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- 1. What is the primary purpose of a Funnel Chart?
 - A. Displaying Time Series Data
 - B. Analyzing Trends
 - C. Showing Part-to-Whole Relationships
 - D. Comparing Categories
 - Answer: C. Showing Part-to-Whole Relationships
- 2. In a Funnel Chart, which stage is typically represented at the top?
 - A. Initial Stage
 - B. Final Stage
 - C. Middle Stage
 - D. Random Stage
 - Answer: A. Initial Stage
- 3. How can you customize the colors of segments in a Funnel Chart?
 - A. By Default Theme
 - B. Format Options
 - C. Color Palette
 - D. Data Labels
 - Answer: B. Format Options
- 4. What does the width of a segment in a Funnel Chart represent?
 - A. Absolute Value
 - B. Relative Percentage
 - C. Subcategory Total
 - D. Overall Total
 - Answer: B. Relative Percentage
- 5. In Power BI, where can you find the option to add a Funnel Chart to your report?
 - A. Visualization Pane
 - B. Query Editor
 - C. Data Model
 - D. Format Options

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- Answer: A. Visualization Pane
- 6. What is the main limitation of a Funnel Chart?
 - A. Limited Color Options
 - B. Less Readability
 - C. Inability to Show Exact Values
 - D. Difficulty in Customization
 - Answer: C. Inability to Show Exact Values
- 7. How can you enable data labels in a Funnel Chart?
 - A. By Default
 - B. Format Options
 - C. Data Labels Section
 - D. Apply Theme
 - Answer: C. Data Labels Section
- 8. When is it appropriate to use a Funnel Chart in data representation?
 - A. Displaying Exact Values
 - B. Analyzing Trends Over Time
 - C. Showing Sales Funnel Stages
 - D. Comparing Data Proportions
 - Answer: C. Showing Sales Funnel Stages
- 9. What is the significance of the decreasing width of segments in a Funnel Chart?
 - A. Represents Increased Values
 - B. Highlights Important Data
 - C. Indicates Sequential Stages
 - D. Improves Chart Aesthetics
 - Answer: C. Indicates Sequential Stages
- 10. What type of data is most suitable for representation in a Funnel Chart?
 - A. Numeric Data
 - B. Categorical Data
 - C. Time Series Data

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- D. Geospatial Data
- Answer: B. Categorical Data
- 11. In a Funnel Chart, what do the width variations between stages signify?
 - A. Changes in Color
 - B. Changes in Data Labels
 - C. Changes in Data Proportions
 - D. Changes in Data Order
 - Answer: C. Changes in Data Proportions
- 12. Can you add additional data labels to specific segments in a Funnel Chart?
 - A. Yes, always
 - B. No, it's not possible
 - C. Yes, but requires customization
 - D. Yes, but only in certain versions of Power BI
 - Answer: C. Yes, but requires customization
- 13. What is the primary advantage of using a Funnel Chart for sales analysis?
 - A. Emphasizes High Values
 - B. Highlights Outliers
 - C. Visualizes Conversion Rates
 - D. Represents Geospatial Data
 - Answer: C. Visualizes Conversion Rates
- 14. In a Funnel Chart, which stage is usually wider the first or the last?
 - A. First Stage
 - B. Last Stage
 - C. Both are Equal
 - D. Depends on Data Order
 - Answer: A. First Stage
- 15. How can you enhance the clarity of a Funnel Chart with multiple stages?
 - A. Adding More Data Labels
 - B. Adjusting Color Intensity
 - C. Sorting Data Alphabetically

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- D. Utilizing a Gradient Color Scheme
- Answer: B. Adjusting Color Intensity

16. What is the role of a Funnel Chart in identifying bottlenecks in a process?

- A. Spotting Outliers
- B. Analyzing Trends
- C. Highlighting Anomalies
- D. Visualizing Data Flow
- Answer: D. Visualizing Data Flow

17. Can you create a dynamic Funnel Chart that adjusts based on user interactions?

- A. Yes, with built-in features
- B. No, it's not possible
- C. Yes, but requires advanced scripting
- D. Yes, with the help of external plugins
- Answer: C. Yes, but requires advanced scripting

18. In a Funnel Chart, how can you emphasize a specific stage for emphasis?

- A. Increase Data Labels Font Size
- B. Apply a Highlight Color
- C. Add Annotations
- D. Utilize 3D Effects
- Answer: B. Apply a Highlight Color