

# POTENTIAL OUTCOMES

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Denis Cohen

Mannheim Centre for European Social Research (MZES)

✉ [denis.cohen@mzes.uni-mannheim.de](mailto:denis.cohen@mzes.uni-mannheim.de)

🌐 [denis-cohen.github.io](https://denis-cohen.github.io)

🐦 [@denis\\_cohen](https://twitter.com/denis_cohen)

Social Science Data Lab

MZES, University of Mannheim


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## Logistics

 Workshop materials:

[github.com/socialsciencedatalab/potential-outcomes](https://github.com/socialsciencedatalab/potential-outcomes)

 Live stream: [zoom.us/j/386654642](https://zoom.us/j/386654642)

## General information

- Introduction to Potential Outcomes (60 min)
- Simulation Exercise (30 min)
- Prep course for Florian Foos “Randomized Experiments and Randomization Inference”, Sept 16, 15:30-17:00

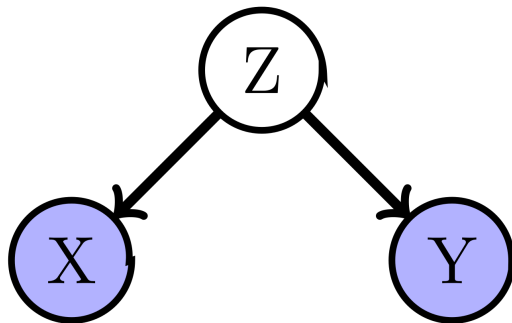
# Introduction

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# USING CORRELATIONS/ASSOCIATIONS FOR CAUSAL INFERENCE

- we nearly always find notable correlations/associations among variables in (observational) data
- correlation/association indicates that there *may* be an effect that *may* have a causal interpretation
- exact identification hinges on the assumption of **no unobserved heterogeneity** (aka exogeneity, no confounding bias)

A pretreatment variable that is associated with both the treatment and the outcome variables is called a **confounder** and is a source of **confounding bias** in the estimation of the treatment effect.



- We can try to make this assumption more credible, for instance by
  - subsetting the sample to rather homogeneous subgroups
  - using covariate adjustment to reduce unit heterogeneity
  - matching
  - randomization
- Ultimately, causal identification requires that all observed and unobserved confounders are accounted for – or ‘eliminated’ by design
- This assumption remains **untestable** – no matter the research design!
- Causal inference thus requires making untestable assumption
- **Causal identification**: Development and application of an **identification strategy** that makes these assumptions as plausible and defensible as possible

## Potential Outcomes

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# POTENTIAL OUTCOMES

- “What if?”: Potential outcomes is all about hypothetical **counterfactuals**
- More specifically: Comparing factual and the counterfactual states
- **Core assumption**: Every unit in the population has a potential outcome  $Y_i$  under each possible treatment condition.
- For a binary treatment  $D$  (received=1, not received=0), we speak of treatment and control
- Causal effects can only be identified in comparison of different treatment states at the **unit level**:  $\tau_i = Y_i(D_i = 1) - Y_i(D_i = 0)$



## POTENTIAL OUTCOMES: NOTATION

- $i = 1, \dots, N$ : subscript to denote a unit
- $D_i \in \{0, 1\}$ : hypothetical treatment status (here: binary)
- $d_i \in \{0, 1\}$ : factual treatment status
- $z_i \in \{0, 1\}$ : assignment to treatment/control group (may differ from  $d_i$ !)
- $(Y_i(0), Y_i(1))$ : potential outcomes of unit  $i$  in its untreated and treated state (general:  $Y_i(D_i)$ )
- $Y_i(d_i)$ : factual/observed outcome of unit  $i$
- $X_i$ : covariate(s) (potential confounder(s)) for unit  $i$
- $E[Y_i(1)]$ : expectation of outcome across all units under treatment
- $E[Y_i(1)|D_i = 0]$ : expectation of outcome across all units under treatment conditional on being in the control group – a counterfactual conditional expectation

# OUR FICTIONAL EXAMPLE FOR TODAY

## Setup

- We have a sample of  $N = 1000$  students. Our outcome of interest,  $Y_i$ , is knowledge about counterfactual causality measured by test scores in a quiz on causal inference.
- The treatment of interest,  $D_i$ , is attending a 90 minute talk titled “Introduction to the Potential Outcomes Framework”.
- Assignment of treatment status equals actual receipt of treatment,  $z_i = d_i$ .
- Students’ potential outcomes under the control,  $Y_i(0)$ , range between 20 and 80.
- Individual treatment effects,  $\tau_i$ , range between 0 and 20.
- Potential outcomes under the treatment,  $Y_i(1)$ , range between 20 and 100.

