

# Customer Satisfaction Prediction

## Objective:

The goal of this project is to predict customer satisfaction using historical data. This involves using machine learning algorithms to analyze factors that influence customer satisfaction and build a predictive model.

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## 1. Problem Statement

The task is to do EDA on dataset and build a model to predict customer satisfaction based on the features provided. The challenge is to create a model that can accurately predict the outcome.

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## 2. Data Pre-Processing

### 2.1 Data Inspection and Summary Statistics

- **Load the Dataset:** Import the dataset and review its basic structure, including column names, data types, and a few initial records.
- **Generate Summary Statistics:** Calculate key statistics (mean, median, min, max, standard deviation, etc.) to understand the primary characteristics of each column.
- Changing column names and data types

### 2.2 Data Cleaning and Feature Engineering

- **Missing Values:** Check and handle missing values if present.
- **Duplicate Values:** Check duplicate values and handle if present.

### 2.3 Outlier Treatment

- **Outlier Detection:** Identify outliers in features box plots or Z-scores and apply treatment if necessary.
- 

## 3. Exploratory Data Analysis (EDA)

### 3.1 Univariate Analysis

- **Numerical Data:** Visualize distributions with histograms and box plots.
- **Categorical Data:** Use bar charts to observe the distribution of the outcome variable.

### 3.2 Bivariate Analysis

- Create scatter plots to observe relationships between numerical features.

- Use box plots to explore how numerical features differ based on the outcome variable.

### 3.3 Multivariate Analysis

- Generate a heatmap of the correlation matrix to identify potential relationships.
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## 4. Model Building

### 4.1 Encoding Categorical Variables:

- Convert the Categorical columns to binary format

### 4.2 Feature Engineering

- This step involves transforming raw data into meaningful features and outcome

### 4.3 Model Training

- Split the dataset into training and testing sets.
- Scalling the data
- Use a Linear Regression to train the model on the training data.
- Model Evaluation
- Visualize the result

## 5. Advanced Modeling:

- Experiment with more complex models like RandomForest to improve predictions.

### Import Required Libraries

```
import pandas as pd
import numpy as np
import seaborn as sns
import matplotlib.pyplot as plt
from sklearn.model_selection import train_test_split, GridSearchCV
from sklearn.preprocessing import LabelEncoder, StandardScaler
from sklearn.ensemble import RandomForestClassifier
from sklearn.linear_model import LinearRegression
from sklearn.metrics import mean_squared_error, r2_score

import warnings # ignore warnings
warnings.filterwarnings('ignore')
```

### Load the Dataset

```
data =  
pd.read_csv('C://Users//PC//Downloads//customer_support_tickets.csv')
```

```
data.head() # First 5 records
```

	Ticket ID	Customer Name	Customer Email
Customer Age \			
0	1	Marisa Obrien	carrollallison@example.com
32			
1	2	Jessica Rios	clarkeashley@example.com
42			
2	3	Christopher Robbins	gonzalestracy@example.com
48			
3	4	Christina Dillon	bradleyolson@example.org
27			
4	5	Alexander Carroll	bradleymark@example.com
67			

	Customer Gender	Product Purchased	Date of Purchase	Ticket Type
\				
0	Other	GoPro Hero	2021-03-22	Technical issue
1	Female	LG Smart TV	2021-05-22	Technical issue
2	Other	Dell XPS	2020-07-14	Technical issue
3	Female	Microsoft Office	2020-11-13	Billing inquiry
4	Female	Autodesk AutoCAD	2020-02-04	Billing inquiry

	Ticket Subject \
0	Product setup
1	Peripheral compatibility
2	Network problem
3	Account access
4	Data loss

	Ticket Description \
0	I'm having an issue with the {product_purchase...}
1	I'm having an issue with the {product_purchase...}
2	I'm facing a problem with my {product_purchase...}
3	I'm having an issue with the {product_purchase...}
4	I'm having an issue with the {product_purchase...}

	Ticket Status
Resolution \	
0	Pending Customer Response
NaN	
1	Pending Customer Response
NaN	

2		Closed	Case maybe show recently my computer follow.
3		Closed	Try capital clearly never color toward story.
4		Closed	West decision evidence bit.

Ticket	Priority	Ticket Channel	First Response Time	Time to Resolution \
0	Critical	Social media	2023-06-01 12:15:36	NaN
1	Critical	Chat	2023-06-01 16:45:38	NaN
2	Low	Social media	2023-06-01 11:14:38	2023-06-01 18:05:38
3	Low	Social media	2023-06-01 07:29:40	2023-06-01 01:57:40
4	Low	Email	2023-06-01 00:12:42	2023-06-01 19:53:42

Customer Satisfaction Rating
0
1
2
3
4

data.tail() # Last 5 records

Ticket ID	Customer Name	Customer Email	Customer Age
8464	8465	David Todd	adam28@example.net
8465	8466	Lori Davis	russell68@example.com
8466	8467	Michelle Kelley	ashley83@example.org
8467	8468	Steven Rodriguez	fpowell@example.org
8468	8469	Steven Davis MD	lori20@example.net

Customer	Gender	Product Purchased	Date of Purchase \
8464	Female	LG OLED	2021-12-08
8465	Female	Bose SoundLink Speaker	2020-02-22
8466	Female	GoPro Action Camera	2021-08-17
8467	Male	PlayStation	2021-10-16
8468	Other	Philips Hue Lights	2020-06-01

	Ticket Type	Ticket Subject \
8464	Product inquiry	Installation support
8465	Technical issue	Refund request
8466	Technical issue	Account access
8467	Product inquiry	Payment issue
8468	Billing inquiry	Hardware issue

	Ticket Description	Ticket Status
8464	My {product_purchased} is making strange noise...	Open
8465	I'm having an issue with the {product_purchase...}	Open
8466	I'm having an issue with the {product_purchase...}	Closed
8467	I'm having an issue with the {product_purchase...}	Closed
8468	There seems to be a hardware problem with my {...}	Open

	Resolution	Ticket Priority	Ticket
Channel \			
8464	NaN	Low	
Phone			
8465	NaN	Critical	
Email			
8466	Eight account century nature kitchen.	High	Social
media			
8467	We seat culture plan.	Medium	
Email			
8468	NaN	High	
Phone			

	First Response Time	Time to Resolution	Customer Satisfaction
Rating			
8464	NaN	NaN	
NaN			
8465	NaN	NaN	
NaN			
8466	2023-06-01 09:44:22	2023-06-01 04:31:22	
3.0			
8467	2023-06-01 18:28:24	2023-06-01 05:32:24	
3.0			
8468	NaN	NaN	
NaN			

## 2 Data Preprocessing

### 2.1 Data Inspection and Summary Statistics

```
data.shape # rows and col.
```

```
(8469, 17)
```

```
data.ndim # dimensionality of data
```

```
2
```

```
data.info()
```

```
<class 'pandas.core.frame.DataFrame'>
```

```
RangeIndex: 8469 entries, 0 to 8468
```

```
Data columns (total 17 columns):
```

#	Column	Non-Null Count	Dtype
0	Ticket ID	8469 non-null	int64
1	Customer Name	8469 non-null	object
2	Customer Email	8469 non-null	object
3	Customer Age	8469 non-null	int64
4	Customer Gender	8469 non-null	object
5	Product Purchased	8469 non-null	object
6	Date of Purchase	8469 non-null	object
7	Ticket Type	8469 non-null	object
8	Ticket Subject	8469 non-null	object
9	Ticket Description	8469 non-null	object
10	Ticket Status	8469 non-null	object
11	Resolution	2769 non-null	object
12	Ticket Priority	8469 non-null	object
13	Ticket Channel	8469 non-null	object
14	First Response Time	5650 non-null	object
15	Time to Resolution	2769 non-null	object
16	Customer Satisfaction Rating	2769 non-null	float64

```
dtypes: float64(1), int64(2), object(14)
```

```
memory usage: 1.1+ MB
```

```
data.describe() # Description of data
```

	Ticket ID	Customer Age	Customer Satisfaction Rating
count	8469.000000	8469.000000	2769.000000
mean	4235.000000	44.026804	2.991333
std	2444.934048	15.296112	1.407016

min	1.000000	18.000000	1.000000
25%	2118.000000	31.000000	2.000000
50%	4235.000000	44.000000	3.000000
75%	6352.000000	57.000000	4.000000
max	8469.000000	70.000000	5.000000

`data.size` # *Total no. of elements*

143973

## 2.2 Data Cleaning

Renaming columns

`data.columns`

```
Index(['Ticket ID', 'Customer Name', 'Customer Email', 'Customer Age',
      'Customer Gender', 'Product Purchased', 'Date of Purchase',
      'Ticket Type', 'Ticket Subject', 'Ticket Description', 'Ticket
Status',
      'Resolution', 'Ticket Priority', 'Ticket Channel',
      'First Response Time', 'Time to Resolution',
      'Customer Satisfaction Rating'],
      dtype='object')
```

```
data.columns = data.columns.str.replace(' ', '_').str.lower()
```

`data.columns`

```
Index(['ticket_id', 'customer_name', 'customer_email', 'customer_age',
      'customer_gender', 'product_purchased', 'date_of_purchase',
      'ticket_type', 'ticket_subject', 'ticket_description',
'ticket_status',
      'resolution', 'ticket_priority', 'ticket_channel',
      'first_response_time', 'time_to_resolution',
      'customer_satisfaction_rating'],
      dtype='object')
```

Changing datatypes of col.

```

data['date_of_purchase'] = pd.to_datetime(data['date_of_purchase'])
data['first_response_time'] =
pd.to_datetime(data['first_response_time'])
data['time_to_resolution'] =
pd.to_datetime(data['time_to_resolution'])

```

```
data.info()
```

```
<class 'pandas.core.frame.DataFrame'>
```

```
RangeIndex: 8469 entries, 0 to 8468
```

```
Data columns (total 17 columns):
```

#	Column	Non-Null Count	Dtype
0	ticket_id	8469 non-null	int64
1	customer_name	8469 non-null	object
2	customer_email	8469 non-null	object
3	customer_age	8469 non-null	int64
4	customer_gender	8469 non-null	object
5	product_purchased	8469 non-null	object
6	date_of_purchase	8469 non-null	datetime64[ns]
7	ticket_type	8469 non-null	object
8	ticket_subject	8469 non-null	object
9	ticket_description	8469 non-null	object
10	ticket_status	8469 non-null	object
11	resolution	2769 non-null	object
12	ticket_priority	8469 non-null	object
13	ticket_channel	8469 non-null	object
14	first_response_time	5650 non-null	datetime64[ns]
15	time_to_resolution	2769 non-null	datetime64[ns]
16	customer_satisfaction_rating	2769 non-null	float64

```
dtypes: datetime64[ns](3), float64(1), int64(2), object(11)
```

```
memory usage: 1.1+ MB
```

```
# Unique values of columns
```

```

print("# unique values in ticket_id:", data['ticket_id'].nunique())
print("# unique values in customer_name:",
data['customer_name'].nunique())
print("# unique values in customer_email:",
data['customer_email'].nunique())
print("# unique values in customer_age:",
data['customer_age'].nunique())
print("# unique values in customer_gender:",
data['customer_gender'].nunique())
print("# unique values in product_purchased:",
data['product_purchased'].nunique())
print("# unique values in date_of_purchase:",

```



```

data['date_of_purchase'].nunique()
print("# unique values in ticket_type:",
data['ticket_type'].nunique())
print("# unique values in ticket_subject:",
data['ticket_subject'].nunique())
print("# unique values in ticket_description:",
data['ticket_description'].nunique())
print("# unique values in resolution:", data['resolution'].nunique())
print("# unique values in ticket_priority:",
data['ticket_priority'].nunique())
print("# unique values in ticket_status:",
data['ticket_status'].nunique())
print("# unique values in ticket_channel:",
data['ticket_channel'].nunique())
print("# unique values in first_response_time:",
data['first_response_time'].nunique())
print("# unique values in time_to_resolution:",
data['time_to_resolution'].nunique())
print("# unique values in customer_satisfaction_rating:",
data['customer_satisfaction_rating'].nunique())

# unique values in ticket_id: 8469
# unique values in customer_name: 8028
# unique values in customer_email: 8320
# unique values in customer_age: 53
# unique values in customer_gender: 3
# unique values in product_purchased: 42
# unique values in date_of_purchase: 730
# unique values in ticket_type: 5
# unique values in ticket_subject: 16
# unique values in ticket_description: 8077
# unique values in resolution: 2769
# unique values in ticket_priority: 4
# unique values in ticket_status: 3
# unique values in ticket_channel: 4
# unique values in first_response_time: 5470
# unique values in time_to_resolution: 2728
# unique values in customer_satisfaction_rating: 5

