# \*\* SmartCredit.io

P2P crypto credit

#### Team

#### Martin Ploom, CEO

- 10 years VP of Credit Suisse
- Built 4 SW products 250'000+ users
- 3 masters degrees + EMBA + CFA





#### Tarmo Ploom, CTO, Ph.D.

- 10 years Credit Suisse
- Distinguished IT Architect (OpenGroup)
- 3 masters degrees + Ph.D. + MBA + CFA + CAIA

#### Daniel Burgwinkel, Ph.D.

Former dept head for Credit Suisse, wrote thesis on digital contracts & law before bitcoin whitepaper

Bodo Näf, Ph.D.

10 years VP Credit Suisse private banking





#### John Matonis

Founding director of the Bitcoin Foundation

#### Asse Sauga

Founding director of Bitcoin Foundation Estonia

### Why crypto?

Traditional finance works, yes ....

# But innovation is missing



T+3 2 Billion

### Alternate Crypto Financial System has emerged













Cryptocurrencies 500+ Wallets 100+

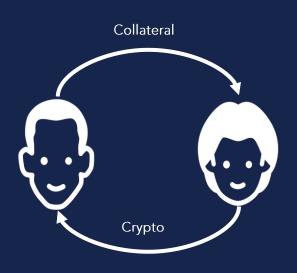
Exchanges 1000+

Lending 80+

### But, Crypto lending business has some issues

- 1. Very high collateral ratios
- 2. No transferability of the loans
- 3. No control of your assets
- 4. No API, no integration
- 5. No Credit Score

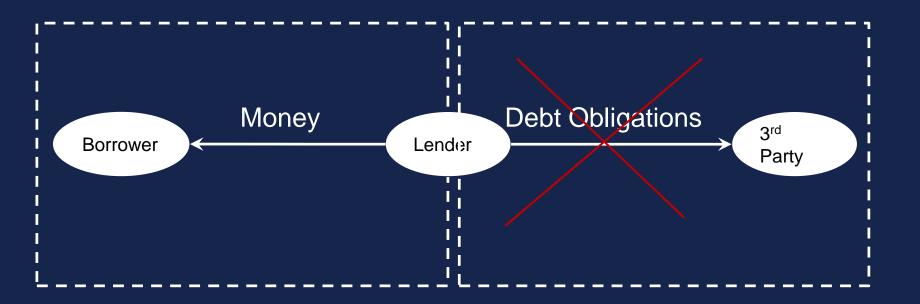
### Problem – Too high collateral requirements



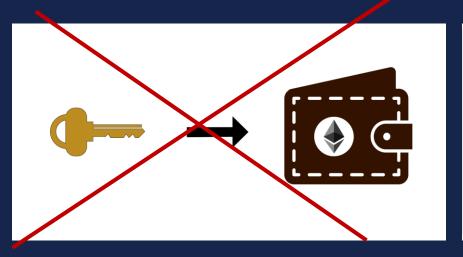
400%

Collateral ...

## Problem – Transferability is missing



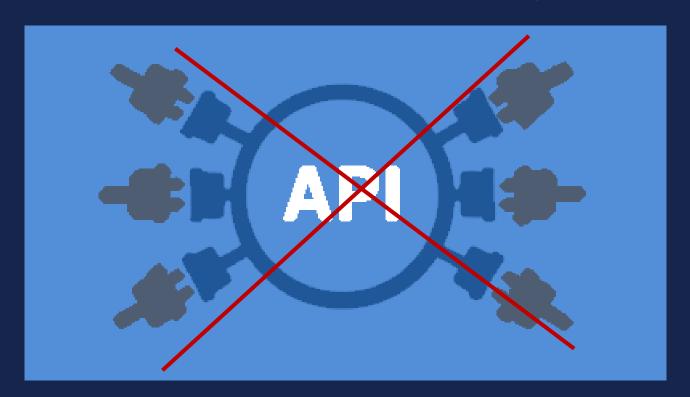
#### Problem - No control of your keys, hacking ...





- Hacking probability increases with asset concentration in the honey pots
- Trust issue increases with asset concentration in the honey pots

### **Problem – No API, No integration**



• 3<sup>rd</sup> parties cannot integrate the credit into their platforms ...

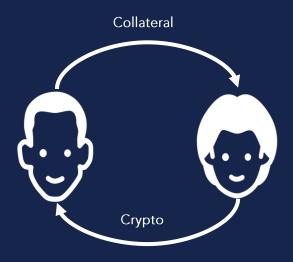
#### Problem - No credit score



No way to differentiate good versus bad borrowers

# SmartCredit.io

#### Low collateral for the Borrower

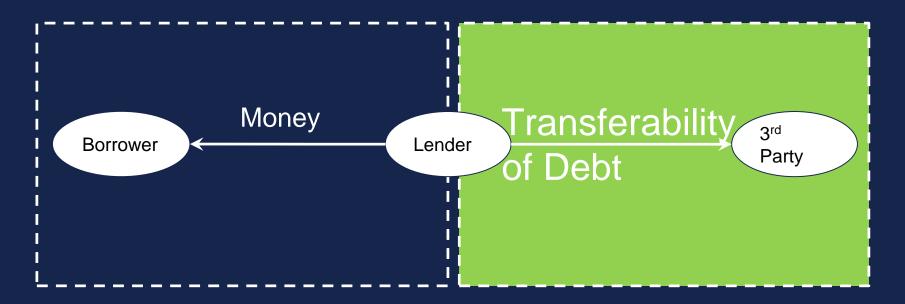




150% - 200%

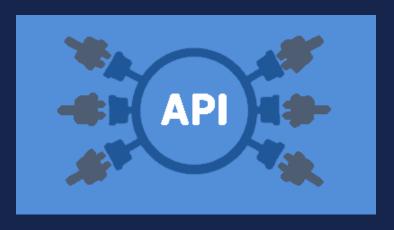
- Via Credit Ratings
- Via Loss Provision Fund
- Via Dynamic Collateral Calculation

#### Transferability for the Lender



Via tokenization of the credit – liquidity for the lenders

#### Integration + Credit Score + Your Assets





3<sup>rd</sup> parties can easily integrate crypto credit into their platforms (think credit card)



Good Borrowers will have better conditions and vice versa

## **Competition comparison**

Features	SmartCredit.io	DeFi Solutions	<b>Custodial Solutions</b>
Low collateral			
Transferability of the loans			
Control your assets			
API for the integration			
Credit Score			

#### **Market Size and Growth**

Market volume 20 Billion USD Market Quarterly growth 25%- 35%

#### **Business Model\***

# 0.5% fee from each transaction

\*patent pending – "system and method for interest-bearing credit-money on the blockchain" at the U.S. Patent and Trademark Office

#### Go To Market: Credit As A Service API

# For:

- Crypto Wallets
- Crypto Exchanges
- Crypto Payment Providers
- Crypto Online merchants

## **Our Roadmap**



#### Our ask

Previuos funding

\$250'000

Upcoming round

\$500,000 Convertible or Equity + IEO tokens

Series A

The usage

October 2020

40% Talent Acquisition
30% Product Development
30% Marketing & Sales
Round closing

# THANK YOU!

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