

Ref. No. ....



# Stockistship Application Form

Product ..... *Balaji Building Material* .....

.....

Division .....

.....

### Details of the Firm

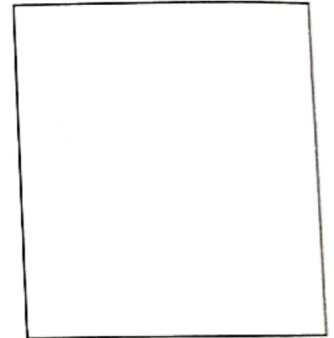
Name of the firm ..... (Balaji Building material.)  
 Postal Address ..... Village - Dandoli Maniyar Dholpur 328024  
 Native Address ..... Village - Dandoli Maniyar Dholpur - 328024  
 Permanent Address ..... Village - Dandoli Maniyar Dholpur - 328024  
 Town Dandoli Tehsil Maniyar Distt. Dholpur  
 State Rajasthan Pin Code 328024  
 Telephone Nos (Office) ..... (Res.) 7014808318  
 Email ID .....  
 Year of Establishment ..... 2022  
 Firm TIN No. ....  
 Firm Service Tax. No. ....  
 PAN No. of Proprietor ..... ADHPU1918A

### Constitution

1. Proprietorship ☒ 2. Partnership ☐ 3. HUF ☐  
 4. Pvt. Ltd. ☐ 5. Others ☐

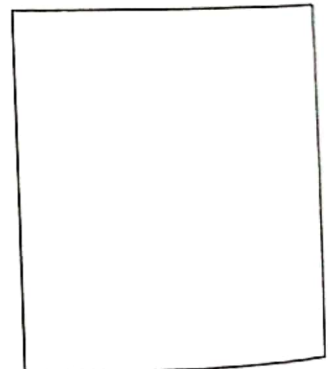
### Details of Proprietor/Partner/Director/Karta.

Name ..... Udayveer  
 Father's Name ..... Vijay Singh  
 D.OB. 28/09/1999 Marital Status Married  
 Marriage Anniversary Date .....  
 Address of Resi. .... Village - Dandoli (Maniyar)  
 Telephone Nos (Resi) ..... 7014808318  
 Email .....  
 Pan No ..... ADHPU1918A  
 Aadhar No ..... 79887022873



### Details of Partner

Name .....  
 Father's Name .....  
 D.OB. .... Marital Status .....  
 Marriage Anniversary Date .....  
 Address of Resi. ....  
 Telephone Nos (Resi) .....  
 Email .....  
 Pan No .....  
 Aadhar No .....



## Details of the Legal Heir

Name of the Person ..... Udayveer .....  
 Relation ..... Self .....  
 Age ..... 28 .....

## Details of Authorized Signatory on behalf of Firm

Name of the Person ..... Udayveer .....  
 Status ..... Proprietorship .....  
 Address of Residence ..... Dandoli, Maniy .....  
 ..... Dholpur - 328024 .....  
 Aadhar No ..... 790887021873 .....



## Firm Bank Details

Bank Name ..... PNB Bank .....  
 Bank / Branch Address ..... Maniy, Dholpur .....  
 Bank Account No. .... 2504001500294279 .....  
 Nature of Account ..... Saving A/c .....  
 Branch MICR Code. .... 328024505 .....  
 Branch IFSC / NEFT Code ..... PUNB0250400 .....

