

Abstract geometric lines forming various polygons and shapes in the top-left corner of the slide.

# GREENHOUSE DIGITAL TWIN

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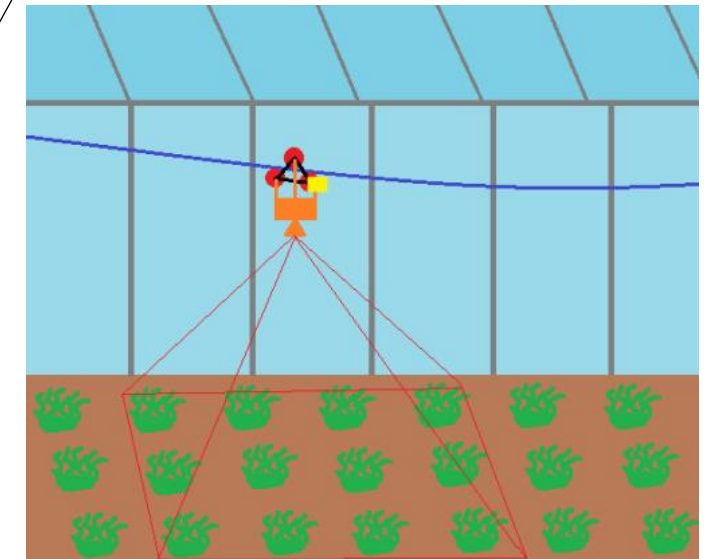
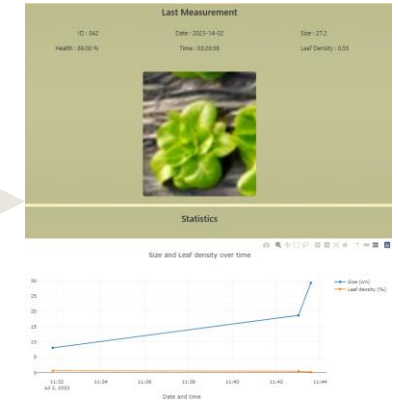
Our Work / Timetable

