Says

What have we heard them say?
What can we imagine them saying?

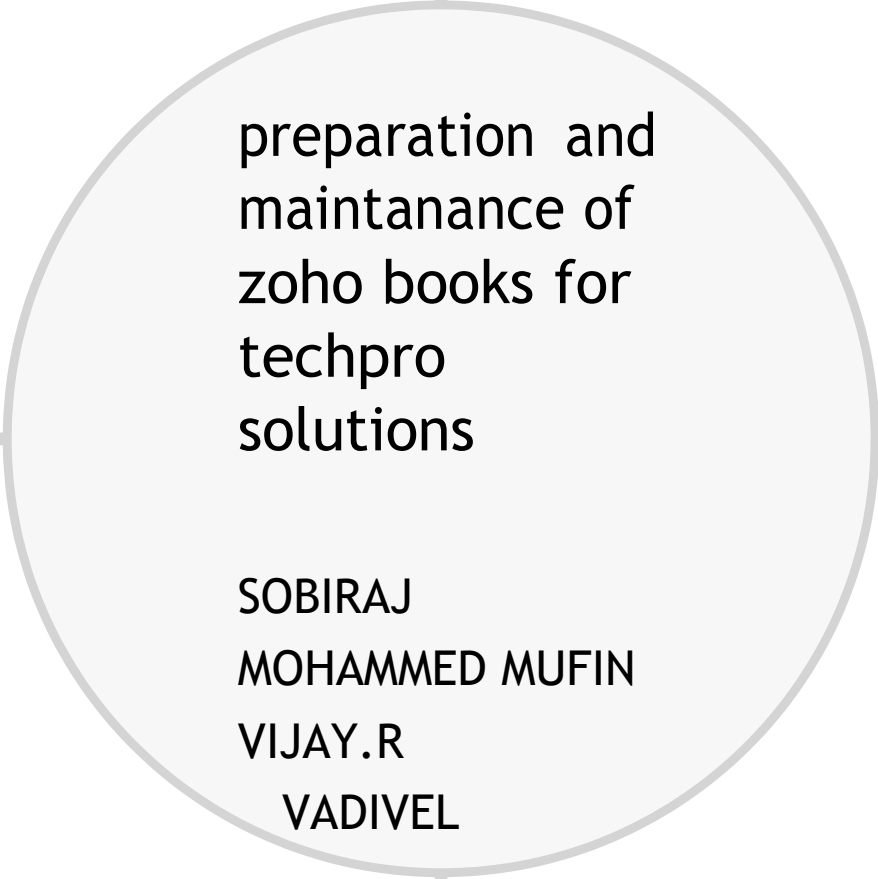what do techpro solution customer say?this could include feedback comments,or requests they will made both positive and negative

what are the pain point are challengers when dealing with technology this could include are like slow response time eye cost are difficulty in understanding the solutions

Thinks

What are their wants, needs, hopes, and dreams?
What other thoughts might influence their behavior?

what might be going on in their minds?are they concerned about tecnology issus cost effectiveness or efficiency

what are the beneifits are possitive out comes they hope to acheive bt using techpro solutions this might include productevily cost saving are pleace of mind

preparation and maintanance of zoho books for techpro solutions

SOBIRAJ

MOHAMMED MUFIN

VIJAY.R

VADIVEL

what actions to they take when intracting with techpro solutions do they contact customers support refair others are discontinue using the services

what emotions do they experiance when using tech pro survices? frustrated relieved satisfied are anxious

Does

What behavior have we observed?
What can we imagine them doing?

Feels

What are their fears, frustrations, and anxieties?
What other feelings might influence their behavior?

See an example