



Quote

Miovision Technologies
137 Glasgow Street, Suite 110
Kitchener, ON N2G 4X8
Tax ID #831042346

Customer: **Arizona State University (AZ)**
Payment Term: Net 30
Shipping Term: FOB Shipping Point
Software Start Date: 9/30/2022
Software End Date: 9/29/2024
Subscription Term (Months): 24

Quote Number:	Q-19125
Account Executive:	Zach Bogdon zbogdon@miovision.com
Date:	8/23/2022
Valid Until:	11/21/2022
Currency:	U.S. Dollar

Bill To

Arizona State University (AZ)
, Arizona
United States

Ship To

Arizona State University (AZ)
, Arizona
United States

Description	Qty	Price	Total
Miovision Scout Connect Video Collection Unit	2	\$5,000.00	\$10,000.00
Scout Video Control Unit	2	Included	\$0.00
Scout Polemount	2	Included	\$0.00
Scout Connect	2	Included	\$0.00
Shipping & Handling	1	\$0.00	\$0.00

Subtotal (Net) : USD 10,000.00

Tax Total :

Total : USD 10,000.00

DataLink Usage Rates

Description	Rate
Intersection Count (1 hour)	\$21.00
Intersection Count with Premium Class (1 hour)	\$24.00
Light Goods Vehicle - Intersection counts (1 Hour)	\$2.00
Crosswalk Data (1 hour)	\$2.00
Intersection Count 24+ Hour Study (1 hour)	\$16.67
Intersection Count 24+ Hour Study with Premium Class (1 hour)	\$18.00
Travel Time Report Generation (1-Hour)	\$15.00
Travel Time Report Generation (24-Hour)	\$12.50
Road Volume Count (1 lane-hour)	\$2.00
Road Volume Count with Premium Class (1 lane-hour)	\$3.00
Light Goods Vehicle - Road Volume Counts (1 lane-hour)	\$0.25
Small Roundabout (1 hour)	\$36.00
Small Roundabout with Premium Class (1 hour)	\$39.00
Large Roundabout (1 Hour)	\$76.00
Large Roundabout with Premium Class (1 Hour)	\$79.00
Light Goods Vehicle - Roundabout Counts (1 Hour)	\$2.00

Description	Rate
Pathway Volume (1 lane-hour)	\$6.00
Junction Count (1 Hour)	\$18.00
Intersection Right Turn On Red	\$2.00
Rush Turnaround - 48 Hours	\$3.00
Rush Turnaround - 24 Hours	\$7.00

The Customer hereby agrees to order the products outlined above at the prices indicated, and acknowledges it has read, understands and agrees to be bound by the terms and conditions outlined at <https://miovision.com/legal/terms-of-purchase>

Date: _____

Name: _____

Signature: _____

Select Payment Type:

☐ Purchase Order

☐ Check (Net Term 30d)**

☐ Bank Transfer

☐ Credit Card

**Requires an approved Credit Application

Note: For customers paying by credit card, a Miovision accounts receivable representative will contact you by phone to obtain credit card details. Please note that in order to complete payment the Miovision representative will require you to provide the applicable Quotation reference number.

ACCOUNT AND SHIPPING INFORMATION

Required Information:		
Company:		
IRS Tax ID # (US Customers Only):	This information is required for shipments to clear customs	
Account Administrator (Controls TDO account):		
Name:	Tel No:	
Email:		
Accounts Payable:		
Name:	Tel No:	
Email:		
Shipment Receiver (Consignee):		
Name:	Tel No:	
Email:		
Shipping:		
Street Address:		
City:	Prov / State:	Postal / ZIP Code:
The delivery is in a Residential Area: Commercial / Industrial Area:		
Shipping companies cannot bring full-sized transport trucks into a residential area and therefore such deliveries incur a \$35 surcharge from the shipping company.		
Delivery:		
Does the company have:		
A loading dock:	A motorized forklift:	Other means to lift pallet off delivery truck to desired location:
"No" to all of the above requires a delivery truck with a hydraulic tailgate to lower the pallet to the ground, a \$35 surcharge from the shipping company will be applied.		
Possible Hours of Delivery:		

Miovision Scout

Smart cities start with data
you can trust



Fully connected

Remotely monitor and change studies, and get notifications if something needs attention.



Multipurpose

Whether you're counting vehicles, bikes or people, if Scout can see it, Scout can count it.



Portable & durable

Quickly respond to customer requests, and make quick work of your time in the field.



Weatherproof

From Alaska to Dubai, Scout has been deployed in some of the world's most extreme climates.

5.5"

color display

64 GB

storage

355 hrs

of video

72 hrs

of battery life



miovision

Now you can perform multiple traffic studies simultaneously



INTERSECTION COUNT



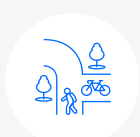
ROAD VOLUME COUNTS



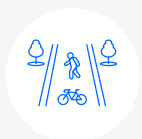
ROUNDBABOUT COUNT



VEHICLE GAP DATA



JUNCTION COUNT



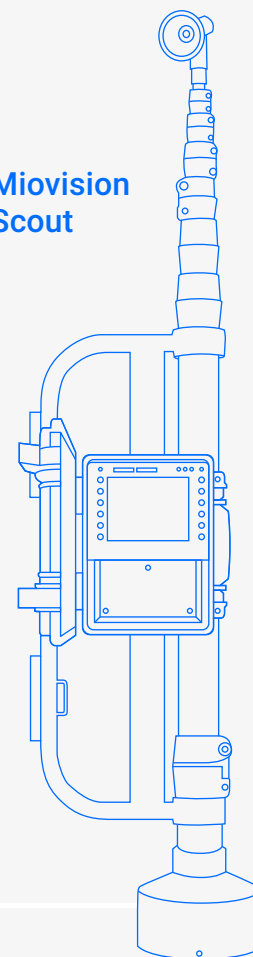
PATHWAY COUNT



TRAVEL TIME

If you can see it, we can count it using the world's most advanced traffic AI.

