problems and have a verbal fluency that enables them to sell new

ideas and opportunities to others. Careers within a wide variety of fields will appeal to them, including those in the creative professions, politics, business management, finance, and engineering.

Similar to ENFPs, people with ENTP preferences see possibilities everywhere they look, particularly as these pertain to systems and how they can improve or fix them. Being open to all possibilities can sometimes result in difficulty with narrowing or focusing their wide range of job and career interests.

## Jobs That Typically Appeal to ENTPs:



### Common Careers

Architectural draftsperson  
Top executive, arts, sports, media  
Industrial/organizational psychologist  
Electrical/electronics technician  
Top executive, education, training, and library  
Commercial art director  
Architect  
Top executive, sales and related occupations  
Cost estimator  
Top executive, transportation



### Related Articles

How to find a career you love (<http://blog.mbtionline.com/how-to-find-a-career-you-love/>)  
Careers and Personal Fulfilment (<http://blog.mbtionline.com/careers-and-personal-fulfillment-how-much-are-you-expecting-your-job-to-satisfy-you/>)  
Jobs, Careers, and Occupational Trends by MBTI Preferences (<http://blog.mbtionline.com/mbti-type-and-career-trends/>)  
Using Your MBTI Preferences to Find your Career Fit (<http://blog.mbtionline.com/using-your-mbti-preferences-to-find-your-career-fit/>)

Interested in learning more? Whether you're looking for career fit or info on how to improve your job performance, register for MBTIonline.com and get career insights designed to help you be your best you.

GET STARTED

# ENTPs and Leadership

People who prefer ENTP make up about 8% of leaders, while representing only 4% of the general population. Their preferences may help them come up with a variety of short-term possibilities as they make decisions.

\*Note: Global leadership sample includes 960,000+ supervisors, managers, and executives; global sample representing the general population includes 21,000+ individuals. See *Introduction to Myers-Briggs® Type and Leadership* (2015).