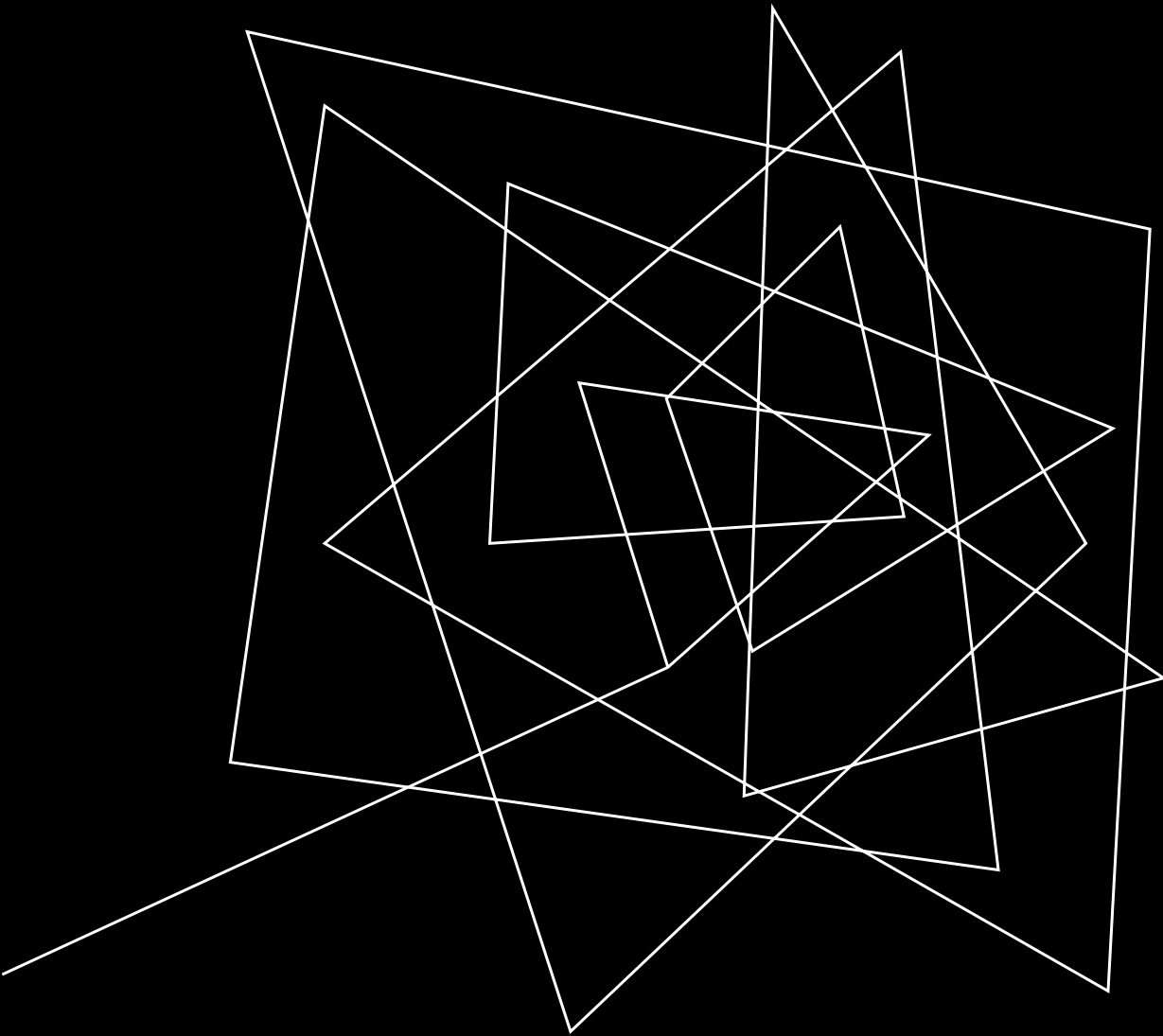


	0	1	2	3	4	5	6	7	8	9	10	11
0	89.2%	81.1%	64.3%	88.2%	65.8%	60.0%	37.6%	45.0%	32.6%	52.4%	53.7%	84.5%
1	22.1%	42.4%	47.6%	30.0%	88.5%	62.4%	42.8%	98.4%	65.4%	45.3%	71.6%	67.8%
2	80.3%	87.1%	51.6%	69.7%	50.5%	88.1%	23.4%	47.4%	27.4%	25.3%	74.5%	35.8%
3	52.4%	52.4%	86.6%	98.0%	55.0%	90.8%	63.2%	84.3%	67.6%	70.3%	80.8%	82.1%
4	86.6%	57.9%	50.1%	85.0%	64.7%	97.0%	81.2%	94.2%	31.0%	88.9%	58.9%	0.0%
5	76.0%	78.5%	70.5%	53.4%	94.7%	91.3%	80.5%	80.8%	92.4%	40.8%	72.1%	28.3%

# THE PROJECT

- A Device, Cloud and Processing infrastructure for distributed digital twins of herbaceous plant type greenhouses.
- Taking advantage of dwindling power and hardware cost for edge data ingestion we implement an AI solution in top-view image mapping and detection along with a distributed database cloud solution.
- Our cable-lift low cost and easy installation robot moves through the length of a greenhouse, takes top-down images and in real time maps it's position while detecting individual plants, saving multiple snapshots for each and forwarding metrics & sensor data to the cloud.





