

Bike share data analysis using excel and R

Case Study: How Does a Bike-Share Navigate Speedy Success?

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Data Analysis method: following the APPASA process: Ask - Prepare - Process - Analyze - Share – Act

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Scenario

My role is a junior data analyst working in the marketing analyst team at Cyclistic, a bike-share company in Chicago. The director of marketing believes the company's future success depends on maximizing the number of annual memberships. Therefore, my team wants to understand how casual riders and annual members use Cyclistic bikes differently. From these insights, my team will design a new marketing strategy to convert casual riders into annual members. But first, Cyclistic executives must approve my recommendations, so they must be backed up with compelling data insights and professional data visualizations.

Ask

Business Task: Converting casual riders into membership riders

The goal of the marketing team is to design the marketing strategies at converting casual riders into annual membership members. My task is to answer one of the three questions that will guide the future marketing program – How do annual members and casual members use the bicycle bikes differently?

Prepare

Data source: The data sets of previous 12 months of trip data can download [here](#)

NOTE: As the data source files are larger, I used the data consisting of 6 months from 2020-2021. I used R studio to combine the two large datasets which consists of 1 million rows of combining 2020-2021

- 12 csv. Files
- 13 variables.
- The data has been made available by motivate International Inc. under this [license](#)
- This is a public data.

ROCCC Analysis

- Reliable – yes, not biased, the data is cleaned, given by the certificate course
- Original- yes, can locate the original public data
- Comprehensive – yes, not missing important information
- Current – yes
- Cited – yes

Process

1. Download the previous 12 months of Cyclistic trip data.
2. Unzip the files.
3. Create a folder on your desktop or Drive to house the files. Use appropriate file-naming conventions.
4. Create subfolders for the .CSV file and the .XLS or Sheets file so that we have a copy of the original data. Move the downloaded files to the appropriate subfolder.
5. Follow these instructions for Excel (a):
 - a. Launch Excel, open each file, and choose to Save As an Excel Workbook file. Put it in the subfolder you created.
6. Open the spreadsheet and create a column called "ride_length." Calculate the length of each ride by subtracting the column "started_at" from the column "ended_at" (for example, =D2-C2) and format as HH:MM:SS using Format > Cells > Time > 37:30:55.

started_at	start_time	ended_at	end_time	ride_length
04/26/20	5:45:00 PM	04/26/20	6:12:00 PM	0:26
04/17/20	5:08:00 PM	04/17/20	5:17:00 PM	0:08

7. Create a column called "day_of_week," and calculate the day of the week that each ride started using the "WEEKDAY" command (for example, =WEEKDAY(C2,1)) in each file. Format as General or as a number with no decimals, noting that 1 = Sunday and 7 = Saturday.

H
day_of_the_week
1
6

8. Now, we will Proceed to the analyze step.

Analyze

Now the data is stored appropriately and has been prepared for analysis, Now we will start putting it to work.

Open the spreadsheet application, then complete the following steps:

- | mode_of_week | average Ride Length | max Ride Length |
|--------------|---------------------|-----------------|
| 1 | 12:22:00 AM | 3:18:00 PM |
| 1 | 1:22:00 AM | 4:18:00 PM |

- | Average_ride_length | |
|---------------------|------------------------------|
| Row Labels | Count of average_ride_length |
| casual | 23590 |
| member | 61093 |
| Grand Total | 84683 |

- | Count of average_ride_length | Column Labels | | | | | | | |
|------------------------------|---------------|--------------|--------------|-------------|--------------|-------------|--------------|--------------|
| Row Labels | 1 | 2 | 3 | 4 | 5 | 6 | 7 | Grand Total |
| casual | 6468 | 2677 | 3651 | 1794 | 2426 | 2507 | 4066 | 23589 |
| member | 11429 | 8055 | 9146 | 6917 | 9256 | 7455 | 8834 | 61092 |
| Grand Total | 17897 | 10732 | 12797 | 8711 | 11682 | 9962 | 12900 | 84681 |

- | Column Labels | | 1 | 2 | 3 | 4 | 5 |
|---------------|--|------------------------------|------------------|------------------------------|------------------|------------------------------|
| Row Labels | | Count of average_ride_length | Count of ride_id | Count of average_ride_length | Count of ride_id | Count of average_ride_length |
| casual | | 6468 | 44409 | 2677 | 24876 | 3651 |
| member | | 11429 | 56725 | 8055 | 50616 | 9146 |
| Grand Total | | 17897 | 101134 | 10732 | 75492 | 12797 |

