PROJECT REPORT

TELECOM CUSTOMER CHURN PREDICTION POWERED BY AWS SAGEMAKER

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PROJECT: Telecom Customer Churn Prediction

Powered By Aws Sagemaker

PROJECT DOMAIN: Machine Learning

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1.INTRODUCTION

1.1 ABSTRACT:

At recent years, estimating the churners before they leave has gained importance in environment of increased competition in company strategy. churners are tried to detect by using Machine Learning techniques. Attribute reductions are tried for decreasing the runtime and increasing achievement of models and performance was measured by using different classification method. In addition, outlier analysis is applied to dataset and then effects on classification results are examined. This classification methods are tested in two datasets which are taken from Telecommunication Companies. Recall and Precision Rates are used as performance criteria.

1.2 OVERVIEW

The telecommunications sector has become one of the main industries in developed countries. The technical progress and the increasing number of operators raised the level of competition. Companies are working hard to survive in this competitive market depending on multiple strategies. Customers' churn is a considerable concern in service sectors with high competitive services. On the other hand, predicting the customers who are likely to leave the company will represent potentially large additional revenue source if it is done in the early phase . Many research confirmed that machine learning technology is highly efficient to predict this situation. This technique is applied through learning from previous data

2.LITERATURE SURVEY:

2.1EXISTING PROBLEM:

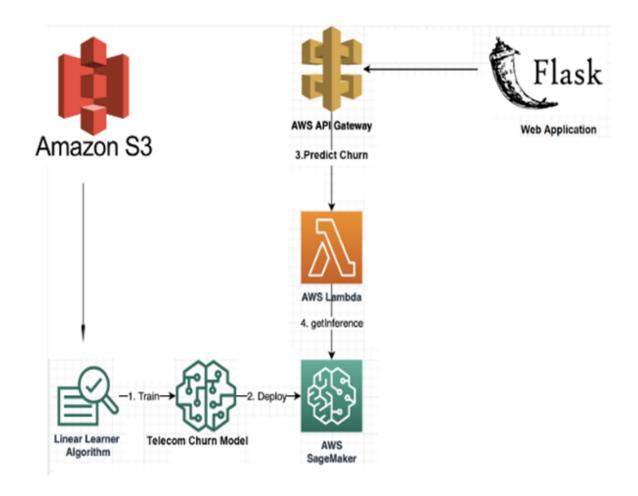
Customer churn is a major problem and one of the most important concerns for large companies. Telecommunication industry always suffers from very high churn rates when one industry offers a better plan than the previous there is a high possibility of the customer churning from the present due to a better plan in such a scenario it is very difficult to avoid losses but through prediction, we can keep it to a minimal level. Due to the direct effect on the revenues of the companies, companies are seeking to develop means to predict potential customers to churn. Therefore, finding factors that increase customer churn is important to take necessary actions to reduce it.

2.2PROPOSED SOLUTION:

Churn prediction helps in identifying those customers who are likely to leave a company. The main contribution of our work is to develop a churn prediction model which assists telecom operators to predict customers who are most likely subject to churn. Build & Deploy a Machine Learning model to predict the customer churn using Amazon SageMaker and predictions can be obtained by using its Endpoint.Create a python - flask application that interacts with the model deployed on AWS Sagemaker with the help of AWS API Gateway and AWS Lambda Services.

3.THEORITICAL ANALYSIS:

3.1. BLOCK DIAGRAM:



3.2. SOFTWARE DESIGNING:

- 1. Amazon S3
- 2. AWS API Gateway
- 3. AWS Lambda
- 4. Amazon SageMaker
- 5. Python3
- 6. Flask integration

4.EXPERIMENTAL INVESTIGATIONS:

Aws Cloud:

Aws Cloud Provides Many Services Such as Sagemaker, lambda and Api Gateway, etc..

Sagemaker:

Amazon SageMaker is a fully managed service that provides every developer and data scientistwith the ability to build, train, and deploy machine learning (ML) models quickly. SageMakerremoves the heavy lifting from each step of the machine learning process to make it easier todevelop high quality models.

