

## 1. INTRODUCTION

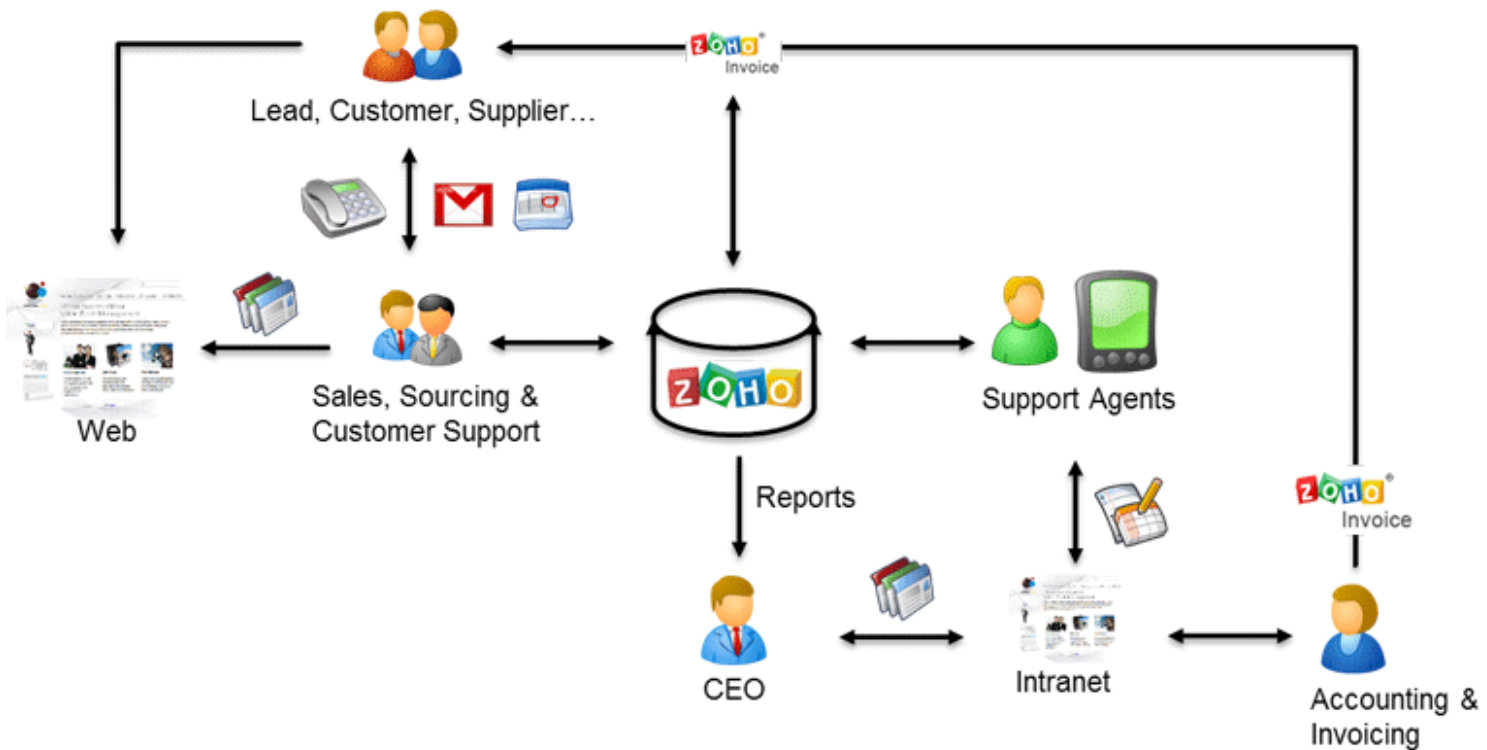
*overview*

- *Description of the project*

Project Description:

Techpro solution utilize the latest technology to provide sophisticated and secure IT solutions using an effective delivery model to ensure flexibility and agility. Our specialty of operations includes Application Lifecycle Management, Infrastructure Lifecycle Management and Product Lifecycle Management. Our "High performance business" strategy builds on our expertise in consulting, technology and outsourcing to help clients perform at the highest levels so that they can create sustainable value for their customers and shareholders.