5. Once we have spent some time working with the individual spreadsheets, merge them into a full-year view. We can do this with the tool you have chosen to use to perform your final analysis, either a spreadsheet, a database and SQL, or R Studio. I chose to use R studio.

```
Files Plots Packages Help Viewer
New Folder Delete Rename More
F: > Analyze done > 20_21
Name Size Modified
..
2020.csv 49.5 MB Jan 28, 2022, 12:36 PM
2021.csv 52.6 MB Jan 28, 2022, 12:24 PM

> library(readr)
> X2020 <- read_csv("2020.csv")
Rows: 500260 Columns: 12
-- Column specification -----
Delimiter: ","
chr (6): ride_id, rideable_type...
dbl (2): day_of_the_week, mode...
time (4): start_time, end_time, ...

i Use `spec()` to retrieve the full column specification for this data.
i Specify the column types or set `show_col_types = FALSE` to quiet this message.
> View(X2020)
> library(readr)
> X2021 <- read_csv("2021.csv")
Rows: 1048575 Columns: 12

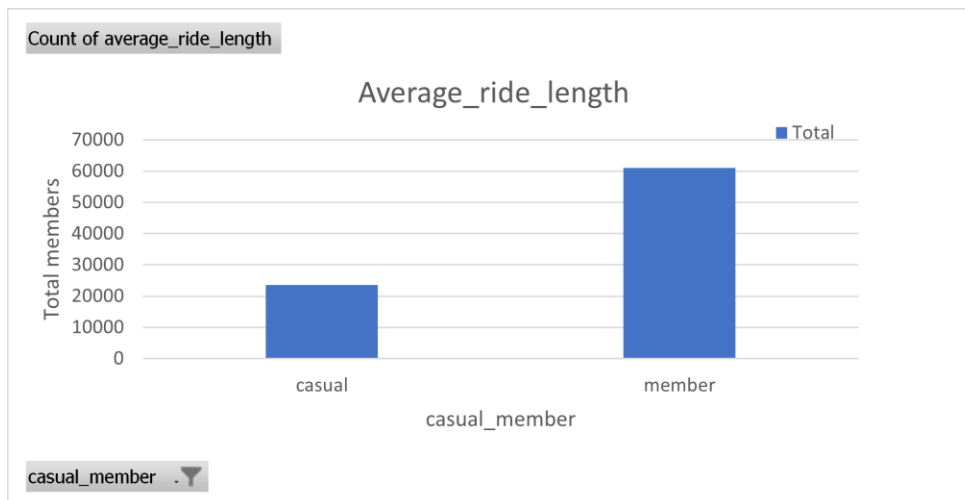
> View(X2021)
> combine <- rbind(X2020,X2021)
```

