



# Innovators + Infrastructure

Build, host, and scale apps—without a team

The only platform that handles both app building AND infrastructure

# Why Now?

Three forces converging. One window closing.

## AI is Now Table Stakes

Every company is racing to integrate AI. Those without infrastructure advantage lose.

## Infrastructure Costs Exploding

Cloud bills, GPU scarcity, DevOps talent shortages make scaling prohibitive.

## Technical Leaders Need Solutions

CTOs are stuck managing complexity. Finance needs cost control. Both need relief.

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Sirsi solves all three. Now.

# The Infrastructure Dilemma

You own the technical stack. You own the budget. Pick one.

NO-CODE: FAST

✓ Deploy in days

Zero DevOps overhead

✗ Vendor lock-in

Can't migrate. Limited control.

OPEN SOURCE: FLEXIBLE

✓ Any cloud, any way

Full flexibility

✗ \$250K/year team

6+ months to deploy

DIY: INTERNAL

✗ 6-12 month build

Manual setup & maintenance

✗ You become DevOps

Your best engineer, trapped

None of these work.

Until now.

# Sirsi: The Third Way

Speed of Lovable. Flexibility of Terraform. Cost of neither.

3 Months

Build → Deploy → Live

\$9.5K

Cost per customer (vs. \$55K)

1

Developer needed

## How We Do It Differently

### AI Understands Intent

Natural language commands. No YAML.  
Learns your infrastructure.

### Multi-Agent Orchestration

GPUs, storage, networking auto-managed.  
Zero manual config.

### Real-Time Query Engine

Query infrastructure as a database. Predict costs. Auto-scale.

*"We deployed our AI infrastructure in 12 weeks with one developer.  
That should have taken 6 months and a \$250K team."  
— Assiduous Realty Founder (Live Customer)*

# 3 Patents. One Insight.

Every competitor is missing this combination

## Hedera LLM + Knowledge Graph

Natural language understands YOUR infrastructure. Learns from deployments. Gets smarter with scale.

**Why:** Terraform = 10K lines of code. Sirsi = intent.

## NebuLang Agent Protocol

Multi-agent coordination across clouds. Orchestrates GPUs, storage, networking. No YAML. Pure AI.

**Why:** Kubernetes = manual. NebuLang = auto-optimized.

## KG Query Language

Query infrastructure like a database. Real-time visibility. Predictive scaling. Built-in cost forecasting.

**Why:** CloudWatch = reactive. KG = predictive.

**The combination is defensible.** Competitors have pieces. None connect LLM understanding → multi-agent orchestration → real-time query. This is why Assiduous deploys in 3 months with one developer.

# The Competitive Moat

Why competitors can't copy what we do

<div><b>LOVABLE</b> <b>Build Only</b> <b>Missing:</b> Infrastructure Optimization DevOps</div>	<div><b>TERRAFORM</b> <b>Deploy Only</b> <b>Missing:</b> App building AI reasoning Auto-optimization</div>	<div><b>AWS/AZURE</b> <b>Optimize Only</b> <b>Missing:</b> App building Deployment Cross-cloud</div>	<div><b>SIRSI</b> <b>End-to-End</b> <b>Complete:</b> ✓ Build ✓ Deploy ✓ Optimize</div>
<div><b>SPEED TO VALUE</b> <b>3 Months</b> vs. 6+ months (traditional)</div>	<div><b>COST PER CUSTOMER</b> <b>\$9.5K</b> vs. \$55K (traditional)</div>	<div><b>TEAM REQUIRED</b> <b>1 Developer</b> vs. 3-5 person team</div>	

# Unit Economics: Proven by Reality

Assiduous Realty validates our model. Path to profitability is clear.

ASSIDUOUS LIVE		MONTH 12 PROJECTION		MONTH 18 PROJECTION	
MRR	\$30K	ARR (15 customers)	\$1.08M	ARR (30 customers)	\$2.16M
LTV/CAC	19.5x	Magic Number	0.95	Rule of 40	115%
CAC Payback	3.2 mo	Net Churn	<2%	Growth Rate	40%
Gross Margin	63%	Runway	Indefinite	Margin %	75%
<p><b>The Math:</b> 19.5x LTV/CAC + 0.95 Magic Number = unicorn-grade efficiency. Rule of 40 (115%) proves profitability at scale. Sirsi proves the model works.</p>					

# Massive & Growing Fast

Sirsi targets a \$12B expanding opportunity

**\$547B**

**TAM**

Cloud Infrastructure Market

**\$89B**

**SAM**

Infrastructure Automation

**\$12B**

**SOM**

AI-Driven Infrastructure



# Cylton Collymore



## Solo Founder, CEO/CTO/CFO

- ✓ **20+ Years DevOps & Infrastructure** - Built & scaled systems for enterprises
- ✓ **MIT xPro Full Stack Developer** (2022-2023) - MERN Stack, AI/ML fundamentals
- ✓ **Cybersecurity Architect** - Led security for travel.state.gov (passport/visa database)
- ✓ **2x Founder** - Raised \$1M for Zimbali Networks (backed by Techstars, Visa, Hedera)

*"I've lived the pain of infrastructure complexity at the highest levels. Sirsi is my solution to democratize technology for every entrepreneur."*

# Proof of Execution

MVP validated. Customers paying. Growth accelerating.

