Quotation #20260055
"Project Estimation"

Quotation Date:	Salesperson:
10 Feb 2026	Anastasia AI Manager

General Terms and conditions

Vasilkoff CY LTD is committed to project success and client satisfaction. It is our expectation and goal that all our clients become strong advocates and active reference sites. To achieve that, we both need to work positively together. In support of that we provide clear terms, billing, project milestones and communication. Ultimately we guarantee our focus on project success with a retainer against project sign-off.

Note: Some simplified projects such as our "Easy" range of out-of-the-box products have simplified terms with implicit sign-off at handover/delivery – see the relevant scoping document for details.

Project Background

Users require assistance in comprehending complex legal, business, and formal documents before execution. Decodocs aims to address this by providing a web-based AI platform that simplifies document understanding. The platform will offer plain-language explanations, highlight potential risks and caveats, detect inconsistencies, answer user queries, and optionally translate documents.

SCOPE OF WORK

Core Features

- Document Analysis & Explanation:
- *   AI-powered plain-language summaries.
- *   Identification of key obligations, risks, and red flags.
- *   Detection of unusual or one-sided clauses.
- *   Highlighting of missing or vague sections.
- *   Identification of logical inconsistencies within documents.
- Interactive Question & Answering:
- *   Ability for users to ask specific questions about document content.
- *   Answers directly linked to relevant document sections.
- Document Import & Management:
- *   Local file uploads (PDF, DOCX, TXT).

- * Integration with cloud storage providers (Google Drive, Dropbox, OneDrive, Box, HubSpot, iCloud Drive).
- * Secure document storage and per-user isolation.
- * User dashboard for managing documents and viewing analysis history.
- Translation Services:
- * Optional document translation while preserving legal meaning.
- * Display of original and translated text side-by-side.
- User Authentication & Access:
- * Email and OAuth (Google) for user registration and login.
- * Anonymous trial mode with limited functionality.
- Monetization & Administration:
- * Tiered pricing model (free tier with limits, paid tiers).
- * Usage-based accounting.
- * Stripe integration for payment processing.

Workflow Integration

- Cloud Storage Integrations:
- * Google Drive
- * Dropbox
- * OneDrive
- * Box
- * HubSpot
- * iCloud Drive (subject to API feasibility)
- Payment Gateway:
- * Stripe integration for subscription and usage-based billing.

System Architecture

- Data Ingestion & Preprocessing:
- * User uploads (local) and cloud service imports.
- * File validation (type, size, virus scan).
- * Metadata extraction.
- * Document parsing into text chunks.
- Core Processing Services:
- * Chunked document analysis using configurable AI models (e.g., Gemini, OpenAI, Anthropic).

- * AI capability modules for summarization, risk identification, Q&A, and translation.
- * Real-time progress tracking for analysis tasks.
- Orchestration Layer:
- * Asynchronous job queue for managing AI processing tasks.
- * API gateway (REST or GraphQL) for frontend-backend communication.
- * AI model orchestration with retry and fallback strategies.
- * Cost management for AI token usage.
- Data Storage & Management:
- * Secure database for user accounts, documents, and analysis results.
- * Per-user data isolation.
- Frontend Application:
- * Responsive web application (desktop-first) providing user interface for document upload, viewing, analysis, and Q&A.

Project Phases

Phase 1: Discovery & Core Development (MVP) Duration: 6-8 Weeks Deliverables

- Detailed technical specifications and architecture design.
- Setup of development, staging, and production environments.
- Core document upload and processing pipeline (PDF, DOCX).
- Basic AI analysis for summaries and risk highlighting.
- User authentication (email/Google OAuth).
- Basic document viewer with Q&A interface.
- Deployment of MVP to production. Phase 2: Integrations & Enhanced AI Duration: 4-6 Weeks Deliverables
- Integration with specified cloud storage providers (Google Drive, Dropbox, OneDrive).
- Implementation of advanced AI features (inconsistency detection, obligation extraction).
- Optional translation feature integration.
- Refinement of UI/UX based on initial feedback.
- Enhanced error handling and logging. Phase 3: Monetization & Optimization Duration: 3-5 Weeks Deliverables
- Stripe integration for payment processing.
- Implementation of free and paid tiers with usage limits.
- User dashboard enhancements (usage stats, history).
- Performance optimization for document processing and AI responses.
- Security audit and hardening.

- Comprehensive testing and quality assurance.

Results
- Fully functional Decodocs web application.
- Source code repository with version control.
- Deployment scripts and infrastructure configuration.
- API documentation.
- User guides and documentation.
- Runbooks for system maintenance and operations.
- Comprehensive QA test suite and reports.

Estimated Budget
The estimated budget for the full product development of Decodocs ranges from $200,000 to $290,000 USD.

Expected Results
- A robust and scalable AI-powered web application for document analysis
- Improved user understanding of complex documents
- Reduced risk for users when signing or acting upon formal documents
- A platform capable of integrating with multiple cloud storage services
- A foundation for future feature enhancements and monetization strategies

Our Portfolio
https://vasilkoff.com/portfolio/

Our Contacts
Representative: Danylo Bashmakov

E-mail: danylo@vasilkoff.com

Representative: Simon Papazov

E-mail: sp@vasilkoff.com

Phone (WhatsApp): +357 99169229

Payment Schedule
- An Initial Payment to be discussed

- All the extra hours will be paid at an hourly rate of 40 Euro per hour.

All Payments Are Payable To

BANK ACCOUNT DETAILS	Vasilkoff (CY) Ltd
Bank / Institution EUROBANK CYPRUS LTD IBAN CY7701800007000200100281790 Currency EUR Account Category CURRENT LEGAL ENTITIES EUR Account Owner VASILKOFF (CY) LTD Branch PAPHOS BRANCH (007) SWIFT BIC ERBKCY2N Account number 200100281790	Reg. HE 344792 VAT #CY10344792Y TIC 12344792A THINODOROU BUSINESS CENTER Office 402, Charalambou Mouskou & Grigori Afxentiou 20, Paphos, 8010 DUNS number: 534508024

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Each party shall keep confidential and not disclose to any other party or use, except as required by this Agreement, any Confidential Information obtained from the other party; provided, however, that neither party shall be prohibited from disclosing or using information that at the time of disclosure is publicly available or becomes publicly available through no act or omission of the party having a confidentiality obligation under this section, that is or has been disclosed to such party by a third party who is not under (and to whom such party does not owe) an obligation of confidentiality with respect thereto, that is or has been independently acquired (without restriction on disclosure) or developed by such party, or to the minimum extent use or disclosure is required by court order or as otherwise required by law, on condition that notice of such requirement for such disclosure is given to the other party prior to making any such use or disclosure. In addition, each party shall use reasonable precautions to maintain the confidentiality of Confidential Information.

Customer shall own all data in connection with the Services. However, as between the parties, Vasilkoff CY Ltd will own codes and all rights, title, interest in and to the Work Product and all intellectual property rights related thereto, including, without limitation, all rights under all copyright, patent and other intellectual property laws. Further, Vasilkoff CY Ltd shall retain ownership of all right, title and interest in and to any Pre-existing Intellectual Property (as defined below) and all intellectual property rights related thereto and open to offer similar solution to other state and countries.

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