```

## Missing Values

```

data.isnull().sum()

ticket_id            0
customer_name        0

```

```
customer_email      0
customer_age        0
customer_gender     0
product_purchased   0
date_of_purchase    0
ticket_type         0
ticket_subject      0
ticket_description   0
ticket_status       0
resolution          5700
ticket_priority     0
ticket_channel      0
first_response_time 2819
time_to_resolution  5700
customer_satisfaction_rating 5700
dtype: int64
```

*# Handling null values by replacing as if we remove Nan rows, there will be only rows with ticket status as Open.*

```
data['resolution'] = data['resolution'].fillna('Not Provided')
data = data.fillna(0)
```

```
data.isnull().sum()
```

```
ticket_id          0
customer_name      0
customer_email     0
customer_age       0
customer_gender    0
product_purchased  0
date_of_purchase   0
ticket_type        0
ticket_subject     0
ticket_description  0
ticket_status      0
resolution         0
ticket_priority    0
ticket_channel     0
first_response_time 0
time_to_resolution 0
customer_satisfaction_rating 0
dtype: int64
```

```
data.head()
```

ticket_id	customer_name	customer_email	
customer_age \			
0 1	Marisa Obrien	carrollallison@example.com	
32			
1 2	Jessica Rios	clarkeashley@example.com	
42			
2 3	Christopher Robbins	gonzalestracy@example.com	
48			
3 4	Christina Dillon	bradleyolson@example.org	
27			
4 5	Alexander Carroll	bradleymark@example.com	
67			
customer_gender	product_purchased	date_of_purchase	ticket_type
\			
0 Other	GoPro Hero	2021-03-22	Technical issue
1 Female	LG Smart TV	2021-05-22	Technical issue
2 Other	Dell XPS	2020-07-14	Technical issue
3 Female	Microsoft Office	2020-11-13	Billing inquiry
4 Female	Autodesk AutoCAD	2020-02-04	Billing inquiry
ticket_subject \			
0 Product setup			
1 Peripheral compatibility			
2 Network problem			
3 Account access			
4 Data loss			
ticket_description \			
0 I'm having an issue with the {product_purchase...			
1 I'm having an issue with the {product_purchase...			
2 I'm facing a problem with my {product_purchase...			
3 I'm having an issue with the {product_purchase...			
4 I'm having an issue with the {product_purchase...			
ticket_status			
resolution \			
0 Pending Customer Response			Not
Provided			
1 Pending Customer Response			Not
Provided			
2 Closed	Case maybe show recently my computer		
follow.			
3 Closed	Try capital clearly never color toward		
story.			
4 Closed	West decision evidence		

```
bit.
```

```
   ticket_priority ticket_channel first_response_time
time_to_resolution \
0      Critical    Social media 2023-06-01 12:15:36
0
1      Critical           Chat 2023-06-01 16:45:38
0
2              Low    Social media 2023-06-01 11:14:38 2023-06-01
18:05:38
3              Low    Social media 2023-06-01 07:29:40 2023-06-01
01:57:40
4              Low           Email 2023-06-01 00:12:42 2023-06-01
19:53:42

   customer_satisfaction_rating
0                               0.0
1                               0.0
2                               3.0
3                               3.0
4                               1.0
```

## Duplicate Values

```
data.duplicated().sum()
0
```

There are no duplicate values

## 2.3 Outlier Treatment

```
data.dtypes

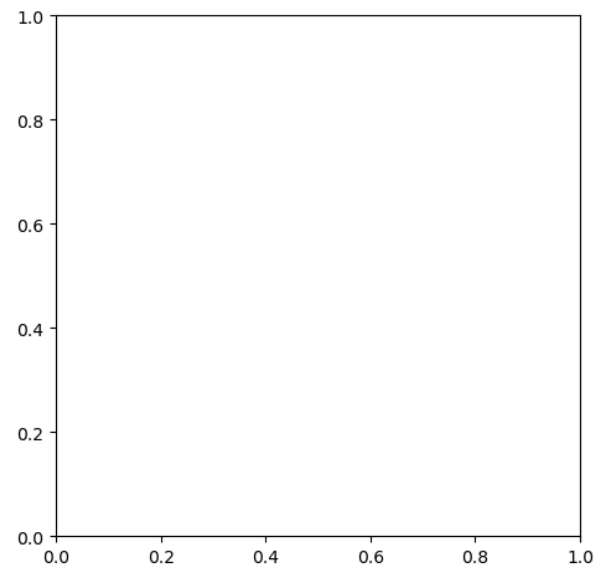
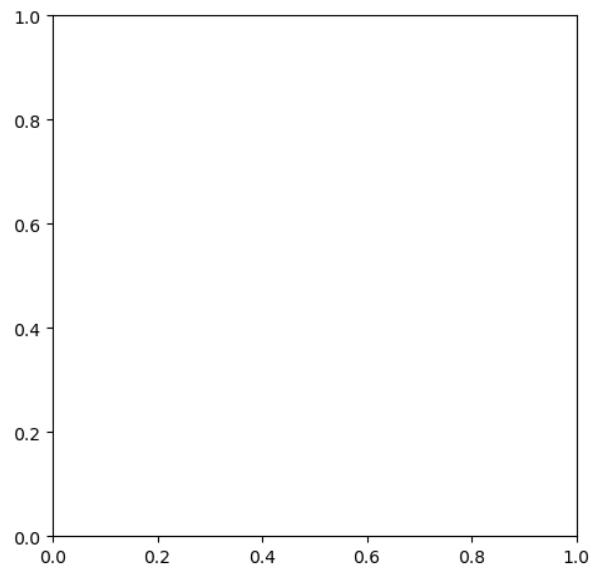
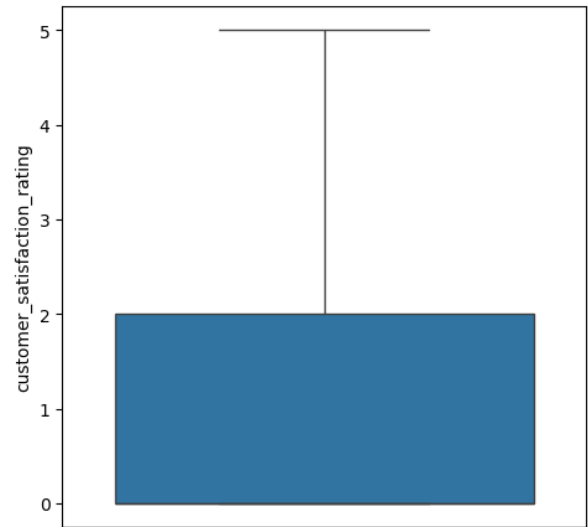
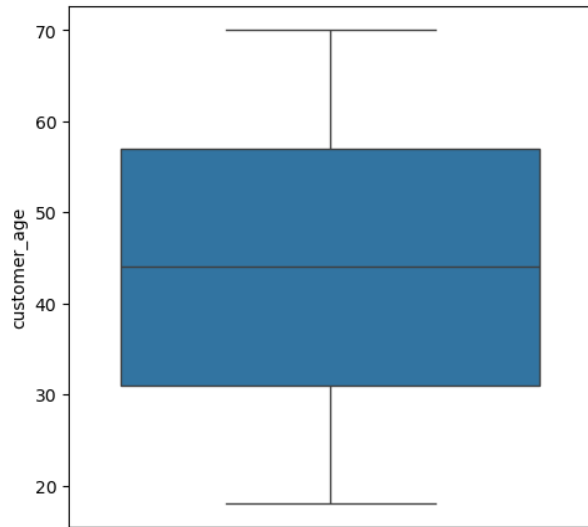
ticket_id                int64
customer_name            object
customer_email           object
customer_age             int64
customer_gender          object
product_purchased        object
date_of_purchase         datetime64[ns]
ticket_type              object
ticket_subject           object
ticket_description       object
ticket_status            object
```

```
resolution                object
ticket_priority            object
ticket_channel             object
first_response_time        object
time_to_resolution         object
customer_satisfaction_rating float64
dtype: object
```

```
# Checking outlier by using boxplot
```

```
fig,axis = plt.subplots(2,2,figsize=(12,12))
sns.boxplot(ax=axis[0][0], data = data['customer_age'])
sns.boxplot(ax=axis[0][1], data =
data['customer_satisfaction_rating'])
```

```
<Axes: ylabel='customer_satisfaction_rating'>
```



There are no outliers in customer age and customer satisfaction

### 3. EDA

#### 3.1 Univariate Analysis

Visualize individual variables to understand their distribution (e.g., histograms for numerical data, bar charts for categorical data).

## 3.2 Bivariate and Multivariate Analysis

Explore relationships between variables by visualizing pairs of variables or groups of variables (e.g., scatter plots, heatmaps).

### 3.1 Univariate Analysis

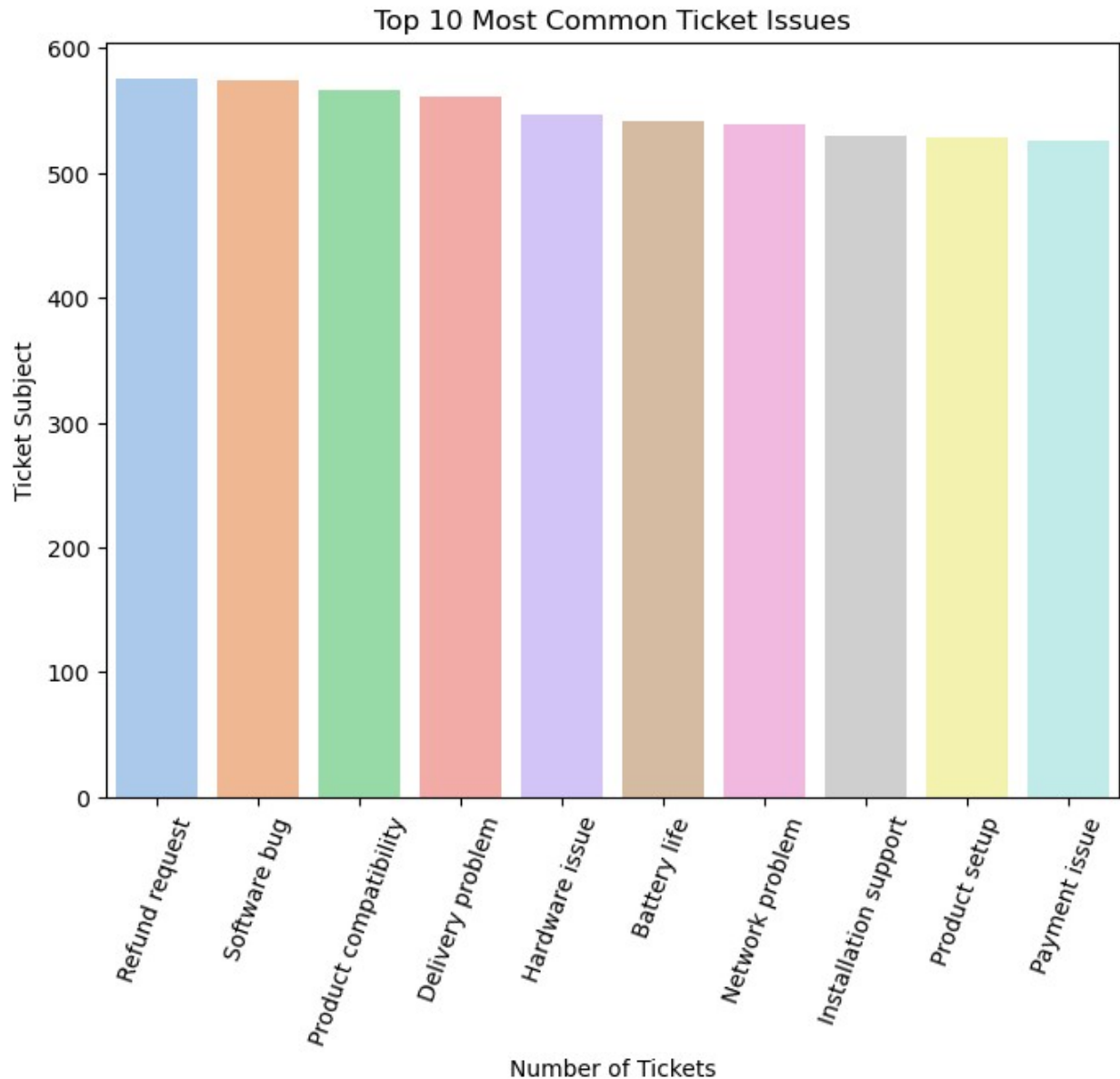
Identify common issue(Top 10 issues)

```
# Identify common issue
```

```
top_issue =  
data['ticket_subject'].value_counts().head(10).reset_index()  
top_issue
```