Lambda:

With Lambda, you can run code for virtually any type of application or backend service - all

with zero administration. Just upload your code and Lambda takes care of everything required

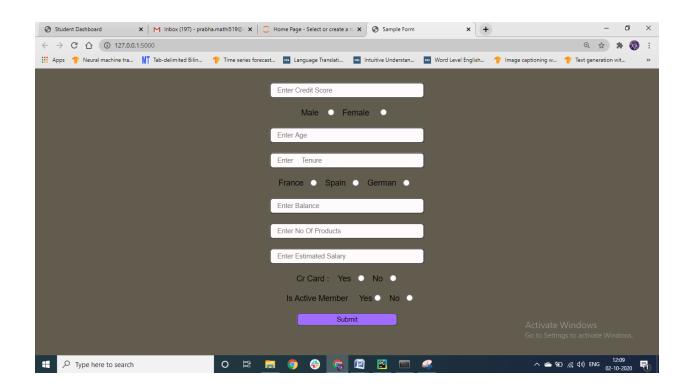
to run and scale your code with high availability. You can set up your code to automatically

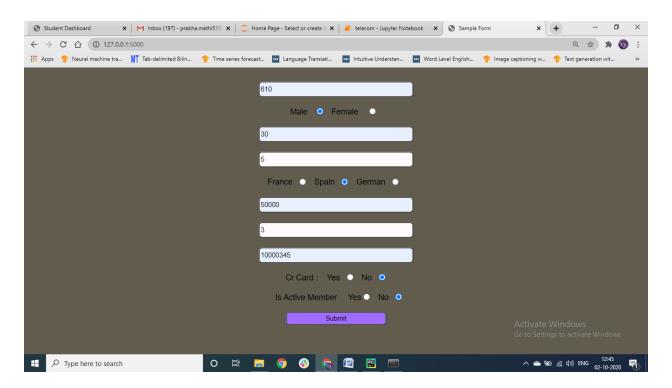
trigger from other AWS services

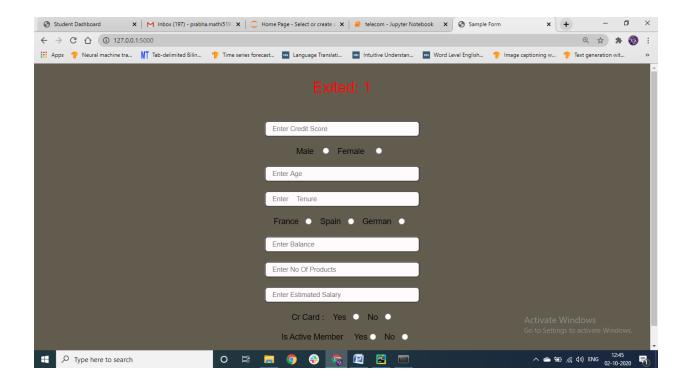
Api Gateway:

Amazon API Gateway is an AWS service for creating, publishing, maintaining, monitoring, and securing REST,HTTP, and WebSocket APIs at any scale. API developers can create APIs that access AWS or other web services, as well as data stored in the AWS Cloud APIGateway creates RESTful APIs that Are HTTP-based.

5.RESULT:







6.ADVANTAGES:

- 1. Easy to understand and efficient training algorithm(xgclassifier algorithm).
- 2. Always find a "good solution"

7.APPLICATIONS:

- 1. It is used in costumer churn prediction in telecom industries
- 2. It is used in costumer churn prediction in banking industries
- 3. It is used in CRM(Customer Relationship Management)

8.FUTURE SCOPE:

There are straightforward decision rules based models and complex classification models for churn forecast undertaking has been proposed in the writing. While these strategies are productive in playing out the churn forecast undertaking, they require manual component designing procedure which tedious and blunder inclined. At the point when the outcome are not acquired at the right time we can't

take the fundamental activities to abstain from churning so we need even more a logical answer for abstain from churning.

