

ASHISH SHARMA

Dedicated **Property Consultant** with proven skills in teamwork, creative problem-solving, and management. Recognized for diligence and reliability, I am committed to supporting organizational goals with my expertise and drive.

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.com

EXPERIENCE

InfraMantra PVT Ltd, Gurgaon, India— Sales Manager

February 2025 - Present

- Conducted property presentations and site visits, effectively communicating project value to potential buyers and investors.
- Built and maintained relationships with over several prospective clients, focusing on customer satisfaction and timely follow-ups.
- Drove revenue growth through product launches, business expansions, and corporate bulk bookings.
- Collaborated with cross-functional teams to align marketing strategies with sales goals, enhancing brand visibility.
- Utilized CRM tools to track sales activities and client interactions, ensuring organized pipeline management.
- Built and maintained strong relationships with local channel partners to drive sales growth and expand market reach

ANAROCK Property Consultants, Gurgaon, India— Assistant Manager

September 2019 - September 2024

- Delivered successful outcomes on high-profile projects with DLF, Microtek Greenburg, Orris Infrastructure, and SS Housing.
- Boosted channel sales by building a strong broker network and streamlining lead generation efforts.
- Drove revenue growth through product launches, business expansions, and corporate bulk bookings.
- Resolved customer complaints efficiently, ensuring satisfaction and adherence to company policies.
- Enhanced partner performance by leading training sessions and seminars on advanced sales techniques.
- Provided exceptional service to HNI clients, improving retention and post-sales satisfaction.

SKILLS

Operations Management

Leadership.

Marketing (B2B & B2C)

Client Management

Problem Solving

Decision Making

AWARDS

Top Performer Award For exceeding sales targets and driving revenue growth.

Excellence in Client Relations For outstanding service to HNI clients and resolving customer concerns effectively.

Innovative Leader Award For organizing impactful product launches and promotional activities.

Workflow Champion For supporting departmental tasks that improved overall efficiency.

LANGUAGES

English, Hindi

Supertech Pvt Ltd, Gurgaon, India — Sales Trainee

August 2017 - September 2019

- Quickly mastered new materials, processes, and programs.
- Gained expertise through extensive industry training.
- Strengthened workflows by supporting key departmental tasks.
- Promoted teamwork and knowledge-sharing through strong collaboration.

EDUCATION

Gitarattan International Business School, Delhi — MBA in Marketing and International Business

June 2015 - May 2017

BVIMR (Bharati Vidyapeeth), Paschim Vihar, Delhi , Delhi — BBA in Marketing and International Business

June 2012 - May 2015