	ticket_subject	count
0	Refund request	576
1	Software bug	574
2	Product compatibility	567
3	Delivery problem	561
4	Hardware issue	547
5	Battery life	542
6	Network problem	539
7	Installation support	530
8	Product setup	529
9	Payment issue	526

```
plt.figure(figsize=(8, 6))  
sns.barplot(data=top_issue,x ='ticket_subject',y='count',  
palette='pastel')  
plt.xticks(rotation=70)  
plt.title('Top 10 Most Common Ticket Issues')  
plt.xlabel('Number of Tickets')  
plt.ylabel('Ticket Subject')  
plt.show()
```



Top 5 products with most tickets

```
top_product =  
data['product_purchased'].value_counts().head(5).reset_index()  
top_product
```

	product_purchased	count
0	Canon EOS	240
1	GoPro Hero	228
2	Nest Thermostat	225

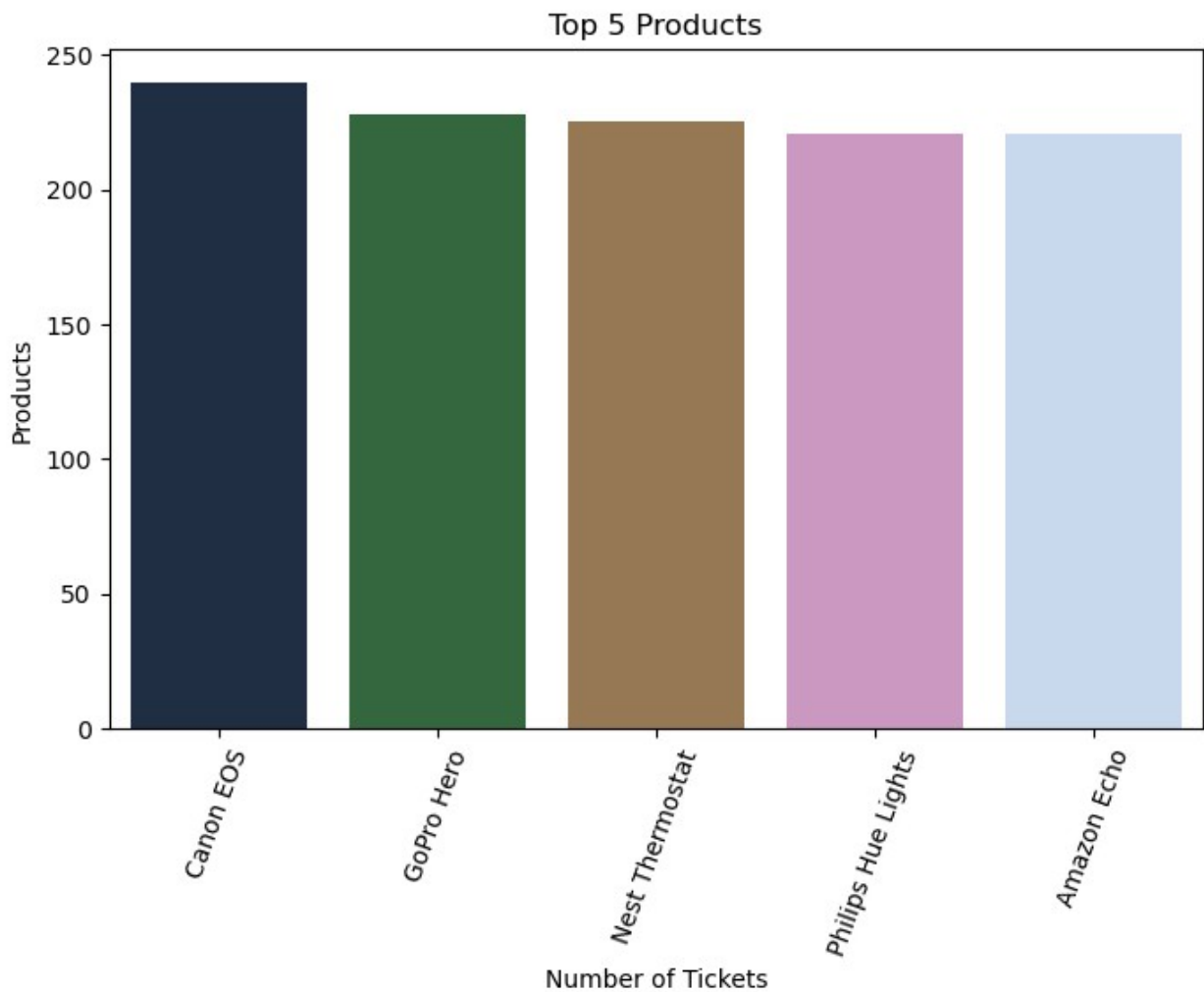


```

3 Philips Hue Lights    221
4 Amazon Echo          221

plt.figure(figsize=(8, 5))
sns.barplot(data=top_product,x ='product_purchased',y='count',
palette='cubehelix')
plt.xticks(rotation=70)
plt.title('Top 5 Products')
plt.xlabel('Number of Tickets')
plt.ylabel('Products')
plt.show()

```



Ticket trend over time

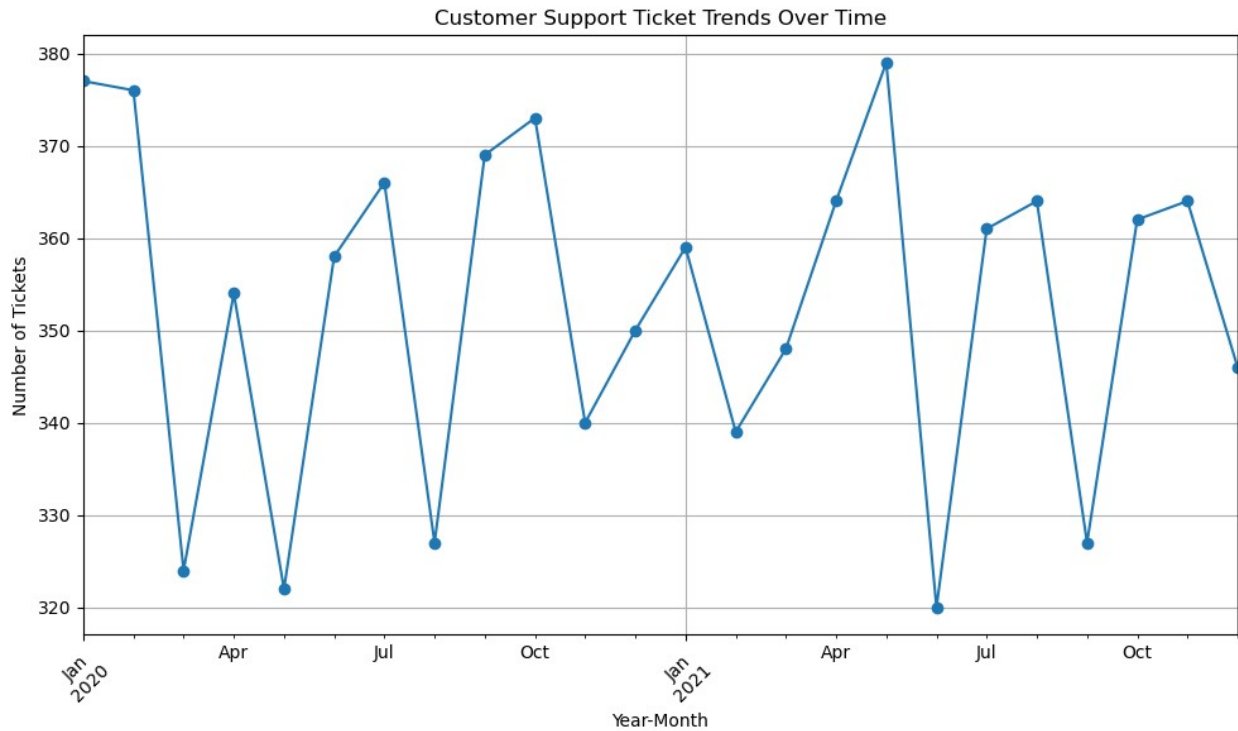
```
data['year_month'] = data['date_of_purchase'].dt.to_period('M')
```

```
ticket_trends = data.groupby('year_month').size()
ticket_trends
```

```
year_month
2020-01    377
2020-02    376
2020-03    324
2020-04    354
2020-05    322
2020-06    358
2020-07    366
2020-08    327
2020-09    369
2020-10    373
2020-11    340
2020-12    350
2021-01    359
2021-02    339
2021-03    348
2021-04    364
2021-05    379
2021-06    320
2021-07    361
2021-08    364
2021-09    327
2021-10    362
2021-11    364
2021-12    346
```

```
Freq: M, dtype: int64
```

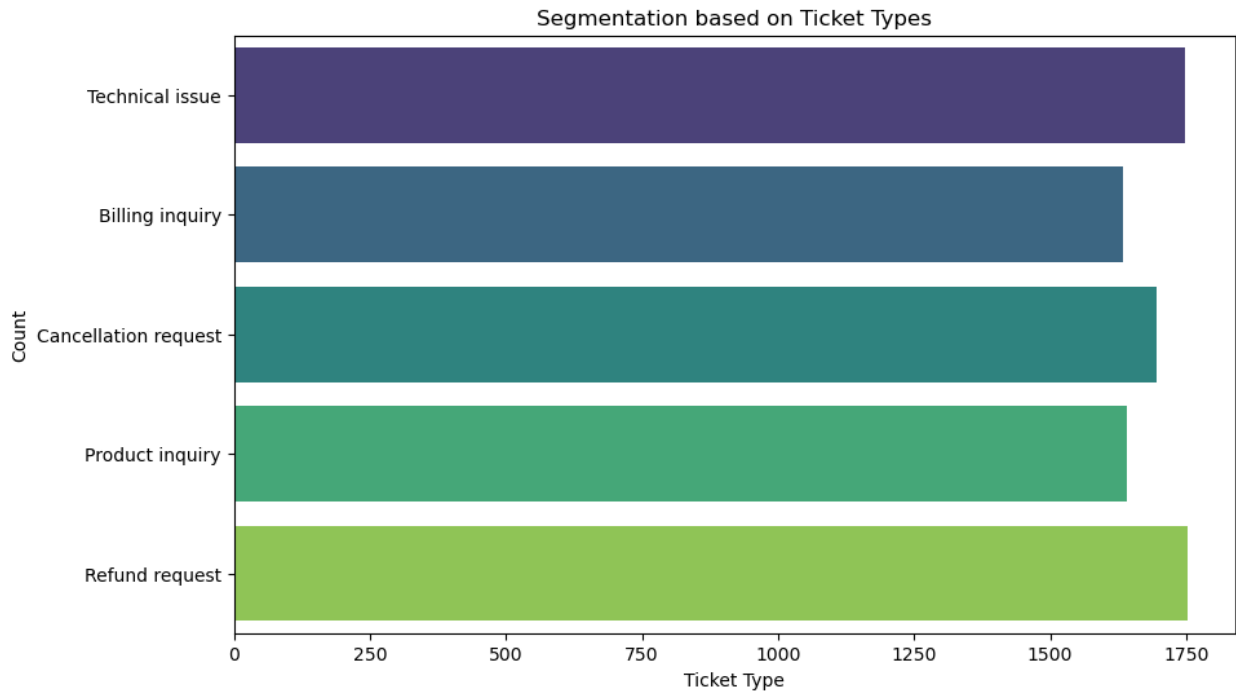
```
plt.figure(figsize=(10, 6))
ticket_trends.plot(kind='line', marker='o')
plt.title('Customer Support Ticket Trends Over Time')
plt.xlabel('Year-Month')
plt.ylabel('Number of Tickets')
plt.grid(True)
plt.xticks(rotation=45)
plt.tight_layout()
plt.show()
```