9.CONCLUSION:

The importance of this type of research in the telecom market is to help companies make more profit. It has become known that predicting churn is one of the most important sources of income to telecom companies. We have applied feature engineering, effective feature transformation and selection approach to make the features ready for machine learning algorithms. The use of the Social Network Analysis features enhance the results of predicting the churn in telecom.

10.BIBILOGRAPHY:

Qureshii SA, Rehman AS, Qamar AM, Kamal A, Rehman A. Telecommunication subscribers' churn prediction model using machine learning. In: Eighth international conference on digital information management.

```
1 import numpy as np
2 import pandas as pd
3 import seaborn as sns
4 import matplotlib.pyplot as plt
```

```
1 dataset=pd.read_csv('telecom.csv')
2 dataset.head()
```

	RowNumber	CustomerId	Surname	CreditScore	Geography	Gender	Age	Tenure	Balance	NumOfProducts	HasCrCard	IsActiveMember	Estimated Salar
0	1	15634602	Hargrave	619	France	Female	42	2	0.00	1	1	1	101348.8
1	2	15647311	Hill	608	Spain	Female	41	1	83807.86	1	0	1	112542.5
2	3	15619304	Onio	502	France	Female	42	8	159660.80	3	1	0	113931.5
3	4	15701354	Boni	699	France	Female	39	1	0.00	2	0	0	93826.6
4	5	15737888	Mitchell	850	Spain	Female	43	2	125510.82	1	1	1	79084.1
4													+

1 dataset.info()

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 10000 entries, 0 to 9999
Data columns (total 14 columns):
    Column
                    Non-Null Count Dtype
                    -----
    -----
0
    RowNumber
                   10000 non-null int64
    CustomerId
                   10000 non-null int64
1
    Surname
                   10000 non-null object
3
   CreditScore
                  10000 non-null int64
                  10000 non-null object
10000 non-null object
   Geography
4
5
   Gender
6
                   10000 non-null int64
   Age
                  10000 non-null int64
7
    Tenure
    Balance
                  10000 non-null float64
    NumOfProducts 10000 non-null int64
10 HasCrCard
                   10000 non-null int64
11 IsActiveMember 10000 non-null int64
12 EstimatedSalary 10000 non-null float64
                    10000 non-null int64
13 Exited
dtypes: float64(2), int64(9), object(3)
memory usage: 1.1+ MB
```

1 dataset.describe()

	RowNumber	CustomerId	CreditScore	Age	Tenure	Balance	NumOfProducts	HasCrCard	IsActiveMember	Estimated Salary	
count	10000.00000	1.000000e+04	10000.000000	10000.000000	10000.000000	10000.000000	10000.000000	10000.00000	10000.000000	10000.000000	1
mean	5000.50000	1.569094e+07	650.528800	38.921800	5.012800	76485.889288	1.530200	0.70550	0.515100	100090.239881	
std	2886.89568	7.193619e+04	96.653299	10.487806	2.892174	62397.405202	0.581654	0.45584	0.499797	57510.492818	
min	1.00000	1.556570e+07	350.000000	18.000000	0.000000	0.000000	1.000000	0.00000	0.000000	11.580000	
25%	2500.75000	1.562853e+07	584.000000	32.000000	3.000000	0.000000	1.000000	0.00000	0.000000	51002.110000	
50%	5000.50000	1.569074e+07	652.000000	37.000000	5.000000	97198.540000	1.000000	1.00000	1.000000	100193.915000	
75%	7500.25000	1.575323e+07	718.000000	44.000000	7.000000	127644.240000	2.000000	1.00000	1.000000	149388.247500	
max	10000.00000	1.581569e+07	850.000000	92.000000	10.000000	250898.090000	4.000000	1.00000	1.000000	199992.480000	

1 dataset.shape

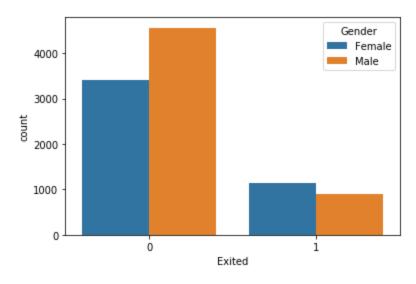
(10000, 14)

1 dataset.isnull().sum()