## POTENTIAL OUTCOMES, EXAMPLE

$i$	$Y_i(0)$	$Y_i(1)$	$\tau_i$
1	42.1	49.1	7
2	33.3	46	12.7
3	60.7	71.4	10.8
$\vdots$	$\vdots$	$\vdots$	$\vdots$
998	61.1	73.6	12.5
999	54.8	61.8	7
1000	43.6	52.9	9.3
(mean)	50.5	60.6	10.1

**Table 1:** What if students took the class? What if they didn't? Potential Outcomes under treatment and control plus idiosyncratic treatment effects

# THE FUNDAMENTAL PROBLEM OF CAUSAL INFERENCE (FPCI)

- we never observe more than one potential outcome for a given unit at a time
- if  $D_i \in \{0, 1\}$ , we observe  $Y_i = d_i Y_i(1) + (1 - d_i) Y_i(0)$ 
  - we observe  $Y_i(1)$  if  $d_i = 1$
  - we observe  $Y_i(0)$  if  $d_i = 0$
- if  $D_i \in \{0, 1, \dots, K\}$ , we observe  $Y_i = \sum_{k=1}^K 1\{d_i = k\} Y_i(k)$   
i.e., we observe  $Y_i(k)$  if and only if  $d_i = k$

$i$	$Y_i(0)$	$Y_i(1)$	$\tau_i$
1	42.1	?	?
2	?	46	?
3	?	71.4	?
$\vdots$	$\vdots$	$\vdots$	$\vdots$
998	61.1	?	?
999	?	61.8	?
1000	?	52.9	?
(mean <sup>*</sup> )	51.2	59.7	8.5

**Table 2:** The fundamental problem of causal inference illustrated.

<sup>\*</sup> sample means based on observed values.

**Remember:** Idiosyncratic causal effects can only be identified in comparison of different treatment states at the **unit level**:  $\tau_i = Y_i(1) - Y_i(0)$ .

① Assume temporal stability and causal transience

- expose each unit  $i$  to control, measure  $Y_i(0)$ ; then expose to treatment, measure  $Y_i(1)$
- calculate  $\tau_i = Y_i(1) - Y_i(0)$

② Assume unit homogeneity

- expose one unit to control, measure  $Y_i(0)$ ; expose other unit to treatment, measure  $Y_j(1)$
- calculate  $\tau_{ij} = Y_j(1) - Y_i(0)$

③ Statistical Method

- shift the focus to **expected** causal effects
- observe average outcomes of units in treatment and control groups
- estimate  $E[\tau] = E[Y_i(1)] - E[Y_i(0)]$  per  $\overline{Y(1)} - \overline{Y(0)}$

## AVERAGE TREATMENT EFFECT (MORGAN AND WINSHIP 2015, CH. 2)

- **Remember:**  $Y_i(1)$  and  $Y_i(0)$  are hypothetical random variables defined over all units for different treatment conditions
- ATE is the average in potential outcomes:

$$\begin{aligned}E[\tau_i] &= E[Y_i(1) - Y_i(0)] \\&= E[Y_i(1)] - E[Y_i(0)] \\&= \{\pi E[Y_i(1)|D_i = 1] + (1 - \pi)E[Y_i(1)|D_i = 0]\} \\&\quad - \{\pi E[Y_i(0)|D_i = 1] + (1 - \pi)E[Y_i(0)|D_i = 0]\}\end{aligned}$$

- Which of these can we estimate from observed data? Which are unobservable counterfactual quantities?