Segmentation based on Ticket type

```
plt.figure(figsize=(10, 6))
sns.countplot(data['ticket_type'], palette='viridis')
plt.title('Segmentation based on Ticket Types')
plt.xlabel('Ticket Type')
plt.ylabel('Count')

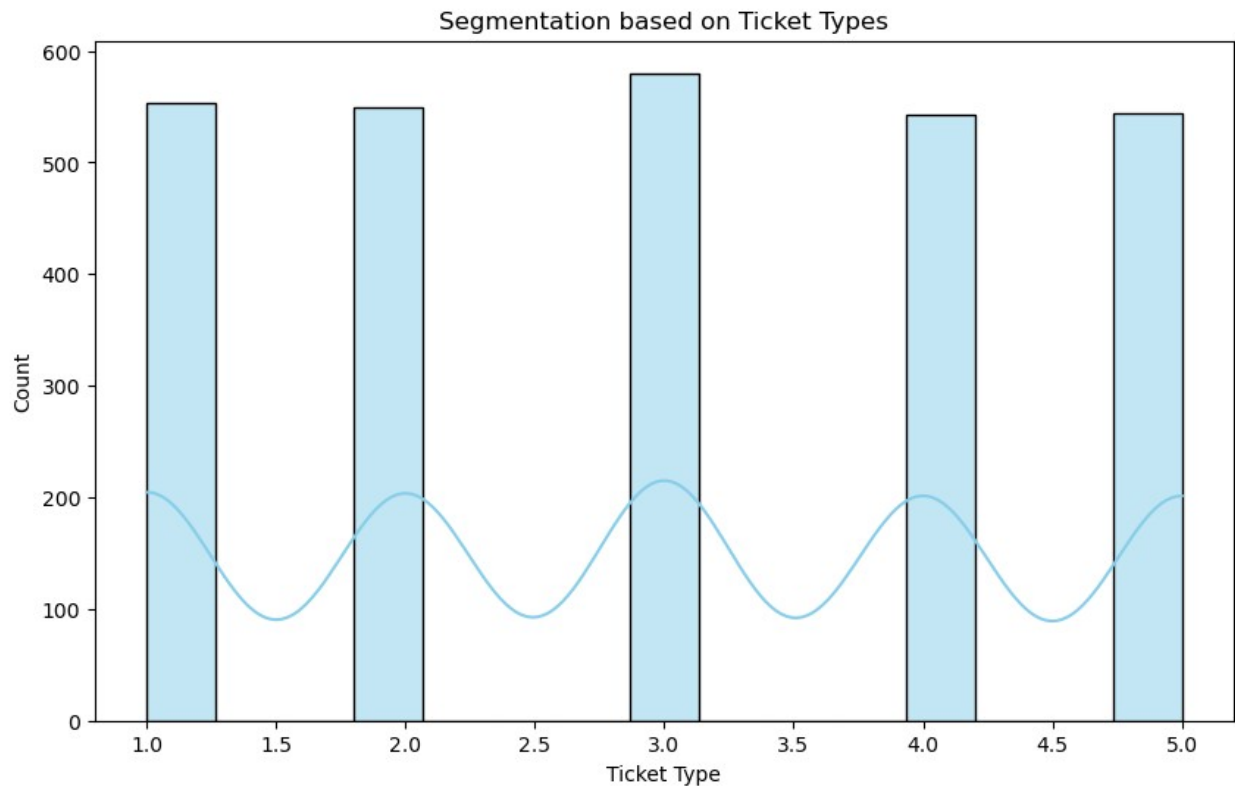
plt.show()
```



Segmentation based on Customer Satisfaction level

```
customer_rating = data[data['customer_satisfaction_rating']!=0]
plt.figure(figsize=(10, 6))
sns.histplot(customer_rating['customer_satisfaction_rating'],
kde=True, color='skyblue')
plt.title('Segmentation based on Ticket Types')
plt.xlabel('Ticket Type')
plt.ylabel('Count')

plt.show()
```



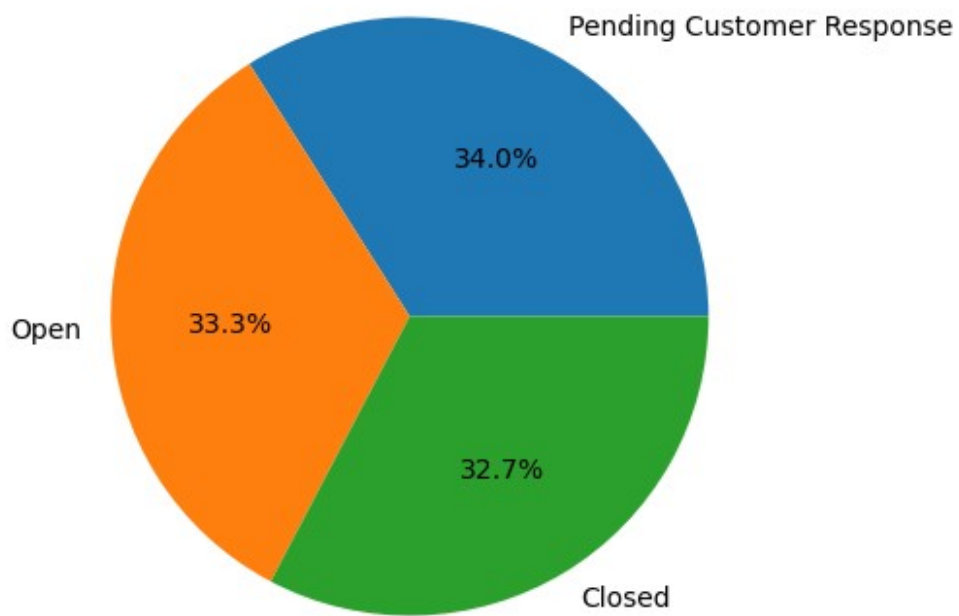
#### Ticket Status Distribution

```
ticket_status = data['ticket_status'].value_counts()

plt.figure(figsize=(7,5))
plt.pie(ticket_status, labels=ticket_status.index, autopct='%1.1f%%')
plt.title("Ticket status distribution")

plt.show()
```

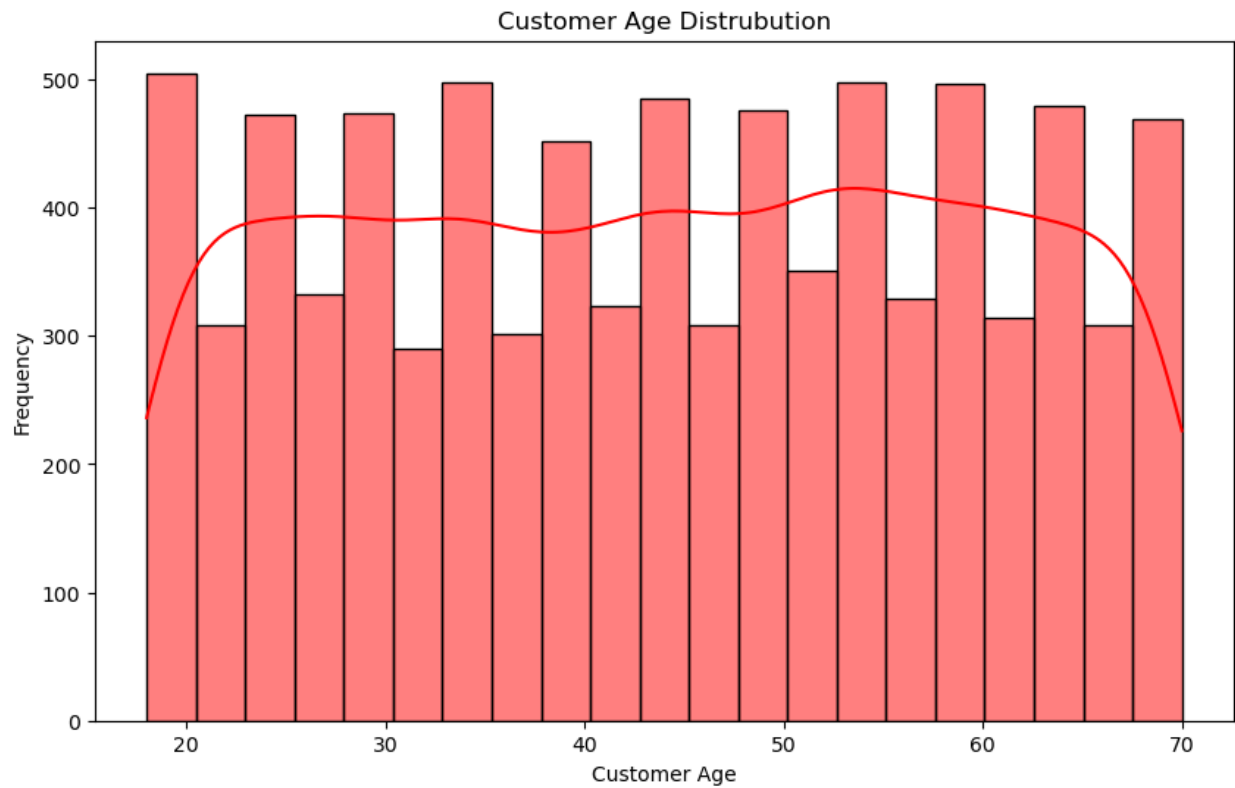
Ticket status distribution



Customer age distribution

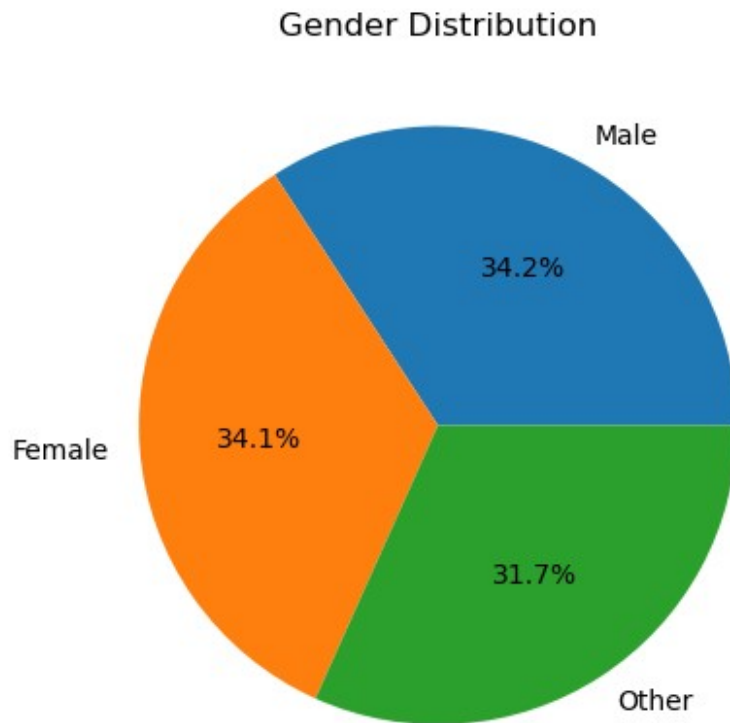
```
plt.figure(figsize=(10, 6))
sns.histplot(data['customer_age'],
kde=True, color='red')
plt.title('Customer Age Distrubution')
plt.xlabel('Customer Age')
plt.ylabel('Frequency')

plt.show()
```



