MARKET SURVEY FORM FOR APPOINTMENT OF NEW STOCKISTSHIP

1. Name of Party/ Firm :	Yash Cement Sales
2. Partner/ Proprietorship :	PROPRIETORSHIP
3. Concern Person :	Yash Jain
4. Address with Phone No. :	Manihar G Ward16 Rajakherda Dholpur 328025
5. Pan No. & Tin No.	BKLPJ7782C
6 GST NO.	
7 TIN/CST & Date of Registration :	-
8 Deals In :	CEMENT
9 Present Monthly Sales of Cement :	80 MT.
10 Authorized Stockist of any Product :	JK Laxmi
11 Total Turn Over :	8 lac
12 How much could invest in our product :	15000
13 Experience in similar trade :	4
14 How much sale per month after appointment :	25 MT
15 Whether the dealer interested to retail or wholesale :	RETAIL
16 If wholeselling, how much sub-dealers network the dealer has :	N/A
17 Whether the dealer has salesman to promote our product:	
18 Whether CC limit or not, if yes, how much and bank details:	
19 As per you what is the total potential of the party :	100 MT
20 Distance from Closest JK Cement Counter / ARS / Dealer:	2 KM

Marketing Executive

Area Manager

State Head

Zonal Head

President (Mktg.)

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Know your Dealer/Retailer

Branch Name /District	Dholpur
Firm name	Yash Cement Sales
SAP Code	-
Address	Manihar G Ward 16 Rajakhera Dholpur 328025
Prop. name	Yash Jain
Mob. No./Tel. No.	9782568389
PAN No.	BKLPJ7782C
Tin /GST No.	-
Associated with/Dealer Name	Sharma Cement Agency 179894

Bank details:-

Bank Name	Bank of India
Bank Address	AI PO Rajakhera TH Rajakhera 328025
Account Type (Saving/Current AC.)	Savings
Account no.	664110310000182
IFSC code	BKID0006641
Bank Branch Code	-

Sales break-up:-

Brand	Counter Total Sale TPM	JK LAXMI	JK S	Others		
Quantity in MT	100 mt	50 MT	25 MT	25 MT		

Place: Dholpur Date: 12/09/2022 Signature & stamp

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भारत सरकार

Government of India

यश जैन

Yash Jain

जन्म तिथि/ DOB: 09/09/1998

पुरुष / MALE

2262 6744 0364

मेरा आधार, मेरी पहचान

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भारतीय विशिष्ट पहचान प्राधिकरण

Unique Identification Authority of India

आधार

पता:
S/O: प्रवीन जैन, मनिहार गली, वॉर्ड 16, राजाखेडा, धौलपुर, राजस्थान - 328025

Address:
S/O: Praveen Jain, manihar g
ward 16, Rajakhera, Dholpur,
Rajasthan - 328025

2262 6744 0364

1947

help@uidai.gov.in

www

www.uidai.gov.

Yash

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आयकर विभाग भारत सरकार

INCOME TAX DEPARTMENT GOVT. OF INDIA

स्थायी लेखा संख्या कार्ड

Permanent Account Number Card

BKLPJ7782C

898
139042692

नाम / Name

YASH JAIN

पिता का नाम / Father's Name

PRAVEEN JAIN

जन्म की तारीख / Date of Birth

09/09/1998

हस्ताक्षर / Signature

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Br. Name :	RAJAKHERA	Occupation :	STUDENT
Br. Address :	AI PO RAJAKHERA, TH RAJAKHERA RAJASTHAN, RAJAKHERA (DIST. DHOLPUR), 323025	Address :	MANIHAR GALI W N 16 RAJAKHERA DHOLPUR RAJAKHERA (DIST. DHOLPUR) 000000 RAJASTHAN INDIA
Br. Tel. :	05642-233005		
Br. Email :	Rajakhera.Rajasthan@bankofindia.co.in	Operational Inst:	SELF
IFSC Code :	BKID0006641	Nomination :	REGD.
MICR Code :	323013503	A/C Open Dt. :	07-12-2017
Customer ID :	901499682	Scheme Desc:	SB WELCOME KIT SCHEME
Account No. :	664110310000182	Scheme Code:	SB103
Name :	1. YASH JAIN S/O PRAVEEN JAIN	Spl. Charge Code:	NO CONCESSIONS IN CHARGES
		Grievance Redress Officer,ZO:	
		Grievance Redress Officer,Branch:	05642-233005

