

SETUP > OBJECT MANAGER

Agent

Details

Fields & Relationships

Page Layouts

Lightning Record Pages

Buttons, Links, and Actions

Compact Layouts

Field Sets

Object Limits

Record Types

Related Lookup Filters

Search Layouts

List View Button Layout

Fields & Relationships

7 Items, Sorted by Field Label

Quick Find

New

Deleted Fields

Field Dependencies

Set History Tracking

FIELD LABEL	FIELD NAME	DATA TYPE	CONTROLLING FIELD	INDEXED
Agent Name	Name	Text(80)		✓
Created By	CreatedById	Lookup(User)		
Email	Email__c	Email		
Experience	Experience__c	Number(18, 0)		
Last Modified By	LastModifiedById	Lookup(User)		
Owner	OwnerId	Lookup(User,Group)		✓
Phone	Phone__c	Phone		

SETUP > OBJECT MANAGER

Property

Details

Fields & Relationships

Page Layouts

Lightning Record Pages

Buttons, Links, and Actions

Compact Layouts

Field Sets

Object Limits

Record Types

Related Lookup Filters

Search Layouts

List View Button Layout

Fields & Relationships

9 Items, Sorted by Field Label

Quick Find

New

Deleted Fields

Field Dependencies

Set History Tracking

FIELD LABEL	FIELD NAME	DATA TYPE	CONTROLLING FIELD	INDEXED
Agent	Agent__c	Lookup(Agent)		✓
Created By	CreatedById	Lookup(User)		
Last Modified By	LastModifiedById	Lookup(User)		
Location	Location__c	Text(10)		
Owner	OwnerId	Lookup(User,Group)		✓
Price	Price__c	Currency(18, 0)		
Property Name	Name	Text(80)		✓
Property Type	Property_Type__c	Picklist		

PAUSETTI SIVARAM - Pragati Eng...Home | SalesforceLead | SalesforceRecently Viewed | Agents | Sales...

dwu00000wq1il2ar-dev-ed.develop.lightning.force.com/lightning/setup/ObjectManager/011WU000007061N/FieldsAndRelationships/view

Search Setup

★

+

🔍

?

⚙️

🔔

👤

SetupHomeObject Manager

SETUP > OBJECT MANAGER

Lead

Details

Fields & Relationships

Page Layouts

Lightning Record Pages

Buttons, Links, and Actions

Compact Layouts

Field Sets

Object Limits

Record Types

Related Lookup Filters

Search Layouts

List View Button Layout

Fields & Relationships

8 Items, Sorted by Field Label

Quick Find

NewDeleted FieldsField DependenciesSet History Tracking

FIELD LABEL	FIELD NAME	DATA TYPE	CONTROLLING FIELD	INDEXED
Created By	CreatedById	Lookup(User)		
Email	Email__c	Email		
Interested Budget	Interested_Budget__c	Currency(18, 0)		
Interested Property	Interested_Property__c	Lookup(Property)		✓
Last Modified By	LastModifiedById	Lookup(User)		
Lead Name	Name	Text(80)		✓
Owner	OwnerId	Lookup(User,Group)		✓
Phone	Phone__c	Phone		

PAUSETTI SIVARAM - Pragati Eng

Home | Salesforce

Lead | Salesforce

New Agent | Salesforce

dwu00000wq1il2ar-dev-ed.develop.lightning.force.com/lightning/o/Agent__c/new?count=2&nooverride=1&useRecordTypeCheck=1&navigationLocation=LIST_VIEW&uid=1759730089...

Sales

Home

Opportunities

Leads

Tasks

Files

Accounts

Contacts

Campaigns

Dashboards

Reports

Agents

Recently Viewed

0 items • Updated a minute ago

New Agent

* = Required information

Information

* Agent Name

Owner

sivaram palliseti

Phone

Email

Experience

Cancel

Save & New

Save

Nothing to see here

New Property | Salesforce

Home | Salesforce

dwu00000wq1il2ar-dev-ed.develop.lightning.force.com/lightning/o/Property__c/new?count=1&nooverride=1&useRecordTypeCheck=1&navigationLocation=LIST_VIEW&uid=17597379...

Search...