Miovision Scout



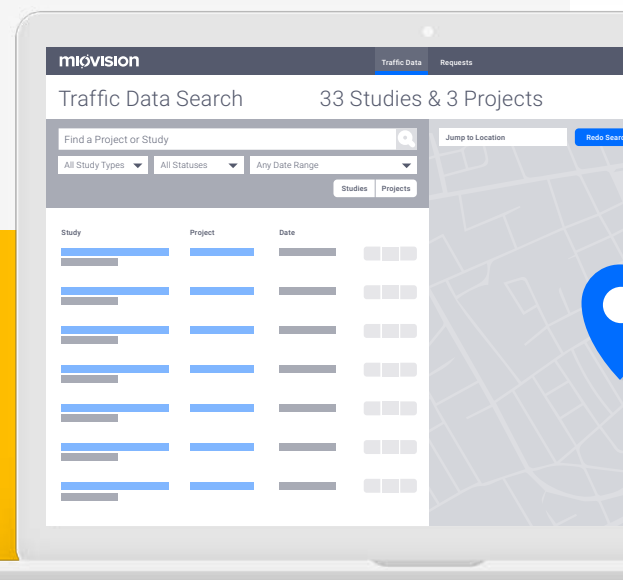
Miovision Scout is better with DataLink

Miovision DataLink is an easy-to-use online tool that connects traffic engineers and planners with local data collectors. It makes requesting and using traffic data simple by helping teams collaborate, track progress, and securely warehouse their data.



Miovision is changing the game for transportation planners. Good planning requires good data to help us make smart decisions.

– Robert Wertman,
Transportation Planning Supervisor
Madison County (Ind.) Council of Governments



For more information and to view webinars about Miovision Scout, visit us online at miovision.com

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Vehicle classifications

This guide describes how Miovision classifies traffic data from video and how this data is binned into groups

Classifications

Crosswalk		Pedestrians
		Bikes on crosswalk <ul style="list-style-type: none">Includes pedal bikes crossing a lane of traffic
		Custom pedestrian classifications* (e-Scooters)
Roadways		Bicycles on road <ul style="list-style-type: none">Includes pedal bikes traveling on the road with traffic, or in bike lanes on the road
		Motorcycles <ul style="list-style-type: none">Includes motorcycles, mopeds, and other similar vehicles that are traveling on the roadRelevant FHWA Class: 1. Motorcycles
		Cars <ul style="list-style-type: none">Includes cars and light trucks that are manufactured primarily for the purpose of carrying passengersThis includes minivans, and SUVsRelevant FHWA Classes: 2-3. Passenger Cars and Other Two-Axle, Four-Tire Passenger Vehicles
		Light-goods vehicles <ul style="list-style-type: none">Includes cars and light trucks that are in operation primarily for the purpose of delivering goods or servicesThis includes pick-ups, and work vansRelevant FHWA Classes: 2-3. Passenger Cars and Other Two-Axle, Four-Tire Passenger Vehicles
		Single-unit trucks <ul style="list-style-type: none">Includes moving trucks, dump trucks, cement mixers, garbage trucks, transport trucks without trailers or with small rigid trailers, large flatbed trucks or motor homesRelevant FHWA Classes: 5-7. Single Unit Trucks with 2, 3, or 4+ Axles
		Articulated trucks <ul style="list-style-type: none">Includes tractor trailers with full length trailers or multiple trailersRelevant FHWA Classes: 8-13. Single Trailer and Multiple-Trailer Trucks
		Buses <ul style="list-style-type: none">Includes passenger transport buses, including school buses and articulated busesRelevant FHWA Class: 4. Buses
		Custom vehicle classifications* <ul style="list-style-type: none">Examples: Horse & Buggy, School Buses, Multi-Trailer Articulated Trucks, Planes, Trains, Taxis, and e-Scooters

*95% accuracy not guaranteed on custom classifications. Custom Classifications are only available through TrafficDataOnline, and must be enabled by a Miovision Customer Support representative.

Classification tiers

Miovision offers two tiers of classification, standard and premium

Miovision traffic data processing

Miovision traffic data is 95%+ accurate on 7 traffic study types, with a 72-hour turnaround time or faster. Whether you're collecting counts at intersections, in roadways, through roundabouts or along pathways, Miovision provides full classification (and custom classification types upon request), including vehicles, bikes, and people.

Study types

- Pedestrian Pathway
- Pedestrian Junction
- Small Roundabout
- Large Roundabout
- Travel Time
- TMC
- ATR

Standard classification (up to 3 groups) examples include:

Lights Cars • Motorcycles • LGVs	Other Vehicles Single-Unit • Buses • Articulated Trucks	
Lights Cars • Motorcycles • LGVs	Mediums Single-Unit • Buses	Articulated Trucks Articulated Trucks
Lights Cars • Motorcycles • LGVs	Buses Buses	Trucks Single-Unit • Articulated Trucks
Motorcycles Motorcycles	Cars & Light Goods Cars • LGVs	Other Vehicles Single-Unit • Buses • Articulated Trucks

Premium classification (4 or more groups) examples include:

Lights

Cars • Motorcycles • LGVs

Buses

Buses

Single-Unit

Single-Unit

Articulated Trucks

Articulated Trucks

Full Classification

Motorcycles

Cars • LGVs

Buses

Single-Unit

Articulated Trucks

Bikes on Road

Pedal Bikes (can be added to any group above)