### PURPOSE



## 2. Problem definition & design Thinking

*Empathy map*



## Says

What have we heard them say?  
What can we imagine them saying?

what do techpro  
solution customer  
say? this could include  
feedback,  
comments, or requests  
they will make both  
positive and negative

what are the pain point  
and challenges when  
dealing with technology  
this could include not  
like slow response time  
not are difficulty in  
understanding the  
solutions

what actions to they  
take when interacting  
with techpro solutions  
do they contact  
customer support  
refrain others are  
discontinue using the  
services

## Thinks

What are their wants, needs, hopes, and dreams?  
What other thoughts might influence their behavior?



what might be  
going on in their  
minds? are they  
concerned about  
technology issues cost  
effectiveness or  
efficiency

what are the benefits  
are positive and comes  
they hope to achieve by  
using techpro solutions  
this might include  
productivity cost  
saving are peace of  
mind

what emotions do  
they experience  
when using tech pro  
services? frustrated  
relieved satisfied  
are anxious

## Feels

What are their fears, frustrations, and anxieties?  
What other feelings might influence their behavior?



## Does

What behavior have we observed?  
What can we imagine them doing?

preparation and  
maintanance of  
zoho books for  
techpro  
solutions

SOBIRAJ  
MOHAMMED MUFIN  
VIJAY.R  
VADIVEL

[See an example](#)

## Ideation & Brainstorming map



### Brainstorm & idea prioritization

Use this template in your next brainstorming sessions for your team to unleash their imagination and start shaping concepts that if you're not sitting in the same room.

- 40 minutes to 1 hour
- Team collaboration
- 2-8 people recommended

#### Before you collaborate

A little bit of preparation goes a long way and will ensure there's a clear focus and a shared goal. Here's what you need to do to get going.

- 1. **Set the context**  
Share the background information that your team will be working on. This could be a problem statement, a challenge, or a goal.
- 2. **Set the goal**  
What do you want to achieve? What are you trying to solve? What are you trying to create?
- 3. **Set the rules**  
What are the rules of the game? What are the constraints? What are the guidelines?

#### Define your problem statement

Remember that brainstorming is a creative process, and it's important to keep it open and flexible. Don't let your problem statement become too narrow or too specific. It should be a challenge that your team can work on together.

**Problem statement:**

**Goal:**

**Rules:**

#### Brainstorm

After you've defined your problem statement, it's time to brainstorm. This is where you generate ideas and solutions. Use the following steps to guide you:

1. **Brainstorming Round 1**  
Each person has 2 minutes to write down as many ideas as they can. No criticism, no filtering.
2. **Brainstorming Round 2**  
Each person has 2 minutes to write down as many ideas as they can. No criticism, no filtering.
3. **Brainstorming Round 3**  
Each person has 2 minutes to write down as many ideas as they can. No criticism, no filtering.
4. **Brainstorming Round 4**  
Each person has 2 minutes to write down as many ideas as they can. No criticism, no filtering.

#### Bring ideas

After you've brainstormed, it's time to bring your ideas to the table. This is where you share your ideas with the rest of the team and get their feedback. Use the following steps to guide you:

1. **Present your idea**  
Each person has 2 minutes to present their idea to the team. No criticism, no filtering.
2. **Feedback**  
Each person has 2 minutes to give feedback to the person who presented their idea. No criticism, no filtering.
3. **Discussion**  
Each person has 2 minutes to discuss their idea with the team. No criticism, no filtering.

