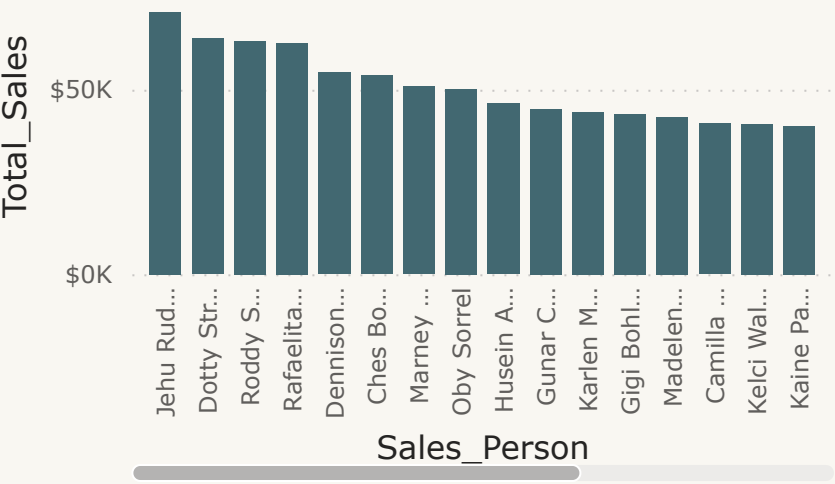
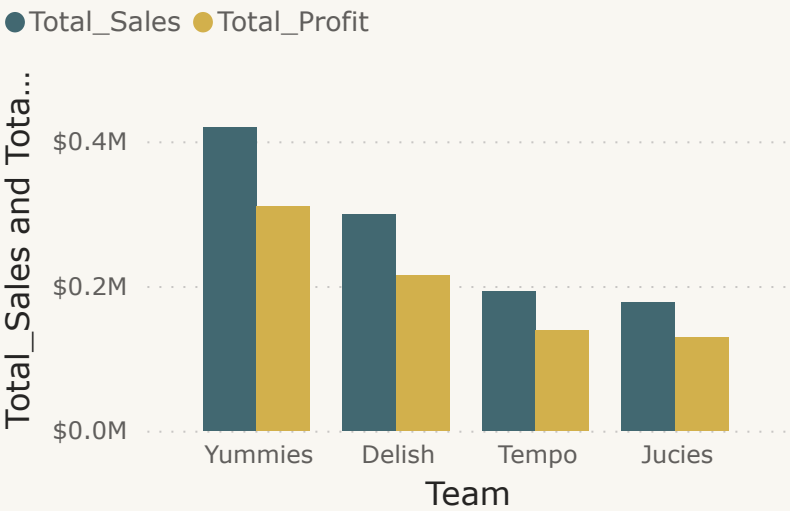