### Authorised Signatory

Name ..... Udayveer ..... Signature ..... [Signature] .....  
 Name ..... ..... Signature ..... .....  
 (applicable if joint account)

## Details of Cement Business

1. Non-Dealer ☒      2. Multi Brand Dealer ☐      3. Exclusive Dealer ☐

### Existing Stockistship of Cement

| Name of Cement Brand | Working since | Place of Stockistship | Monthly Sales (MT) | Payment terms (Days) |
|----------------------|---------------|-----------------------|--------------------|----------------------|
| <u>JK</u>            | <u>2022</u>   | <u>Dandoli.</u>       | <u>20 MT</u>       | <u>—</u>             |
|                      |               |                       |                    |                      |
|                      |               |                       |                    |                      |



## Details of Other Business Activities in Associate Firms

| S.No. | Name of the firm | Address | Nature of the Business | Turnover (Rs./Lacs) | Stake (%) |
|-------|------------------|---------|------------------------|---------------------|-----------|
|       |                  |         |                        |                     |           |
|       |                  |         |                        |                     |           |
|       |                  |         |                        |                     |           |

## Details of Infrastructure For Operating Business

### Details of Godowns.

| S.No. | Location | Address  | Size  | Storage capacity (Bags) | Own/ Rented* |
|-------|----------|----------|-------|-------------------------|--------------|
| 1.    | Dandoly  | Dandoly. | 20X10 | 1000                    | Own.         |
|       |          |          |       |                         |              |
|       |          |          |       |                         |              |

\* Copy of rent Agreement / Ownership proof

### Details of Shops.

| S.No. | Location | Address | Size  | Computer & Internet Facility (Y/N) | Own/ Rented |
|-------|----------|---------|-------|------------------------------------|-------------|
| 1.    | Dandoly  | Dandoly | 10X10 | N                                  | Own         |
|       |          |         |       |                                    |             |
|       |          |         |       |                                    |             |

## Details of Manpower & Transport

### Manpower

| S.No. | Particulars     | No. of Person | Qualifications | Computer Awareness (Y/N) |
|-------|-----------------|---------------|----------------|--------------------------|
| 1.    | Sales Person    |               |                |                          |
| 2.    | Accounts Person | 1             | 1              |                          |
| 3.    | Other Staff     |               |                |                          |



**JK SUPER CEMENT**  
BUILD SAFE

**JK SUPER STRONG**  
BUILD SAFE

**JK SUPER STRONG**  
BUILD SAFE  
Weather Shield

**WhiteMaxX**  
White Portland Cement

**WallMaxX**  
White Cement with Putty

**ShieldMaxX**  
Universal Waterproof Putty

**GracoMaxX**  
Premium Gypsum Plaster

**TileMaxX**  
Premium Adhesive and Grout

**RepairMaxX**  
Emergency Treatment for cracked surface

**WOOD MOORE**  
Best Wood Preservative

## Transport

| S.No. | Particular       | No. of Vehicle | Year & Make | Registration No. |
|-------|------------------|----------------|-------------|------------------|
| 1.    | Tractor          |                |             |                  |
| 2.    | Truck            | 1              | 1           |                  |
| 3.    | Personal Vehicle |                |             |                  |

## Detailed Information of Market where stockist wants to Operate

| S.No. | Name of the Market | Market Potential | Population of Market | No. of Existing Cement Stockist | J.K. Share |
|-------|--------------------|------------------|----------------------|---------------------------------|------------|
|       | Dandoly            | 1500 MT          | 1500                 | 4.                              | 15%.       |
|       |                    |                  |                      |                                 |            |
|       |                    |                  |                      |                                 |            |

## Potential of the Stockist

| S.No. | Product | Total Sale of cement (MT/ Per Month) | Assurance to sale of J.K Cement (MT/Per Month) | Capacity to invest (in Lac) | Payment Capacity (in days) |
|-------|---------|--------------------------------------|--|-----------------------------|----------------------------|
| 1.    | JK      | 20 MT                                | 20 MT  | 15,000 /-                   | As per policy.             |
|       |         |                                      |  |                             |                            |
|       |         |                                      |  |                             |                            |
|       |         |                                      |  |                             |                            |

## Details of Other Owned Assets (Movable/Immovable Property)

| S. No. | Type of Property | Address | Ownership | Relation with Owner | Whether Pledged/ Mortgage |
|--------|------------------|---------|-----------|---------------------|---------------------------|
|        |                  | N. VA   |           |                     |                           |
|        |                  |         |           |                     |                           |
|        |                  |         |           |                     |                           |



