# Ryan Longo

East Lansing • Michigan State University

#### Education

## Michigan State University, James Madison College

December 2024

B.A. Social Relations & Policy - GPA 3.77/4.00 B.A. Economics - GPA 3.91/4.00 Specialization in Educational Studies & Policy

## **Professional Experience**

#### **MSU Model United Nations 501c3**

**September 2021-Present** 

Secretary-General (President)

- ❖ Lead a 501c3 non-profit of 95 employees to provide education on international policy writing and public speaking skills to midwestern middle and high school students.
- Coordinates an executive board to organize logistics and advertising of 2 conferences.
- Redesigned the organization's website and implemented new financial controls in-line with IRS 501(c)(3) regulations to return the organization to a positive net income.

## **Comfort Zone Cigar Lounge & Bistro**

October 2023-Present

Cocktail Server

- Engage guests with personalized service, memorizing names and preferences to foster a welcoming atmosphere.
- ❖ Drive sales by expertly recommending menu items, upselling products, and suggesting drink pairings tailored to individual tastes.
- Cultivate loyalty by promoting house cocktails, liquors, and wine selections, resulting in increased revenue and guest satisfaction.

## **Chipotle Mexican Grill**

April 2022-October 2023

Kitchen Manager

- Lead kitchen operations, ensuring strict adherence to food quality standards, ingredient safety, and sanitation protocols, consistently achieving high <u>ecosure</u> audit scores.
- ❖ Exhibited leadership by guiding and training team members in maintaining kitchen cleanliness and completing long-term kitchen maintenance tasks.

## **Skills & Certifications**

- ❖ 2 Years Data Science Experience; Proficient in R-Studio, Python, SQL, and RDMS's
- ❖ Proficient in Microsoft Office Products such as Excel, Word, Powerpoint, & Teams
- ❖ Experience in Graphic & Website Design; Proficient with Squarespace, Weebly, Javascript, ReactJS, HTML, and CSS based coding languages