For your queries / enquiry
Toll free no. of our call center:1800220229,18001031906
This pass book is system generated and does not require any initials

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Br. Name :	RAJAKHERA	Occupation :	STUDENT
Br. Address :	AI PO RAJAKHERA, TH RAJAKHERA RAJASTHAN, RAJAKHERA (DIST. DHOLPUR), 323025	Address :	MANIHAR GALI W N 16 RAJAKHERA DHOLPUR RAJAKHERA (DIST. DHOLPUR) 000000 RAJASTHAN INDIA
Br. Tel. :	05642-233005		
Br. Email :	Rajakhera.Rajasthan@bankofindia.co.in		
IFSC Code :	BKID0006641	Operational Inst:	SELF
MICR Code :	323013503	Nomination :	REGD.
Customer ID :	901499682	A/C Open Dt. :	07-12-2017
Account No. :	664110310000182	Scheme Desc:	SB WELCOME KIT SCHEME
Name :	1. YASH JAIN S/O PRAVEEN JAIN	Scheme Code:	SB103
		Spl. Charge Code:	NO CONCESSIONS IN CHARGES
		Grievance Redress Officer,HO:	
For your queries / enquiry		Grievance Redress Officer,Branch:	05642-233005

Toll free no. of our call center:1800220229,18001031906

This pass book is system generated and does not require any initials

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बैंक ऑफ इंडिया
राजखेरा शाखा
राजखेरा डोलपुर - 323025
IFSC : BKID0006641

BANK OF INDIA
RAJAKHERA Branch
RAJAKHERA DHOLPUR - 323025

VALID FOR THREE MONTHS FROM THE DATE OF ISSUE

D D M M Y Y Y Y

Pay

रुपये Rupees

या धारक को Or Bearer

खा. सं.
A/c No.

664110310000182

Cancel

अदा करें। ₹

Please sign above

⑈000004⑈ 323013503⑆ 000406⑈ 10

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Ref. No. .....

JKcement

Stockistship Application Form

Product ....Yash Cement Sales....

.....

Division .....

.....

JK SUPER CEMENT BUILD SAFE | JK SUPER STRONG BUILD SAFE | JK SUPER STRONG BUILD SAFE Weather Shield | JKcement WhiteMax White Portland Cement | JKcement WallMax White Cement Wall Putty | JKcement ShieldMax Universal Waterproof Putty | JKcement GypsumMax Premium Gypsum Plaster | JKcement TileMax Premium Adhesives and Grouts | JKcement RepairMax Masonry Compound for General Repairs | JK WOOD AMORE Italian Wood Finishes

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Details of the Firm

Name of the firm: Yash Cement Sales

Postal Address: Manihar g. ward 16 Rajakhera, Dholpur 328025

Native Address: " " " "

Permanent Address: Manihar G ward 16 Rajakhera Dholpur 328025

Town: Rajakhera Tehsil: Rajakhera Distt.: Dholpur

State: Rajasthan Pin Code: 328025

Telephone Nos (Office): - (Res.) 9782568389

Email ID: yash25267@gmail.com

Year of Establishment: 2018

Firm TIN No.: -

Firm Service Tax. No.: -

PAN No. of Proprietor: BKLPJ7782C

Constitution

1. Proprietorship ☑ 2. Partnership ☐ 3. HUF ☐

4. Pvt. Ltd. ☐ 5. Others ☐

Details of Proprietor/Partner/Director/Karta.

