



Filter

region All
market All
division All
customer All
FY 2019

P & L

By Fiscal Month

All values are in USD

Note: Don't modify PIVOT Ttable

| Values | Fiscal Quarter Q1 | | | | Q2 | | | | Q3 | | | | Q4 | | | |
|--------------|-------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|----|--|--|--|
| | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | | | | |
| NetSales | 6.5 M | 8.0 M | 10.7 M | 11.4 M | 6.5 M | 6.1 M | 6.4 M | 6.3 M | 6.5 M | 6.2 M | 6.5 M | 6.3 M | | | | |
| Total-COGS | 3.8 M | 4.7 M | 6.3 M | 6.7 M | 3.9 M | 3.5 M | 3.8 M | 3.7 M | 3.8 M | 3.6 M | 3.8 M | 3.7 M | | | | |
| Gross Margin | 2.6 M | 3.4 M | 4.5 M | 4.7 M | 2.7 M | 2.6 M | 2.7 M | 2.6 M | 2.6 M | 2.6 M | 2.7 M | 2.6 M | | | | |
| GM % | 40.87% | 41.97% | 41.49% | 41.39% | 40.87% | 41.94% | 41.45% | 41.39% | 40.79% | 42.00% | 41.48% | 41.39% | | | | |

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|--------------|-------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|----|--|--|--|
| | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | | | | |
| NetSales | 17.1 M | 20.6 M | 28.7 M | 29.9 M | 17.1 M | 15.9 M | 2.1 M | 7.8 M | 9.9 M | 14.9 M | 16.1 M | 16.5 M | | | | |
| Total-COGS | 10.6 M | 12.8 M | 18.1 M | 18.9 M | 10.7 M | 9.9 M | 1.3 M | 4.8 M | 6.2 M | 9.3 M | 10.2 M | 10.5 M | | | | |
| Gross Margin | 6.5 M | 7.8 M | 10.6 M | 11.0 M | 6.5 M | 6.0 M | 0.8 M | 2.9 M | 3.7 M | 5.5 M | 5.9 M | 6.1 M | | | | |
| GM % | 37.77% | 37.78% | 37.04% | 36.81% | 37.75% | 37.74% | 36.68% | 37.73% | 37.49% | 37.27% | 36.68% | 36.79% | | | | |

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|--------------|-------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|----|--|--|--|
| | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | | | | |
| NetSales | 44.8 M | 54.6 M | 74.3 M | 78.1 M | 44.8 M | 41.8 M | 44.0 M | 43.5 M | 44.4 M | 41.5 M | 44.0 M | 43.0 M | | | | |
| Total-COGS | 28.4 M | 34.7 M | 47.4 M | 49.8 M | 28.4 M | 26.5 M | 28.0 M | 27.7 M | 28.1 M | 26.4 M | 28.0 M | 27.4 M | | | | |
| Gross Margin | 16.4 M | 19.9 M | 27.0 M | 28.3 M | 16.4 M | 15.3 M | 16.0 M | 15.8 M | 16.3 M | 15.1 M | 16.0 M | 15.6 M | | | | |
| GM % | 36.65% | 36.52% | 36.29% | 36.26% | 36.68% | 36.53% | 36.37% | 36.33% | 36.63% | 36.45% | 36.37% | 36.26% | | | | |

Net Sales

Comparison

| | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug |
|----------|---------|---------|---------|---------|---------|---------|----------|---------|---------|---------|---------|---------|
| 21 vs 20 | 162.06% | 164.68% | 159.10% | 161.05% | 161.40% | 162.49% | 1981.59% | 461.21% | 347.02% | 178.64% | 173.93% | 160.31% |
| 20 vs 19 | 164.63% | 156.58% | 167.27% | 161.45% | 162.75% | 162.02% | -67.07% | 22.73% | 53.05% | 140.65% | 148.00% | 162.03% |



















Grand Total

| |
|--------|
| 87.5 M |
| 51.2 M |
| 36.2 M |
| 41.43% |

Grand Total

| |
|---------|
| 196.7 M |
| 123.4 M |
| 73.3 M |
| 37.28% |

Grand Total

| |
|---------|
| 598.9 M |
| 380.7 M |
| 218.2 M |
| 36.43% |

Grand Total

| |
|---------|
| 204.48% |
| 124.85% |