

Abdelrahman Esmail, Threat Detection Engineer

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PROFILE

Threat Researcher with 5+ years' experience in pre-sales, threat analysis, and network signature rules. Proven track record in managing large-scale projects from both sales and R&D perspectives.

EMPLOYMENT HISTORY

May 2023 — Present	Senior Threat Detection Engineer, Trend Micro <div>Cairo</div> <ul style="list-style-type: none">Developed, designed, and refactored threat models that correlated with hybrid, on-premise, container, and cloud environments to give 360 visibility for customers.Tracked new APT group's activities on Kibana and Splunk to track zero-day attacks and exploited in the wild CVEs to provide customer coverage in less than 24 hours.Built a new XDR telemetry schema for container environments which helped to co-relate container activities from K8s, Openshift, and ECS orchestrations with other cloud, endpoint, and workload activities.Developed tools to help in daily testing for regression, FP, and unit testing with Atomic-Red-Script.
Dec 2022 — Apr 2023	Senior Threat Detection and Response, Trend Micro <div>Cairo</div> <ul style="list-style-type: none">Led the initiative to redesign, optimize, and maintain vulnerability network signature rules and decoders, resulting in a 20% performance improvement and a 35% reduction in false positivesLed the weekly end-to-end release process of signatures to the customers.Managed customer escalations related to Deep Security IPS signatures for security incidents, and false positives/negatives with the same weekly sprint.Conducted vulnerability research and performed simulations for IPS signatures, addressing undisclosed items from ZDI and other TrendLabs, resulting in IPS coverage for 2 weeks before the vendor's official patch.
Jun 2020 — Nov 2022	Threat Detection and Response, Trend Micro <div>Cairo</div> <ul style="list-style-type: none">Designed and fine-tuned sophisticated network signature rules which need more research work with new network protocols for C1WS.Vulnerability research, verification, and reproduction for n-day, 0 days, and undisclosed items from TrendLabs.Administered Customer issues and inquiries on an average of 4 working days.
Dec 2018 — Jun 2020	Systems Engineer, Trend Micro <div>GCC</div> <ul style="list-style-type: none">Co-ordinated the GCC region, mainly to cover UAE, and Saudi Arabia as systems engineer with more than 7.5 million deal.Led the development and execution of health check program, resulting in a 15% increase in customer retention and \$3M in new revenue from cross-selling Trend Micro products and services.

EDUCATION

Sep 2014 — Jul 2018	Bachelor of Computer and Information Science, Ain Shams University <div>Cairo</div> <p>Graduated with B with score 73.81%</p>
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SKILLS

Research	TCP/IP
Continuous Delivery	Vulnerability Signatures
Analytics	Snort
Cyber Risk	C++
Threat Detection	C
Customer Service	Python
Ability to Multitask	Purple Team
Threat Hunting	Windows/Linux

Threat Analysis	globally distributed team
Detection Engineer	Research initiatives
Container	Suricata
K8S	Wireshark
AWS	HTTP
Azure	IDS
CEH	IPS
OSCP	Exploitation
OWASP	

LANGUAGES	Arabic	Native speaker	English	C1
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INTERNSHIPS

Oct 2018 — Nov 2024	Trend Micro Certification program in IT Security, Trend Micro	Cairo
	<ul style="list-style-type: none"> Gained practical, hands-on experience and product certification for 6 Trend Micro products which cover hybrid cloud security, network defense, and endpoint protection solutions. Applied knowledge in real-world scenarios, Collaborated with a team, completing 2 deals projects within 1-month deadlines. 	
Dec 2017 — Apr 2018	Cybersecurity Specialization, University of Maryland	Remote
	<ul style="list-style-type: none"> Graduated of rigorous 2-month cyber security Specialization program. Also obtained of certificates for usability, cryptography, web pen-test. Built a project to applied Cryptanalysis techniques for +10 cryptography algorithms. 	

COURSES

Sep 2021 — Nov 2024	Associate AWS Certified Developer, Amazon Web Services
Jul 2021 — Jul 2024	Amazon Web Services Solutions Architect Associate, Amazon Web Services
Feb 2021 — Feb 2024	Amazon Web Services SysOps Administrator - Associate, Amazon Web Services
Dec 2020	CNSS Certified Network , The Institute of Company Secretaries of India
Mar 2018	Cybersecurity Specialisation, University of Maryland, College Park