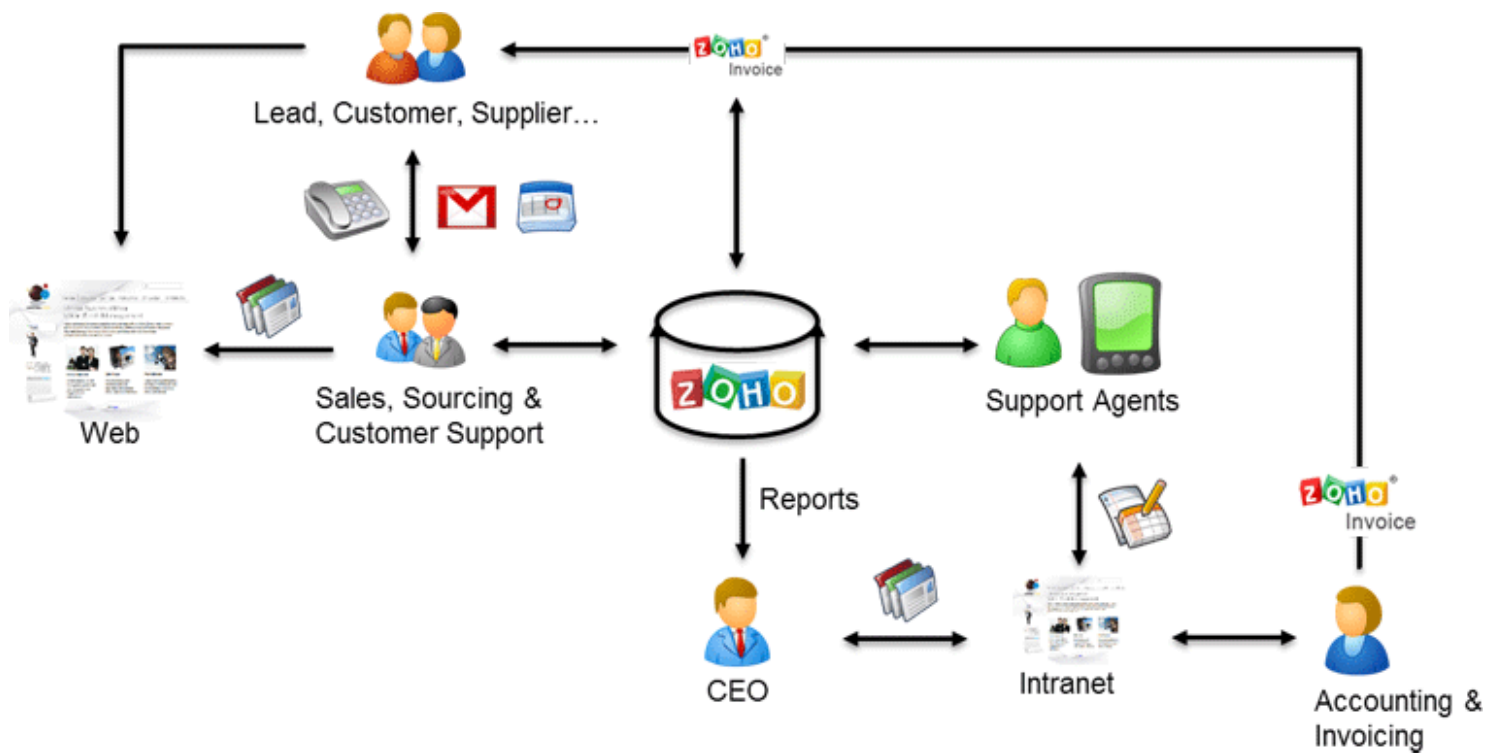1. **INTRODUCTION**

   overview

   ● *Description of the project*
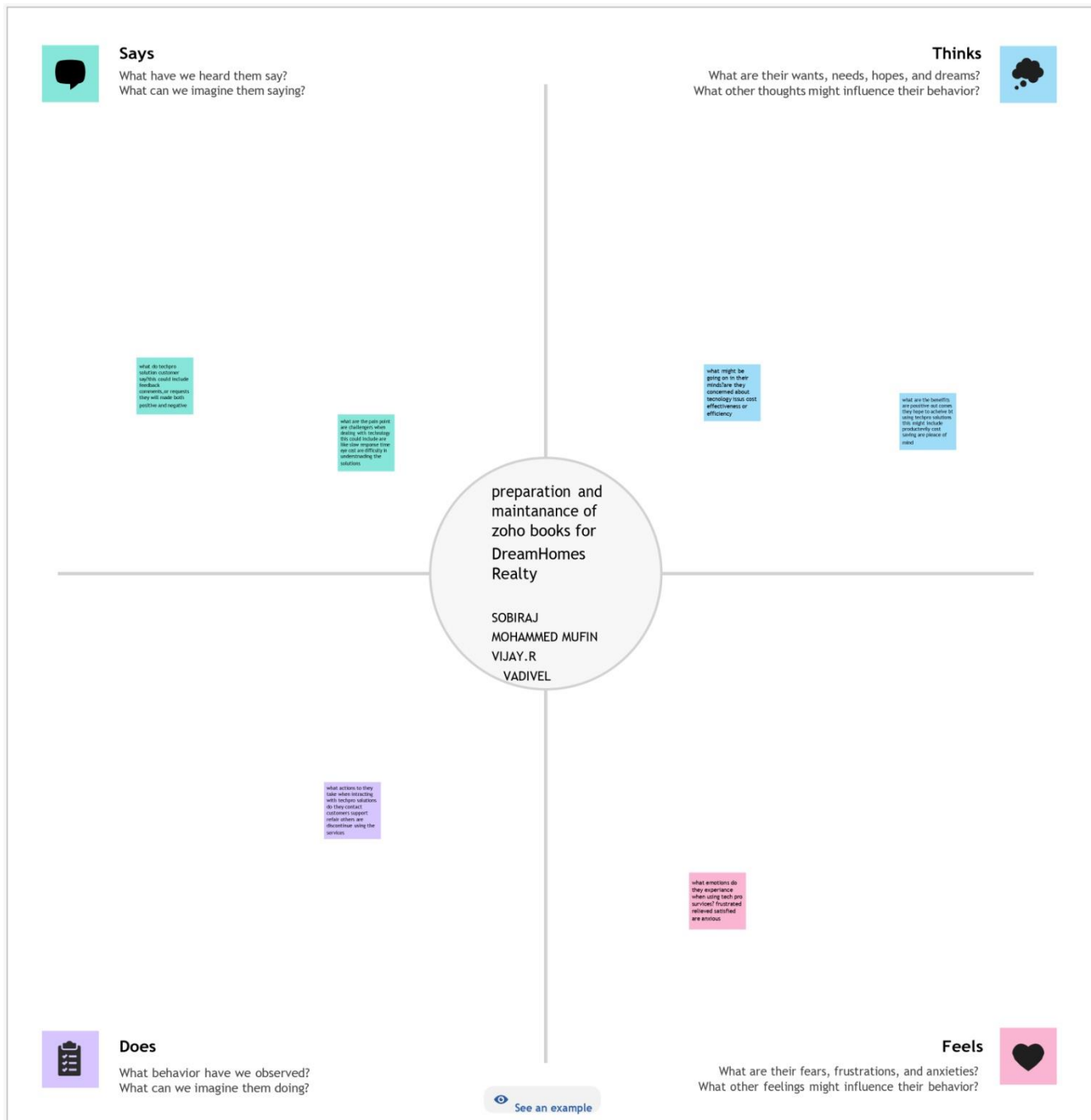
Project Description:

Dreamhomes main aim is to fully understand a client's requirements in order to help them find the home of their dreams. We have satisfied many a client over the years, which clearly demonstrates that our thorough, yet friendly approach really does work. Dreamhomes believe in making the whole experience stress free for every single client, sailing through the whole buying process with them, hand in hand, and offering every type of assistance that each individual client may need.

