Short form	Name	Description
	Lease	client rent a premise(s) from a owner
	License	similar to lease but the object is not refer to a premise(s) (eg: Open area, carpark and etc.)
	Tenant	the party who has signed the lease agreement with the owner
	Occupant	the party occupying the unit with the tenant
MR	Manager remuneration	<u>經理人酬金</u>
IOs	Incorporated Owners	業主立案法團
OCs	Owner's corporation	業主立案法團
CRE	Commercial Real Estate	
PropTech	Property Technology	similar to FinTech
HOA	Homeowner associations	
ACH	Automated Clearing House	
MF	Management Fee	
DMC	Deed of Mutual Covenant	大廈公契
	Sinking fund	償債基金
	Late interest / Late payment	Every tenancy agreement has a clause that allows the landlord to charge a late payment fee or interest, or,
	fees	both, to the tenant on overdue rent.
	Rent rebate	A rent rebate is a financial assistance program that helps renters reduce their rent burden. The government
		or other organizations offer these programs to low-income families or individuals who are struggling to pay
		their rent. The rebate amount varies depending on the program and the applicant's income and household
		size.
		JIEC.
	Hold over	
	Holdover tenant	A holdover tenant is a renter who remains in a property after the expiration of the lease. If the landlord
		continues to accept rent payments, the holdover tenant can continue to legally occupy the property, and
		state laws and court rulings determine the length of the holdover tenant's new rental term. If the landlord
		does not accept further rent payments, the tenant is considered to be trespassing, and if they do not
		promptly move out, an eviction may be necessary.
	probation rates	
	probationary period	The tenant was granted a fixed term tenancy of seven years, which included an initial 12 month
		probationary period. During that probationary period, a break clause could be served to terminate the
		tenancy.
	mesne profit	Damages for trespass. The principle behind mesne profits is that a trespasser is not allowed to use another
	·	person's land without compensating the landowner. The landowner does not need to have suffered any
		loss. The amount of mesne profits for which the trespasser is liable is the amount equivalent to the ordinary
		letting value of the property.
		Liability to pay mesne profits arises when a former tenant holds over after termination or expiry of its
		tenancy and stops when it gives up possession of the land.
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	Concession	
	Effective rent	Effective rent is also called net effective rent/rate or NER, is commonly used in landlords' marketing
		materials rather than stated in the actual lease.
		NER is the average rent that a tenant pays during their lease term.
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