Name: Yash Jain

Father' Name: Praveen Jain

D.OB. 09/09/1998 Marital Status: No

Marriage Anniversary Date: -

Address of Resi. Manihar G ward 16 Rajkhera Dholpur

Telephone Nos (Resi) 9782568389

Email: yash25267@gmail.com

Pan No: BKLPJ7782C

Aadhar No: 2262 6744 0364

Details of Partner

Name:

Father' Name:

D.OB. Marital Status:

Marriage Anniversary Date:

Address of Resi.:

Telephone Nos (Resi):

Email:

Pan No:

Aadhar No:

JK SUPER CEMENT BUILD SAFE | JK SUPER STRONG BUILD SAFE | JK SUPER STRONG BUILD SAFE Weather Shield | JKcement WhiteMax X White Portland Cement | JKcement WallMax X White Cement Wall Putty | JKcement ShieldMax X Universal Waterproof Putty | JKcement GypsoMax X Premium Gypsum Plaster | JKcement TileMax X Premium Adhesive and Grout | JKcement RepairMax X Premium Mortar for Repairs

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Details of the Legal Heir

Name of the Person Yash Praveen Jain
Relation Father
Age 51

Details of Authorized Signatory on behalf of Firm

Name of the Person Yash Jain
Status Proprietor
Address of Residence Manihar 4 Ward 16 Rajakhera Dholpur 328025
Aadhar No 2262 6744 0364

Firm Bank Details

Bank Name Bank of India
Bank / Branch Address At Po Rajakhera Th. Rajakhera 323025
Bank Account No. 664911031000182
Nature of Account Saving
Branch MICR Code. -
Branch IFSC / NEFT Code BKID0006641

Authorised Signatory

Name Yash Jain Signature
Name Signature
(applicable if joint account)

Details of Cement Business

1. Non-Dealer ☐ 2. Multi Brand Dealer ☑ 3. Exclusive Dealer ☐

Existing Stockistship of Cement

Name of Cement Brand	Working since	Place of Stockistship	Monthly Sales (MT)	Payment terms (Days)
JK Laxmi	2018	Rajakhera	50MT	As per poli
JKS	2022	"	25MT	"

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Details of Other Business Activities in Associate Firms

S.No.	Name of the firm	Address	Nature of the Business	Turnover (Rs./Lacs)	Stake (%)

Details of Infrastructure For Operating Business

Details of Godowns.

S.No.	Location	Address	Size	Storage capacity (Bags)	Own/ Rented*
1	Rajakhera	Rajakhera	10X15	500	Own

* Copy of rent Agreement / Ownership proof

Details of Shops.

S.No.	Location	Address	Size	Computer & Internet Facility (Y/N)	Own/ Rented
1.	Rajakhera	Rajakhera	5X10	Y	Own

Details of Manpower & Transport

Manpower

S.No.	Particulars	No. of Person	Qualifications	Computer Awareness (Y/N)
1.	Sales Person			
2.	Accounts Person	1	1	
3.	Other Staff			

JK SUPER CEMENT BUILD SAFE | JK SUPER STRONG BUILD SAFE | JK SUPER STRONG BUILD SAFE Weather Shield | JKcement WhiteMax White Portland Cement | JKcement WallMax White Cement Wall Putty | JKcement ShieldMax Universal Waterproof Putty | JKcement GypsoMax Premium Gypsum Plaster | JKcement TileMax Premium Adhesives and Grouts | JKcement RepairMax Masonry Compounds for General Repairs

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Transport

S.No.	Particular	No. of Vehicle	Year & Make	Registration No.
1.	Tractor			
2.	Truck	1	1	
3.	Personal Vehicle			

Detailed Information of Market where stockist wants to Operate

S.No.	Name of the Market	Market Potential	Population of Market	No. of Existing Cement Stockist	J.K. Share
1.	Rajakhera	2500MT	17000	2	7%

Potential of the Stockist

S.No.	Product	Total Sale of cement (MT/ Per Month)	Assurance to sale of J.K Cement (MT/Per Month)	Capacity to invest (in Lac)	Payment Capacity (in days)
1.	JK Laxmi	80MT	25MT	15000/-	As per Poli

Details of Other Owned Assets (Movable/Immovable Property)

S. No.	Type of Property	Address	Ownership	Relation with Owner	Whether Pledged/ Mortgage

JK SUPER CEMENT BUILD SAFE | JK SUPER STRONG BUILD SAFE | JK SUPER STRONG BUILD SAFE Weather Shield | JKcement WhiteMax X White Portland Cement | JKcement WallMax X White Cement Wall Putty | JKcement ShieldMax X Universal Waterproof Putty | JKcement GypsoMax X Premium Gypsum Plaster | JKcement TileMax X | JKcement RepairMax X | Vikas Anchor

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Details of Security Deposit

S.No.	Details of DD/Cheque	Date	Amount	Name of the Bank	Remark
1.	UTR: 224997830375	6/sept/22	15,000	Bank of India.	S.D.

