



## Innovators + Infrastructure

Build, host, and scale apps—without a team

The only platform that handles both app building AND infrastructure



Powered by NVIDIA GPUs

# Why Now?

Three forces converging. One window closing.

## AI is Now Table Stakes

Every company is racing to integrate AI. Those without infrastructure advantage lose.

## Infrastructure Costs Exploding

Cloud bills, GPU scarcity, DevOps talent shortages make scaling prohibitive.

## Technical Leaders Need Solutions

CTOs are stuck managing complexity. Finance needs cost control. Both need relief.

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Sirsi solves all three. Now.

# The Infrastructure Dilemma

You own the technical stack. You own the budget. Pick one.

## NO-CODE: FAST

✓ Deploy in days

Zero DevOps overhead

✗ Vendor lock-in

Can't migrate. Limited control.

## OPEN SOURCE: FLEXIBLE

✓ Any cloud, any way

Full flexibility

✗ \$250K/year team

6+ months to deploy

## DIY: INTERNAL

✗ 6-12 month build

Manual setup & maintenance

✗ You become DevOps

Your best engineer, trapped

None of these work.

Until now.

# Sirsi: The Third Way

Speed of Lovable. Flexibility of Terraform. Cost of neither.

**3 Months**

Build → Deploy → Live

**\$9.5K**

Cost per customer (vs. \$55K)

**1**

Developer needed

## How We Do It Differently

### AI Understands Intent

Natural language commands. No YAML. Learns your infrastructure.

### Multi-Agent Orchestration

GPUs, storage, networking auto-managed. Zero manual config.

### Real-Time Query Engine

Query infrastructure as a database. Predict costs. Auto-scale.

*"We deployed our AI infrastructure in 12 weeks with one developer. That should have taken 6 months and a \$250K team."*

*— Assiduous Realty Founder (Live Customer)*

# 3 Patents. One Insight.

Every competitor is missing this combination

## Hedera LLM + Knowledge Graph

Natural language understands YOUR infrastructure. Learns from deployments. Gets smarter with scale.

**Why:** Terraform = 10K lines of code. Sirsi = intent.

## NebuLang Agent Protocol

Multi-agent coordination across clouds. Orchestrates GPUs, storage, networking. No YAML. Pure AI.

**Why:** Kubernetes = manual. NebuLang = auto-optimized.

## KG Query Language

Query infrastructure like a database. Real-time visibility. Predictive scaling. Built-in cost forecasting.

**Why:** CloudWatch = reactive. KG = predictive.

**The combination is defensible.** Competitors have pieces. None connect LLM understanding → multi-agent orchestration → real-time query. This is why Assiduous deploys in 3 months with one developer.



## Driving NVIDIA GPU Demand

Every Sirsi customer = more GPU revenue

**87%**

**GPU Utilization**

vs. 30% industry avg

**H100 • A100 • T4**

**Auto-Provisioning**

Right GPU for each workload

**10x**

**GPU Adoption Multiplier**

Removes barriers to GPU usage

### The NVIDIA Flywheel Effect



**Non-technical founders**  
can now deploy AI



**Every app needs GPUs**  
auto-provisioned by Sirsi



**NVIDIA GPU demand ↑**  
new market unlocked

⚡ Sirsi unlocks GPU demand from 270M+ non-technical creators

# Competitive Moat

Deepest integration. Lowest friction.

## LOVABLE

### Build Only

Missing:  
Infrastructure  
Optimization  
DevOps

## TERRAFORM

### Deploy Only

Missing:  
App building  
AI reasoning  
Auto-optimization

## AWS/AZURE

### Optimize Only

Missing:  
App building  
Deployment  
Cross-cloud

## SIRSI

### End-to-End

Complete:  
✓ Build  
✓ Deploy  
✓ Optimize

## SPEED TO VALUE

### 3 Months

vs. 6+ months (traditional)

## COST PER CUSTOMER

### \$9.5K

vs. \$55K (traditional)

