



Count of opportunity

49

Total opportunity amount

7M

Meeting Count

34

No of Invoice by AcCnt Exec

Divya Dhin..

Vidit Shah

Animesh R..

Vinay

Ankita Shah

Shloka She..

Abhinav Sh..

Shobhit Ag..

Gautam M..

Mark

Neel Jain

58

27

20

19

18

10

10

8

3

2

1

No of meeting By Account Exe

Abhinav Shivam

Vinay

Shivani Sharma

Ketan Jain

Animesh Rawat

Manish Sharma

Gilbert

Raju Kumar

Mark

4

5

4

4

4

3

3

2

2

Stage Funnel by Revenue

Propose Solution

Negotiate

Qualify Opportunity

60,000

8,99,000

59,19,500

Top Open Opportunity

Animesh R..

Ketan Jain

Mark

Shivani Sh..

Vinay

18,85,000

15,30,000

13,83,500

13,25,000

7,55,000

Count of invoice

2019

2020

Opportunity - Product group

7

2

1

15

6

13

5

Total Count 49