ID: Customer's unique identifier Year_Birth: Customer's birth year

Education: Customer's education level Marital_Status: Customer's marital status Income: Customer's yearly household income

Kidhome: Number of children in customer's household Teenhome: Number of teenagers in customer's household Dt_Customer: Date of customer's enrollment with the company

Recency: Number of days since customer's last purchase

Complain: 1 if the customer complained in the last 2 years, 0 otherwise

MntWines: Amount spent on wine in last 2 years MntFruits: Amount spent on fruits in last 2 years

MntMeatProducts: Amount spent on meat in last 2 years MntFishProducts: Amount spent on fish in last 2 years MntSweetProducts: Amount spent on sweets in last 2 years

MntGoldProds: Amount spent on gold in last 2 years

NumDealsPurchases: Number of purchases made with a discount

AcceptedCmp1: 1 if customer accepted the offer in the 1st campaign, 0 otherwise AcceptedCmp2: 1 if customer accepted the offer in the 2nd campaign, 0 otherwise AcceptedCmp3: 1 if customer accepted the offer in the 3rd campaign, 0 otherwise AcceptedCmp4: 1 if customer accepted the offer in the 4th campaign, 0 otherwise AcceptedCmp5: 1 if customer accepted the offer in the 5th campaign, 0 otherwise Response: 1 if customer accepted the offer in the last campaign, 0 otherwise NumWebPurchases: Number of purchases made through the company's website

NumCatalogPurchases: Number of purchases made using a catalogue NumStorePurchases: Number of purchases made directly in stores

NumWebVisitsMonth: Number of visits to company's website in the last month