Properties

More

Report

Change Owner

Assign Label

Settings

Grid

Copy

Edit

Refresh

Filter

1

2

3

4

heaven Plaza

Good will

Sun rise heights

Lake View Villa

4 items • Updated a few seconds ago

Property Name

1

2

3

4

heaven Plaza

Good will

Sun rise heights

Lake View Villa

New Property

+ Required Information

Information

* Property Name

Property Type

--None--

Price

Location

Status

--None--

Agent

Search Agents...

Owner

sivaram paliseti

Cancel

Save & New

Save

To Do List

Sun rise heights | Property | Sales | Home | Salesforce

dwu00000wq1il2ar-dev-ed.develop.lightning.force.com/lightning/r/Property__c/a05WU00000xmlHr0YAE/view

Search...

Properties

More

Property

Sun rise heights

New Contact Edit New Opportunity

Related

Details

Property Name

Sun rise heights

Property Type

Apartment

Price

₹50,00,000

Location

Hyderabad

Status

Available

Agent

User

Created By

sivaram paliseti, 06/10/2025, 11:28 am

Owner

sivaram paliseti

Last Modified By

sivaram paliseti, 06/10/2025, 11:28 am

Activity

Calendar

Tasks

Chatter

Email

Filters: All time • All activities • All types

Refresh Expand All View All

Upcoming & Overdue

No activities to show.

Get started by sending an email, scheduling a task, and more.

No past activity. Past meetings and tasks marked as done show up here.

To Do List

Lead Intelligence View | Leads | Salesforce

dwu00000wq1il2ar-dev-ed.develop.lightning.force.com/lightning/o/Lead/pipelineInspection?filterName=00BWU00000fmFwP2AU

Search...

Star

Plus

Refresh

Help

Settings

Notifications

Profile

Sales

Home

Opportunities

Leads

Tasks

Files

Accounts

Contacts

Campaigns

Dashboards

Reports

Chatter

Groups

More

Leads

My Leads

Settings

Refresh

Edit

New

List View

Created

This Quarter

Owner

Me

Search

Bookmark

Menu

Total Leads

No Activity

Idle

No Upcoming

Overdue

Due Today

Upcoming

3 items • Filtered by Created Date, Me, Total Leads

Add to Campaign

Change Status

Change Owner

Send Email

Assign Label

	Name	Title	Company	Lead Status	Lead Source	Last Activity	Actions
1	<input type="checkbox"/> Patel		ESSO	Working - Contacted	Web		<div></div>
2	<input type="checkbox"/> Smith		Test	Open - Not Contacted			<div></div>
3	<input type="checkbox"/> Mohammad		NESSS	Working - Contacted			<div></div>

To Do List

User | Agent | Salesforce

Home | Salesforce

dwu00000wq1il2ar-dev-ed.develop.lightning.force.com/lightning/r/Agent__c/a06WU00000GTysPYAT/view

Search...

★

+

?

Sales

Home

Opportunities

Leads

Tasks

Files

Accounts

Contacts

Campaigns

Dashboards

Reports

Chatter

Agents

More

Agent User

New Contact

Edit

New Opportunity

Related

Details

Properties (2)

New

Property Name

Sun rise heights

heaven Plaza

View All

Activity

Filters: All time • All activities • All types

Refresh • Expand All • View All

Upcoming & Overdue

No activities to show.

Get started by sending an email, scheduling a task, and more.

No past activity. Past meetings and tasks marked as done show up here.

New Lead | Salesforce

Home | Salesforce

dwu00000wq1il2ar-dev-ed.develop.lightning.force.com/lightning/o/Lead/new?count=2&nooverride=1&useRecordTypeCheck=1&navigationLocation=LIST_VIEW&uid=1759738060973...

Sales

Home

Opportunities

Leads

My Leads

Total Leads3

No Activity3

Idle0

3 items • Filtered by Created Date, Me, Total Leads

	Name
1	Patel
2	Smith
3	Mohammad

New Lead

+ = Required Information

Lead Information

Lead Owner

sivaram paliseti

* Name

Salutation

--None--

First Name

First Name

* Last Name

Last Name

* Company

Phone

Mobile

Fax

Tel

Email

Cancel

Save & New

Save

Groups

More

Owner

Me

Change Owner

Send Email

Assign Label

Last Activity

Actions

To Do List

Sales

Home

Opportunities

Leads

Tasks

Files

Accounts

Contacts

Campaigns

Dashboards

Reports

Chatter

Groups

More

Search...