**JK SUPER CEMENT**  
BUILT FASTER

**JK SUPER STRONG**  
BUILT SAFER

**JK SUPER STRONG**  
BUILT SAFER  
Weather Shield

**WhiteMaxX**  
White Portland Cement

**WallMaxX**  
White Cement Wall Putty

**ShieldMaxX**  
Universal Waterproof Putty

**GracoMaxX**  
Premium Gypsum Plaster

**TileMaxX**  
Universal Adhesive and Grout

**RepairMaxX**  
Premium Compound for Surface Repair

**WOOD AMORE**  
Water Based Wood Glue

### Details of Security Deposit

| S.No. | Details of DD/Cheque | Date      | Amount  | Name of the Bank | Remark |
|-------|----------------------|-----------|---------|------------------|--------|
| 1.    | UTR-223303<br>171562 | 21/8/2022 | 15000/- | PNB              | -      |

Connection (if any) With J.K. Organization

1. Directors
2. Employee
3. Existing Stockist

Connection (if any) With Any

1. Political Party
2. Police
3. Administrative Authority

### References

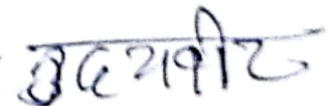
| S.No. | Name of the Firm | Name of the Person | Status (Relative/Non Relative) | Phone No.    | Mobile No.  |
|-------|------------------|--------------------|--------------------------------|--------------|-------------|
|       | Shripati         | Shripat            | No.                            | 7014 80 8318 | 701430 8318 |
|       | Constructions    |                    |                                |              |             |

### Declaration

I/We hereby declare and certify that the above given information and mentioned particulars are correct and true to the best of my knowledge.

Date 30/08/2022

Place Dholpur

Signature - 

Name Udayveer

Prop/Partner/Managing Dir.  
(Seal)



For Office use only

To be filled by local officer.

| S.No.  | Particular  | Local Officer         | Area Manager |
|--|---|-----------------------|--------------|
| 1.   | Name of the Market<br>Population of the town  | Dandoly<br>1500       |              |
| 2.   | Potential of the Market   | 1500 MT               |              |
| 3.   | No. of Existing Stockist  |                       |              |
| 4.   | No. of Existing J.K. Stockist   |                       |              |
| 5.   | Assessed selling capacity   | 20 MT                 |              |
| 6.   | Expected JK Sale Experience<br>in Cement Trade Last Year's<br>Sale (MT) Brand wise Break-up | -                     |              |
| <b>Financial Status</b>                          |   |                       |              |
| 7.   | Any dispute with any other<br>Company   | No                    |              |
| 8.   | Payment term  | As per policy         |              |
| 9.   | Credit Limit Proposed<br>Amount<br>No. of Days  | -                     |              |
| <b>Logistic Details</b>                          |   |                       |              |
| 10.  | Nearest Rail head<br>Distance from Rail head  | Dandoly<br>3 km       |              |
| 11.  | Nearest Depot<br>Distance from depot  | 3 km                  |              |
| 12.  | Av Secondary (Per/Bag)<br>from Depot.   |                       |              |
| 13.  | Av Secondary (Per/Bag) from<br>Rail head  |                       |              |
| <b>Recommendations</b>                           |   |                       |              |
| Regional Manager/State Head/<br>District Officer |   | Regional/Zonal Head   |              |
| Sales Promoter/B.O./Area Manager                 |   |                       |              |
| <b>Approved for Appointment</b>                  |   | <b>Marketing Head</b> |              |

For Office use only

To,  
The Branding Deptt.  
New Delhi

Through – HOD/Marketing

We are submitting details of our newly appointed Stockist M/s Retailer Balaji Building  
Material at Mania at Dholpur  
for JK Super Cement Product. (White/Wall Putty/  
Super Cement/Super Grip)

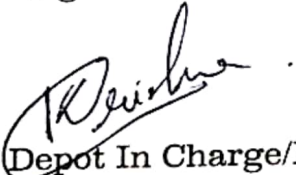
We need following support for promoting our sale.