#### Prioritize


You have shared all of the ideas for the same problem. Now it's time to prioritize. This is where you decide which ideas are the most important and which ones to focus on. Use the following steps to guide you:


1. **Rank your ideas**  
Each person has 2 minutes to rank their ideas from 1 to 10. 1 is the most important, 10 is the least important.
2. **Group your ideas**  
Each person has 2 minutes to group their ideas into categories. No criticism, no filtering.
3. **Discuss**  
Each person has 2 minutes to discuss their ideas with the team. No criticism, no filtering.

#### After you collaborate


You have shared all of the ideas for the same problem. Now it's time to collaborate. This is where you work together to develop your ideas and create a plan of action. Use the following steps to guide you:

1. **Discuss**  
Each person has 2 minutes to discuss their ideas with the team. No criticism, no filtering.
2. **Plan**  
Each person has 2 minutes to create a plan of action. No criticism, no filtering.
3. **Implement**  
Each person has 2 minutes to implement their plan. No criticism, no filtering.









### **3. Result**

#### **Profit&loss**

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Profit and Loss

Basis: Accrual

From 01/10/2023 To 31/10/2023

[+ Add Temporary Note](#)

ACCOUNT	TOTAL
<b>Operating Income</b>	
Sales	42,49,989.81
Total for Operating Income	42,49,989.81
<b>Cost of Goods Sold</b>	
Cost of Goods Sold	3,50,000.00
Total for Cost of Goods Sold	3,50,000.00
<b>Gross Profit</b>	38,99,989.81
<b>Operating Expense</b>	
Other Expenses	5,000.00
Rent Expense	2,00,000.00
Salaries and Employee Wages	25,00,000.00
Total for Operating Expense	27,05,000.00
<b>Operating Profit</b>	11,94,989.81
<b>Non Operating Income</b>	
Total for Non Operating Income	0.00
<b>Non Operating Expense</b>	
Total for Non Operating Expense	0.00
<b>Net Profit/Loss</b>	11,94,989.81

—

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Balance Sheet	
Berkie Asset Ltd.	
As at 18/05/2023	
<a href="#">Add Temporary Note</a>	
<a href="#">Collapse all</a>	<a href="#">Expand all</a>
ACCOUNT	TOTAL
<b>Assets</b>	
<b>Current Assets</b>	
Cash	
icldl bank - BDI	8,13,626.56
petty cash	45,000.00
Total for Cash	8,57,626.56
<u>Accounts Receivable</u>	<u>11,81,203.44</u>
<b>Other current assets</b>	
TDG Receivable	1,00,000.00
<u>Input Tax Credits</u>	<u>0.00</u>
Input CGST	22,500.00
Input SGST	22,500.00
Total for Input Tax Credits	45,000.00
Total for Other current assets	1,42,000.00
Total for Current Assets	21,64,000.00
<b>Other Assets</b>	
salary payable	-25,00,000.00
Total for Other Assets	-25,00,000.00
Total for Assets	-3,36,000.00
<b>Liabilities &amp; Equities</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<u>Accounts Payable</u>	<u>54,000.00</u>
TDG Payable	5,000.00
<u>GGT Payable</u>	<u>0.00</u>
Output CGST	1,80,000.00
Output SGST	1,80,000.00
Total for GGT Payable	3,60,000.00
Total for Current Liabilities	4,19,000.00
Total for Liabilities	4,19,000.00
<b>Equities</b>	
Current Year Earnings	-7,55,000.00
Total for Equities	-7,55,000.00
Total for Liabilities & Equities	-3,36,000.00

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Tamil Nadu

India

GSTIN 33AAAAA0000A15Z

realiticking@gmail.com

# PURCHASE ORDER

Purchase Order# PO-00001

Vendor Address

juniper network

GSTIN 33AAAAA0000A1Z5

Deliver To

realiticking

Tamil Nadu

India

GSTIN 33AAAAA0000A15Z

realiticking@gmail.com

Date : 11/10/2023

#	Item & Description	Qty	Rate	Amount
1	networking items	200.00	1,000.00	2,00,000.00
Sub Total				2,00,000.00
CGST 19 (9%)				18,000.00
SGST 19 (9%)				18,000.00
Total				₹2,36,000.00

