

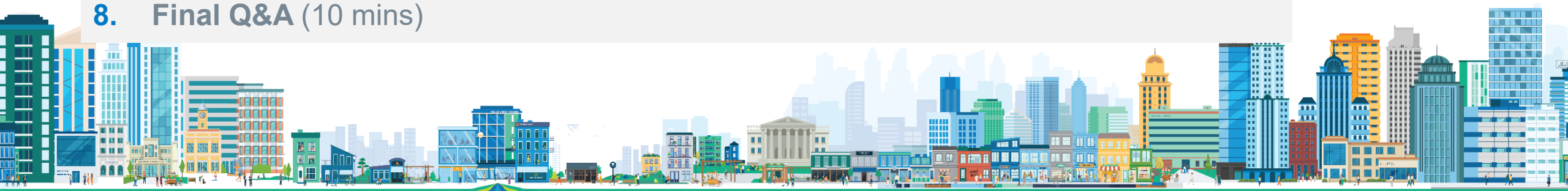
Savills HK + MRI Software PMS Demonstration

21 July, 2025



Agenda

1. **Introductions** (5 mins)
2. **Module 1: The Lease-to-Payment Cycle** (25 mins) + Q&A (10 mins)
3. **Module 2: The Procure-to-Pay & Asset Management Cycle** (20 mins) + Q&A (10 mins)
4. **Break** (5 mins)
5. **Module 3: Reporting** (10 mins) + Q&A (5 mins)
6. **Module 4: Governance, Control & System Foundation** (10 mins)
7. **Implementation and Support** (10 mins)
8. **Final Q&A** (10 mins)



Introductions



Your Trusted Partners



Alex Lau

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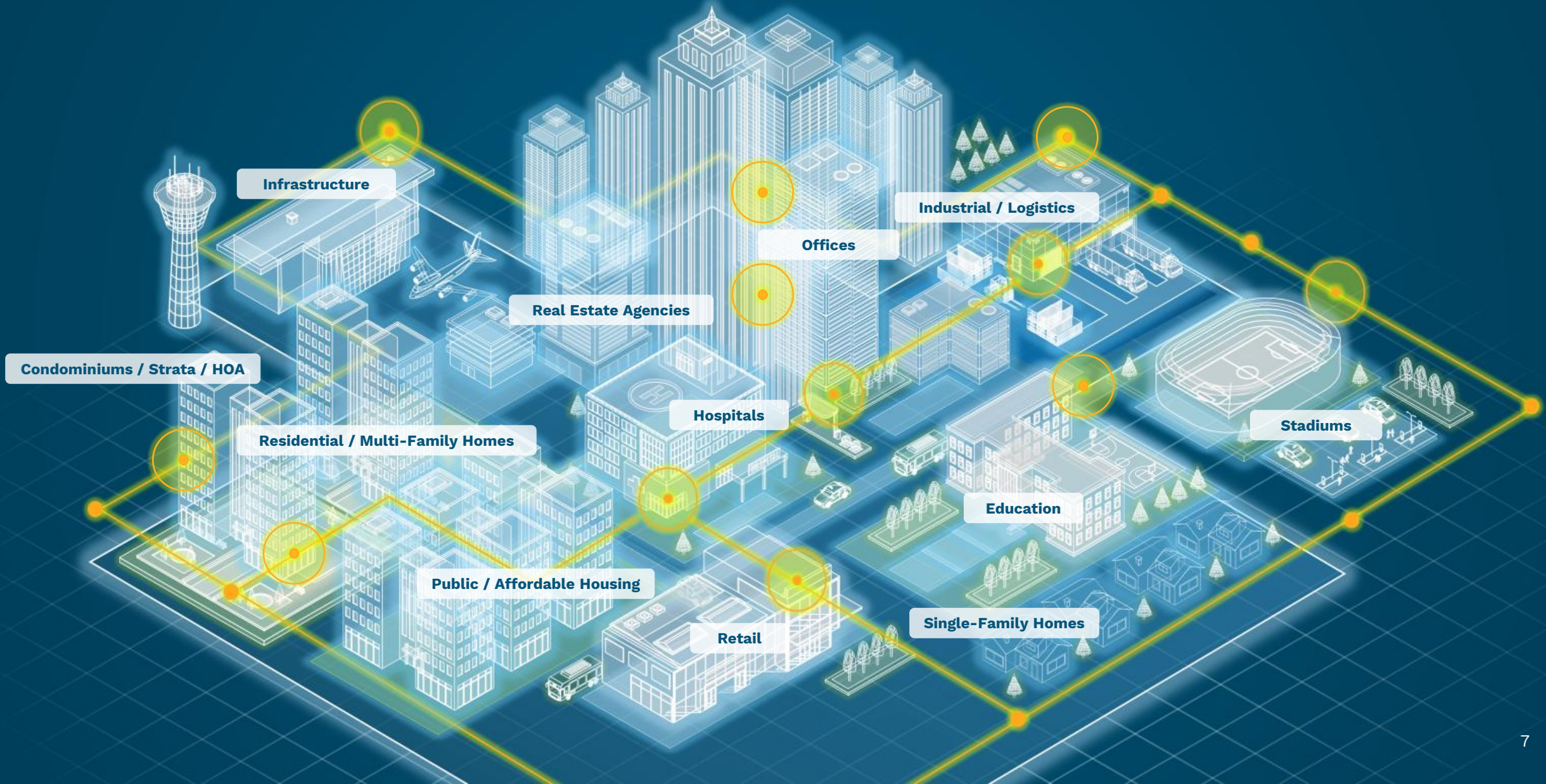