1. Visting card ..... yes
2. Stockists Certificate ..... yes
3. Flex Board ..... yes
4. GlowSign Board ..... yes
5. Wall /Shop Painting ..... yes
6. Any other specific requirement ..... yes

| S.No. | Details for Visiting Cards | Requirement of Glow sign board (Size) | Requirement of Wall Painting (Sq. ft.) |
|-------|----------------------------|---------------------------------------|--|
| 1.    | <u>Udaveer</u>             | <u>12x3</u>                           | <u>1500 sq.ft</u>                      |
|       |                            |                                       |  |
|       |                            |                                       |  |

Please arrange at the earliest.

Regards



Depot In Charge/District  
In Charge

Area Manager

Regional/State Head

\* Please submit the above duly filled form to Mr. Nitish Chopra - Head Branding & Communication, Central Marketing Office, Padam Tower, 19 DDA Community Centre Okhla Phase - I, New Delhi - 110 020 as soon as the Dealer is appointed



**JK SUPER CEMENT**  
BUILD SAFE

**JK SUPER STRONG**  
BUILD SAFE

**JK SUPER STRONG**  
BUILD SAFE

**WhiteMaxX**  
White Portland Cement

**WallMaxX**  
White Cement Wall Putty

**ShieldMaxX**  
Universal Waterproof Putty

**GypSec MaxX**  
Premium Gypsum Plaster

**TileMaxX**  
Premium Adhesive and Grout

**RepairMaxX**  
Heavy Compound for Concrete Repairs





MARKET SURVEY FORM FOR APPOINTMENT OF NEW STOCKISTSHIP

1. Name of Party/ Firm : Balaji Building Material
2. Partner/ Proprietorship : Proprietor
3. Concern Person : Udayveer
4. Address with Phone No. : village sandoli Munia. 328024
5. Pan No. & Tin No. : AOHPU1918A
6. GST NO. : —
7. TIN/CST & Date of Registration : —
8. Deals In : Cement
9. Present Monthly Sales of Cement : 30 mt
10. Authorized Stockist of any Product : No
11. Total Turn Over : 1,00,000/-
12. How much could invest in our product : 15,000/-
13. Experience in similar trade : 1 years
14. How much sale per month after appointment : - 25 mt
15. Whether the dealer interested to retail or wholesale : Retail
16. If wholeselling, how much sub-dealers network the dealer has : —
17. Whether the dealer has salesman to promote our product : —
18. Whether CC limit or not, if yes, how much and bank details : —
19. As per you what is the total potential of the party : 30 mt
20. Distance from Closest JK Cement Counter / ARS / Dealer : 2 km

  
Marketing Executive

Area Manage

State Head

Zonal Head

President (Mktg.)

# Know your Dealer/Retailer

|                             |                               |
|-----------------------------|-------------------------------|
| Branch Name /District       | Dholpur                       |
| Firm name                   | Balaji Building Material -    |
| SAP Code                    | -                             |
| Address                     | Village Dandoli Maniya 328024 |
| Prop. Name                  | Udayveer                      |
| Mob. No./Tel. No.           | 7988722873                    |
| PAN No.                     | A0HPU1918A                    |
| Tin /GST No.                | -                             |
| Associated with/Dealer Name | Shripati Construction         |

## Bank details:-

|                                      |                       |
|--------------------------------------|-----------------------|
| Bank Name                            | PNB Bank              |
| Bank Address                         | Maniya Dholpur 328024 |
| Account Type<br>(Saving/Current AC.) | Saving A/c            |
| Account no.                          | 2504001500294279      |
| IFSC code                            | PUNB 0250400          |
| Bank Branch Code                     | -                     |

