# **Bryan Smith**

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# **SKILLS**

- Languages: Ruby, JavaScript, HTML5, CSS3, Sass, AMPScript
- Frameworks: Node.js, Express.js, Bootstrap, Rails, Angular.js, Handlebars
- Database: MongoDB, Mongoose, PostgreSQL, SQL
- Technologies: Git/GitHub, Heroku, jQuery, AJAX, JSON

# **CERTIFICATIONS**

- Salesforce Certified Marketing Cloud Email Specialist (SU16) Licence Number: 9034820
- Salesforce Certified Marketing Cloud Consultant (WI17) Licence Number: 16810689

### **EXPERIENCE**

# **Implementation Consultant** Pierry Inc.

July 2016 - Current Redwood City, CA

- Research, gather, and articulate information about our clients' organizations.
- Educate clients on the best practices in deployment and implementation of Salesforce Marketing Cloud.
- Assist clients with software and marketing campaign testing activities.
- Assist clients with configuration/setup, roll out, go-live activities and training in Salesforce Marketing Cloud.

# **Full Stack Web Development Student** General Assembly

March 2016 - June 2016 San Francisco, CA

- 12-week intensive course that builds fluency in full-stack web development with emphasis on work-ready skill set.
- Topics covered include, but are not limited to: computer science theory, advanced data structures, algorithms, best practices for front-end and back-end development, Git/GitHub, TDD, CRUD and RESTful resources.

### **PROJECTS**

- Project 1 Floating Peak
  - Responsible for design and implementation using Bootstrap, Handlebars templating, AJAX, and jQuery.
- <u>Project 2</u> <u>planTastic</u>
  - Responsible for front-end design, users, authentication, authorization.
  - o Build using Ruby on Rails, Sass, Bootstrap, Google Places API, and PostgreSQL DB.
- Project 3 ideaMe
  - Responsible for planning, design, technology selection, and project implementation.
  - o Built using Ruby on Rails, Sass, Bootstrap, and PostgreSQL DB.

# **Solutions Manager** Verizon Wireless

June 2015 - March 2016 Palo Alto, CA

- Managed the performance of 14 commission based sales representatives in a fast paced sales environment.
- Specialized in Net Promoter Score (NPS) for my location bringing year to date NPS from 34.4% to 64.5%.

# Analyst - Customer Service Operations (Executive Relations) Verizon Wireless

April 2014 - June 2015 Chandler, AZ

- Worked directly with National Executive Leadership teams to identify and report on the root cause of customer's complaints and the escalation driver.
- Handled customer escalations via government agencies such as the FCC, FTC, DOJ, State Public Utilities Commission, and States Attorney Generals.
- Frequently interacted with all departments and all levels of Verizon Wireless such as, but not limited to: Legal, Public Relations, Financial Service, Corporate Security, and Customer Service.

# **EDUCATION**

General Assembly
JavaScript Development
Web Development Immersive
Arizona Western College
Computer Information Systems
Strayer University
Business Management

**2016-2016** San Francisco, CA

> **2005 - 2007** Yuma, AZ **2012 - 2014** Chandler, AZ