6. Export the summary file for further analysis.

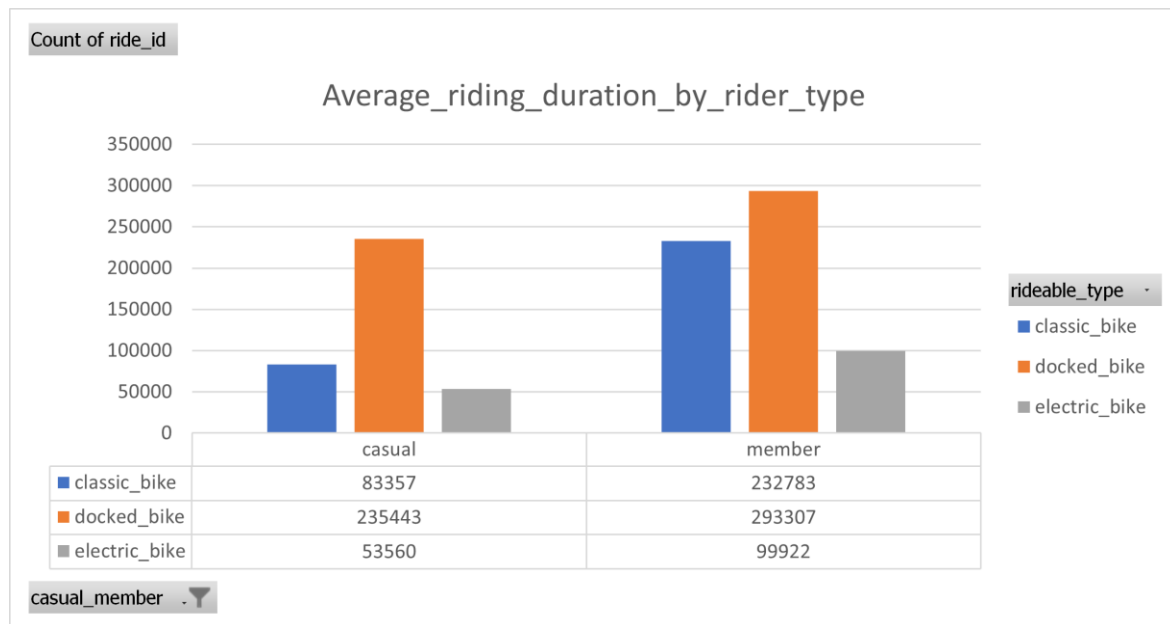
Share

Now that we have performed the analysis and gained some insights into the data, create visualizations to share our findings.

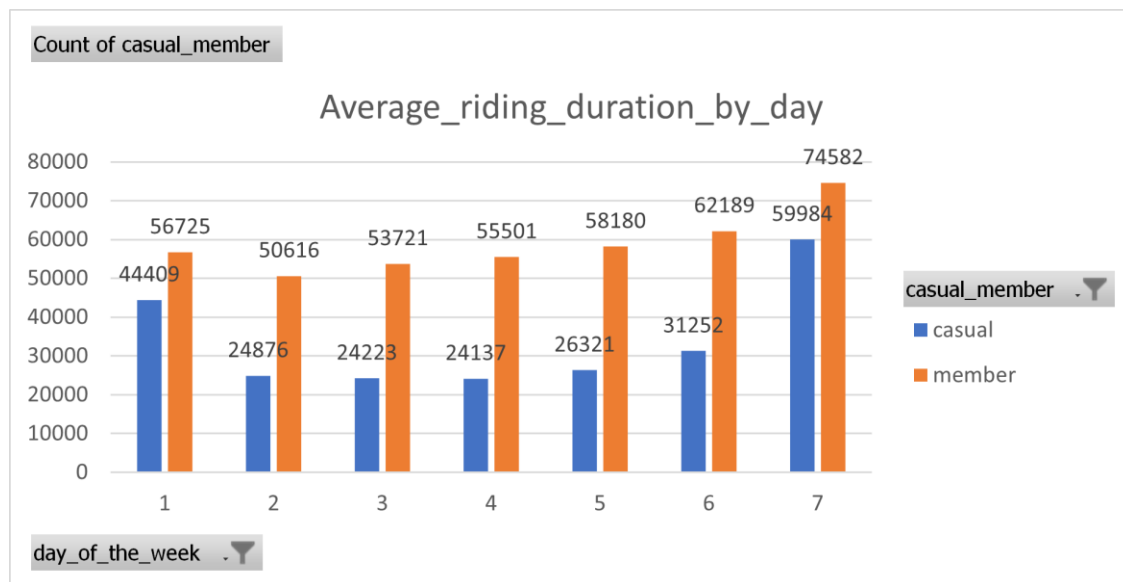
Average ride length by casual and member