# PRIMARY GOALS

*Optimization Axes*

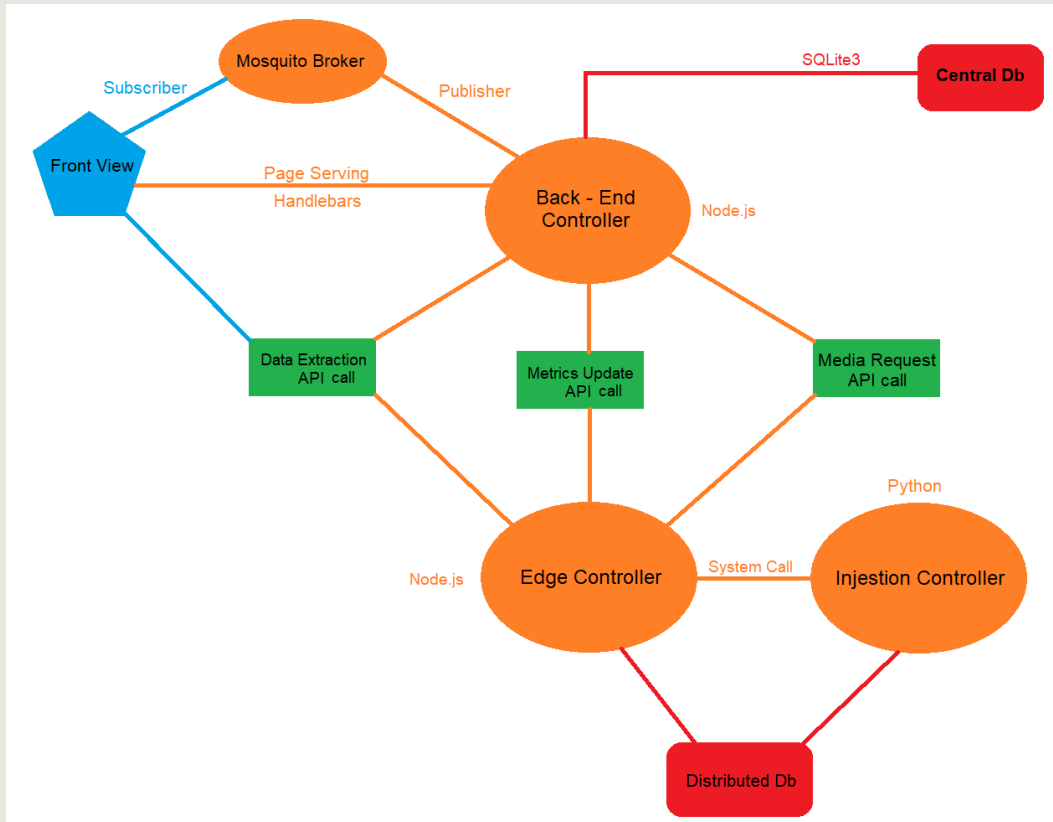
- Low cellular data usage
- Inexpensive hardware & installation
- Full digital representation

# ARCHITECTURAL CHOICES

*System Design*

- Mapping and detection on edge (cost, data usage)
- Metrics extraction on site , updating central Db only for metrics (data usage)
- On demand access to media through distributed Db, central Db cache (data usage)
- LAN option for data extraction (data usage)