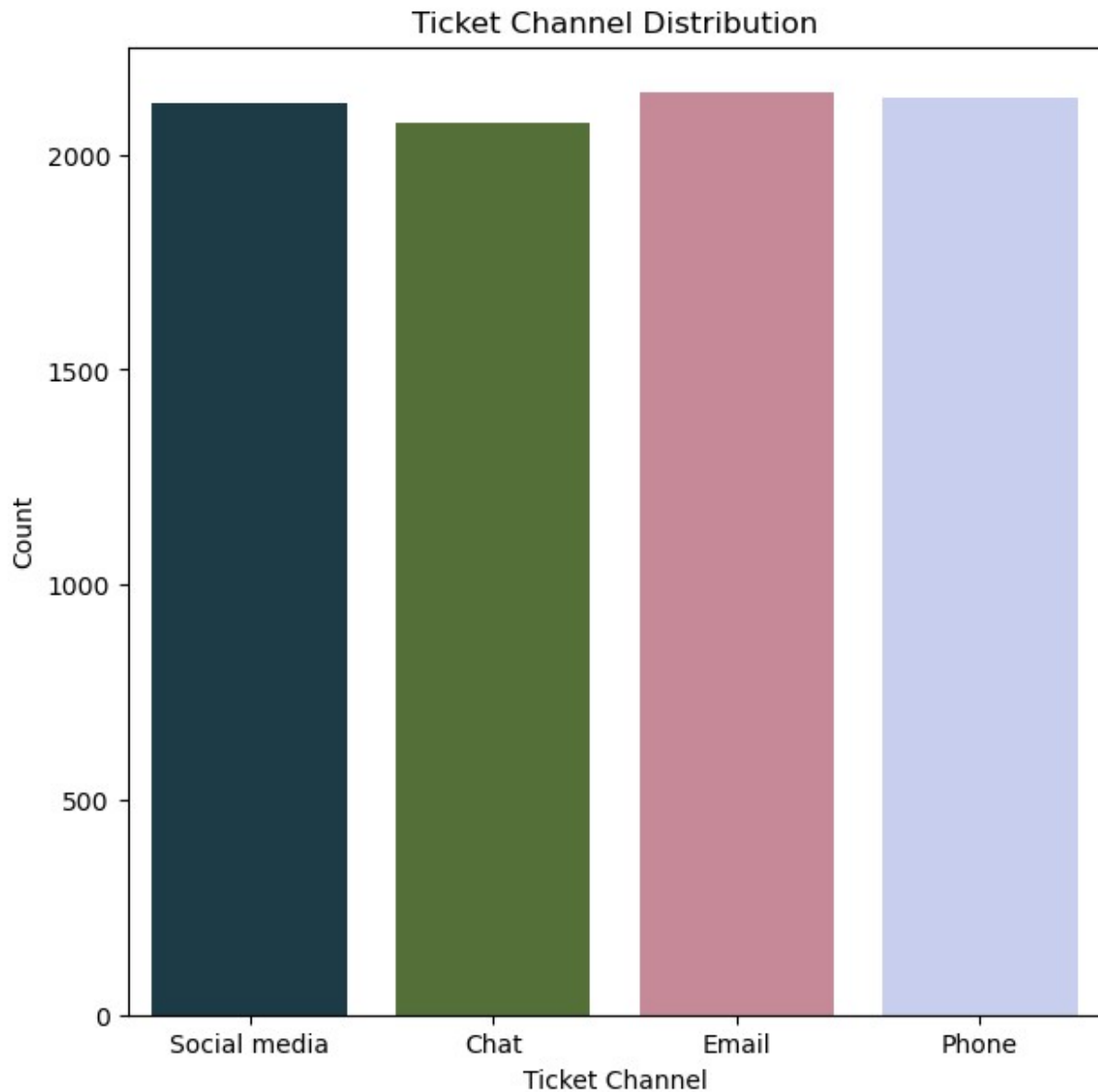
### Customer Gender Distribution

```
gender = data['customer_gender'].value_counts()
plt.figure(figsize=(7,5))
plt.pie(gender,labels=gender.index,autopct='%1.1f%%')
plt.title("Gender Distribution")
plt.show()
```



```
plt.figure(figsize=(7, 7))
sns.countplot(x=data['ticket_channel'],palette='cubehelix')
plt.title('Ticket Channel Distribution')
plt.xlabel('Ticket Channel')
plt.ylabel('Count')
plt.show()
```

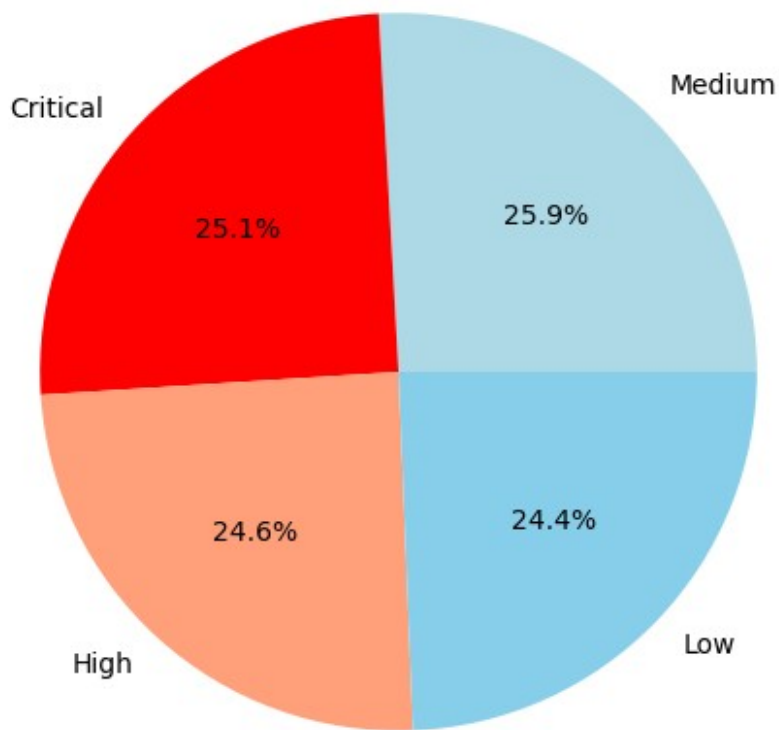




```
# Count ticket priorities
priority = data['ticket_priority'].value_counts()

# Plot
plt.figure(figsize=(8, 6))
plt.pie(priority, labels=priority.index, autopct='%1.1f%%',
        colors=['lightblue', 'red', 'lightsalmon', 'skyblue'])
plt.title('Priority Level Distribution')
plt.ylabel('')
plt.show()
```

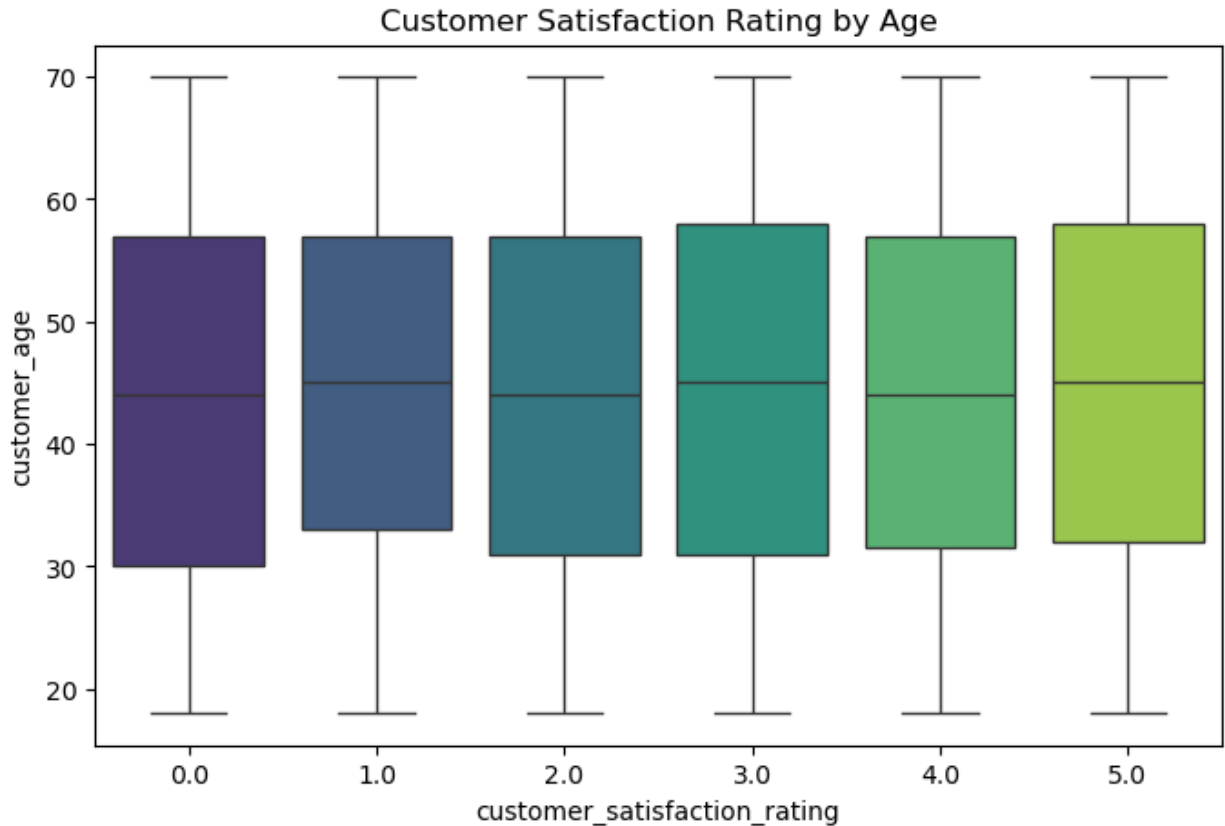
Priority Level Distribution



### 3.2 Bivariate analysis

#### Customer Age vs Satisfaction Rating

```
plt.figure(figsize=(8, 5))
sns.boxplot(data=data, x='customer_satisfaction_rating',
            y='customer_age', palette='viridis')
plt.title('Customer Satisfaction Rating by Age')
plt.show()
```