Carol Kam

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MRI Powers the Places Where Communities Live, Work, and Play



A global partner with local expertise



What Savills will see

1. Increased Efficiency

- Simplified Process Automation
- Make your own Workflows
- Centralised teams (shared services)
- Easy-to-use interface
- Detailed Reporting

2. Risk Mitigation

- Standardised Processes
- Advanced Auditing & Security
- Reduction of Human Error
- Industry standard compliance (SOC, ISO)

3. Future Planning

- Significant Investment in AI & Data
- Scalable, Reliable Technology (54 years)
- Ability to grow with MRI and partners

MRI APAC Footprint

30+

years serving local market

30+

years servicing
Savills

6

largest managing agents
in APAC

1,923+

APAC employees

850+

Commercial clients

6,000+

Residential clients



Module 1: The Lease-to-Payment Cycle (25 mins)

Presented by: Mark Stanton



Module 1: The Lease-to-Payment Cycle

1. Master Data & Profile
2. Lease Management
3. Billing & Invoice
4. Collection
5. Credit Control
6. Receipt



Module 2: The Procure-to-Pay & Asset Management Cycle (20 mins)

Presented by: Desmond Yeo, Jiesen Su &
Mark Stanton

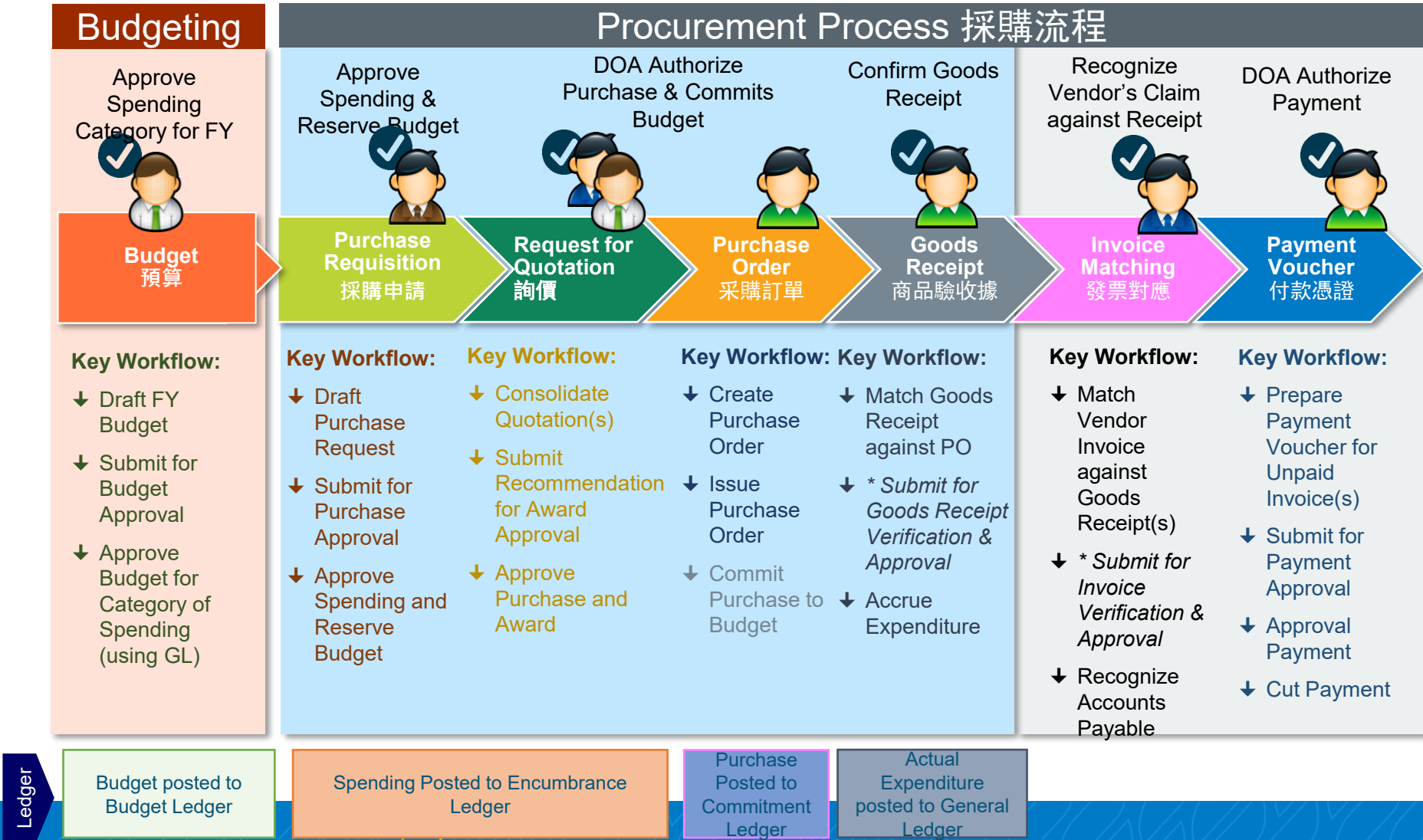


Module 2: The Procure-to-Pay & Asset Management Cycle

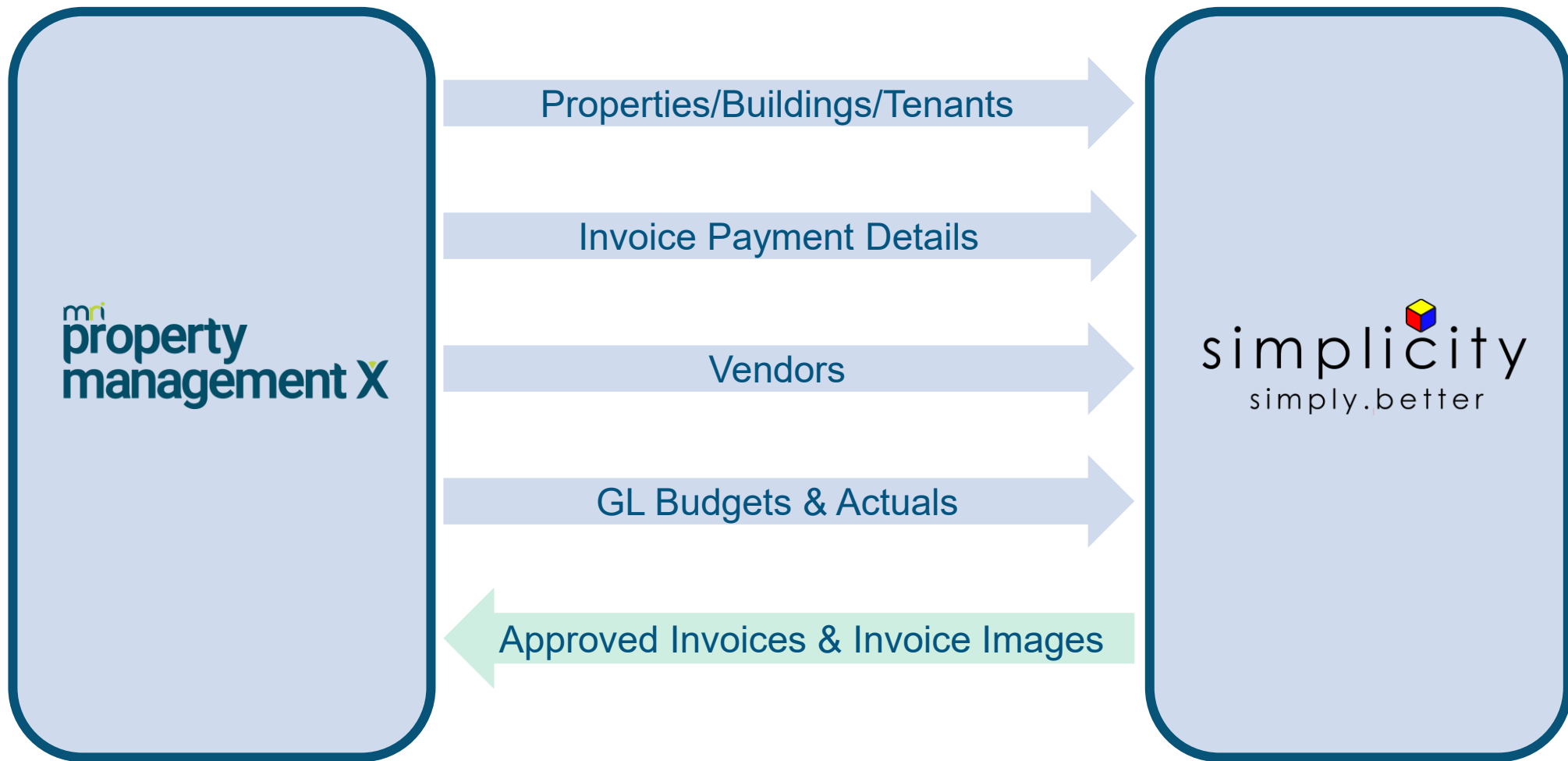
1. Vendor Management & Evaluation
2. Procurement
3. Payment
4. Fixed Assets
5. Budgeting



Simplicity Supply Chain Management Workflow



PMX + Simplicity Integration Flow



Break (5 mins)



Module 3: Reporting (10 mins)

Presented by: Mark Stanton, Desmond Yeo,
Jiesen Su



Module 3: Reporting

1. Standard & Self-Service Reporting
2. Agora Insights platform



Module 4: Governance, Control & System Foundation (10 mins)

Presented by: Mark Stanton, Maria De Guia
& Marcus Loy



Module 4: Governance, Control & System Foundation

1. User Roles
2. Approval Engine
3. System Log & Audit Trails
4. Integration & Technical



Implementation & Support

Presented by: Maria De Guia & Marcus Loy



Implementation & Support

1. Project Team
2. Implementation Timeline
3. Training Arrangement
4. Data Migration
5. Optional On-Site Residency



Project Delivery and Governance