## ADVANTAGES OF TECHPRO SOLUTION:

Successfully completing the Customer Validation stage can bring potential benefits for TechPro Solutions. It can help engineers understand if their proposed solutions for new products or features will satisfy customers, leading to the development of new product platforms. It can also enable TechPro Solutions to navigate the complex world of strategic issues and become or stay a solution provider by managing various strategic tasks such as product development, human resources, process management, marketing, procurement, and logistics. Additionally, completing the Customer Validation stage can contribute to the evaluation of users' experience and enhance product usability by assessing emotional and reflective components of users' product experience.

## **DISADVANTAGES OF TECHPRO SOLUTION:**

TechPro Solutions is a high- performance innovator of consumer technology and electronics product sales company based from Bangalore with a turnover of INR 40 million per year.

*An enthusiastic startup now meets the needs of consumers and businesses with an extensive range of specially-designed, custom-built, award-winning products that include gaming desktops, enthusiast PCs, notebooks, professional workstations, servers, and small business solutions.*

*Our Team is having experience of 18 years in IT Solutions.*

## **APPLICATIONS:**

TECHPRO SOLUTION

## **CONCLUSION:**

Techpro Solutions provides a full-range of services that are essential to the success of your business. We provide technology solutions and custom software development for businesses of all sizes. With proven results and quality professional services, Techpro can build, design and implement the most advanced software for your organization.

Our core competencies are in the area of software development with more than 10 years of experience. We offer top quality tech solutions to small and big companies in India.



## **.. FUTURE SCOPE:** We

**believe - Experience**

**matters the most when**

**we "Consult Business"**

**that's why we deeply**

**discuss before starting**

**our projects.**

## **APPENDIX:**

[https://drive.google.com/file/d/168iCi1-Sf\\_xlwobynNgbGQmICBfzOHqQ/view](https://drive.google.com/file/d/168iCi1-Sf_xlwobynNgbGQmICBfzOHqQ/view)

```
<html
lang="en"
data-
color-
mode="au
to" data-
light-
theme="li
ght" data-
dark-
theme="d
ark" data-
ally-
animated-
images="
system"
data-
ally-link-
underlines
="true">
```

```
<style>
/* for each iteration, uncomment the CSS variable */
/* light themes */
[data-color-mode="light"][data-light-theme*="light"],
[data-color-mode="auto"][data-light-theme*="light"] {
/* iteration 1 */
```

```

--border-color-iteration-1: #C8CCD0;
/* iteration 2 */
--border-color-iteration-2: #BABFC5;
/* iteration 3 */
--border-color-iteration-3: #A6ADB4;
/* iteration final */
--border-color-iteration-4: #868F99;

/* the first value is the final step, which falls back to previous iterations */
--control-borderColor-rest: var(--border-color-iteration-4, var(--border-color-iteration-3, var(--border-color-iteration-2, var(--border-color-iteration-1)))) !important;
}

/* dark themes */
[data-color-mode="dark"][data-dark-theme*="dark"],
[data-color-mode="auto"][data-light-theme*="dark"] {
/* iteration 1 */
--border-color-iteration-1: #363940;
/* iteration 2 */
--border-color-iteration-2: #3F434B;
/* iteration 3 */
--border-color-iteration-3: #4B5159;
/* iteration final */
--border-color-iteration-4: #666E79;

/* the first value is the final step, which falls back to previous iterations */
--control-borderColor-rest: var(--border-color-iteration-4, var(--border-color-iteration-3, var(--border-color-iteration-2, var(--border-color-iteration-1)))) !important;
}

```

```

<meta
name="user
-login"
content="So
biraj740">

```

```

<link rel="sudo-modal" href="/sessions/sudo_modal">

```

```

<meta name="viewport" content="width=device-width">

```

```

<meta name="description" content="Contribute to Sobiraj740/Tecpro_NM2023TMID20459
development by creating an account on GitHub.">