Total_Sales by Sales_Person



Total_Sales and Total_Profit by Team



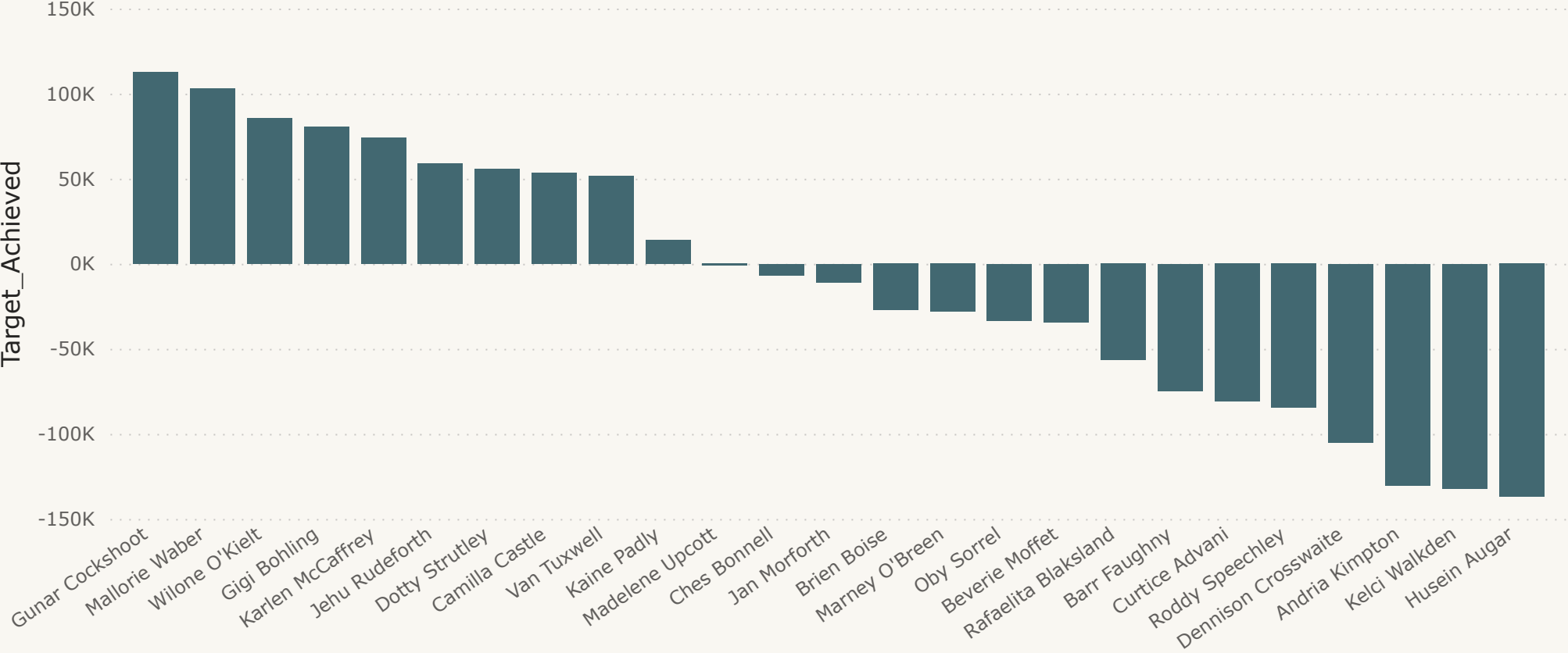
Product

- ☐ 50% Dark Bites
- ☐ 70% Dark Bites
- ☐ 85% Dark Bars
- ☒ 99% Dark & Pure
- ☐ After Nines
- ☐ Almond Choco
- ☐ Baker's Choco Chips
- ☐ Caramel Stuffed Bars
- ☐ Choco Coated Almonds