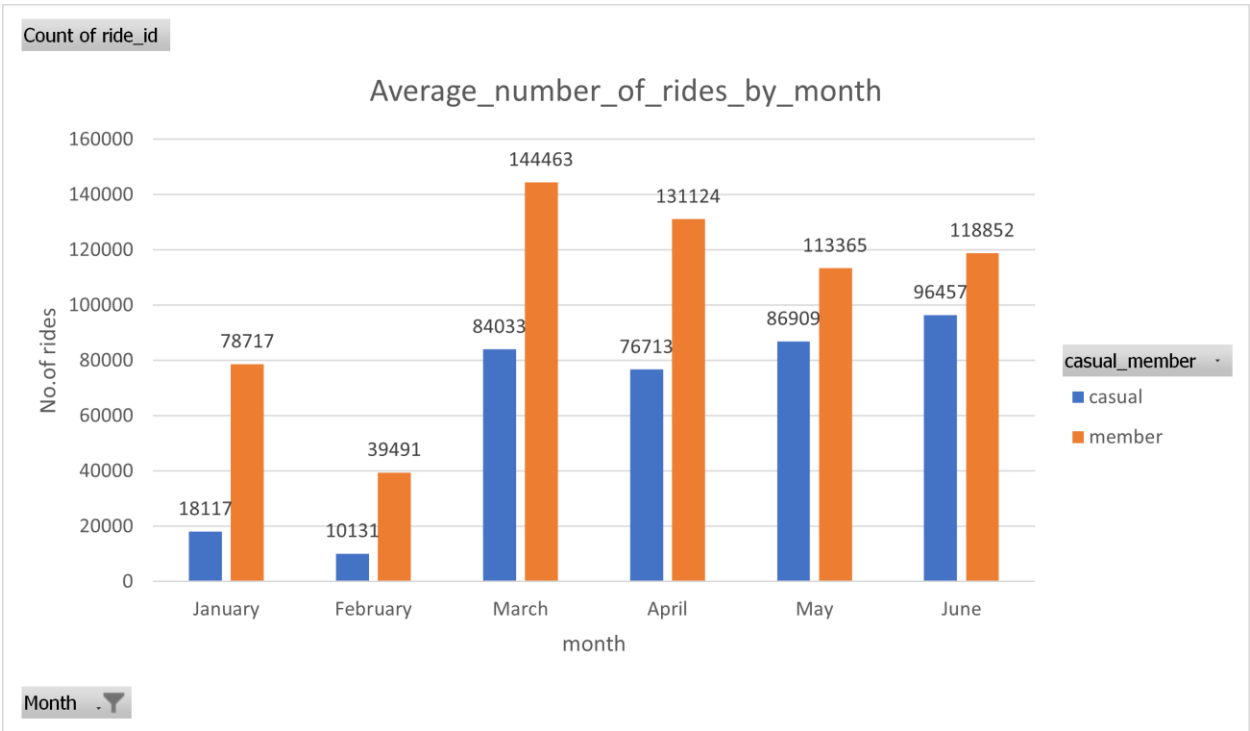
Average riding duration between members and casual riders.



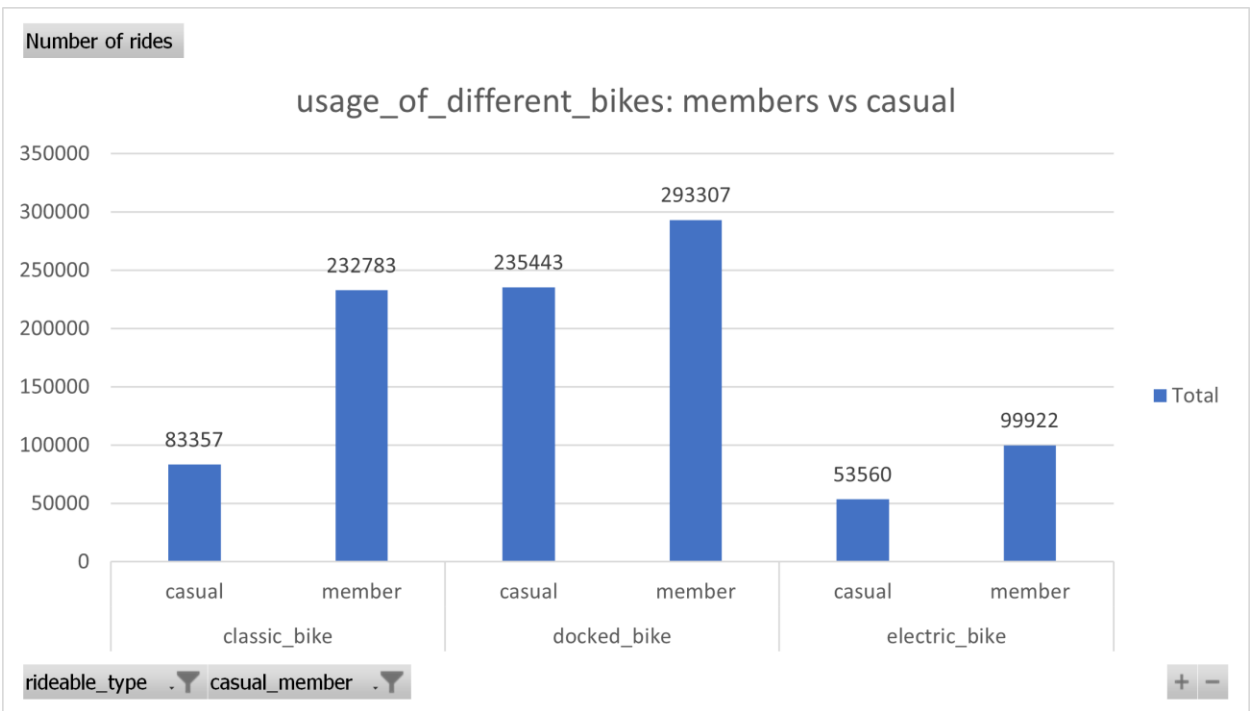
Average riding duration by day: Members vs Casual riders