```

```

<link rel="search" type="application/opensearchdescription+xml" href="/opensearch.xml"
title="GitHub">

```

```

<link rel="fluid-icon" href="https://github.com/fluidicon.png" title="GitHub">

```

```

<meta property="fb:app_id" content="1401488693436528">

```

```

<meta name="apple-itunes-app" content="app-id=1477376905, app-
argument=https://github.com/Sobiraj740/Tecpro_NM2023TMID20459/blob/main/README.md" />

```

```

<meta name="twitter:image:src"
content="https://opengraph.githubassets.com/a717d0c67e0b688a48ee70df36c342f44ea092ef528

```

5e18c92abc271615977de/Sobiraj740/Tecpro\_NM2023TMID20459" /><meta name="twitter:site" content="@github" /><meta name="twitter:card" content="summary\_large\_image" /><meta name="twitter:title" content="Tecpro\_NM2023TMID20459/README.md at main · Sobiraj740/Tecpro\_NM2023TMID20459" /><meta name="twitter:description" content="Contribute to Sobiraj740/Tecpro\_NM2023TMID20459 development by creating an account on GitHub." /><meta property="og:image" content="https://opengraph.githubassets.com/a717d0c67e0b688a48ee70df36c342f44ea092ef5285e18c92abc271615977de/Sobiraj740/Tecpro\_NM2023TMID20459" /><meta property="og:image:alt" content="Contribute to Sobiraj740/Tecpro\_NM2023TMID20459 development by creating an account on GitHub." /><meta property="og:image:width" content="1200" /><meta property="og:image:height" content="600" /><meta property="og:site\_name" content="GitHub" /><meta property="og:type" content="object" /><meta property="og:title" content="Tecpro\_NM2023TMID20459/README.md at main · Sobiraj740/Tecpro\_NM2023TMID20459" /><meta property="og:url" content="https://github.com/Sobiraj740/Tecpro\_NM2023TMID20459/blob/main/README.md" /><meta property="og:description" content="Contribute to Sobiraj740/Tecpro\_NM2023TMID20459 development by creating an account on GitHub." /><link rel="shared-web-socket" href="wss://alive.github.com/sockets/u/144866808/ws?session=eyJ2ljoivjMlLCJ1ljoXNDQ4NjY4MDgsInMiOjEyMjU3NTgxNjlsImMiOjUwMTY0NjA2NywidCI6MTY5NzYyNzMyM30=--a072fe53186818e911fa9b44dfe4423ce5ffe447b89012acb97bc095248ce56d" data-refresh-url="/\_alive" data-session-id="7ff07d1ec669052cc271c6d47429386c1c2a1a5aad25b0e2306db26f02d8246c"><link rel="shared-web-socket-src" href="/assets-cdn/worker/socket-worker-cee473359cfe.js"><meta name="hostname" content="github.com"><meta name="keyboard-shortcuts-preference" content="all"><meta name="expected-hostname" content="github.com"><meta http-equiv="x-pjax-version" content="d2f2b552f0f394895c4b6687726b9c0098459bda1474615990b0b0345ddd952a" data-turbo-track="reload"><meta http-equiv="x-pjax-csp-version" content="ee14a7165914197d62e19f664bfb961fcfd1ec31939a5c7b137fbab1751c87" data-turbo-track="reload"><meta http-equiv="x-pjax-css-version" content="e41364c48b2191b683f7fb8e593353f7ea131bf0821961bc4fd9a7cb830d03a1" data-turbo-track="reload"><meta http-equiv="x-pjax-js-version" content="6f687a6ce2cc1d112b661f97b65c624fb071388504c94b4e75afe5065c7557f8" data-turbo-track="reload"><meta name="turbo-cache-control" content="no-preview" data-turbo-transient=""><meta name="turbo-cache-control" content="no-cache" data-turbo-transient><meta data-hydrostats="publish">