PURPOSE

2. **Problem definition & design Thinking**
   Empathy map

Says

What have we heard them say?
What can we imagine them saying?

what do techpro solution customer say/this could include feedback comments, or requests they will made both positive and negative

what are the pain point are challengers when dealing with technology this could include are like slow response time eye cost are difficulty in understanding the solutions

Thinks

What are their wants, needs, hopes, and dreams?
What other thoughts might influence their behavior?

what might be going on in their mindshare they concerned about tecnology issus cost effectiveness or efficiency

what are the benefits are possitive out comes they hope to achieve bt using techpro solutions this might include productevity cost saving are pleace of mind

preparation and maintanance of zoho books for DreamHomes Realty

SOBIRAJ

MOHAMMED MUFIN

VIJAY.R

VADIVEL

what actions to they take when intracting with techpro solutions do they contact customers support refair others are discontinue using the services

what emotions do they experiance when using tech pro survices? frustrated relieved satisfied are anxious

Does

What behavior have we observed?
What can we imagine them doing?

See an example

Feels

What are their fears, frustrations, and anxieties?
What other feelings might influence their behavior?

Ideation & Brainstorming map

Brainstorm & idea prioritization

Use this template in your own brainstorming sessions so your team can unleash their imagination and start shaping concepts even if you're not sitting in the same room.

- **10 minutes** to prepare
- **1 hour** to collaborate
- **2-8 people** recommended

Before you collaborate

A little bit of preparation goes a long way with this session. Here's what you need to do to get going.

10 minutes

Team gathering
Define who should participate in the session and send an invite. Share relevant information or pre-work ahead.

Set the goal
Think about the problem you'll be focusing on solving in the brainstorming session.

Learn how to use the facilitator tools
Use the Facilitation Superpowers to run a happy and productive session.

Define your problem statement

Remember that brainstorming is a creative process, and it's essential to encourage open and innovative thinking while considering all these details. It may also involve revisiting and refining ideas as the brainstorming session progresses.

10 minutes

How might we [your problem statement]?

Key rules of brainstorming
to run a smooth and productive session

- Stay in track
- Encourage wild ideas
- Defer judgment
- Listen to others
- Be for volume
- If possible, be visual

Brainstorm

Write down any ideas that come to mind that address your problem statement.

10 minutes

Tip

Person 1 — Future Vision, Support and Customer Service

Person 2 — Sustainability, Budget and Resources

Person 3 — Timeline and Milestones, Feedback Loop

Person 4 — Marketing and Promotion, Testing and Quality Assurance

Plan for customer support and service. How will Swiftly assist users and address their concerns?

Consider the environmental impact of the solutions and explore ways to make them more sustainable.

Group ideas

Take turns sharing your ideas while clustering similar or related notes as you go. Once all sticky notes have been grouped, give each cluster a sentence-like label. If a cluster is bigger than six sticky notes, try and see if you and break it up into smaller sub-groups.

10 minutes

Tip

Think about the long-term value for Swiftly. Solutions, How does the company see itself evolving and expanding in the future?

Prioritize

Your team should all be on the same page about what's important moving forward. Place your ideas on this grid to determine which ideas are important and which are feasible.

10 minutes

Tip

Type your paragraph...

Create a timeline with milestones for the development and launch of these solutions. This helps in tracking progress.

Estimate the budget required for development, marketing, and ongoing operations. Identify the necessary resources and funding sources.

Importance (vertical axis)

Feasibility (horizontal axis)

After you collaborate

You can export the mural as image or pdf to share with members of your company who might find it helpful.

Quick add-ons

Share the mural
Share a view-link to the mural with stakeholders to keep them in the loop about the outcomes of this session.

Export the mural
Export a copy of the mural as a PNG or PDF to attach to emails, include in letter, or view in your drive.

Keep moving forward

Strategy blueprint
Define the components of a new idea or strategy.
Open the template →

Customer experience journey map
Understand customer needs, motivations, and obstacles for an experience.
Open the template →

Strengths, weaknesses, opportunities & threats
Identify strengths, weaknesses, opportunities, and threats (SWOT) to develop a plan.
Open the template →