```
RowNumber
                   0
CustomerId
                   0
Surname
CreditScore
                   0
Geography
                   0
Gender
                   0
Age
                   0
Tenure
                   0
Balance
                   0
NumOfProducts
HasCrCard
IsActiveMember
                   0
EstimatedSalary
                   0
Exited
                   0
dtype: int64
```

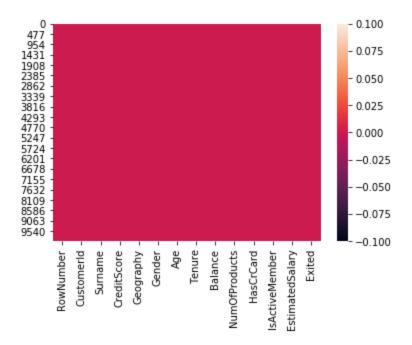
1 sns.countplot(x='Exited',hue='Gender',data=dataset)

<matplotlib.axes._subplots.AxesSubplot at 0x7f09f27584e0>



1 sns.heatmap(dataset.isnull())

<matplotlib.axes._subplots.AxesSubplot at 0x7f09f1ebe5c0>



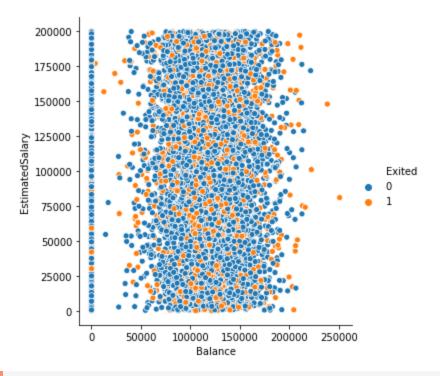
	CreditScore	Geography	Gender	Age	Tenure	Balance	NumOfProducts	HasCrCard	IsActiveMember	Estimated Salary	Exited
0	619	France	Female	42	2	0.00	1	1	1	101348.88	1
1	608	Spain	Female	41	1	83807.86	1	0	1	112542.58	0
2	502	France	Female	42	8	159660.80	3	1	0	113931.57	1
3	699	France	Female	39	1	0.00	2	0	0	93826.63	0
4	850	Spain	Female	43	2	125510.82	1	1	1	79084.10	0

```
1 from sklearn.preprocessing import LabelEncoder
2 from sklearn.model_selection import train_test_split
3 from sklearn.preprocessing import MinMaxScaler
4 lb1=LabelEncoder()
5 lb2=LabelEncoder()
6 dataset['Gender']=lb1.fit_transform(dataset['Gender'])
7 dataset['Geography']=lb2.fit_transform(dataset['Geography']
)
8 dataset.head()
```

	CreditScore	Geography	Gender	Age	Tenure	Balance	NumOfProducts	HasCrCard	IsActiveMember	Estimated Salary	Exited
0	619	0	0	42	2	0.00	1	1	1	101348.88	1
1	608	2	0	41	1	83807.86	1	0	1	112542.58	0
2	502	0	0	42	8	159660.80	3	1	0	113931.57	1
3	699	0	0	39	1	0.00	2	0	0	93826.63	0
4	850	2	0	43	2	125510.82	1	1	1	79084.10	0

1 sns.relplot(x='Balance',y='EstimatedSalary',hue='Exited',da
ta=dataset)

<seaborn.axisgrid.FacetGrid at 0x7f09f0bc90f0>