## NT LEADERS:

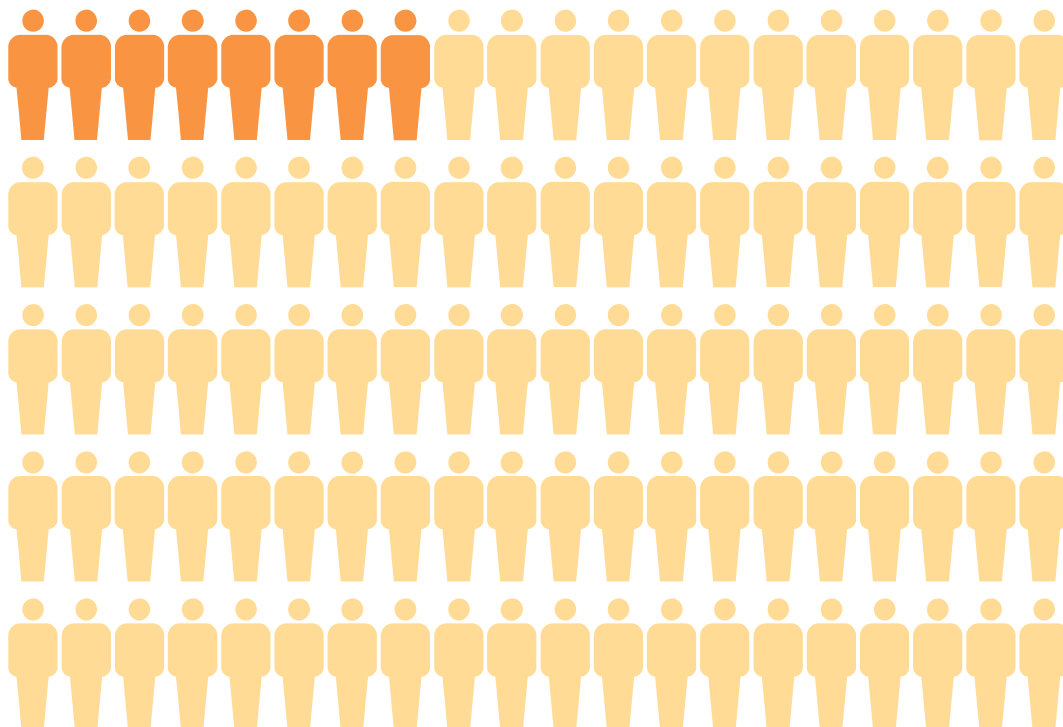
### BEGIN WITH THE END IN MIND

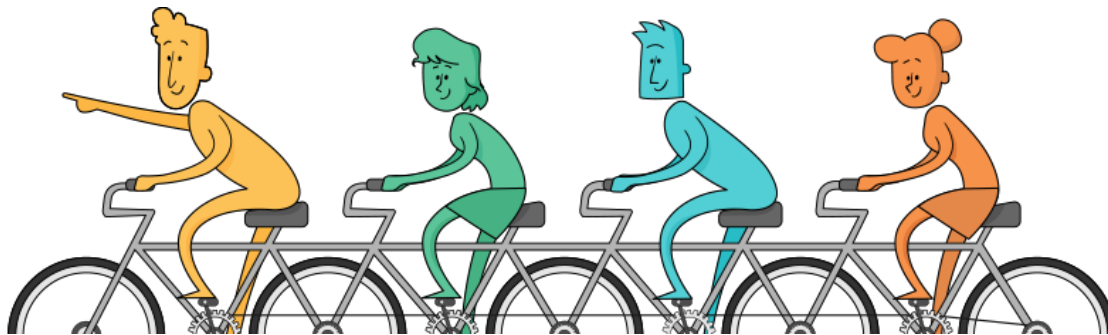
Just like NFs, NT leaders tend to also be drawn towards possibilities of what could be. However, there is a significant difference in where they might focus this future orientation. NTs reported that their major leadership contributions included solving problems and analyzing issues (89% of those surveyed), displaying a strategic perspective (82%), and taking initiative (73%). As a group, NTs seem to see themselves as a source of critical analysis, a strategic mind-set, and a willingness to move forward. Therefore, when leading others, NTs will likely be good at:

- Critically analyzing current methods
- Displaying a willingness to try new approaches and entertain new ideas
- Implementing long-term bottom-line plans
- Connecting ideas to strategic deliverables

# 8%

Leaders





## ENTPs and Stress

People with ENTP preferences will typically become stressed by the factors highlighted in the MBTI® Stress Head above. In these circumstances they may tend to be overly worried, withdrawn, and prone to tunnel vision and extreme emotions. During initial stress they may get distracted by too many options and have difficulty focusing on one thing at a time. They may also become hypercritical and impatient with people they deem incompetent. Download ([../../content/images/entp\\_head\\_stress.jpg](#)) and share the ENTP Stress Head to remind yourself and your colleagues about the things that stress you.

## ENTPs and Personal Relationships

People with ENTP preferences may enjoy a good debate. Their conversational style is customarily challenging as well as stimulating. Their partner, peers, family members, and friends likely see them as energetic and lively but also independent.

### Find out more about Types and Relationships



MBTI Personality Types and Love (<http://blog.mbtionline.com/mbti-personality-types-and-love-which-preferences-might-balance-out-a-relationship-and-which-ones-might-cause-fights/>)



How to Use Your Myers-Briggs Personality Type for Love, Relationships, and Dating (<http://blog.mbtionline.com/how-to-use-your-myers-briggs-personality-type-for-love-relationships-dating/>)



How MBTI Type Can Make Us Luckier in Love, Family and Friendship (<http://blog.mbtionline.com/how-mbti-type-can-make-us-luckier-in-love-family-and-friendship-by-improving-communication/>)