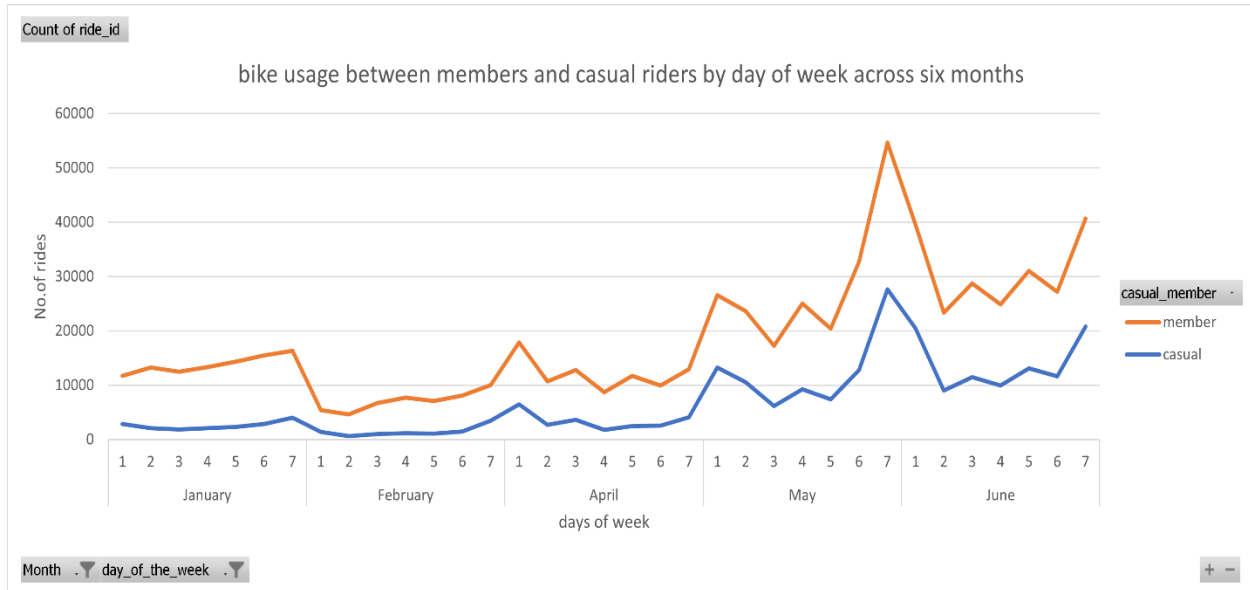
Average number of rides by month: Members vs Casual Riders



