

SOC MORENO D. ONOFRE

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 socmoreno.github.io/portfolio

 General Santos City, Philippines

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SKILLS

DIGITAL MARKETING

- **Meta Ads knowledge & experience**
Funnel Creation, Audience Targeting/Retargeting,
- **Google Ads knowledge & experience**
Keyword Targeting Optimization, Performance Analysis
- **Search Engine Optimization (SEO)**
Keyword research, on-page optimization, and backlink strategy.
- **Google Analytics, Meta Pixel, GTM**

WEB DEVELOPMENT & CUSTOMIZATION

- **WordPress, Shopify, other CMS**
Website Development, Theme customization, plugin integration, Maintenance.
- **Gravity Forms, Jotforms, Airtable, Softr, etc.**
Multi-step form creation, API integrations, Landing Pages, User dashboards
- **HTML, CSS, PHP knowledge & experience**
Custom web elements, styling, custom features

AUTOMATION & TOOLS

- **Zapier & Make.com**
Workflow automation for repetitive tasks and simple API integrations through apps, tools, CRMs
- **Google Sheets, AppScripts**
Advanced formulas, data analysis, and automation
- **Notion, Airtable**
Data entry, Automations, Data Management

CONTENT CREATION & DESIGN

- **Canva**
Social media graphics and promotional materials - ad creatives, logos, etc.
- **Copy Writing**
Creating compelling ad copy, blog posts, and website content.
- **Chat GPT, Eleven Labs**
Advanced prompts for automation, content generation, and customer engagement.

EXPERIENCE

GRAPHIC DESIGNER

Design Crew Pro (Present)

- Creating mockup designs and other visual assets as needed
- Ensuring alignment with client brand guidelines and creative direction
- Delivering high-quality work on time
- Applying feedback and revisions as directed

VIRTUAL ASSISTANT

Freelance Digital Marketing & Web Developer (2 Years)

- Digital Campaigns: Plan and manage Google Ads and Meta Ads campaigns to drive lead generation and improve ROI.
- SEO & Content: Optimize website content for local search visibility and create engaging blog posts and ad copy.
- Social Media Management: Manage Facebook and Instagram profiles, grow audience engagement, and schedule posts.
- Website Management: Customize WordPress website using PHP and create landing pages
- Automation & Workflows: Streamline lead processing and integrations using tools like Zapier and Make.com
- Create tech solutions for businesses using automations

SALES DEVELOPMENT REPRESENTATIVE

O'connor & Associates - Remote (Contract)

- Identify and qualify potential leads through various channels, including cold calls, email campaigns, and SMS.
- Research and gather information about prospective clients to tailor outreach efforts effectively.
- Initiate contact with potential customers and build relationships to understand their needs and challenges.

IT TECHNICIAN

- Diagnose and troubleshoot hardware and software issues on various devices.
- Repair or replace faulty hardware components
- Provide technical support and assistance to clients
- Perform routine maintenance tasks, such as system clean-ups,

AWARDS

CAPSTONE PRESENTATION 1ST RUNNER UP
12th PSITS Regional Convention
05/2024 Koronadal City, Philippines

EDUCATION

BACHELORS IN INFORMATION TECHNOLOGY
Ramon Magsaysay Memorial Colleges
2020-2024