```
1 data_in=dataset.iloc[:,:-1]
2 data_out=dataset.iloc[:,-1]
3 sc=MinMaxScaler(feature_range=(0,1))
4 data_in=sc.fit_transform(data_in)
5 keys=dataset.keys()[:-1]
6 dici={}
7 for i in range(len(keys)):
8     dici.update({keys[i]:data_in[:,i]})
9 final_data=pd.DataFrame(dici)
10 final_data.head()
```

	CreditScore	Geography	Gender	Age	Tenure	Balance	NumOfProducts	HasCrCard	IsActiveMember	Estimated Salary
0	0.538	0.0	0.0	0.324324	0.2	0.000000	0.000000	1.0	1.0	0.506735
1	0.516	1.0	0.0	0.310811	0.1	0.334031	0.000000	0.0	1.0	0.562709
2	0.304	0.0	0.0	0.324324	8.0	0.636357	0.666667	1.0	0.0	0.569654
3	0.698	0.0	0.0	0.283784	0.1	0.000000	0.333333	0.0	0.0	0.469120
4	1.000	1.0	0.0	0.337838	0.2	0.500246	0.000000	1.0	1.0	0.395400

```
1 final_data=pd.concat([dataset.iloc[:,-1],final_data],axis=1
   )
2 final_data.head()
```

	Exited	CreditScore	Geography	Gender	Age	Tenure	Balance	NumOfProducts	HasCrCard	IsActiveMember	Estimated Salary
0	1	0.538	0.0	0.0	0.324324	0.2	0.000000	0.000000	1.0	1.0	0.506735
1	0	0.516	1.0	0.0	0.310811	0.1	0.334031	0.000000	0.0	1.0	0.562709
2	1	0.304	0.0	0.0	0.324324	8.0	0.636357	0.666667	1.0	0.0	0.569654
3	0	0.698	0.0	0.0	0.283784	0.1	0.000000	0.333333	0.0	0.0	0.469120
4	0	1.000	1.0	0.0	0.337838	0.2	0.500246	0.000000	1.0	1.0	0.395400

```
1 import boto3,re,os,json,sagemaker
2 from sagemaker import get_execution_role
3 train,test=train_test_split(final_data,test_size=0.2)
4 role=get_execution_role()
5 my_region=boto3.session.Session().region_name
6 containers = {'us-west-2':
  '433757028032.dkr.ecr.us-west-2.amazonaws.com/xgboost:lates
  t',
7
                'us-east-1':
  '811284229777.dkr.ecr.us-east-1.amazonaws.com/xgboost:lates
  t',
                'us-east-2':
8
  '825641698319.dkr.ecr.us-east-2.amazonaws.com/xgboost:lates
  t',
9
                'eu-west-1':
  '685385470294.dkr.ecr.eu-west-1.amazonaws.com/xgboost:lates
  t'}
10 prefix='sagemaker/Telecom'
11 bucket_name='buildathonproject1'
12 final_data.to_csv('train.csv',index=False,header=False)
13 boto3.Session().resource('s3').Bucket(bucket_name).Object(o
```

```
s.path.join(prefix,'train/train.csv')).upload_file('train.c
    sv')

14 s3_input_train=sagemaker.s3_input(s3_data='s3://{}/{}/train
    '.format(bucket_name, prefix),content_type='csv')

15 sess=sagemaker.Session()

16 telecom_model=sagemaker.estimator.Estimator(containers[my_r
    egion],role,train_instance_count=1,train_instance_type='ml.
    m5.large',output_path='s3://{}/{}/output'.format(bucket_nam
    e,prefix),sagemaker_session=sess)

17 telecom_model.set_hyperparameters(max_depth=5,eta=0.2,gamma
    =4,min_child_weight=6,subsample=0.8,silent=0,objective='bin
    ary:logistic',num_round=100)