Show template feedback

3.Result

Profit&loss

dream homes realty

Profit and Loss

Basis: Accrual

From 01/10/2023 To 31/10/2023

Account	Account Code	Total
Operating Income		
Sales		75,00,000.00
Total for Operating Income		**75,00,000.00**
Cost of Goods Sold		
Labor		5,00,000.00
Materials		32,50,000.00
Total for Cost of Goods Sold		**37,50,000.00**
Gross Profit		**37,50,000.00**
Operating Expense		
Rent Expense		20,000.00
Salaries and Employee Wages		25,00,000.00
Total for Operating Expense		**25,20,000.00**
Operating Profit		**12,30,000.00**
Non Operating Income		
Total for Non Operating Income		**0.00**
Non Operating Expense		
Total for Non Operating Expense		**0.00**
Net Profit/Loss		**12,30,000.00**

Amount is displayed in your base currency **INR

Balance sheet:

dream homes realty

Balance Sheet

Basis: Accrual

As of 16/10/2023

Account	Account Code	Total
Assets		
Current Assets		
Cash		
Petty Cash		-5,000.00
Total for Cash		**-5,000.00**
Bank		
ICICI Bank-001		-27,36,000.00
Total for Bank		**-27,36,000.00**
Accounts Receivable		88,50,000.00
Other current assets		
Input Tax Credits		0.00
Input CGST		3,64,500.00
Input SGST		3,64,500.00
Total for Input Tax Credits		**7,29,000.00**
Total for Other current assets		**7,29,000.00**
Total for Current Assets		**68,38,000.00**
Fixed Assets		
petty expenses		5,000.00
Total for Fixed Assets		**5,000.00**
Total for Assets		**68,43,000.00**
Liabilities & Equities		
Liabilities		
Current Liabilities		
Accounts Payable		45,43,000.00
Salary Payable		25,00,000.00
GST Payable		0.00
Output CGST		6,75,000.00
Output SGST		6,75,000.00
Total for GST Payable		**13,50,000.00**

Purchase order:

dream homes realty
Tamil Nadu
India
GSTIN 33AAWFS6761Q2ZP
nithipradeepa2004@gmail.com

PURCHASE ORDER

PO-00001

Vendor Address

JUNIPER TRADERS
GSTIN 33AAAAA0000A15Z

Deliver To

Nithipradeepa2004
Tamil Nadu
India
GSTIN 33AAWFS6761Q2ZP
nithipradeepa2004@gmail.com

Date : 11/10/2023

#	Item & Description	Qty	Rate	Amount
1	Bricks	2,00,000.00	10.00	20,00,000.00

	Sub Total	20,00,000.00
	CGST9 (9%)	1,80,000.00
	SGST9 (9%)	1,80,000.00
	Total	**₹23,60,000.00**

ADVANTAGES OF DREAM HOMES REALTY:

Building a dream house allows you to create a home that is uniquely tailored to your individual needs and preferences. You can choose everything from the layout and design to the materials and finishes, ensuring that your home is exactly the way you want it.

A dream house is designed with your comfort in mind, taking into consideration everything from the placement of windows for natural light to the type of heating and cooling systems for optimal temperature control. This can result in a more comfortable and enjoyable living environment.

DISADVANTAGES OF DREAM HOMES REALTY:

The most widely recognized disadvantage to purchasing an existing home is that it is likely not going to be the exact dream you've envisioned. Since the home has already built you may need to manage the floor plans and square feet for that doesn't coordinate your actual needs.

5. *APPLICATIONS:*

DREAM HOMES REALTY.

6. Conclusion:

The other existing homes like apartments or **villas in kelambakkam** bespeaks the predominant craftsmanship furthermore worked by proficient engineering and framework for you feel welcomed seeing the homes with low cost per unit.

7. FUTURE SCOPE:

It encompasses various segments, including residential, commercial, retail, hospitality, and industrial properties. The rapid urbanization, growing middle class, and increased investment in infrastructure have driven the demand for real estate across these segments.

