Says

What have we heard them say? What can we imagine them saying?

Thinks What are their wants, needs, hopes, and dreams? What other thoughts might influence their behavior?

i need a reliable and trustworthy medical clinic

Asking for experienced and friendly Docters and staffs

Clinic which offers wide range of medical services

Expecting for advanced medical equipments and facilities

Offering for convenient appointment ,scheduling and online services

Provide accurate informations and connects me with experienced proffesionals



HealthHub medical clinic

Scheduling appointments for checkups ,consultations and tests

> Seeks for recommendations from friends, family and online reviews

different clinics choice

Research and compare to make an informed

Wants to feel comfortable and cared during their visits

> Feels supported and empowerd in managing their health

Desires confidence in the medical expertise and quility in treatment

Feels

