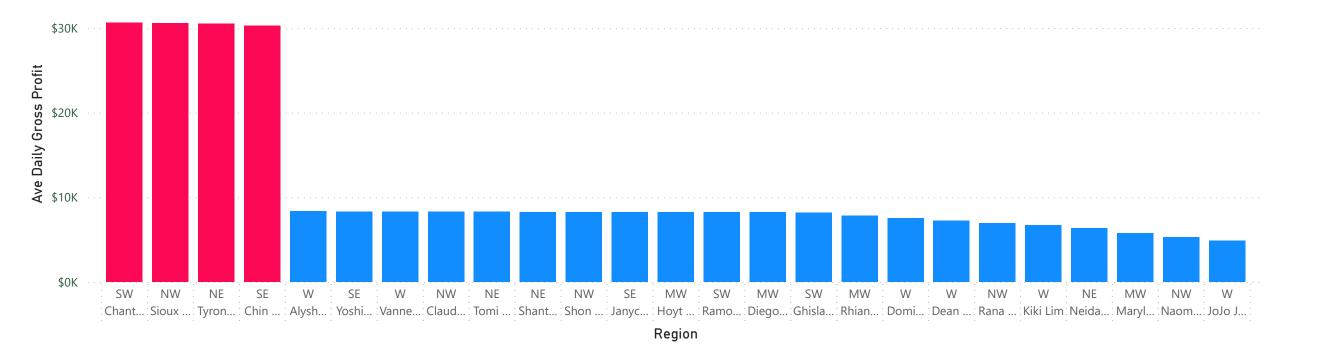
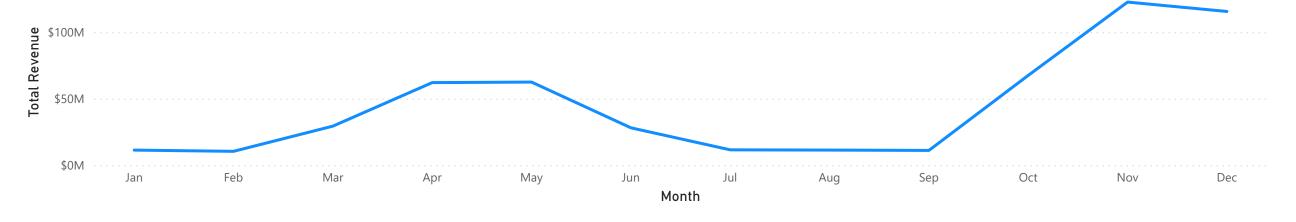


Ave Daily Gross Profit by SalesRep and Region



## Total Gross Profit by Fiscal Period Ave Daily Gross Profit by Fiscal Period **Total Gross ...** \$2.39M \$88.83M **Gross Profit** Q4-16 \$7M \$0.5M Ave Daily \$22M Q2-17 \$0.0M Q4-16 Q1-17 Q2-18 Q3-18 Q4-18 Q1-19 Q2-19 Q4-19 Q2-20 Q2-17 Q3-17 Q4-17 Q1-18 Q3-19 Q1-20 Q3-20 Q3-17 \$44M Fiscal Period Q4-17 \$11M \$1,173,480,314.39 \$390,848,937.60 \$1,564,329,251.99 99568214 Q1-18 \$33M **Total COGS Total Gross Profit Total Revenue Total Units** Q2-18 \$7M Fiscal Period \$66M % Gross Profit Ave Daily Gross Profit Total Units Total Revenue Total Gross Profit Total COGS **Products** Q4-18 32.17% 5396613 \$73,178,491.30 \$16,148.41 \$23,544,379.96 \$49,634,111.34 Aspen 31.41% \$20,859.74 4958560 \$96,900,241.61 \$30,434,353.70 \$66,465,887.91 Beaut Q1-19 \$11M Bellen 28.64% \$15,579.64 5418324 \$79,313,949.22 \$22,715,108.33 \$56,598,840.89 Carlota 21.99% \$10,551.21 5382974 \$70,051,985.76 \$54,647,217.46 \$15,404,768.30 Q2-19 \$2M 16442391 **\$178,**567,764.02 Eagle 17.63% \$21,551.64 \$31,486,950.67 \$147,080,813.35 Elevate 18.24% \$13,952.55 4162114 **\$1**11,229,236.85 \$20,287,004.28 \$90,942,232.57 Q3-19 \$21M Region $\vee$ 30.62% 3647668 \$51,713,979.08 \$35,880,804.24 \$10,911.91 \$15,833,174.84 Flattop ☐ MW Q4-19 \$15M \$43,418,344.11 29.53% \$12,468.52 4521036 \$61,609,918.07 Kangaroo \$18,191,573.96 798488 LongRang 33.56% \$17,000.79 \$18,538,274.48 \$6,222,289.88 \$12,315,984.60 ☐ NE Q1-20 \$44M 24.91% \$12,474.61 922782 \$18,279,242.24 \$4,553,231.46 \$13,726,010.78 NaturalElbow $\square$ NW 21.74% 16434763 \$393,195,642.12 \$85,493,943.67 \$307,701,698.45 Quad \$58,517.42 Q2-20 \$10M 28.26% \$13,046.19 5397626 Sunset \$67,314,448.22 \$19,021,346.58 \$48,293,101.64 SE Sunshine \$13,820.02 5399398 34.44% \$58,551,881.27 \$20,163,408.71 \$38,388,472.56 Q3-20 \$89M □ SW TriFly 35.92% \$12,963.21 1063876 \$13,209,593.94 \$4,744,533.06 \$8,465,060.88 -62.82% (\$9,793.26)3187688 \$22,557,175.85 \$36,728,017.94 (\$14,170,842.09) Vrang \$50M \$0M \$100M **\$250,117**,427,96 34.75% \$86,923,712.29 \$163,193,715.67 Yanaki \$59,496.04 16433913 Total Gross Profit \$267,521.52 99568214 \$1,564,329,251.99 **Total** 24.99% \$390,848,937.60 \$1,173,480,314.39





Year	Year	Total Revenue Rolling 12 Month Ave Transational Revenue		Ave Daily Rev	Total Gross Profit
☐ 2017	□ 2020	\$544,136,181.91	1,600.40	\$1,486,710.88	\$157,919,461.00
□ 2018	Jan	\$11,407,930.64	1,344.48	\$367,997.76	\$3,332,489.51
☐ 2019	Feb	\$10,490,832.48	1,356.82	\$361,752.84	\$3,029,204.49
	Mar	\$29,418,505.75	1,388.74	\$948,984.06	\$8,525,940.31
2020	Apr	\$62,130,454.95	1,444.77	\$2,071,015.16	\$17,954,499.12
	May	\$62,526,894.40	1,482.33	\$2,016,996.59	\$18,160,981.01
	Jun	\$28,160,330.95	1,497.93	\$938,677.70	\$8,155,770.25
	Jul	\$11,610,203.76	1,503.69	\$374,522.70	\$3,361,275.51
	Aug	\$11,421,632.19	1,508.86	\$368,439.75	\$3,310,696.98
	Sep	\$11,172,527.20	1,513.55	\$372,417.57	\$3,256,913.40
	Oct	\$67,567,543.15	1,540.31	\$2,179,598.17	\$19,591,341.55
	Nov	\$122,640,167.74	1,576.24	\$4,088,005.59	\$35,646,419.12
	Dec	\$115,589,158.70	1,600.40	\$3,728,682.54	\$33,593,929.75
	Total	\$544,136,181.91	1,600.40	\$1,486,710.88	\$157,919,461.00