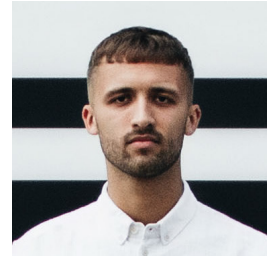


# Adrian Olenics

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2000 Frederiksberg



## Experience

2030 Builders, Product Dev. & Investor Relations, Copenhagen, Jun - Jul 2019

- Developing a SaaS platform addressing environmental impact of the workplace
- Creating and constantly improving an investor deck and market research behind it
- Graphic design of visuals for the investor deck and UI/UX of the SaaS platform

Acne Studios, Client Advisor, Copenhagen, Nov 2017 - Dec 2018

- Generating the highest amount of sales per hour for 4 consecutive months
- Customer Relationship Management via phone and email (Microsoft Dynamics 365)
- Administrative duties, stockroom operations, pricing, stacking and displaying items for sale

Nocto App, Sales Manager, Copenhagen, Mar 2017 - Oct 2017

- Promoting Nocto to the local user base by a combination of online and offline efforts
- Contacting, meeting, negotiating and signing venues to the Nocto client portal
- Interpreting collected statistics in order to advise venues on how to improve their service

## Education

Copenhagen Business School, BSc in Service Management, 2016 - 2019

- Concentration in Innovation, Minor in Entrepreneurship
- Thesis: Waste Management and Consumption Behaviour at CBS. Contributed to the launch of new recycling bins at CBS. Read more here: <https://tinyurl.com/RecyclingBinsCBS>

## Skills

### Leadership & Creativity

- University of Tokyo Global Ambassador. Symposium to endeavour to improve the quality of higher education worldwide. Selection criteria - creative video: <http://tinyurl.com/AdrianTokyo>
- Future Leaders Exchange Alumni. Terrific year of high school exchange in Denver, CO, USA. (1 of 208 students chosen out of more than 8200 applicants from Ukraine).

### Technical

- Experienced user of Microsoft Office, Google Suite and iWork
- Proficient in Sketch and good skills in Adobe Photoshop and Illustrator
- General knowledge of Tableau, Alteryx and Microsoft Power BI

### Language

- Native in Russian & Ukrainian, Fluent in English, Excellent in Danish

## Personal “touch”

I am a passionate BMX rider that spends a lot of time doing tricks and riding around with his friends. I love to read the BESIDE and WIRED magazines, news and articles from Grist, Vox and Quanta as well as books about adventures and sci-fi.