TEDCO GRANT

\$100K

MVP + Patents

LIVE CUSTOMER

\$30K MRR

Assiduous Realty

## CORE METRICS

TIME TO DEPLOY

3 Months

vs. 6+ mo traditional

COST PER CUSTOMER

\$9.5K

vs. \$55K traditional

TEAM SIZE

1 Developer

vs. 3-5 team

## STRATEGIC BACKING



AWS

\$65K • Credits + GTM



NVIDIA

GPU • AI partnership

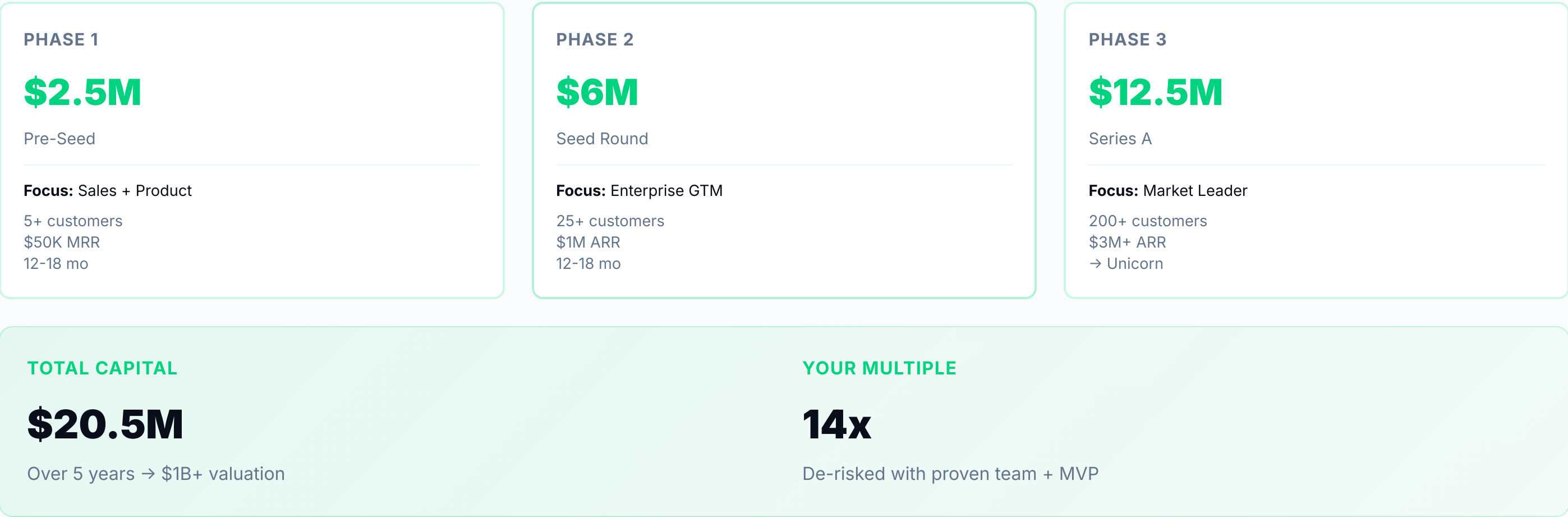


Hedera

Knowledge graph

# The Capital Path

De-risked execution from MVP to scale



# Partnership: Patient Capital Meets Founder Vision

## What We Bring

- ✓ **Proven Leadership**  
20+ years DevOps, 2x founder, enterprise execution
- ✓ **Market Traction**  
Live customer, 3 patents, AWS/NVIDIA backing
- ✓ **Strategic Moat**  
3 patents + \$65K AWS + NVIDIA = defensible

## What You Gain

- ✓ **Board Seat**  
Transparency, quarterly updates, strategic input
- ✓ **Network Leverage**  
Your relationships accelerate GTM and partnerships
- ✓ **Long-Term Alignment**  
No extraction—sustainable growth to unicorn

**Sirsi will succeed independently.**

**Join us to build something extraordinary.**

# Let's Build the Future Together

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