18 telecom_model.fit({'train':s3_input_train})
```

```
2020-09-30 07:50:56 Starting - Starting the training job...
2020-09-30 07:50:59 Starting - Launching requested ML instances......
2020-09-30 07:52:21 Starting - Preparing the instances for training.....
2020-09-30 07:53:12 Downloading - Downloading input data...
2020-09-30 07:53:12 Training - Downloading input data...
2020-09-30:07:53:03:INFO] Pownloading the training image..Arguments: train
[2020-09-30:07:54:03:INFO] Path /opt/ml/input/data/validation does not exist!
[2020-09-30:07:54:03:INFO] File size need to be processed in the node: 0.99mb. Available memory size in the node: 172.35mb
[2020-09-30:07:54:03:INFO] File size need to be processed in the node: 0.99mb. Available memory size in the node: 172.35mb
[2020-09-30:07:54:03:INFO] Determined delimiter of CSV input is ','
[07:54:03] SolistributionType set as FullyReplicated
[07:54:03] SolistributionType set as FullyReplicated
[07:54:03] src/tree/updater_prune.cc:74: tree pruning end, 1 roots, 38 extra nodes, 6 pruned nodes, max_depth=5
[0]#011train-error:0.144
[07:54:03] src/tree/updater_prune.cc:74: tree pruning end, 1 roots, 38 extra nodes, 12 pruned nodes, max_depth=5
[1]#01train-error:0.144
[07:54:03] src/tree/updater_prune.cc:74: tree pruning end, 1 roots, 38 extra nodes, 4 pruned nodes, max_depth=5
[2]#01train-error:0.144
[07:54:03] src/tree/updater_prune.cc:74: tree pruning end, 1 roots, 38 extra nodes, 6 pruned nodes, max_depth=5
[2]#01train-error:0.144
```

1 detector=telecom_model.deploy(initial_instance_count=1,inst ance_type='ml.m5.large')

Parameter image will be renamed to image_uri in SageMaker Python SDK v2.

-----!

1 detector.endpoint

'xgboost-2020-09-30-07-50-56-779'

- 1 from sagemaker.predictor import csv_serializer
- 2 test_data_array=test.drop('Exited',axis=1).values #load the

```
data into an array

detector.content_type = 'text/csv' # set the data type for an inference

detector.serializer = csv_serializer # set the serializer type

predictions=detector.predict(test_data_array).decode('utf-8') # predict!

predictions_array = np.fromstring(predictions[1:], sep=',')

print(predictions)
```

11881354451.0.0556389167905.0.266310662031.0.0520670227706.0.0255261678249.0.0819280520082.0.121003270149.0.0237068850547.0.0 298531763256,0.400649666786,0.0279733166099,0.645623505116,0.144340574741,0.773866117001,0.0724500715733,0.0210663992912,0.66 0542488098, 0.312410950661, 0.805181801319, 0.835865318775, 0.0263171419501, 0.255656123161, 0.150213211775, 0.17395016551, 0.3088148, 0.3088 $23627, 0.0194727368653, 0.290218800306, 0.0748643428087, 0.0298329666257, 0.0253355037421, 0.0449019707739, 0.259558230639, 0.0533759\\ 184182, 0.781935751438, 0.0273960605264, 0.157540291548, 0.0343550741673, 0.335181176662, 0.0296571981162, 0.091909609735, 0.01418924$ 51793,0.157416403294,0.0391214042902,0.450152218342,0.292664647102,0.0937503576279,0.0576719790697,0.0443506836891,0.03734270 0.0455167926848, 0.012677596882, 0.0177081599832, 0.0138631332666, 0.66416233778, 0.176358506083, 0.531168580055, 0.0239507853985, 0.01763616366, 0.0176666, 0.0176666, 0.017666, 0.017666, 0.0176666, 0.017666, 0.017666, 0.017666, 0.017666, 0.017666, 0.010022429228,0.049429371953,0.0824607014656,0.144094198942,0.0924224555492,0.303251862526,0.215495213866,0.235083475709,0.02136 01496071, 0.0220698155463, 0.0728238001466, 0.00614333618432, 0.488911926746, 0.10665551573, 0.0739371702075, 0.0133571783081, 0.027912075, 0.0133571783081, 0.027912075, 0.0133571783081, 0.027912075, 0.0133571783081, 0.027912075, 0.0133571783081, 0.027912075, 0.0133571783081, 0.027912075, 0.0133571783081, 0.027912075, 0.0133571783081, 0.027912075, 0.0269064191, 0.697656035423, 0.265094041824, 0.6515954867005, 0.082623578608, 0.00672792643309, 0.0578222945333, 0.362552344799, 0.0371424034238, 0.15151129663, 0.172684624791, 0.0699690058827, 0.599014189243, 0.287413448095, 0.0959527418017, 0.026997230947, 0.52947981, 0.0699690058827, 0.069969005827, 0.069969005827, 0.069969005827, 0.0699690001478,0.0673849955201,0.021628184244,0.0224863402545,0.546940028667,0.0326875001192,0.0189216658473,0.0947914049029,0.04943434 👢

LambdaFunction:

```
1 import io
2 import boto3
3 import ison
4 import csv
5 def lambda_handler(event, context):
6
      ENDPOINT NAME = os.environ['envirornment variable']
      runtime= boto3.client('runtime.sagemaker')
7
8
      print(ENDPOINT_NAME)
      print("Received event: " , json.dumps(event, indent=2))
9
      data = json.loads(json.dumps(event))
10
      print("Data:",data)
11
      payload = data['data']
12
      print("Payload:",payload)
13
14
      response =
```

```
runtime.invoke_endpoint(EndpointName=ENDPOINT_NAME,
15
  ContentType='text/csv',
                                            Body=payload)
16
      print(response)
17
      result = json.loads(response['Body'].read().decode())
18
      print(result)
19
20
21
     if result>0.5:
           return "P"
22
23
      else:
24
           return "N"
```

```
Response:
"P"

Request ID:
"566ea769-7ad5-4604-8ed9-1bbb57eae67b"

Function logs:
START RequestId: 566ea769-7ad5-4604-8ed9-1bbb57eae67b Version: $LATEST xgboost-2020-09-30-07-50-56-779

Received event: {
    "data": "61,0,0,42.2,0.00,1,1,1,1348.88"
}
Data: {'data': '61,0,0,42.2,0.00,1,1,1,1348.88'}
Payload: 61,0,0,42.2,0.00,1,1,1,1348.88
{'ResponseMetadata': {'RequestId': 'a6c2f8a7-66e3-43f8-9b17-82f71d81e0c7', 'HTTPStatusCode': 200, 'HTTPHeaders': {'x-amzn-requestid': 'a6c2f8a7-66e3-43f8-9b17-82f71d81e0c7', 'HTTPStatusCode': 200, 'HTTPStatusCode': 200, 'HTTPHeaders': {'x-amzn-requestid': 'a6c2f8a7-66e3-43f8-9b17-82f71d81e0c7', 'HTTPStatusCode': 200, 'HTTPStatusCode': 200, 'HTTPHeaders': {'x-amzn-requestid': 'a6c2f8a7-66e3-43f8-9b17-82f71d81e0c7', '
```

UI:

Hello.py

```
1 from flask import Flask, render_template, request, url_for
2 import requests
3 app=Flask(__name__)
  @app.route('/',methods=['POST','GET'])
  def hello():
5
6
      if request.method=='POST':
7
           cs=request.form['a']
          geo=request.form['r2']
8
9
          gen=request.form['r1']
          age=request.form['b']
10
          tenure=request.form['c']
11
          balance=request.form['d']
12
```

```
13
          np=request.form['e']
          hc=request.form['r3']
14
          im=request.form['r4']
15
          es=request.form['f']
16
17
          try:
              cs=int(cs)
18
19
              geo=int(geo)
              gen=int(gen)
20
              age=int(age)
21
              tenure=int(tenure)
22
              balance=float(balance)
23
24
              np=int(np)
25
              hc=int(hc)
26
              im=int(im)
27
              es=float(es)
28
          except:
29
               return
  render_template('data.html',err_msg='Enter Valid Data')
30
  "https://qxk1s4orj6.execute-api.us-east-1.amazonaws.com/tel
  ecom/"
31
          payload = " {\"data\":\"" + str(cs) + ',' +
  str(geo) + ',' + str(gen) + ',' + str(age) + ',' +
  str(tenure) + ',' + str(balance) + ',' + str(np)
  +','+str(hc)+ ','+str(im)+',' + str(es) + "\"" + "}"
32
33
          headers = {
               'X-Amz-Content-Sha256':
34
  'beaead3198f7da1e70d03ab969765e0821b24fc913697e929e726aeaeb
  f0eba3',
               'X-Amz-Date': '20200930T095337Z',
35
36
               'Authorization': 'AWS4-HMAC-SHA256
  Credential=ASIA4KDESJFDUSSQKJSG/20200930/us-east-1/execute-
  api/aws4_request,
  SignedHeaders=host;x-amz-content-sha256;x-amz-date,
  Signature=b81935cc533d5efb8db465da9c12f4a3ed76ca80089dfc3ed
```