## Sales break-up:-

| Brand          | Counter Total<br>Sale TPM |  |  |  |  |  |
|----------------|---------------------------|--|--|--|--|--|
| Quantity in MT | 20MT                      |  |  |  |  |  |


Place:


Maniya  
Dholpur

Date: 8/7/2022

Signature & stamp


354012

  
भारत सरकार  
Government of India

  
उदयवीर  
Udayveer  
जन्म तिथि/DOB: 28/09/1999  
पुरुष/ MALE

7908 8702 2873  
VID: 9198 1828 3028 0498

मेरा आधार, मेरी पहचान

  
आधार  
भारत सरकार  
Government of India

पता:  
S/O: विजय सिंह, डंडोली, मनियां, धौलपुर,  
राजस्थान - 328024

Address:  
S/O: Vijay Singh, dandoli, Manlyan,  
Dholpur,  
Rajasthan - 328024

7908 8702 2873  
VID: 9198 1828 3028 0498

QR Code with Photograph

Help us create. Gov.in

7742167841



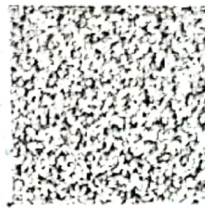
आयकर विभाग  
INCOME TAX DEPARTMENT



भारत सरकार  
GOVT. OF INDIA



स्थायी लेखा संख्या कार्ड  
Permanent Account Number Card  
AOHPU1918A



नाम / Name  
UDAYVEER

पिता का नाम / Father's Name  
VIJAY SINGH

जन्म की तारीख /  
Date of Birth  
28/09/1999

PAN Application Digitally Signed. Card Not  
valid unless Physically Signed

इस कार्ड के खोने/पाने पर कृपया सूचित करें/लौटायें:

आयकर सेल सेवा इकाई, एन एस यू एल  
चीफ़ी मंत्रालय, मंत्री स्टर्लिंग,  
प्लॉट नं. 341, सर्वे नं. 997/8,  
मॉडल कॉलोनी, दीप बंगला चौक के पास,  
पुणे - 411 016.

*If this card is lost / someone's lost card is found,  
please inform / return to :*

Income Tax PAN Services Unit, NSDL  
4th Floor, Mantri Sterling,  
Plot No. 341, Survey No. 997/8,  
Model Colony, Near Deep Bungalow Chowk,  
Pune - 411 016.

Tel: 91-20-2721 8080, Fax: 91-20-2721 8081  
e-mail: tininfo@nsdl.co.in

MANIA, DISTT. DHOLPUR (RAJASTH)

CHHIL: RAJAKHERA, DISTT DHOLPUR (RAJ) - 328024 (Pin)

# खाता विवरण / ACCOUNT PARTICULARS

MICR Code: 328024505

IFSC Code: PUNB0250400

Customer toll free no: 18001802222 Telled no: 0120-2490000

Customer officer : telephone no. 011-23716165 Fax no: 011-

Mode of Operation : SELF

Customer No. : DSN006519

Account No. : 2504001500294279

INR

MR UDAY VEER S/O. VIJAY SINGH

DANDOLI

MANIA

DHOLPUR

RAJASTHAN

INDIA

Pin : 328024

Signature not registered

Date of Issue : 10-04-2013

## प्राधिकारी अधिकारी / प्रबंधक / Authorised Official/Manager

कम्प्यूटर द्वारा सृजित विवरणों पर किसी अधिकारी द्वारा अधिप्रमाणित करने / आस्थापित करने की आवश्यकता नहीं है। कृपया कम्प्यूटर द्वारा सृजित पासबुक / विवरणी पर हस्तालिखित (मैन्युअल) प्रविष्टियाँ स्वीकार न करें।

Computer generated entries shown in the statement of account do not require any authentication/initial from bank official. Please do not accept any manual entry in your computer generated Pass Book/Statement of account.