### Comparing Personalities

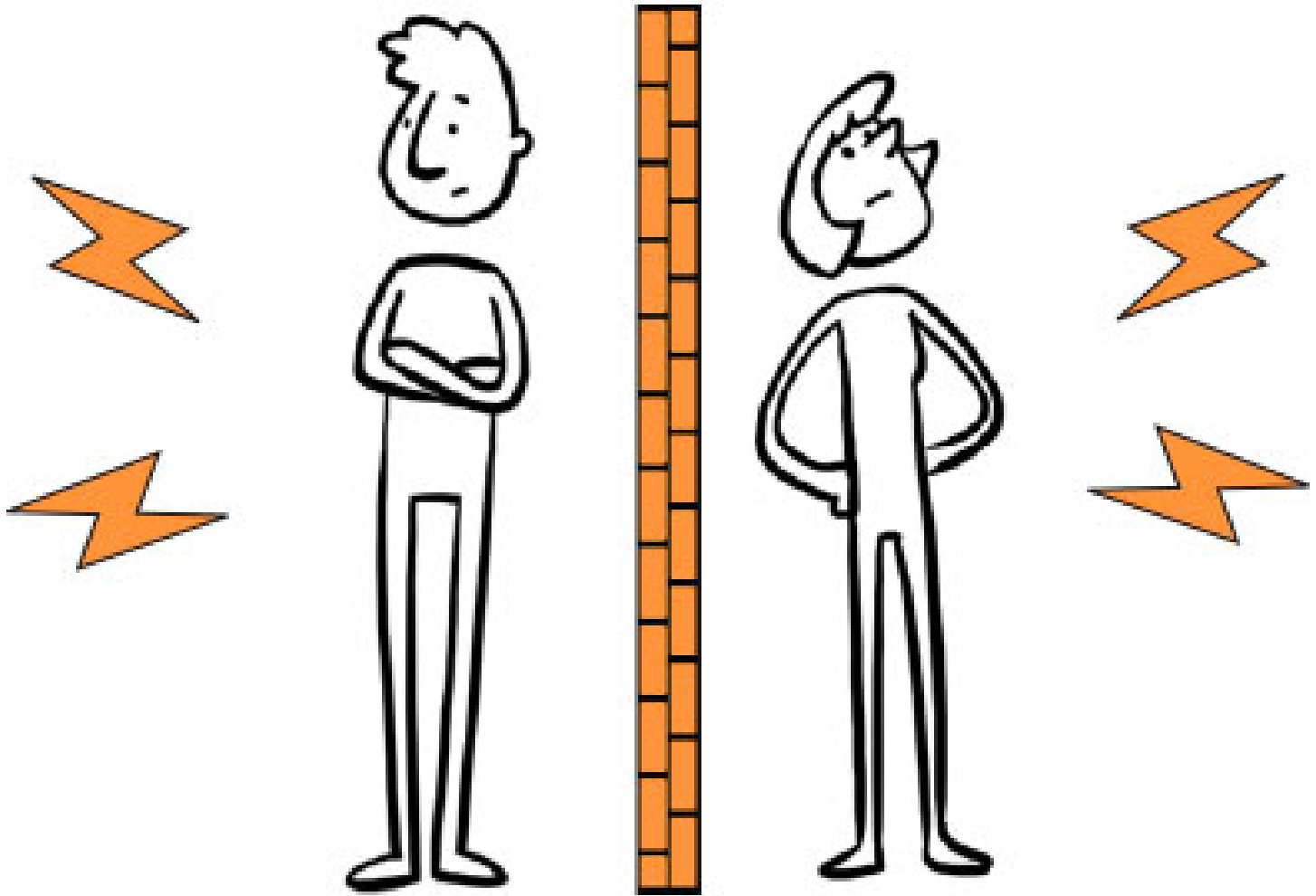
Interested in learning more about how ENTPs compare to other types? Register for **MBTIonline.com** and compare all types to each other across various areas, including decision making, spending time together, expressing yourselves, and making plans.



## ENTPs and Conflict

People with ENTP preferences tend to “generate innovative...solutions to problems” (*Introduction to Type® and Conflict*, p. 35). This can work well for them when they need to stay objective and consider a different approach. However, it could backfire when their preference for thinking outside the box is not backed up by facts and details and they fail to consider the effect of the conflict on others.

The NT conflict style of people who prefer ENTP works when they need to think of new ways to deal with a conflict situation. However, it could fail when they don't focus and move toward closure.



## FAQs

### Who are some famous ENTPs?

Unless they have taken the MBTI assessment and shared their personality type preferences, it's impossible to know. Anything else is just speculation, and we call it "type-casting."

### Where do our data come from?

All figures and data are representative of our own assessment samples collected at the time users take the Myers-Briggs personality assessment.