```
ebdb39df4fe5f7c',
               'Content-Type': 'text/plain'
37
38
          }
39
40
          response = requests.request("POST", url,
  headers=headers, data=payload)
41
          response=response.text.encode('utf8')
          response=str(response)
42
          print(response)
43
          result=response[3]
44
          print(result)
45
        if result=='N':
46
47
              return
  render_template('data.html',result=str(0))
          else:
48
49
               return
  render_template('data.html',result=str(1))
      else:
50
51
          return render_template('data.html')
52
53 if __name__ == '__main__':
54
      app.run(debug=True)
55
```

Data.html:

```
1 <!DOCTYPE html>
2 <html lang="en">
3 <head>
     <title>Sample Form</title>
4
      <style>
5
           .tel
6
7
           {
8
               width:300px;
               height:25px;
9
               background-color:#fffbfc;
10
```

```
11
             border-style: ridge;
             border-color:gray;
12
             border-radius:6px;
13
          }
14
          body
15
16
         {
17
             font-family:sans-serif;
18
          }
         #sub
19
20
          {
             width:200px;
21
22
             height:25px;
             background-color:#9f6cff;
23
24
             border-style: ridge;
25
             border-color:gray;
26
             border-radius:6px;
27
          }
28
      </style>
29 </head>
30 <body style="background-color:#615c4e">
      <center>
31
32
         {% if result %}
           Exited:
33
  {{result}}
         {% endif %}
34
         {% if err_msg %}
35
36
          <p
  style="color:red;font-size:15px;">{{err_msg}}
37
         {% endif %}
         <br/>
38
39
          <form method="post" action="/">
40
              <input type="text" name="a" class="tel"</pre>
  placeholder="
                 Enter Credit Score" required><br/><br/>
             Male   <input type="radio" value="1"</pre>
41
  name="r1" required>  
              Female    <input type="radio"</pre>
42
```

```
value="0" name="r1" required>  
43
              <br/><br/>
             <input type="text" name="b" class="tel"</pre>
44
                 Enter Age" required><br/><br/>
  placeholder="
             <input type="text" name="c" class="tel"</pre>
45
  placeholder="
                 Enter
                           Tenure"><br/><br/>
46
             France  <input type="radio" name="r2"</pre>
  value="0" required>  
47
              Spain  <input type="radio" name="r2"</pre>
  value="2" required>  
48
             German  <input type="radio" name="r2"</pre>
  value="1" required>  <br/><br/>
             <input type="text" name="d" class="tel"</pre>
49
                 Enter Balance" required><br/><br/>
  placeholder="
              <input type="text" name="e" class="tel"</pre>
50
  placeholder="
                 Enter No Of Products" required><br/><br/>
51
             <input type="text" name="f" class="tel"</pre>
  placeholder="
                 Enter Estimated Salary" required><br/><br/>
             Cr Card:
52
    \u00e4es\u00e8nbsp;\u00e4nbsp;\u00e4input type="radio"
  value="1" name="r3" required>  
53
             No  <input type="radio" value="0"
  name="r3" required><br/><br/>&nbsp;&nbsp;
54
             Is Active Member
     Yes<input type="radio" value="1"</pre>
  name="r4" required>  
55
             No  <input type="radio" value="0"</pre>
  name="r4" required><br/><br/>
              <input type="submit" value="Submit" id="sub">
56
57
         </form>
    </center>
58
59 </body>
60 </html>
```