



# GERGELY ALMASI

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## ABOUT ME

- As a **career changer**, after 12 years of trade/sales, I headed towards IT, I envision my future in this sector. Accordingly, I obtained a **Junior Frontend and then a Fullstack-API Developer** qualification at the EU-funded intensive programming course of the "GINOP-6.2.8-20 Újratervelés Program".
- During the Fullstack training, we gained significant experience in CI/CD development (GitHub, JIRA) in a "simulated work environment" in a team of 5, during which we developed a ticketing application together, following **agile SCRUM methodology**.
- In the development of my project work detailed below, I have been mostly immersed in **MERN technologies**. I wrote the **tests in JEST**.
- I am currently looking for opportunities as a **Frontend and Fullstack developer**, primarily using the mentioned STACK, but I am also happy to learn new technologies. I am planning to learn e.g.: React Native, Vue, Next, Angular, C#.
- In 2-5 years, I would like to move towards a management or IT Project Manager position.



## EDUCATION

**FULLSTACK-API DEVELOPER**  
2022

### GREEN FOX ACADEMY

MongoDB, Express.js, React, Node.js, NodeMailer, JWT, JEST, Docker, OpenAPI/Swagger, JIRA, Semantic-UI-React

**FRONTEND DEVELOPER**  
2021

### GREEN FOX ACADEMY

Javascript, HTML, CSS, SASS, Bootstrap, Git, GitHub, Firebase, Cloud Firestore

**MNB LICENCE**  
2011

### CENTRAL BANK OF HUNGARY (PSZÁF)

Insurance and Financial Service Intermediary Licence

**BSC**  
2010 -

### BUDAPEST COLLEGE OF MANAGEMENT

Economist in Business Management and Administration

### OTHER COURSES

### STOCK EXCHANGE AND OPTION TRADING

Trading experience (stock, cryptocurrency)



## SKILLS

- React, Express.js, Node.js, MongoDB
- Agile SCRUM methodology
- GitHub, JIRA
- Outstanding problem solver
- Structured mindset, system thinking
- Fast learner
- Team player
- Communications trainer
- Hungarian - native
- English - upper-intermediate
- German - C1 (passive)



## PROGRAMMING PROJECT

**FULLSTACK  
WEB APPLICATION**  
REPOSITORY

### INVENTORY-BROWSER

[github.com/Skill4fun/Inventory-Browser](https://github.com/Skill4fun/Inventory-Browser)

FRONTEND React, Semantic-UI-React, Docker  
BACKEND Node, Express, MongoDB, Docker, JWT, NodeMailer  
TEST JEST, Mailtrap  
DOCUMENTATION OpenAPI/Swagger

The aim of the application is to organize and display the current stock data of an international company distributing electronic devices and computer accessories according to different purposes in a user-friendly way. (~3000 products)



## WORK EXPERIENCE

**REGIONAL  
BUSINESS DEVELOPMENT  
MANAGER**  
2020 - present

### PLATINET SA / BUDAPEST-KRAKOW

- Business development at a Polish-based company engaged in the international distribution of electronic devices
- Maintaining B2B partnerships, developing export sales channels in specific regions (HU, AT, DE)
- Creating the pricing strategy and sales quotes
- Assisting in brand development, online marketing campaigns, sales events, and expos (e.g. IFA - Berlin)

**BUSINESS DEVELOPMENT  
SPECIALIST**  
2018 - 2019

### PHILIP MORRIS HUNGARY LTD / BUDAPEST

- Achieving regional market share- and turnover growth in the national introduction process of "IQOS" tobacco products

**SALES MANAGER**  
2016 - 2017

### OVP.HU / ORSZÁGOS VÁLLALKOZÁSFEJLESZTÉSI PROGRAM / BUDAPEST

- Planning the sales strategy of an online enterprise development portal (SME), building sales channels

**HEAD OF OPERATIONS, OWNER**  
2015 - 2020

### STARTER CONCEPT LTD / STARTER PUB / STARTER CLUB / BUDAPEST

- Business management of the "Starter Pub" bar and the "Starter Klub" entrepreneurial event series

**BRANCH MANAGER**  
2011 - 2015

### OVB VERMÖGENSBERATUNG AG / BROKER - FINANCIAL CONSULTING / BUDAPEST

- Coordinating the sales team as Branch Manager from 2013, conducting professional and sales technical trainings