## **Simple Sales Dashboard Design**



## **#Based on the Super Store Sales Dashboard, here are three short insights:**

- 1. Sales are heavily concentrated in the West and in Office Supplies: The West region generates the highest sum of sales among all regions, and the Office Supplies category accounts for the largest percentage of total sales at 41.11%.
- 2. Sales show a clear seasonal pattern with a strong year-end peak: Sales remain relatively steady and low during the first half of the year, start climbing around July/August, and reach their highest point in December, indicating a significant Q4 and holiday sales surge.
- 3. Sales distribution by state is extremely uneven: California leads by a significant margin, with sales far outstripping all other states. The top three states (California, New York, and Texas) contribute a disproportionately large share of total sales compared to the rest of the country.