## AVERAGE TREATMENT EFFECT (ATE)

What we want to know:  $E[\tau_i] = E[Y_i(1)] - E[Y_i(0)]$

$$\begin{aligned} & \{ \underbrace{\pi E[Y_i(1)|D_i = 1]}_{\text{factual}} + (1 - \pi) \underbrace{E[Y_i(1)|D_i = 0]}_{\text{counterfactual}} \} \\ & - \{ \pi \underbrace{E[Y_i(0)|D_i = 1]}_{\text{counterfactual}} + (1 - \pi) \underbrace{E[Y_i(0)|D_i = 0]}_{\text{factual}} \} \end{aligned}$$

What we do know:

$$\hat{\tau} = \underbrace{E[Y_i(1)|D_i = 1] - E[Y_i(0)|D_i = 0]}_{\text{naive estimator}}$$



## ESTIMATING THE ATE

- The naive estimator: **difference-in-means**,  $\hat{\tau} = \overline{Y(1)} - \overline{Y(0)}$
- When does this estimator yield an unbiased estimate? What assumption do we make?

$$\begin{aligned} & \underbrace{\{ \pi E[Y_i(1)|D_i = 1] + (1 - \pi) E[Y_i(1)|D_i = 0] \}}_{\text{as observed}} \\ & \quad \underbrace{\text{assume} = E[Y_i(1)|D_i=1]} \\ & - \{ \pi \underbrace{E[Y_i(0)|D_i = 1]}_{\text{assume} = E[Y_i(0)|D_i=0]} + (1 - \pi) \underbrace{E[Y_i(0)|D_i = 0]}_{\text{as observed}} \} \end{aligned}$$

- If these assumptions hold:

$$\begin{aligned} & \underbrace{\{ \pi E[Y_i(1)|D_i = 1] + (1 - \pi) E[Y_i(1)|D_i = 0] \}}_{=E[Y_i(1)]} \\ & - \underbrace{\{ \pi E[Y_i(0)|D_i = 1] + (1 - \pi) E[Y_i(0)|D_i = 0] \}}_{=E[Y_i(0)]} \end{aligned}$$

- But when are these defensible assumptions to make?

Imagine you were randomly split into two groups. What would be your expectation regarding the distribution of...

- observable characteristics?
- unobservable characteristics?
- idiosyncracies that result in random or systematic measurement error?
- possible responses to an experimental treatment?

Thus, under randomization:

- $Y_i(0), Y_i(1) \perp D_i$  for all  $i = 1, \dots, N$
- $X_i \perp D_i$  for all  $i = 1, \dots, N$

$$\begin{aligned} E[Y_i(1)|D_i = 1] - E[Y_i(0)|D_i = 0] &= \underbrace{E[\tau_i]}_{\text{True ATE}} \\ &+ \underbrace{\{E[Y_i(0)|D_i = 1] - E[Y_i(0)|D_i = 0]\}}_{\text{selection bias}} \\ &+ \underbrace{(1 - \pi)\{E[\tau_i|D_i = 1] - E[\tau_i|D_i = 0]\}}_{\text{differential treatment effect bias}} \end{aligned}$$

...so?

$$E[Y_i(1)|D_i = 1] - E[Y_i(0)|D_i = 0] = E[\tau_i]$$

only holds if:

- 1 no selection bias:

$$E[Y_i(0)|D_i = 1] = E[Y_i(0)|D_i = 0]$$

- 2 no differential treatment effects

$$E[\tau_i|D_i = 1] = E[\tau_i|D_i = 0]$$

$$E[Y_i(1)|D_i = 1] - E[Y_i(0)|D_i = 1] = E[Y_i(1)|D_i = 0] - E[Y_i(0)|D_i = 0]$$

$$E[Y_i(1)|D_i = 1] - E[Y_i(1)|D_i = 0] = E[Y_i(0)|D_i = 1] - E[Y_i(0)|D_i = 0]$$

## TWO CORE ASSUMPTIONS ABOUT POTENTIAL OUTCOMES

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### 1 Excludability (Exclusion Restriction)

- Potential outcomes only respond to  $d$ , the actual receipt of the treatment
- Over and beyond  $d$ , they are unaffected by assignment to the treatment group,  $z$

### 2 Non-Interference (SUTVA)

- Potential outcomes are unaffected by the pattern of actual or assigned treatments of other units

## Summary

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- The Fundamental Problem of Causal Inference does not make causal inference impossible. It makes causal inference without making untested assumptions impossible!
- An identification strategy encompasses the clear statement of these assumptions and a research design that makes them as plausible and defensible as possible.
- The most defensible design is the experimental ideal: Randomized control trials.
- The more your design approximates the experimental ideal, the more defensible it is.

