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| --- |
| **The present study used a shortened version of the MACH-IV**  **(Rauthmann, 2013). This scale included 20 items on a 7-point Likert**  **scale (e.g., “The best way to handle people is to tell them what they want**  **to hear.”).**  **下面有一些陈述，每一陈述代表一种观点，答案没有正确或错误之分，你可能不同意其中的某些观点，但同意另一些观点，我们感兴趣的是你对这些观点同意或不同意的程度。仔细阅读每一陈述，不同数值有不同的含义：完全同意，请选7；部分同意，请选6；略微同意，请选5；略微不同意，请选3；部分不同意，请选2；完全不同意，请选1。第一印象往往最为恰当，阅读每一陈述，决定自己同意还是不同意以及同意或不同意的程度，然后在该陈述前后标出相应的数值。** |
|  |
| 1、决不要告诉任何人你做某事的真正原因，除非你另有目的。  Never tell anyone the real reason you did something unless it is useful to do so. |
| |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | | **完全不同意**  ○ 1 | ○ 2 | ○ 3 | ○ 4 | ○ 5 | ○ 6 | ○ 7  **完全同意** |  | |
|  |
| 2、与人相处的最好方法是说出他们想知道的事。  The best way to handle people is to tell them what they want to hear. |
| |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | | **完全不同意**  ○ 1 | ○ 2 | ○ 3 | ○ 4 | ○ 5 | ○ 6 | ○ 7  **完全同意** |  | |
|  |
| 3、只有确信符合道德时才能采取行动。  One should take action only when sure it is morally right. |
| |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | | **完全不同意**  ○ 1 | ○ 2 | ○ 3 | ○ 4 | ○ 5 | ○ 6 | ○ 7  **完全同意** |  | |
|  |
| 4、多数人基本上是好的和善良的。  Most people are basically good and kind. |
| |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | | **完全不同意**  ○ 1 | ○ 2 | ○ 3 | ○ 4 | ○ 5 | ○ 6 | ○ 7  **完全同意** |  | |
|  |
| 5、最安全的处世原则是假定所有人均有邪恶的一面，如有机会人们的邪恶就会暴露出来。  It is safest to assume that all people have a vicious streak and it will come out when they are given a chance. |
| |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | | **完全不同意**  ○ 1 | ○ 2 | ○ 3 | ○ 4 | ○ 5 | ○ 6 | ○ 7  **完全同意** |  | |
|  |
| 6、在任何情况下诚实均为上策。  Honesty is the best policy in all cases. |
| |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | | **完全不同意**  ○ 1 | ○ 2 | ○ 3 | ○ 4 | ○ 5 | ○ 6 | ○ 7  **完全同意** |  | |
|  |
| 7、没有任何理由对别人撒谎。  There is no excuse for lying to someone else. |
| |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | | **完全不同意**  ○ 1 | ○ 2 | ○ 3 | ○ 4 | ○ 5 | ○ 6 | ○ 7  **完全同意** |  | |
|  |
| 8、一般来说，没有压力人们是不会努力工作的。  Generally speaking, people won't work hard unless they're forced to do so. |
| |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | | **完全不同意**  ○ 1 | ○ 2 | ○ 3 | ○ 4 | ○ 5 | ○ 6 | ○ 7  **完全同意** |  | |
|  |
| 9、总而言之，地位卑微和诚实优于地位显赫和欺骗。  All in all, it is better to be humble and honest than to be important and dishonest. |
| |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | | **完全不同意**  ○ 1 | ○ 2 | ○ 3 | ○ 4 | ○ 5 | ○ 6 | ○ 7  **完全同意** |  | |
|  |
| 10、当你求别人帮忙时，最好告之以真正的理由而不是编造更有说服力的理由。  When you ask someone to do something for you, it is best to give the real reasons for wanting it rather than giving reasons which carry more weight. |
| |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | | **完全不同意**  ○ 1 | ○ 2 | ○ 3 | ○ 4 | ○ 5 | ○ 6 | ○ 7  **完全同意** |  | |
|  |
| 11、世界上成功的人大多过着清白和道德的生活。  Most people who get ahead in the world lead clean, moral lives. |
| |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | | **完全不同意**  ○ 1 | ○ 2 | ○ 3 | ○ 4 | ○ 5 | ○ 6 | ○ 7  **完全同意** |  | |
|  |
| 12、完全信任别人等于自讨苦吃。  Anyone who completely trusts anyone else is asking for trouble. |
| |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | | **完全不同意**  ○ 1 | ○ 2 | ○ 3 | ○ 4 | ○ 5 | ○ 6 | ○ 7  **完全同意** |  | |
|  |
| 13、犯人与一般人的最大区别在于他们由于愚蠢而被抓住。  The biggest difference between most criminals and other people is that the criminals are stupid enough to get caught. |
| |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | | **完全不同意**  ○ 1 | ○ 2 | ○ 3 | ○ 4 | ○ 5 | ○ 6 | ○ 7  **完全同意** |  | |
|  |
| 14、多数人是勇敢的。  Most people are brave. |
| |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | | **完全不同意**  ○ 1 | ○ 2 | ○ 3 | ○ 4 | ○ 5 | ○ 6 | ○ 7  **完全同意** |  | |
|  |
| 15、奉承大人物是明智的作法。  It is wise to flatter important people. |
| |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | | **完全不同意**  ○ 1 | ○ 2 | ○ 3 | ○ 4 | ○ 5 | ○ 6 | ○ 7  **完全同意** |  | |
|  |
| 16、在各方面都优秀是可能达到的。  It is possible to be good in all respects. |
| |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | | **完全不同意**  ○ 1 | ○ 2 | ○ 3 | ○ 4 | ○ 5 | ○ 6 | ○ 7  **完全同意** |  | |
|  |
| 17、“每分钟都有傻瓜降生”这种说法是不对的。  Barnum was wrong when he said that there's a sucker born every minute. |
| |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | | **完全不同意**  ○ 1 | ○ 2 | ○ 3 | ○ 4 | ○ 5 | ○ 6 | ○ 7  **完全同意** |  | |
|  |
| 18、不走捷径就很难成功。  It is hard to get ahead without cutting corners here and there. |
| |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | | **完全不同意**  ○ 1 | ○ 2 | ○ 3 | ○ 4 | ○ 5 | ○ 6 | ○ 7  **完全同意** |  | |
|  |
| 19、患不治之症的人应该有权利选择无痛苦的死亡。  People suffering from incurable diseases should have the choice of being put painlessly to death. |
| |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | | **完全不同意**  ○ 1 | ○ 2 | ○ 3 | ○ 4 | ○ 5 | ○ 6 | ○ 7  **完全同意** |  | |
|  |
| 20、多数人能轻易忘记父亲的亡故，却不容易忘记财产的损失。  Most people forget more easily the death of their parents than the loss of their property. |
| |  |  |  |  |  |  |  |  | | --- | --- | --- | --- | --- | --- | --- | --- | | **完全不同意**  ○ 1 | ○ 2 | ○ 3 | ○ 4 | ○ 5 | ○ 6 | ○ 7  **完全同意** |  | |