## TEAM REQUIRED

### 1 Developer

vs. 3-5 person team

# Unit Economics: Proven by Reality

**Assiduous Realty** validates our model. Path to profitability is clear.

## ASSIDUOUS LIVE

MRR **\$30K**

LTV/CAC **19.5x**

CAC Payback **3.2 mo**

Gross Margin **63%**

## MONTH 12 PROJECTION

ARR (15 customers) **\$1.08M**

Magic Number **0.95**

Net Churn **<2%**

Runway **Indefinite**

## MONTH 18 PROJECTION

ARR (30 customers) **\$2.16M**

Rule of 40 **115%**

Growth Rate **40%**

Margin % **75%**

**The Math:**  $19.5 \times \text{LTV/CAC} + 0.95 \text{ Magic Number} = \text{unicorn-grade efficiency}$ . Rule of 40 (115%) proves profitability at scale.

Sirsi proves the model works.

## **Massive & Growing Fast**

Sirsi targets a \$12B expanding opportunity

**\$547B**

**TAM**

Cloud Infrastructure Market

**\$89B**

**SAM**

Infrastructure Automation

**\$12B**

**SOM**

AI-Driven Infrastructure

# Cylton Collymore



## Solo Founder, CEO/CTO/CFO

- ✓ **20+ Years DevOps & Infrastructure** - Built & scaled systems for enterprises
- ✓ **MIT xPro Full Stack Developer (2022-2023)** - MERN Stack, AI/ML fundamentals
- ✓ **Cybersecurity Architect** - Led security for travel.state.gov (passport/visa database)
- ✓ **2x Founder** - Raised \$1M for Zimbali Networks (backed by Techstars, Visa, Hedera)

*"I've lived the pain of infrastructure complexity at the highest levels. Sirsi is my solution to democratize technology for every entrepreneur."*

# Proof of Execution

MVP validated. Customers paying. Growth accelerating.

TEDCO GRANT

**\$100K**

MVP + Patents

LIVE CUSTOMER

**\$30K MRR**

Assiduous Realty

## CORE METRICS

TIME TO DEPLOY

**3 Months**

vs. 6+ mo

COST PER CUSTOMER

**\$9.5K**

vs. \$55K

TEAM SIZE

**1 Developer**

vs. 3-5

## STRATEGIC BACKING



**AWS**

\$65K • Credits + GTM



**NVIDIA**

GPU • AI partnership



**Hedera**

Knowledge graph

# Path to \$1B+ Valuation

YEAR 1

**\$2M**

600 customers

Launch & early adopters

YEAR 2

**\$8M**

2,500 customers

Product-market fit

YEAR 3

**\$18M**

5,500 customers

Scale sales team

YEAR 4

**\$38M**

12,000 customers

Global expansion

YEAR 5

**\$73M**

20,000 customers

Market leader

**\$73M ARR × 14x AI SaaS Multiple = \$1B+ Valuation**

Conservative multiple based on current AI infrastructure comparables (10-20x range)

# The Capital Path

De-risked execution from MVP to scale

## PHASE 1

# \$2.5M

Pre-Seed

**Focus:** Sales + Product

5+ customers

\$50K MRR

12-18 mo

## PHASE 2

# \$6M

Seed Round

**Focus:** Enterprise GTM

25+ customers

\$1M ARR

12-18 mo

## PHASE 3

# \$12.5M

Series A

**Focus:** Market Leader

200+ customers

\$3M+ ARR

→ Unicorn

## TOTAL CAPITAL

# \$20.5M

Over 5 years → \$1B+ valuation

## YOUR MULTIPLE

# 14x

De-risked with proven team + MVP

# Partnership: Patient Capital Meets Founder Vision

## What We Bring

### ✓ Proven Leadership

20+ years DevOps, 2x founder, enterprise execution

### ✓ Market Traction

Live customer, 3 patents, AWS/NVIDIA backing

### ✓ Strategic Moat

3 patents + \$65K AWS + NVIDIA = defensible

## What You Gain

### ✓ Board Seat

Transparency, quarterly updates, strategic input

### ✓ Network Leverage

Your relationships accelerate GTM and partnerships

### ✓ Long-Term Alignment

No extraction—sustainable growth to unicorn

Sirsi will succeed independently.

**Join us to build something extraordinary.**



# Let's Partner on the GPU Revolution

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