



# CLIENT DISCOVERY QUESTIONNAIRE

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Fill what is relevant, Skip if unsure

## SECTION 1 — UNDERSTANDING YOUR BRAND

1. What is the **name** of your brand?

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2. Describe your brand using **five keywords**:

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3. What **emotions or ideas** do you want your visuals to evoke?

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4. List **three words** that define your brand's **tone or philosophy**:

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5. Who is your **primary audience or customer**?

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## SECTION 2 — EXPLORING YOUR VISION

6. What is the **purpose** of this project? (check all that apply): ☐ **Campaign** ☐ **Editorial** ☐ **Lookbook** ☐ **Social Content** ☐ **Brand Refresh** ☐ **Other**:

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7. What **message or feeling** should the visuals communicate?

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8. What **product or collection** should be highlighted?

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9. What **story, theme, or concept** would you like to explore visually?

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10. How should your product **feel in imagery**?

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## SECTION 3 — VISUAL PREFERENCES & DIRECTION

11. Share any **visual references or inspirations** (links or attach images):

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12. Are there any **visuals or aesthetics to avoid**?

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13. What **settings or environments** feel most natural for your brand?

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## SECTION 4 — PRODUCTION DETAILS & OUTCOMES (Only answer If a specific is known)

14. **Number of final images required:**

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15. **Motion assets** needed? ☐ Yes ☐ No If yes, please describe:

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16. **Aspect ratios or formats** required: ☐ Social ☐ Print ☐ Website ☐ Other:

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17. **Target launch or campaign date:**

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18. **Ideal shoot date(s):**

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## SECTION 5 — BRAND OPERATIONS

19. **Primary contact / decision maker:**

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20. **Role or position:**

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21. Existing **brand guidelines or colour references**? ☐ Yes ☐ No If yes, attach or link.

22. **Estimated budget range:**

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23. Are you seeking: ☐ **One-time project** ☐ **Ongoing collaboration**

24. **Frequency** of new visual releases (monthly / quarterly / seasonal): \_\_\_\_\_

## SECTION 6 — BRAND PHILOSOPHY + VALUES

25. What does your brand **stand for beyond aesthetics**?

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26. How do your **materials, processes, or values** shape your visuals?

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27. What **dualities** define your brand identity?

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28. What should the visuals **say that words cannot**?

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**Additional Notes:**

This image shows a single sheet of white paper with horizontal ruling lines. The lines are evenly spaced and run across the width of the page. There are no margins, text, or other markings on the paper.