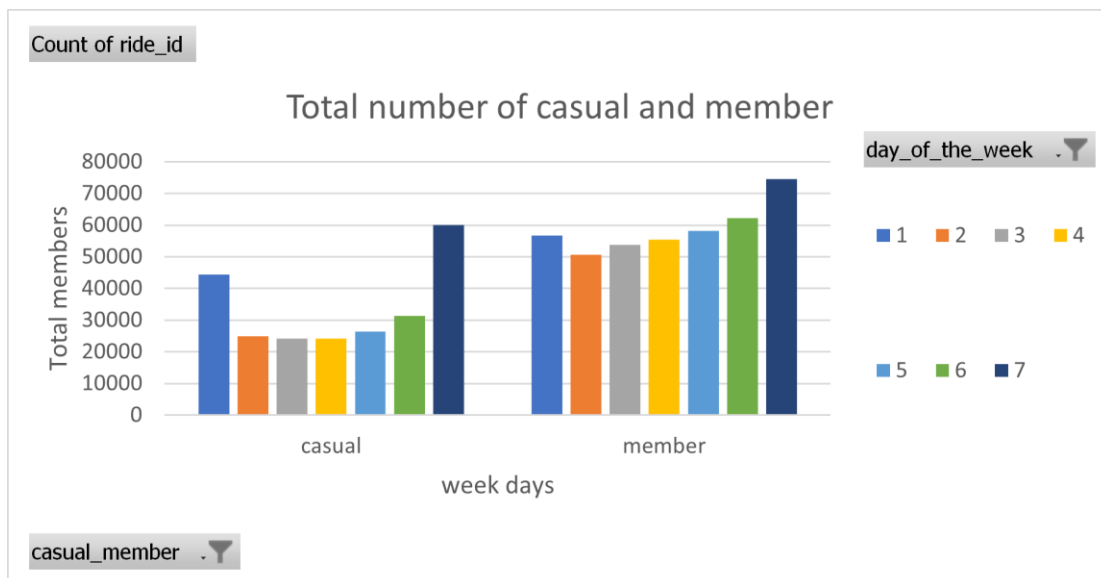
Usage of different bikes by rider type



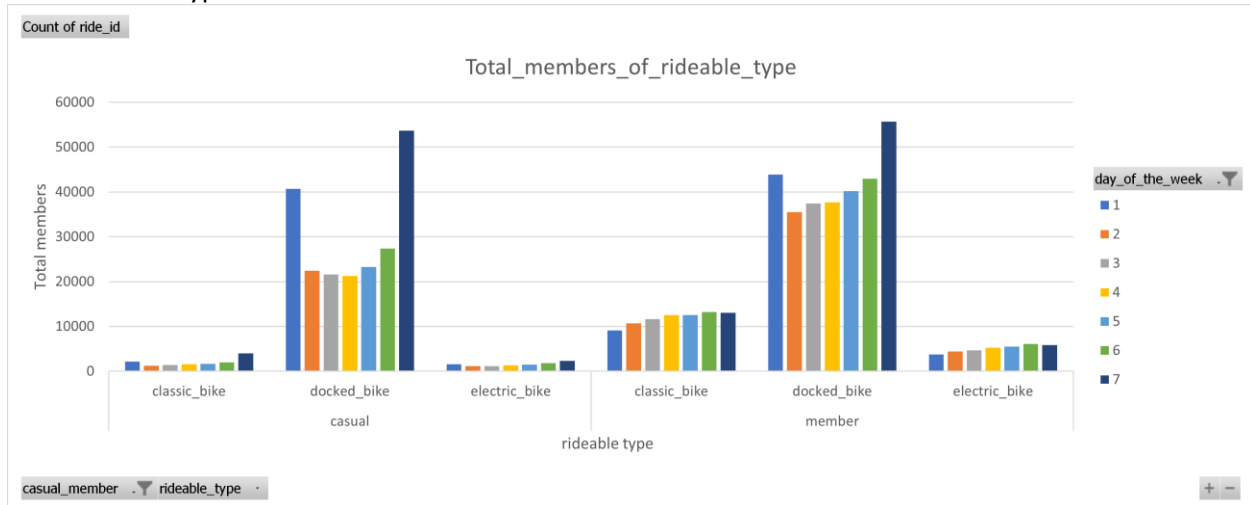
Number of rides between members and casual rides by day of week across six months



Total number of casual and members from 2020-2021



Total rideable type in 2020-2021



Key findings:

- From my analysis of 2020-2021 data set I have observed that the casual members are less when compared to membership members.
- Most of the casual and membership people used docked bikes
- casual people in certain area choose to ride classic bikes.
- casuals prefer longer trips especially Saturday and Sunday

Act

- Thus, we could increase the ride price of the bikes for weekends to target casual members to turn into membership especially for docked bikes. Providing a good offer to membership leads casual people can attract to it.
- Providing offers for member during summer may also attract casual riders.
- Marketing more effectively in social media and advertisements.

References:

<https://www.kaggle.com/alexzixinhan/bike-share-data-analysis-in-r/notebook>