★

+

?

⚙

🔔

👤

Reports

Recent

4 items

Search recent reports...

New Report

New Folder

⚙

REPORTS	Report Name	Description	Folder	Created By	Created On	Subscribed	
Recent	Assigned Leads		Public Reports	sivaram paliseti	6/10/2025, 11:48 am		⌵
Created by Me	Agents details		Public Reports	sivaram paliseti	6/10/2025, 11:52 am		⌵
Private Reports	New Properties with Agent Report		Public Reports	sivaram paliseti	6/10/2025, 11:46 am		⌵
Public Reports	Sample Flow Report: Screen Flows	Which flows run, what's the status of each interview, and how long do users take to complete the screens?	Public Reports	Automated Process	27/9/2025, 10:24 pm		⌵
All Reports							
FOLDERS							
All Folders							
Created by Me							
Shared with Me							
FAVORITES							
All Favorites							

Report: Properties with Agent

New Properties with Agent Report

Enable Field Editing

🔍

Add Chart

⌵

↺

Edit

⌵

Total Records
4

	Property: Property Name	Agent: Agent Name	Location
1	Good will	ram	Chennai
2	heaven Plaza	User	vijayawada
3	Sun rise heights	User	Hyderabad
4	Lake View Villa	User 2	Hyderabad

Search...

★

+

?

Sales

Home

Opportunities

Leads

Tasks

Files

Accounts

Contacts

Campaigns

Dashboards

Reports

Chatter

Groups

More

Report: Leads

Assigned Leads

Enable Field Editing

Add Chart

Edit

Total Records

3

<div><input type="checkbox"/> Lead Owner</div>	First Name	Last Name	Title	Company / Account	Lead Source	Street	Rating
<div><input type="checkbox"/> sivaram.paliseti (3)</div>	-	Patel	-	ESSO	Web	-	-
	-	Smith	-	Test	-	-	-
	-	Mohammad	-	NESSS	-	-	-
Subtotal							
Total (3)							

Row Counts

Detail Rows

Subtotals

Grand Total

Report: Agents
Agents details

Enable Field Editing

Add Chart

Edit

Total Records
3

Total Experience
30

<input type="checkbox"/> Agent: Agent Name ↑ ▾	Email ▾	Experience ▾	Phone ▾
<input type="checkbox"/> ram (1)	ram@gmail.com	5	656530
Subtotal		5	
<input type="checkbox"/> User (1)	userz@gmail.com	10	56321
Subtotal		10	
<input type="checkbox"/> User 2 (1)	user2@gmailc.om	15	5669712
Subtotal		15	
Total (3)		30	

Row Counts ☒

Detail Rows ☒

Subtotals ☒

Grand Total ☒

Sales

Home

Opportunities

Leads

Tasks

Files

Accounts

Contacts

Campaigns

Dashboards

Reports

Chatter

Groups

More

Dashboards

Recent


1 item

Search recent dashboards...

New Dashboard

New Folder

DASHBOARDS	Dashboard Name	Description	Folder	Created By	Created On	Subscribed
Recent	Smart Property Dashboard		Private Dashboards	sivaram palsetti	6/10/2025, 11:59 am	
Created by Me						
Private Dashboards						
All Dashboards						
FOLDERS						
All Folders						
Created by Me						
Shared with Me						
FAVORITES						
All Favorites						

 Dashboard


Smart Property Dashboard

Refresh

Edit

Subscribe

⌵

As of 06-Oct-2025, 12:01 pm  Viewing as sivaram paliseti

Assigned Leads

First Name	Last Name	Title	Company / Account	Lead Source
-	Patel	-	ESSO	Web
-	Smith	-	Test	-
-	Mohammad	-	NESSS	-

View Report (Assigned Leads)

As of 06-Oct-2025, 12:01 pm

Agents details



Agent	Sum of Experience
ram	5
User	10
User 2	15

View Report (Agents details)


As of 06-Oct-2025, 12:01 pm

New Properties with Agent Report

Property	Property Name	Agent	Agent Name	Location
Good will		ram		Chennai
heaven Plaza		User		vijayawada
Lake View Villa		User 2		Hyderabad
Sun rise heights		User		Hyderabad

View Report (New Properties with Age...

As of 06-Oct-2025, 12:01 pm

 To Do List