Connection (if any) With J.K. Organization

1. Directors: N
2. Employee: N
3. Existing Stockist: N

Connection (if any) With Any

1. Political Party: N
2. Police: N
3. Administrative Authority: N

References

S.No.	Name of the Firm	Name of the Person	Status (Relative/Non Relative)	Phone No.	Mobile No.
1.	Sharma C.A.	Banwari Lal Sharma	Non Relative	9887596969.	

Declaration

I/We hereby declare and certify that the above given information and mentioned particulars are correct and true to the best of my knowledge.

Date 12/09/2022.

Place Dholpur.

Signature

Name Yash Jain.

Prop/Partner/Managing Dir.
(Seal)

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To be filled by local officer.

S.No.	Particular	Local Officer	Area Manager
1.	Name of the Market Population of the town	Rajatchera 17000	
2.	Potential of the Market	2500mt	
3.	No. of Existing Stockist	240	
4.	No. of Existing J.K. Stockist	2	
5.	Assessed selling capacity	100mt	
6.	Expected JK Sale Experience in Cement Trade Last Year's Sale (MT) Brand wise Break-up	–	
	Financial Status		
7.	Any dispute with any other Company	No.	
8.	Payment term	As Per Policy	
9.	Credit Limit Proposed Amount No. of Days	1 ~~500mt~~ 1	
	Logistic Details		
10.	Nearest Rail head Distance from Rail head	Mania 30 km	
11.	Nearest Depot Distance from depot	Mania 25	
12.	Av Secondary (Per/Bag) from Depot.	–	
13.	Av Secondary (Per/Bag) from Rail head	–	
	Recommendations Regional Manager/State Head/ District Officer Sales Promoter/B.O./Area Manager		Regional/Zonal Head
	Approved for Appointment		**Marketing Head**

Sharma Cement Agency
Proprietor

JK SUPER CEMENT BUILD SAFE | JK SUPER STRONG BUILD SAFE | JK SUPER STRONG BUILD SAFE Weather Shield | JKcement WhiteMax White Portland Cement | JKcement WallMax White Cement Wall Putty | JKcement ShieldMax Universal Waterproof Putty | JKcement GypsoMax Premium Gypsum Plaster | JKcement TileMax | JKcement RepairMax | Wheel Aligner

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To,

The Branding Deptt.

New Delhi

Through – HOD/Marketing

We are submitting details of our newly appointed Stockist M/s Yash Cement Sales at Sai Rajachera at Dholpur for JK Super Cement Product. (White/Wall Putty/ Super Cement/Super Grip)

We need following support for promoting our sale.

1. Visting card Yes.
2. Stockists Certificate Yes
3. Flex Board Yes
4. GlowSign Board Yes
5. Wall /Shop Painting Yes
6. Any other specific requirement Q. –

S.No.	Details for Visiting Cards	Requirement of Glow sign board (Size)	Requirement of Wall Painting (Sq. ft.)
1.	Yash Jain. 9782568389.	2.5 X 10.	2500 Sq ft.

Please arrange at the earliest.

Regards

Depot In Charge/District In Charge | Area Manager | Regional/State Head

* Please submit the above duly filled form to Mr. Nitish Chopra - Head Branding & Communication, **Central Marketing Office, Padam Tower, 19 DDA Community Centre Okhla Phase - I, New Delhi - 110 020** as soon as the Dealer is appointed

JK SUPER CEMENT BUILD SAFE | JK SUPER STRONG BUILD SAFE | JK SUPER STRONG BUILD SAFE Weather Shield | JKcement WhiteMaxX White Portland Cement | JKcement WallMaxX White Cement Wall Putty | JKcement ShieldMaxX Universal Waterproof Putty | JKcement GypsoMaxX Premium Gypsum Plaster | JKcement TileMaxX | JKcement RepairMaxX | WOOD AMORE

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