# ARCHITECTURE



# AREAS OF GROWTH

	CATEGORY 1	CATEGORY 2	CATEGORY 3	CATEGORY 4
Q1	4.5	2.3	1.7	5.0
Q2	3.2	5.1	4.4	3.0
Q3	2.1	1.7	2.5	2.8
Q4	4.5	2.2	1.7	7.0



**BUSINESS OPPORTUNITIES ARE LIKE  
BUSES. THERE'S ALWAYS ANOTHER  
ONE COMING.**

Richard Branson

# MEET OUR TEAM



TAKUMA HAYASHI

President



MIRJAM NILSSON

Chief Executive Officer



FLORA BERGGREN

Chief Operations  
Officer



RAJESH SANTOSHI

VP Marketing



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TAKUMA HAYASHI  
President



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Chief Executive Officer



RAJESH SANTOSHI  
Chief Operations Officer



RAJESH SANTOSHI  
VP Marketing



GRAHAM BARNES  
VP Product



ROWAN MURPHY  
SEO Strategist



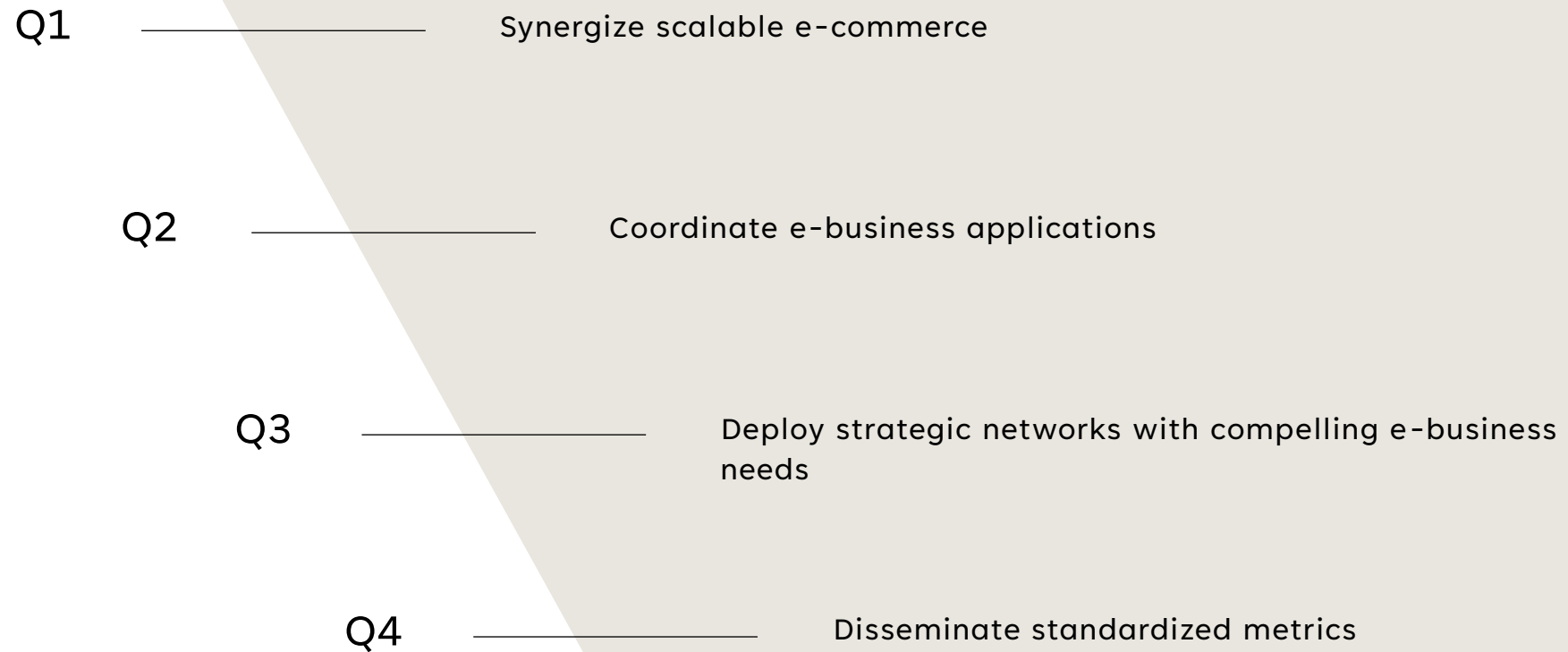
ELIZABETH MOORE  
Product Designer



ROBIN KLINE  
Content Developer

# PLAN FOR PRODUCT LAUNCH

PLANNING	MARKETING	DESIGN	STRATEGY	LAUNCH
Synergize scalable e-commerce	Disseminate standardized metrics	Coordinate e-business applications	Foster holistically superior methodologies	Deploy strategic networks with compelling e-business needs



## TIMELINE



# AREAS OF FOCUS

## B2B MARKET SCENARIOS

Develop winning strategies to keep ahead of the competition

Capitalize on low hanging fruit to identify a ballpark value

Visualize customer directed convergence

## CLOUD-BASED OPPORTUNITIES

Iterative approaches to corporate strategy

Establish a management framework from the inside



# HOW WE GET THERE

## ROI

Envision multimedia-based expertise and cross-media growth strategies

Engage worldwide methodologies with web-enabled technologies

## NICHE MARKETS

Pursue scalable customer service through sustainable strategies

Engage top-line web services with cutting-edge deliverables

## SUPPLY CHAINS

Cultivate one-to-one customer service with robust ideas

Maximize timely deliverables for real-time schemas



# SUMMARY

At Contoso, we believe in giving 110%. By using our next-generation data architecture, we help organizations virtually manage agile workflows. We thrive because of our market knowledge and great team behind our product. As our CEO says, "Efficiencies will come from proactively transforming how we do business."



# THANK YOU

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