



Sales
BY COUNTRY

Country	Sales	Percentage
USA	263.57K	31.07%
Germany	244.64K	28.84%
Austria	139.5K	16.45%
Brazil	114.97K	13.55%
France	85.5K	10.08%

Total Sales
BY CATEGORY

Category	Sales	Percentage
Beverages	\$114.83K	22.78%
Dairy Products	\$74.50K	14.78%
Meat/Poultry	\$66.01K	13.09%
Confections	\$37.27K	7.39%
Seafood	(11.63%)	
Condiments	(7.95%)	
Grains/Cereals	(7.39%)	
Produce	(4.61%)	

Top 10 customers

Customer	Sales
Jose Pavar...	\$92K
Patricia McKenna	\$56K
Paula Wilson	\$51K
Jean Fresnière	\$32K
Mario Pontes	\$31K
Lúcia Carvalho	\$28K
Carlos Hernández...	\$22K
Elizabeth Lincoln	\$20K
Karl Jablonski	\$19K
Howard Snyder	\$19K

Total Sales
BY COUNTRY

Country	Sales
USA	\$0.2M
Brazil	\$0.1M
Ireland	\$0.05M
Venezuela	\$0.05M
Canada	\$0.05M
UK	\$0.01M

LY Sales (1997), CY Sales (1998), YoY growth %
BY CATEGORY

Category	LY Sales (1997)	CY Sales (1998)	YoY growth %
Beverages	10K	20K	181.65%
Condime...	5K	1K	-61.00%
Meat/Po...	5K	3K	-8.56%
Dairy Pro...	5K	10K	136.38%
Confecti...	5K	12K	296.95%
Grains/C...	5K	3K	65.70%
Produce	1K	3K	443.22%
Seafood	1K	12K	1150.53%

Back