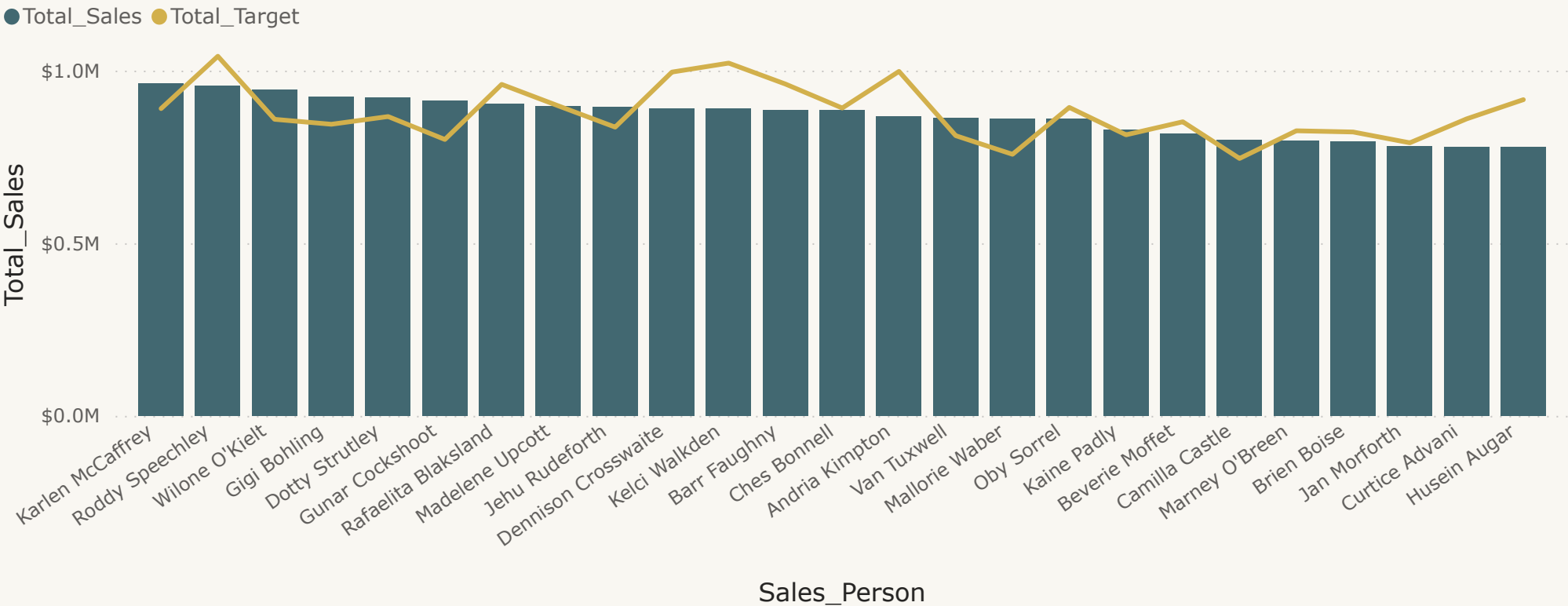
Target_Achieved by Sales_Person



Sales_Person

Target and Sales Comparison w.r.t. sales person

Total_Sales and Total_Target by Sales_Person



Entire Data Table

Sales_Person	Total_Sales	Total_Target	Target_Achieved	Target_Achieved%
Gunar Cockshoot	\$9,13,325	800600	112725	14.08%
Mallorie Waber	\$8,60,846	757650	103196	13.62%
Wilone O'Kielt	\$9,44,580	859000	85580	9.96%
Gigi Bohling	\$9,25,057	844650	80407	9.52%
Karlen McCaffrey	\$9,63,956	890000	73956	8.31%
Camilla Castle	\$7,98,868	745600	53268	7.14%
Jehu Rudeforth	\$8,95,363	836350	59013	7.06%
Dotty Strutley	\$9,22,635	867000	55635	6.42%
Van Tuxwell	\$8,63,079	811600	51479	6.34%
Kaine Padly	\$8,28,058	814050	14008	1.72%
Madelene Upcott	\$8,97,554	897850	-296	-0.03%
Ches Bonnell	\$8,84,835	891650	-6815	-0.76%
Jan Morforth	\$7,80,038	790950	-10912	-1.38%
Brien Boise	\$7,94,920	822250	-27330	-3.32%
Marney O'Breen	\$7,97,629	825750	-28121	-3.41%
Oby Sorrel	\$8,60,083	893450	-33367	-3.73%
Beverie Moffet	\$8,17,572	851850	-34278	-4.02%
Rafaelita Blaksland	\$9,03,616	960150	-56534	-5.89%
Barr Faughny	\$8,86,375	961100	-74725	-7.77%
Roddy Speechley	\$9,57,047	1041650	-84603	-8.12%
Curtice Advani	\$7,79,422	860250	-80828	-9.40%
Dennison Crosswaite	\$8,90,708	995800	-105092	-10.55%
Kelci Walkden	\$8,89,602	1021800	-132198	-12.94%
Andria Kimpton	\$8,67,510	997800	-130290	-13.06%
Husein Augar	\$7,79,044	915900	-136856	-14.94%
Total	\$2,17,01,722	21954700	-252978	-1.15%

Sales_Person	Target_Achieved%
Gunar Cockshoot	14.08%
Mallorie Waber	13.62%
Wilone O'Kielt	9.96%
Gigi Bohling	9.52%
Karlen McCaffrey	8.31%

Sales_Person	Target_Achieved%
Husein Augar	-14.94%
Andria Kimpton	-13.06%
Kelci Walkden	-12.94%
Dennison Crosswaite	-10.55%
Curtice Advani	-9.40%



Who has the most variance in each month ?

Month	Sales_Person	Target_Achieved
	Gunar Cockshoot	112725
	Mallorie Waber	103196
	Wilone O'Kielt	85580
	Gigi Bohling	80407
	Karlen McCaffrey	73956
	Jehu Rudeforth	59013
	Dotty Strutley	55635
	Camilla Castle	53268
	Van Tuxwell	51479
	Kaine Padly	14008
	Madelene Upcott	-296
	Ches Bonnell	-6815
	Jan Morforth	-10912
	Brien Boise	-27330
	Marney O'Breen	-28121
	Oby Sorrel	-33367
	Beverie Moffet	-34278
	Rafaelita Blaksland	-56534
	Barr Faughny	-74725
	Curtice Advani	-80828
	Roddy Speechley	-84603
	Dennison Crosswaite	-105092
	Andria Kimpton	-130290
	Kelci Walkden	-132198
	Husein Augar	-136856
Total		-252978

AVERAGE VS AVERAGEX

5.72K

Sales_average

1.86K

Sales_averagex

Different COUNT functions:

3791

Product_Count

3791

Product_countA

(Blank)

Product_countblank

22

distinct_products