Savills HK + MRI Software PMS Demonstration

21 July, 2025



Agenda

- **1. Introductions** (5 mins)
- 2. Module 1: The Lease-to-Payment Cycle (25 mins) + Q&A (10 mins)
- 3. Module 2: The Procure-to-Pay & Asset Management Cycle (20 mins) + Q&A (10 mins)
- 4. Break (5 mins)
- **5. Module 3**: Reporting (10 mins) + Q&A (5 mins)
- **6. Module 4**: Governance, Control & System Foundation (10 mins)
- 7. Implementation and Support (10 mins)
- **8. Final Q&A** (10 mins)

Introductions





Your Trusted Partners



Alex Lau Managing Director - Asia alex.lau@mrisoftware.com



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MRI Powers the Places Where Communities Live, Work, and Play



A global partner with local expertise

















































Morgan Stanley











What Savills will see

1. Increased Efficiency

- Simplified Process Automation
- Make your own Workflows
- Centralised teams (shared services)
- Easy-to-use interface
- Detailed Reporting

2. Risk Mitigation

- Standardised Processes
- Advanced Auditing & Security
- Reduction of Human Error
- Industry standard compliance (SOC, ISO)

3. Future Planning

- Significant Investment in Al & Data
- Scalable, Reliable Technology (54 years)
- Ability to grow with MRI and partners

MRI APAC Footprint

30+

years serving local market

30+

years servicing
Savills

6

largest managing agents in APAC

1,923+

APAC employees

850+

Commercial clients

6,000+

Residential clients

Module 1: The Lease-to-Payment Cycle (25 mins)

Presented by: Mark Stanton





Module 1: The Lease-to-Payment Cycle

- 1. Master Data & Profile
- 2. Lease Management
- 3. Billing & Invoice
- 4. Collection
- 5. Credit Control
- 6. Receipt



Module 2: The Procure-to-Pay & Asset **Management Cycle** (20 mins)

Presented by: Desmond Yeo, Jiesen Su & **Mark Stanton**





Module 2: The Procure-to-Pay & Asset Management Cycle

- 1. Vendor Management & Evaluation
- 2. Procurement
- 3. Payment
- 4. Fixed Assets
- 5. Budgeting



Simplicity Supply Chain Management Workflow

Budgeting Procurement Process 採購流程 **DOA** Authorize Recognize Confirm Goods Approve **DOA** Authorize Approve Purchase & Commits Vendor's Claim Spending & Receipt Spending **Payment** against Receipt Budget Reserve Rudget Category for FY **Purchase** Request for **Purchase** Goods Invoice **Payment Budget** Quotation Order Receipt Matching Voucher 預算 採購申請 詢價 采購訂單 商品驗收據 付款憑證 發票對應 **Key Workflow: Key Workflow: Key Workflow: Key Workflow: Key Workflow: Key Workflow: Key Workflow: ↓** Create ◆ Match ♣ Prepare ◆ Draft ◆ Draft FY Quotation(s) Purchase Receipt Vendor **Payment** Purchase Budget Order Invoice Voucher for Request against PO **↓** Submit **→** Submit for against Unpaid **↓** Submit for **→** * Submit for Budget Goods Invoice(s) for Award Purchase Goods Receipt Purchase Approval Receipt(s) **Approval** Order Verification & Approval **→** Approve Approval ★ * Submit for **Payment →** Approve **↓** Commit **↓** Approve **Budget for** Invoice **Approval** Purchase and Purchase to ◆ Accrue Spending and Category of Verification & Award Budget Reserve Expenditure Spending Approval **Payment** (using GL) Budget **↓** Recognize **↓** Cut Payment Accounts Payable



Budget posted to **Budget Ledger**

Spending Posted to Encumbrance Ledger

Purchase Posted to Commitment Ledger

Actual Expenditure posted to General Ledger

PMX + Simplicity Integration Flow

property management X

Properties/Buildings/Tenants

Invoice Payment Details

Vendors

GL Budgets & Actuals

Approved Invoices & Invoice Images





Break (5 mins)





Module 3: Reporting (10 mins)

Presented by: Mark Stanton, Desmond Yeo, Jiesen Su





Module 3: Reporting

- 1. Standard & Self-Service Reporting
- 2. Agora Insights platform



Module 4: Governance, Control & **System Foundation (10 mins)**

Presented by: Mark Stanton, Maria De Guia & Marcus Loy





Module 4: Governance, Control & System Foundation

- 1. User Roles
- 2. Approval Engine
- 3. System Log & Audit Trails
- 4. Integration & Technical



Implementation & Support

Presented by: Maria De Guia & Marcus Loy





Implementation & Support

- 1. Project Team
- 2. Implementation Timeline
- 3. Training Arrangement
- 4. Data Migration
- 5. Optional On-Site Residency



Project Delivery and Governance



