Shivam Rajora

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⌂ H No. C-325, Swarnjayanti Puram, Ghaziabad, Uttar Pradesh, India PIN-201013

Looking for a position in a professional environment that fosters growth and innovation, where I can utilize my skills, research, and experience.

Experience

Manager - Sales (Feb2023-Dec2023)
Retail - Client Handling
Channel Sales (July2024 - Present)
Inframantra, Gurugram
Feb2023 - Present

Business Development Executive
Sapient Realty Pvt Limited
September2022 - January2023

Talelent Acquistic Executive
SynergeticIT Compusoft Pvt Ltd
August2022

Skills

Business & Leadership Abilities

Problem Solving

Negotiation Skills

Knowledge of the Industry

Ethics & Integrity

Local Knowledge

Knowledge of real estate law

Networking Skills

Marketing skills

Passport availability: Yes
Nationality: India

Education

Master of Business Administration, 2024
Business Analyst
CGPA - 8.30
SRM University, Kattankulathur, Tamil Nadu

Bachelor of Technology, 2022
Computer Science Engineering
CGPA - 8.02
SRM University, Kattankulathur, Tamil Nadu

Class 12th, 2018
Central Board of Secondary Education
Stream - Science (Non-medical)
First Distinction
Nehru Public School, Ghaziabad, U.P

Class 10th, 2016
Central Board of Secondary Education
First Distinction
Nehru Public School, Ghaziabad, U.P

Certificates

Introduction to Programming with MATLAB
Vanderbilt University, Coursera
Grade Achieved - 98.80%

Database Management Essentials
University of Colorado System. Coursera
Grade Achieved - 97.69%

Technical Proficiency

Operating System - WindowS

Programming Languages - C, C++, Python

Structured Query Language

Object Oriented Programming System

MS Office - MS PowerPoint, MS Excel, MS Word

Jupyter Notebook

Awards

Athletics - Race - Medals

Projects

Vehicle Feature Detection using Image
Processing and OpenCV
January2022-June2022

- Design a system that can determine the
  speed, color, direction and type of moving
  vehicles.
- Published in International Journal of
  Research Publication and Reviews.

Fake News Detection
July2021-November2021

- The goal of this project is to distinguish
  between real and fake news.
- I developed a machine learning model that
  uses Logistic Regression and Decision Tree
  algorithms to identify whether news is
  accurate or false.

Recognitions

Scholar Holder has held the title for
two years,.

Leadership Batch Holder for three
consecutive years.