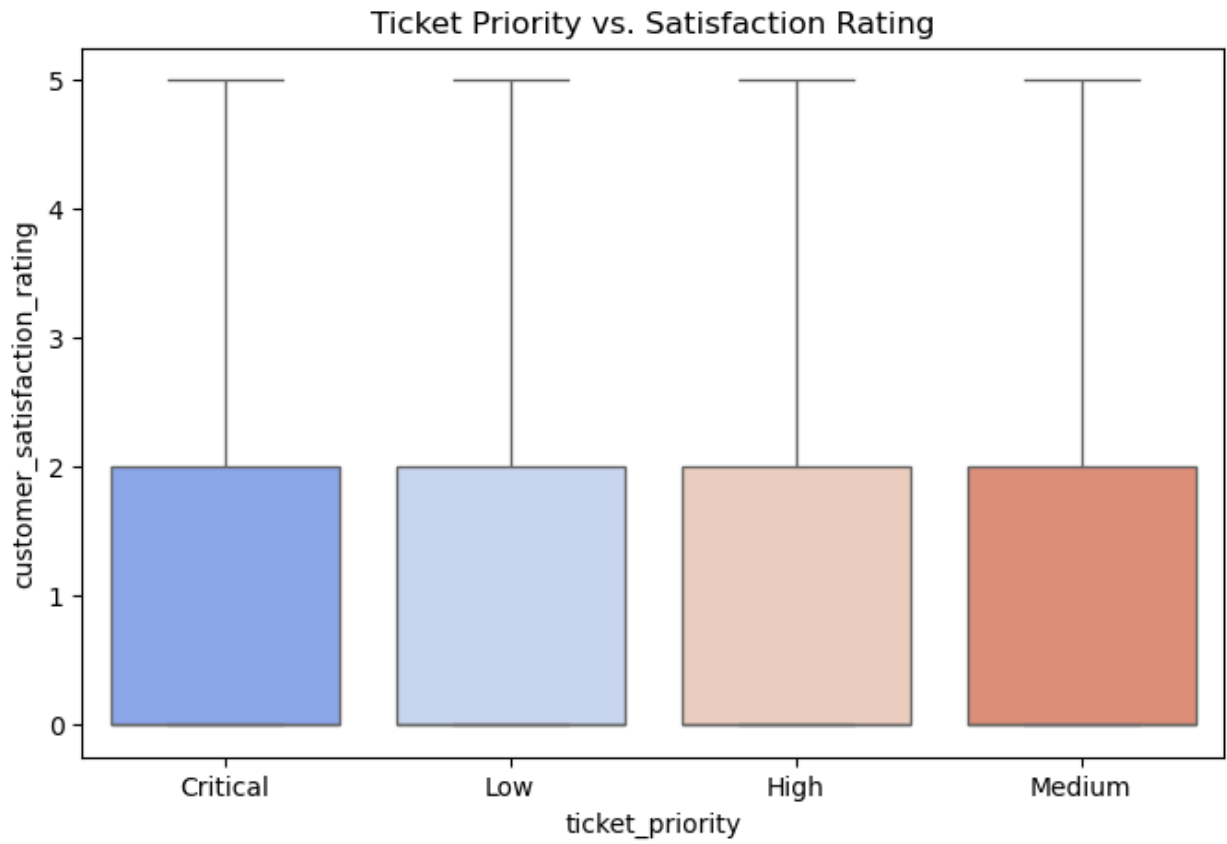
```
plt.figure(figsize=(8, 5))
sns.boxplot(x='ticket_priority', y='customer_satisfaction_rating',
data=data, palette='coolwarm')
plt.title('Ticket Priority vs. Satisfaction Rating')
plt.show()
```

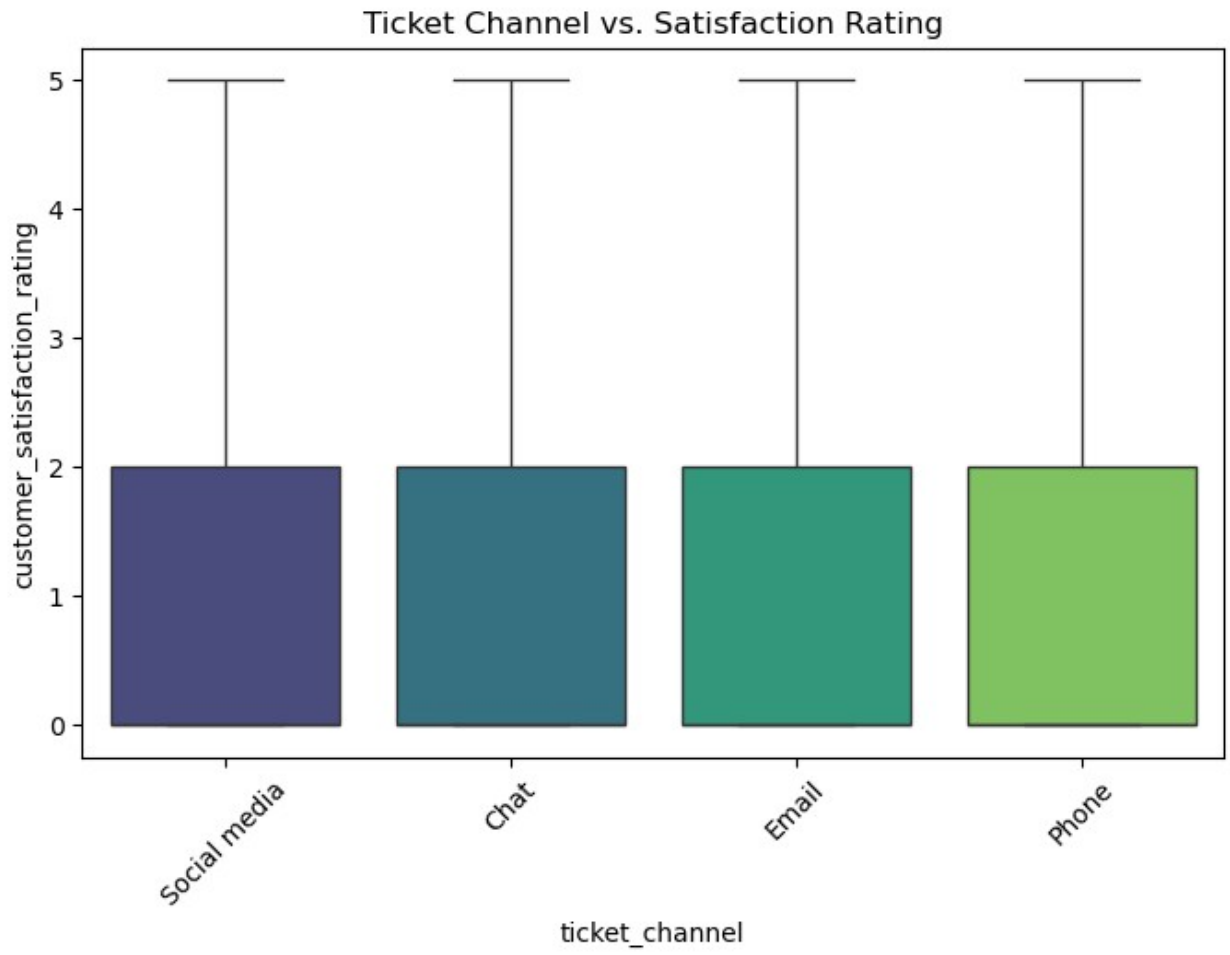
```
plt.figure(figsize=(8, 5))
sns.boxplot(x='ticket_channel', y='customer_satisfaction_rating',
data=data, palette='viridis')
plt.title('Ticket Channel vs. Satisfaction Rating')
plt.xticks(rotation=45)
plt.show()
```

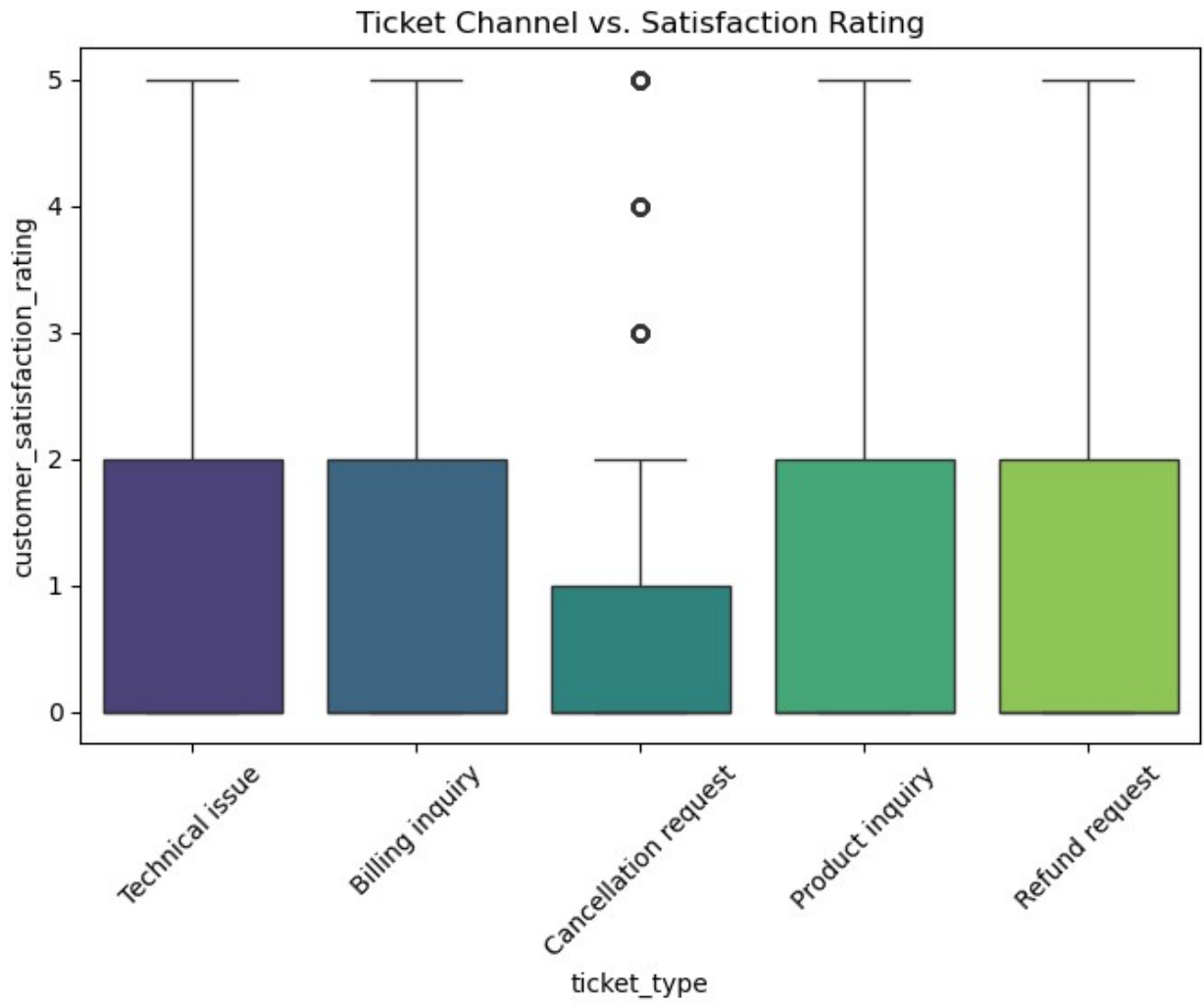
```
plt.figure(figsize=(8, 5))
sns.boxplot(x='ticket_type', y='customer_satisfaction_rating',
data=data, palette='viridis')
plt.title('Ticket Channel vs. Satisfaction Rating')
plt.xticks(rotation=45)
plt.show()
```