## WHEN YOU WANT TO MAKE CAUSAL CLAIMS...

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- Identify your causal question.
- Think about the ideal experiment to answer your question.
- How does deviation from the ideal affect your results?
- What if you could more strongly resemble an experiment? What could change?
- What assumptions do you have to make in order for your design to approximate the experimental ideal?
- Justify these assumptions!



## Simulation Exercise

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- Individual treatment effects,  $\tau_i$ , range between 0 and 20.
- Potential outcomes under the treatment,  $Y_i(1)$ , range between 20 and 100.
- Students’ probability of selecting into the class is a direct function of their prior ability, i.e., of their potential outcomes under the control,  $Y_i(0)$ .
- Similarly, prior ability affects how much they learn (i.e., the size of their idiosyncratic treatment effects,  $\tau_i$ ) – students with a higher prior ability tend get more out of the class.

## Two Scenarios

- 1 **Randomization:** Pure chance determines whether students attend the talk or not
- 2 **Self-Selection:** Students self-select into the class, based on prior ability

We want to quantify the magnitude of selection bias and differential treatment effect bias under randomization and under self-selection.

- 1 Before you start, set a seed for reproducibility of your random variable generation (`set.seed()`).
- 2 Generate an integer, `N <- 1000L`, to be used in determining the length of the variables we create below.
- 3 Generate a variable of potential outcomes under the control, `Y_0`, containing random draws from a uniform distribution with support `[20, 80]` (`runif()`).
- 4 Generate a variable of individual treatment effects, `tau`. As `tau` is a function of the potential outcomes under the control, we have differential treatment effects. We draw these from a normal distribution with some random error (`tau <- 0.2 * rnorm(Y_0, 2.5)`) and then truncate the distribution at 0 and 20.
- 5 Show a scatter plot with `Y_0` on the x-axis and `tau` on the y-axis. Briefly interpret the pattern you observe.

- 6 Generate a variable of potential outcomes under the treatment,  $Y_1$ , using the two variables you previously generated.
- 7 Generate a randomly assigned binary treatment indicator,  $D$ , which takes on values of either 0 or 1 from a Bernoulli distribution, which is a special case of the binomial distribution with  $n = 1$ , meaning we take  $n = 1$  draw for each observation  $i$  (`rbinom`). Suppose everyone has equal probability of being assigned to either treatment or control group.
- 8 Show that the potential outcomes are independent of treatment status. Choose an appropriate test or statistic and give a brief interpretation.
- 9 Generate a variable  $Y_{obs}$  that takes the values of  $Y_0$  if  $D=0$  and the values of  $Y_1$  if  $D=1$ .
- 10 Run a regression of  $Y_{obs}$  on  $D$  to gauge the average treatment effect. Give a brief interpretation.

- 11 Next, generate a variable `D_sel` that indicates receipt of the treatment in a scenario of self selection. For this, generate a variable `prob_sel` equal to the potential outcomes under control divided by 100. This gives you each student's probability of selecting into the treatment. Use these probabilities to draw `D_sel` from a Bernoulli distribution.
- 12 Using the same test you chose above, test if the potential outcomes are independent of `D_sel` and give a brief interpretation.
- 13 Generate a variable `Y_obs_sel` that takes the values of `Y_0` if `D_sel==0` and the values of `Y_1` if `D_sel==1`.
- 14 Run a regression of `Y_obs_sel` on `D_sel` to gauge the average treatment effect under selection bias.
- 15 Specify the magnitude of both selection bias and differential treatment effect bias. Explain how the two differ conceptually and interpret the estimates.

## References

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