8. **APPENDIX:**

https://github.com/Sobiraj740/Dreamshomesrealty_NM2023TMID20459/blo

b/main/README.md

```html
<html lang="en" data-color-mode="auto" data-light-theme="light" data-dark-theme="dark" data-a11y-animated-images="system" data-a11y-link-underlines="false">
```

```css
<style>
/* for each iteration, uncomment the CSS variable */

/* light themes */
[data-color-mode="light"][data-light-theme*="light"],
[data-color-mode="auto"][data-light-theme*="light"] {
/* iteration 1 */
--border-color-iteration-1: #C8CCD0;
/* iteration 2 */
--border-color-iteration-2: #BABFC5;
/* iteration 3 */
--border-color-iteration-3: #A6ADB4;
/* iteration final */
--border-color-iteration-4: #868F99;

/* the first value is the final step, which falls back to previous iterations */
--control-borderColor-rest: var(--border-color-iteration-4, var(--border-color-
```

```css
    iteration-3, var(--border-color-iteration-2, var(--border-color-iteration-1))))
    !important;
}
/* dark themes */
[data-color-mode="dark"][data-dark-theme*="dark"],
[data-color-mode="auto"][data-light-theme*="dark"] {
    /* iteration 1 */
    --border-color-iteration-1: #363940;
    /* iteration 2 */
    --border-color-iteration-2: #3F434B;
    /* iteration 3 */
    --border-color-iteration-3: #4B5159;
    /* iteration final */
    --border-color-iteration-4: #666E79;

    /* the first value is the final step, which falls back to previous iterations */
    --control-borderColor-rest: var(--border-color-iteration-4, var(--border-color-
    iteration-3, var(--border-color-iteration-2, var(--border-color-iteration-1))))
    !important;
}
```

```html
<meta name="user-login" content="Sobiraj740">

<link rel="sudo-modal" href="/sessions/sudo_modal">
<meta name="viewport" content="width=device-width">
<meta name="description" content="Contribute to Sobiraj740/Dreamshomesrealty_NM2023TMID20459 development by creating an account on GitHub.">
<link rel="search" type="application/opensearchdescription+xml" href="/opensearch.xml" title="GitHub">
<link rel="fluid-icon" href="https://github.com/fluidicon.png" title="GitHub">
<meta property="fb:app_id" content="1401488693436528">
<meta name="apple-itunes-app" content="app-id=1477376905, app-argument=https://github.com/Sobiraj740/Dreamshomesrealty_NM2023TMID20459/blob/main/README.md" />
<meta name="twitter:image:src" content="https://opengraph.githubassets.com/4cbe767c9b838f6ee94cc13984ad051f087b604dc388bad6c83f495a50680a80/Sobiraj740/Dreamshomesrealty_NM2023TMID20459" /><meta name="twitter:site" content="@github" /><meta name="twitter:card" content="summary_large_image" /><meta name="twitter:title" content="Dreamshomesrealty_NM2023TMID20459/README.md at main · Sobiraj740/Dreamshomesrealty_NM2023TMID20459" /><meta name="twitter:description" content="Contribute to Sobiraj740/Dreamshomesrealty_NM2023TMID20459 development by creating an account on GitHub." />
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```

account on GitHub." /><meta property="og:image:width" content="1200" /><meta property="og:image:height" content="600" /><meta property="og:site_name" content="GitHub" /><meta property="og:type" content="object" /><meta property="og:title" content="Dreamshomesrealty_NM2023TMID20459/README.md at main · Sobiraj740/Dreamshomesrealty_NM2023TMID20459" /><meta property="og:url" content="https://github.com/Sobiraj740/Dreamshomesrealty_NM2023TMID20459/blob/main/README.md" /><meta property="og:description" content="Contribute to Sobiraj740/Dreamshomesrealty_NM2023TMID20459 development by creating an account on GitHub." />

<link rel="shared-web-socket" href="wss://alive.github.com/_sockets/u/144866808/ws?session=eyJ2IjoiVjMiLCJ1IjoxNDQ4NjY4MDgsInMiOjEyMjU2NjUyNDgsImMiOjI2MjczMDUyNzMsInQiOjE2OTc2MjAxNzN9--fefed9ef92c09f7486d2fa7ace5191641278b02fd8a10af128c4aa029a5b4780" data-refresh-url="/_alive" data-session-id="99eb1c35955f10ed6fa3c21bc2a93cbb4ce3856fa91c29721b5c719b2347358d">

<link rel="shared-web-socket-src" href="/assets-cdn/worker/socket-worker-cee473359cfe.js">

<meta name="hostname" content="github.com">

<meta name="keyboard-shortcuts-preference" content="all">

<meta name="expected-hostname" content="github.com">