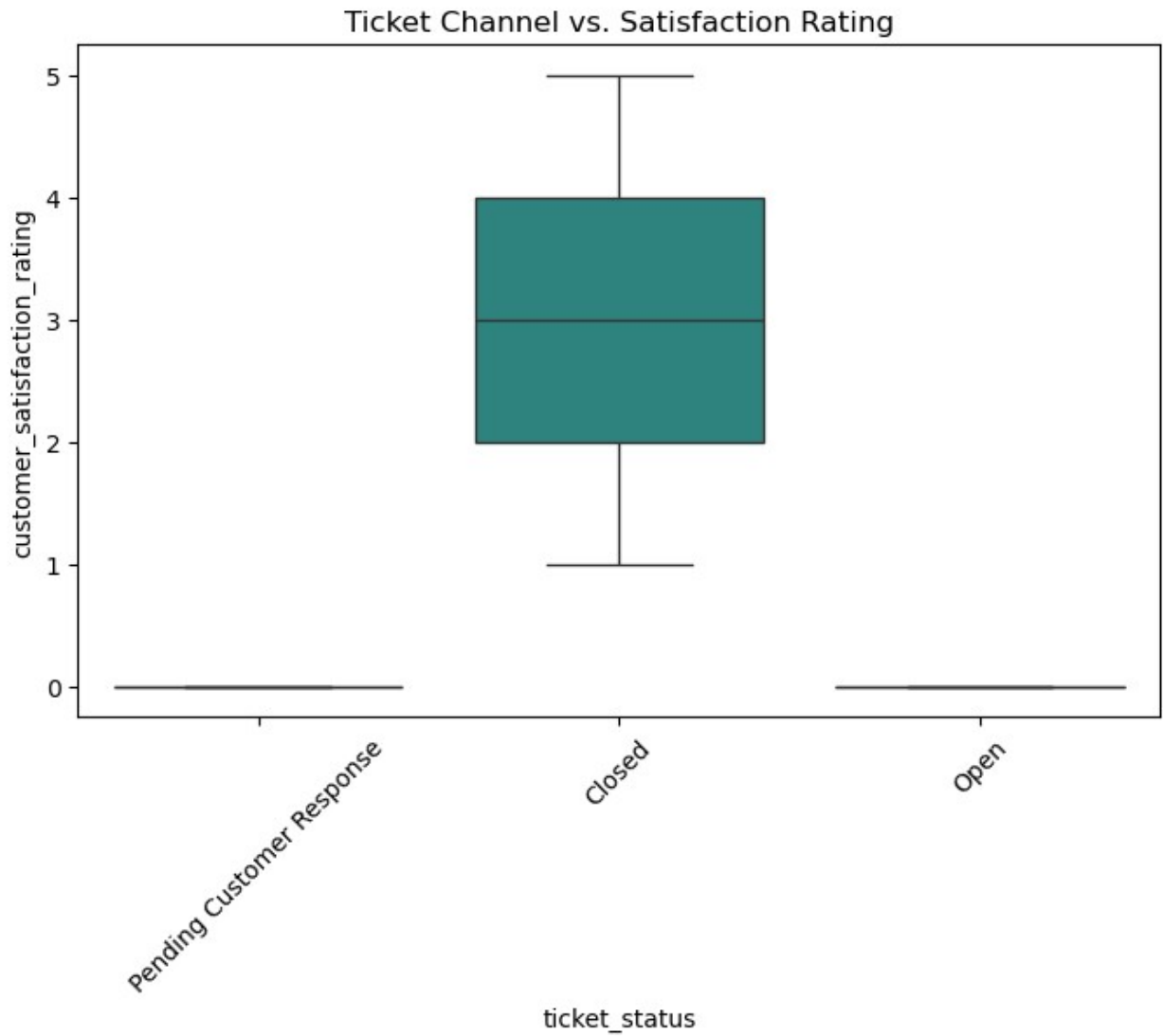
```
plt.figure(figsize=(8, 5))
```

```
sns.boxplot(x='ticket_status', y='customer_satisfaction_rating',  
data=data, palette='viridis')  
plt.title('Ticket Channel vs. Satisfaction Rating')  
plt.xticks(rotation=45)  
plt.show()
```



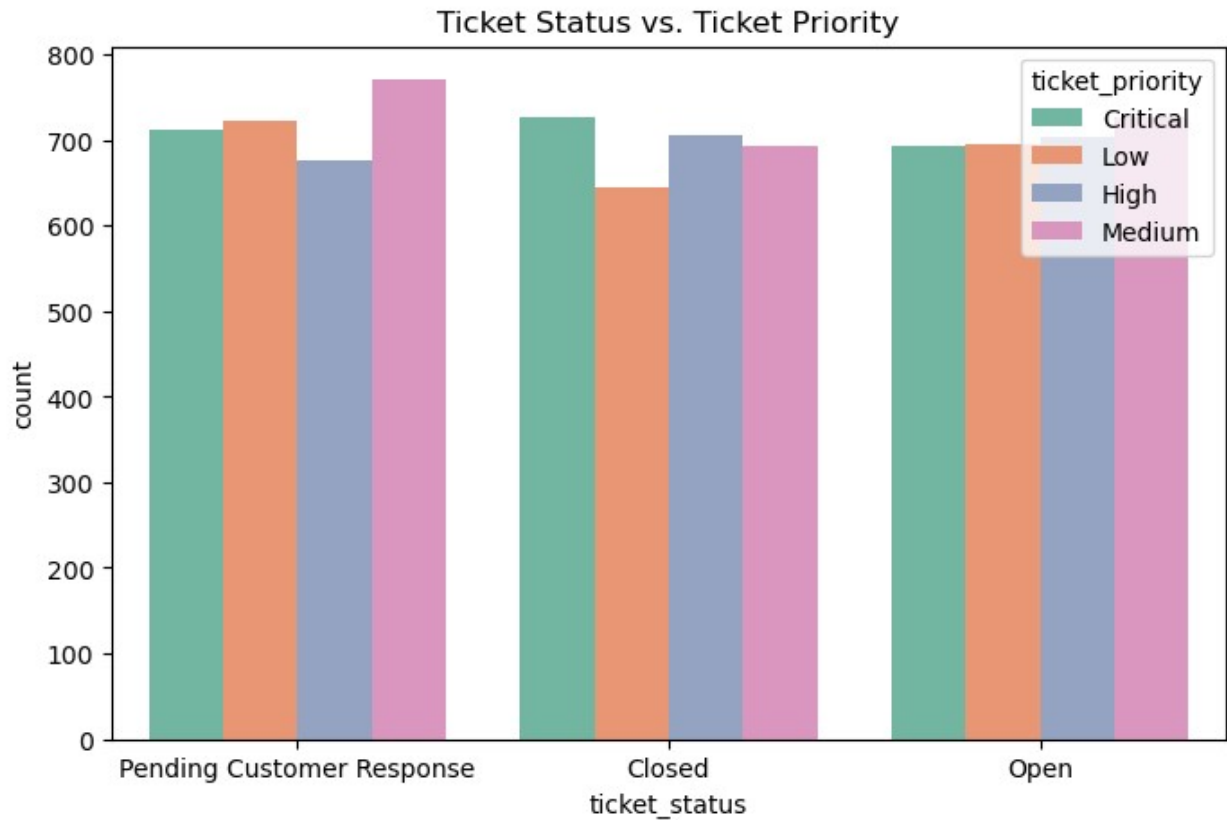






```
# Ticket Status vs Ticket Priority
```

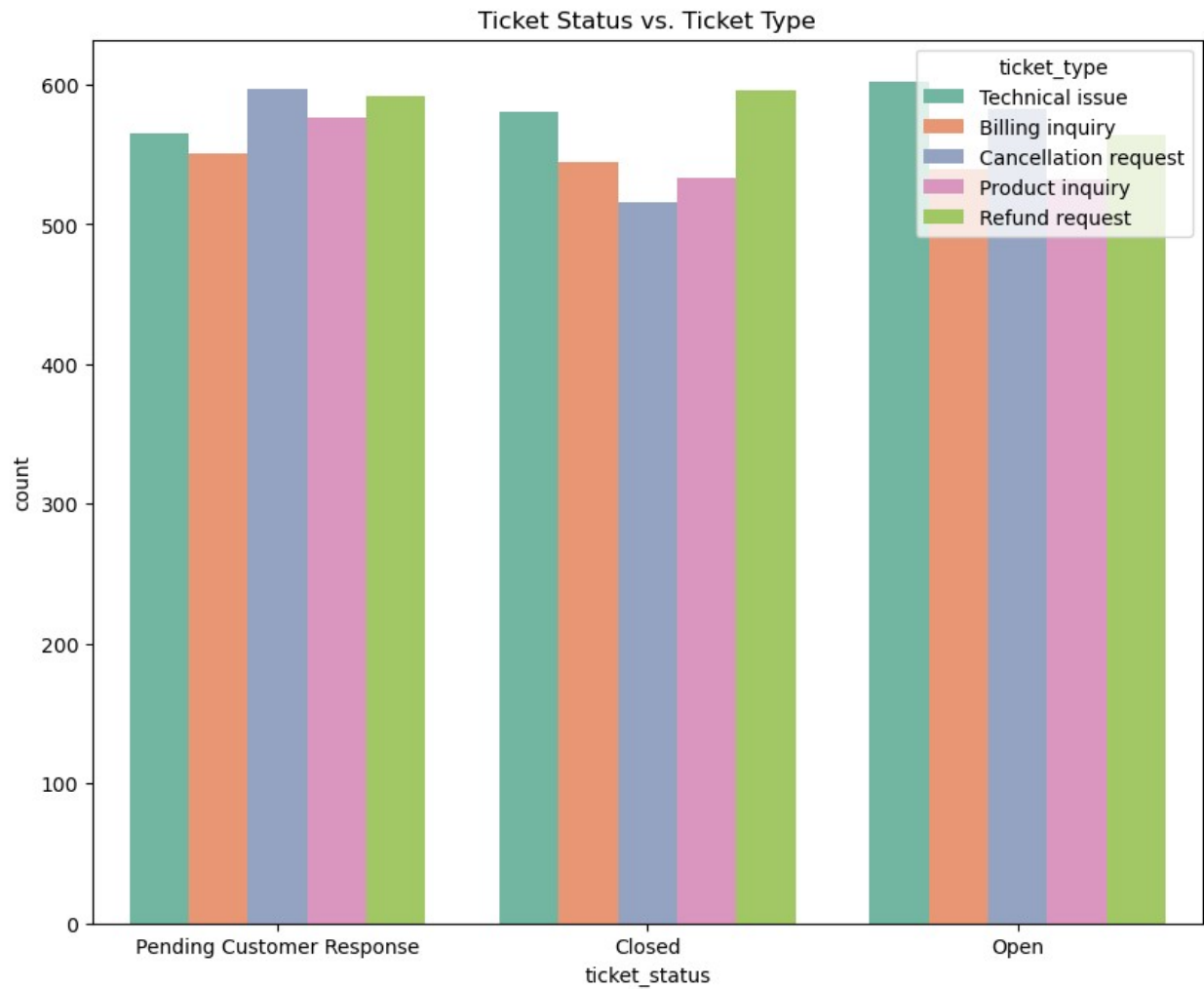
```
plt.figure(figsize=(8, 5))  
sns.countplot(x='ticket_status', hue='ticket_priority', data=data,  
palette='Set2')  
plt.title('Ticket Status vs. Ticket Priority')  
plt.show()
```



```
# Ticket status vs ticket type
```

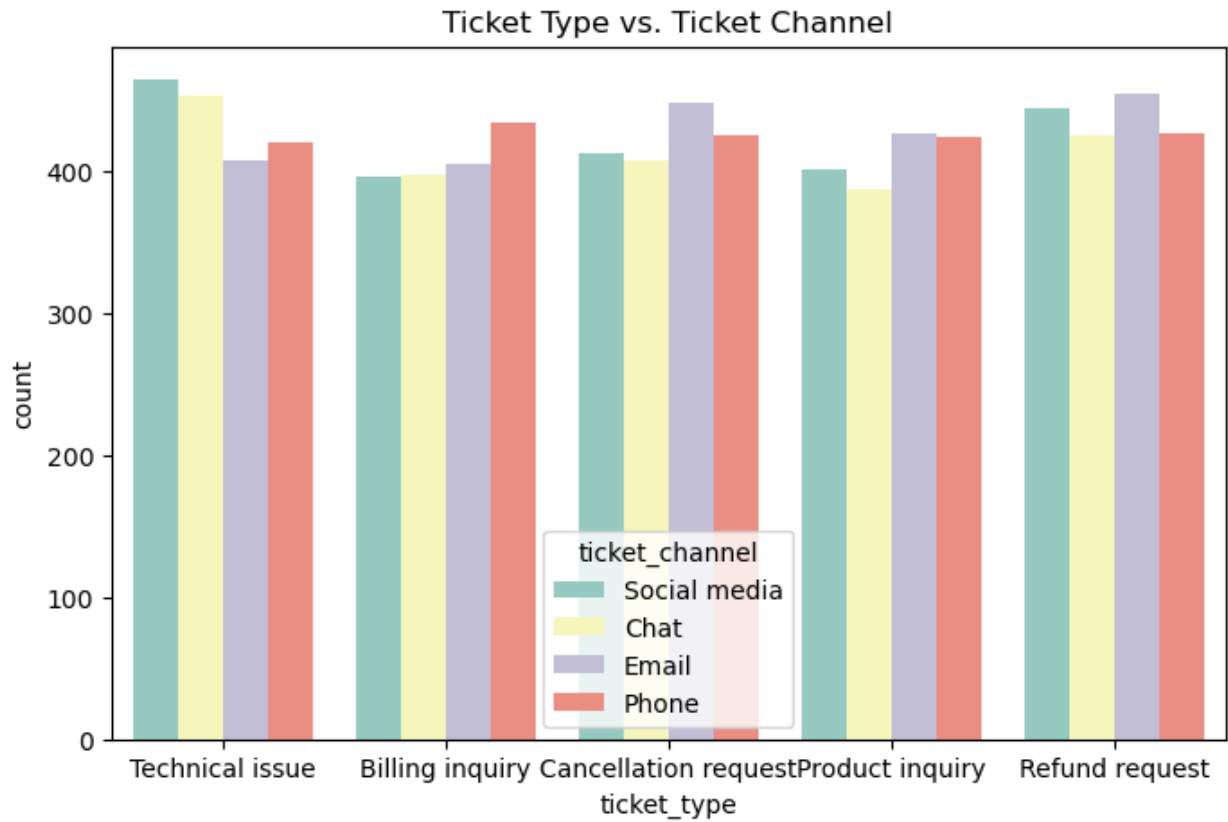
```
plt.figure(figsize=(10, 8))
sns.countplot(x='ticket_status', hue='ticket_type', data=data,
palette='Set2')
plt.title('Ticket Status vs. Ticket Type')
plt.show()
```





