

# **Steven Nosack**

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## **Transportation / Logistics**

With over 30 years of experience, I have driven community empowerment and sales growth, connecting customers to essential communication services. Achieved a 20% increase in brand interest and sales within 6 months.

## **WORK EXPERIENCE**

### **Assurance Wireless • Newburgh, New York, United States • 03/2023 – 02/2024**

#### **Connectivity Expert**

- Facilitated the connection of customers to our Lifeline Assistance and Affordable Connectivity programs, enhancing their access to essential communication services and contributing to community empowerment.
- Connect in-person with members of multiple local communities. Build curiosity in Assurance Wireless – T-Mobile services and add help connect qualified customers to available services.
- Generate brand interest and sales. Work with local community leaders and T-Mobile marketing teams to participate in promotional events and selling opportunities in the community. Develop strategies and sales plans to convert leads to sales.

### **Krystal Campbell Realty • Poughkeepsie, New York, United States • 10/2014 – 02/2024**

#### **Mid Hudson Homes**

- Used qualifications and market knowledge to help clients purchase or sell commercial and residential properties. Found available listings that align with their clients' criteria, scheduling showing times to give clients tours of available properties, and oversaw negotiations between their clients and a buyer or seller.
- Conferred with escrow companies, lenders, home inspectors, and pest control operators to ensure that terms and conditions of purchase agreements are met before closing dates
- Prepared market analysis statistics, bid presentations for buyers & sellers, researched listings, set up title searches and home inspections

### **Montana Brand Produce • Greater Salt Lake City Area • 05/2011 – 07/2021**

#### **Logistics Operations Manager**

- Led daily business operations to achieve key business metrics and continuous improvement initiatives. Prepared and controlled operational budgets focused on reducing additional costs and increasing efficiency and productivity. Delivered strategic leadership to a large team and encouraged them to achieve set goals.

- Arranged practical training and development programs for the team to boost knowledge/performance, reduce churn, and optimize customer experience, and gathered and analyzed data to improve the decision-making process
- Managed all profit/loss by implementing cash control/security procedures, controlling inventory, administering labor, and analyzing financial reports

### **Wanship Transportation • North Salt Lake, Utah, United States • 02/2010 – 05/2011**

#### **Warehouse Supervisor**

- Overseeing receiving and dispatching procedures for shipments
- Assigning workloads and daily tasks to Warehouse Associates
- Communicating with customers to answer shipping and receiving questions and troubleshoot problems
- Monitoring Warehouse Associates to ensure safety procedures are being followed when operating forklifts and other machinery

### **US Army • Various Posts worldwide • 06/1985 – 03/1995**

#### **U.S. Army Military Police Operations NCO**

- Provides analysis, integration, and synchronization of MP operations in support of base operations; serves as the senior functional staff non-commissioned officer responsible for advising the Brigade S-3 and the Brigade Commander on matters relating to MP operations; provides personal staff support to the commander for law enforcement issues involving U.S. military and civilian personnel; serves as the Force Protection/Antiterrorism Officer for the Regiment; reviews and enforces force protection and physical security measures across the Regiment; conducts inspections and vulnerability assessments.

## **EDUCATION**

### **Bachelor's Degree in Business Administration**

Jones International University • Centennial, CO • GPA: 3.78 GPA • 10/2011 – 06/2015

## **SKILLS**

Auditing, Brand Management, Budgeting, Customer Relationship Management (CRM), Customer Satisfaction, Data Entry, Human Resources (HR), Logistics Management, Marketing Strategy, Microsoft Office, Microsoft Outlook, Microsoft PowerPoint, Recruiting, Residential Real Estate, Security, Social Media, Social Media Marketing, Strategic Planning, Time Management, Training & Development