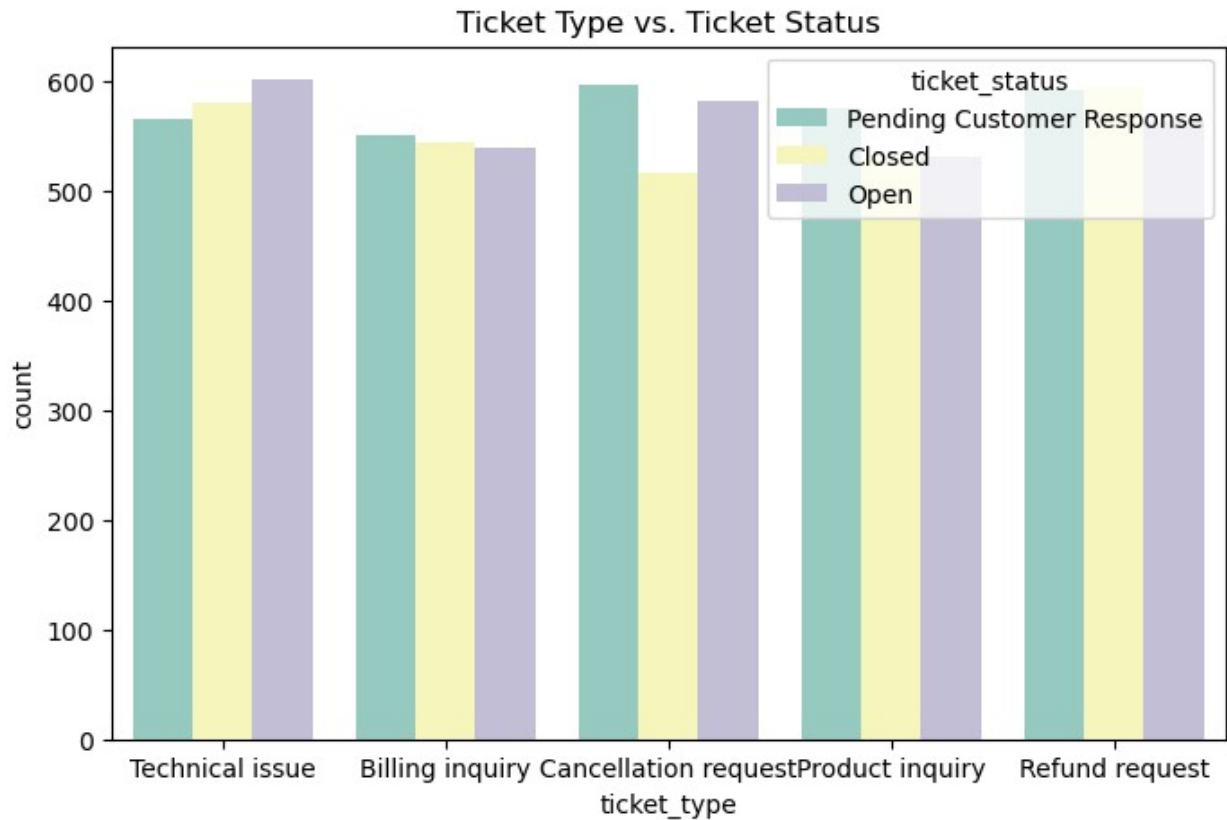
```
# Ticket type vs ticket channel
```

```
plt.figure(figsize=(8, 5))
sns.countplot(x='ticket_type', hue='ticket_channel', data=data,
palette='Set3')
plt.title('Ticket Type vs. Ticket Channel')
plt.show()
```



*# Ticket type vs ticket status*

```
plt.figure(figsize=(8, 5))
sns.countplot(x='ticket_type', hue='ticket_status', data=data,
palette='Set3')
plt.title('Ticket Type vs. Ticket Status')
plt.show()
```



*# For EDA Nan values were replaced with 0. Replacing 0 again with NAN so that they can be dropped and can do model building*

```
data= data.replace({0:np.nan})
data['resolution'] = data['resolution'].replace({'Not
Provided':np.nan})
```

```
data.isnull().sum()
```

ticket_id	0
customer_name	0
customer_email	0
customer_age	0
customer_gender	0
product_purchased	0
date_of_purchase	0
ticket_type	0
ticket_subject	0
ticket_description	0
ticket_status	0
resolution	5700

```
ticket_priority          0
ticket_channel           0
first_response_time      2819
time_to_resolution       5700
customer_satisfaction_rating 5700
year_month              0
dtype: int64
```

```
data = data.dropna()
```

```
data.isnull().sum()
```

```
ticket_id              0
customer_name          0
customer_email         0
customer_age           0
customer_gender        0
product_purchased      0
date_of_purchase       0
ticket_type            0
ticket_subject         0
ticket_description     0
ticket_status          0
resolution             0
ticket_priority        0
ticket_channel         0
first_response_time    0
time_to_resolution     0
customer_satisfaction_rating 0
year_month            0
dtype: int64
```

## 4. Model Building

### 4.1 Encoding Categorical columns

```
#### Feature Engineering and Encoding
```

```
label = LabelEncoder()
```

```
columns_to_encode = [
    'customer_age',
    'customer_gender',
    'product_purchased',
    'ticket_type',
    'ticket_subject',
    'ticket_priority',
```

```

        'ticket_channel',
        'ticket_status'
    ]

    for col in columns_to_encode:
        data[col] = label.fit_transform(data[col])

```

## 5.2 Feature Engineering

```

X =
data.drop(columns=['ticket_id', 'customer_name', 'customer_email', 'date_
of_purchase', 'first_response_time', 'time_to_resolution', 'customer_sati
sfaction_rating', 'year_month', 'ticket_description', 'resolution'])
y = data['customer_satisfaction_rating']

```

*# Split the data into training and testing*

```

X_train, X_test, y_train, y_test = train_test_split(X, y ,
test_size=0.2, random_state=42)

```

## 5.3 Model Training

*# Using Linear Regression to predict customer satisfaction*

```

model = LinearRegression()

```

*# Training the model*

```

model.fit(X_train, y_train)

```

*# Make Prediction*

```

y_pred = model.predict(X_test)

```

## Model Evaluation

```

mse = mean_squared_error(y_test, y_pred)
rmse = np.sqrt(mse)
r2 = r2_score(y_test, y_pred)

print(f" Root Mean Squared Error: {rmse}")
print(f"R-squared: {r2}")

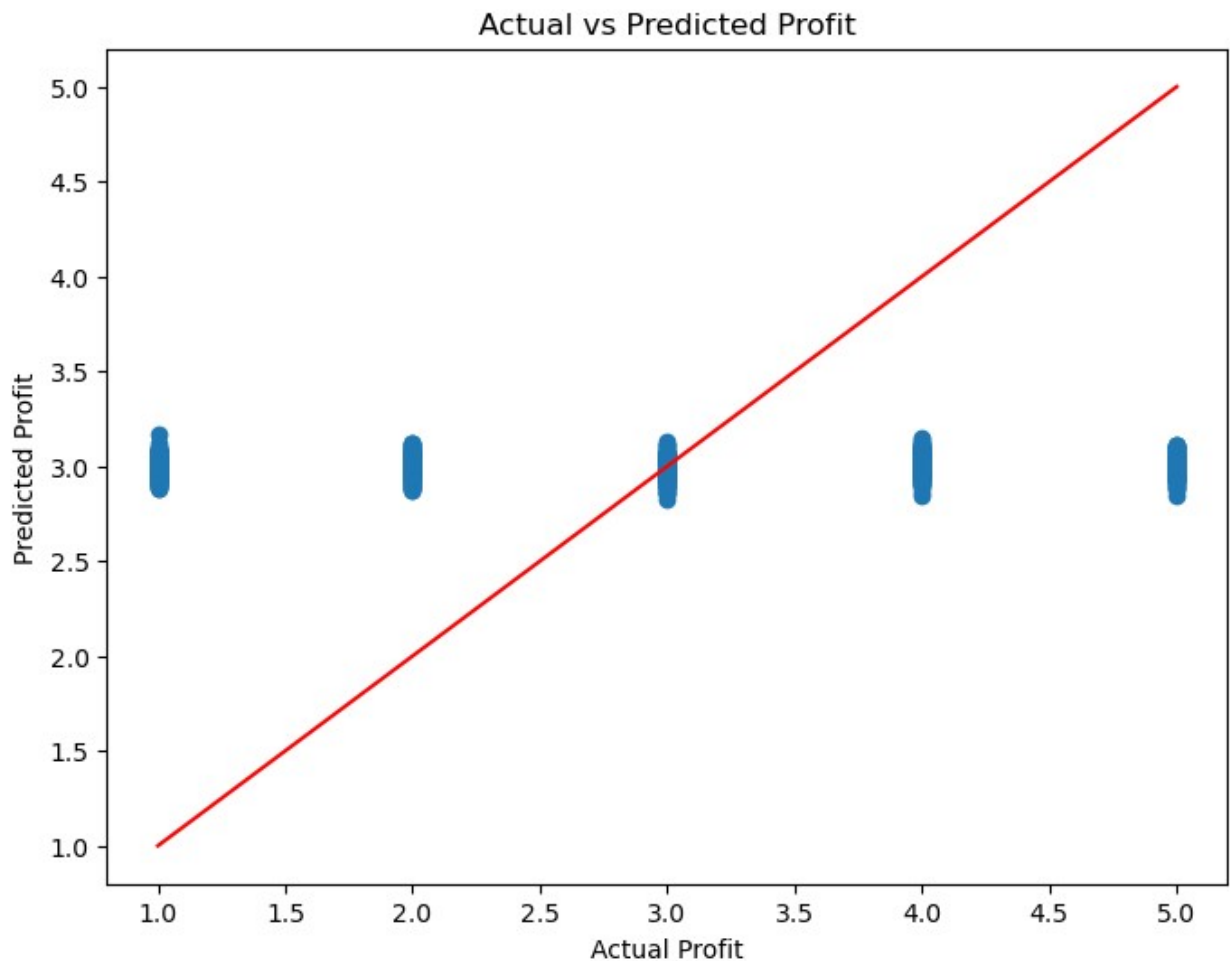
```

```

Root Mean Squared Error: 1.4044048137893521
R-squared: 8.976393601789479e-05

```

```
plt.figure(figsize=(8, 6))
plt.scatter(y_test, y_pred)
plt.plot([min(y_test), max(y_test)], [min(y_test),
max(y_test)], color='red')
plt.title('Actual vs Predicted Profit')
plt.xlabel('Actual Profit')
plt.ylabel('Predicted Profit')
plt.show()
```



## 5. Advance Model

*# Random Forest*

```
model = RandomForestClassifier(n_estimators=50, random_state=42)
model.fit(X_train, y_train)
y_pred_random = model.predict(X_test)
```

```
mse_random = mean_squared_error(y_test, y_pred_random)
rmse_random = np.sqrt(mse)
r2_random = r2_score(y_test, y_pred_random)
```

```
print(f" Root Mean Squared Error: {rmse_random}")
print(f"R-squared: {r2_random}")
```

```
Root Mean Squared Error: 1.4044048137893521
R-squared: -0.8091446826153241
```